

CONTRACT DOCUMENTS

***City of Lincoln
Nebraska***

**RFP for
EMS Inventory Management Solution
Bid No. 10-119**

**EMS Technology Solutions, LLC
3760 Tramore Pointe Parkway SW
Austell, GA 30106
404.423.2541**

**City of Lincoln, Nebraska
Contract Agreement**

THIS CONTRACT, made and entered into this _____ day of _____ 2010, by and between EMS Technology Solutions, LLC, 3769 Tramore Pointe Parkway SW, Austell, GA 30106, hereinafter called Contractor, and the City of Lincoln, Nebraska, a municipal corporation, hereinafter called the City.

WHEREAS, the City has caused to be prepared, in accordance with law, Specifications, Plans, and other Contract Documents for the Work herein described, and has approved and adopted said documents and has caused to be published an advertisement for and in connection with said Work, to-wit:

RFP for EMS Inventory Management Solution, Bid No. 10-119

and,

WHEREAS, the Contractor, in response to such advertisement, has submitted to the City, in the manner and at the time specified, a sealed Proposal/Supplier Response in accordance with the terms of said advertisement; and,

WHEREAS, the City, in the manner prescribed by law has publicly opened, read aloud, examined, and canvassed the Proposals/Supplier Responses submitted in response to such advertisement, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the Contractor's Proposal/Supplier Response, a copy thereof being attached to and made a part of this Contract;

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the City have agreed and hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other accessories, services, and facilities; (b) furnish all materials, supplies, and equipment specified to be incorporated into and form a permanent part of the complete work; (c) provide and perform all necessary labor in a substantial and workmanlike manner and in accordance with the provisions of the Contract Documents; and (d) execute and complete all Work included in and covered by the City's award of this Contract to the Contractor, such award being based on the acceptance by the City of the Contractor's Proposal, or part thereof, as follows:

Agreement to full proposal

2. The City agrees to pay to the Contractor for the performance of the Work embraced in this Contract, the Contractor agrees to accept as full compensation therefore, the following sums and prices for all Work covered by and included in the Contract award and designated above, payment thereof to be made in the manner provided by the City:

The City will pay for products/services, according to the Line Item pricing as listed in Contractors Proposal/Supplier Response, a copy thereof being attached to and made a part of this Contract for a total of \$5,854.70.

3. **EQUAL EMPLOYMENT OPPORTUNITY:** In connection with the carrying out of this project, the Contractor shall not discriminate against any employee, applicant for employment, or any other person because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.

4. **E-VERIFY:** In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section.

5. **TERMINATION:** This Contract may be terminated by the following:
 - 5.1 **Termination for Convenience.** Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
 - 5.2 **Termination for Cause.** The City may terminate the Contract for cause if the Contractor:
 - 5.2.1 Refuses or fails to supply the proper labor, materials and equipment necessary for services and/or commodities.
 - 5.2.2 Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
 - 5.2.3 Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the City will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.

6. **INDEPENDENT CONTRACTOR:** It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the City and employees of the City shall not be deemed to be employees of the Contractor. The Contractor and the City shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the City's employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.

7. **CONTRACT TERM:** This Contract shall be effective upon execution by both parties. The term of the Contract shall be a four (4) year term with the option for one (1) additional four (4) year renewal.

8. The Contract Documents comprise the Contract, and consist of the following:
 1. Instructions to Bidders
 2. Accepted Proposal
 3. Contract Agreements
 4. Specifications
 5. Addendums 1, 2, & 3
 6. Sales Tax Exemption Form 13

These Contract Agreements, together with the other Contract Documents herein above mentioned, form this Contract, and they are as fully a part of the Contract as if hereto attached or herein repeated.

The Contractor and the City hereby agree that all the terms and conditions of this Contract shall by these presents be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the City do hereby execute this contract.

EXECUTION BY THE CITY OF LINCOLN, NEBRASKA

ATTEST:

CITY OF LINCOLN, NEBRASKA

City Clerk

Mayor

Approved by:

Resolution No. _____

Dated _____

EXECUTION BY CONTRACTOR

IF A CORPORATION:

ATTEST:

Name of Corporation

Secretary (SEAL)

Address

By: _____
Duly Authorized Official

Legal Title of Official

IF OTHER TYPE OF ORGANIZATION:

EMS TECHNOLOGY SOLUTIONS, LLC
Name of Organization

LLC

Type of Organization

3760 TRAMORE POINTE PKWY, AUSTELL GA 30106
Address

By: Edward H. DuPont LeClair Jr

Member

By: [Signature]

Member

IF AN INDIVIDUAL:

Name

Address

Signature

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Robert Walla Asst. Purchasing Agent	Address	Purchasing 440 S. 8th St. Lincoln, NE 68516	Address
Email	rwalla@lincoln.ne.gov	Contact	Robert Walla Asst. Purchasing Agent	Contact
Phone	1 (402) 441-8309			
Fax	1 (402) 441-6513			
Bid Number	10-119 Addendum 3	Department	Purchasing	Department
Title	EMS Inventory Management Solution - RFP	Building	Suite 200	Building
Bid Type	RFP	Floor/Room		Floor/Room
Issue Date	06/07/2010	Telephone	1 (402) 441-8309	Telephone
Close Date	6/17/2010 12:00:00 PM CST	Fax	1 (402) 441-6513	Fax
Need by Date		Email	rwalla@lincoln.ne.gov	Email

Supplier Information

Company EMS Technology Solutions, LLC
 Address 3760 Tramore Pointe Parkway SW
 Austell, GA 30106
 Contact EJ Aufderheide
 Department
 Building
 Floor/Room
 Telephone 1 (404) 423-2541
 Fax 1 (404) 424 9401
 Email ej@ambutrak.com
 Submitted 6/16/2010 3:09:57 PM CST
 Total \$5,854.70

Signature

Supplier Notes

EMS Technology Solutions, LLC is the provider of Ambutrak Inventory Management Software designed for EMS Agencies and Fire Departments. More information is available at www.ambutrak.com.

Bid Notes

Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Sample Contract	I acknowledge reading and understanding the sample contract.	Yes

2	Specifications	I acknowledge reading and understanding the specifications.	Yes
3	Electronic Signature	Please check here for your electronic signature.	Yes
4	Instructions to Proposers	I acknowledge reading and understanding the Instructions to Proposers.	Yes
5	Contact	Name of person submitting this bid:	Lisa Rainey 770-262-5205
6	Attached Proposal Information	I have attached the required information as outlined in the specifications in the Response Attachment section of my ebid response.	Yes
7	Agreement to Addendum No. 1	Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information.	Yes
8	Agreement to Addendum No. 2	Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information.	Yes
9	Agreement to Addendum No. 3	Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information.	Yes

Line Items

#	Qty	UOM	Description	Response
1	1	Lump Sum	Software Setup and Training	\$1,500.00
<p>Item Notes:</p> <p>Supplier Notes: Training and Setup is conducted via online Go To Meetings. Onsite Training and Consulting is available for an additional cost of \$900/day upon request.</p>				
2	24	EA	Monthly Software License Fee 24 Licenses	\$27.00
<p>Item Notes: The City of Lincoln reserves the right to add or remove licenses as needed through the term of the contract.</p> <p>Supplier Notes: Rate: \$27/license/month or \$648 Monthly for 24 licenses.</p>				
3	1	EA	Mobile PC Scanners	\$2,475.00
<p>Item Notes: You must provide the brand and model of unit being proposed.</p> <p>Supplier Notes: Psion Teklogic WorkAbout Pro G2. Includes Scanner, Charging Cradle, Extra Battery and 3 Year Manufacturer Comprehensive Warranty. Includes support software that allows Ambutrak to remote control device for support and training.</p>				
4	1	EA	USB Scanners	\$175.00
<p>Item Notes: You must provide the brand and model of unit being proposed.</p> <p>Supplier Notes: Datalogic QD2130 Scanner with Stand</p>				
5	1	EA	Bluetooth Scanners	\$450.00
<p>Item Notes: You must provide the brand and model of unit being proposed.</p> <p>Supplier Notes: Datalogic Gryphon BT4130 Scanner with Cradle</p>				
6	1	EA	USB Barcode Printer	\$525.00
<p>Item Notes: You must provide the brand and model of unit being proposed.</p> <p>Supplier Notes: Cognitive DLX 4" Thermal Transfer Barcode Printer. Prints directly from Ambutrak Software using the Generic/Text Windows driver. No additional software required.</p>				
7	5	M	USB Barcode Labels - 1"x3" ONLY BID PER 1000 LABELS!	\$16.34
<p>Item Notes: You must provide the brand and type of labels being proposed.</p> <p>Supplier Notes: Each Kit includes 1,775 labels and thermal transfer ribbon. Each kit costs \$29.00 and is available in 1x3 paper labels, 2x1 vinyl labels or 4x4 paper labels. 3 Kits are required to meet your request (5,325 labels), extended price \$87.00.</p>				

Response Total: \$5,854.70

**SPECIFICATIONS
EMS INVENTORY MANAGEMENT SYSTEM
REQUEST FOR PROPOSALS**

1. SUPPLEMENTAL INSTRUCTIONS TO BIDDERS

- 1.1 It is the intent of this specification to describe the minimum acceptable requirements for an Inventory Management System and related hardware for the City of Lincoln Fire Department.
- 1.2 Proposals shall include the entire cost for a turnkey system including any software, web based programming, training, scanners, printers and other items necessary to operate the system.
- 1.3 Proposers shall submit documents and all supporting material via e-bid.
- 1.4 All inquiries regarding these specifications shall be directed via e-mail or faxed request to Bob Walla, Asst. Purchasing Agent (rwalla@lincoln.ne.gov) Or Fax:(402)441-6513.
 - 1.4.1 These inquiries and/or responses shall be distributed as needed to prospective bidders electronically as an addenda.
- 1.5 This is a Request For Proposals which means that the system/s being proposed will be evaluated for ease of use, security, training provided and references from other EMS units using the system being proposed.
 - 1.5.1 Monthly pricing for each license and hardware required will be considered in addition to the functionality of the system.
 - 1.5.2 This process does not guarantee that the lowest bidder will receive the contract for services.
- 1.6 The City shall enter into a four (4) year contract with the option for one (1) additional four (4) year renewal to the company determined to be the most responsive, responsible bidder meeting the requirements of these specifications.

2. INVENTORY SYSTEM SPECIFICATIONS

- 2.1 The City of Lincoln is requesting an Inventory Management System capable of performing the following Applications:
 - Receive Inventory
 - Receive Departmental Purchase Orders
 - Fill Unit Requests
 - Issue Inventory
 - Transfer Inventory
 - Check Out/In Fixed Assets
 - 2.1.1 A preference has been established for a system that is web-based rather than a software application.
 - 2.1.1.1 EMS Technology Solutions - AMBUTRAK has been selected as the benchmark for selecting a vendor to provide this service.
- 2.2 Each Vendor shall submit specific information regarding their system in the Response Attachment section of their Ebid response for review by a select committee.
 - 2.2.1 Following review of each response, the City may request a demonstration of the system online or at the Purchasing Office in Lincoln, Nebraska.
 - 2.2.1.1 Information from the original response and the demonstration will be utilized to make an award.
- 2.3 Vendor shall provide a list of any computer requirements in the operation of their system.
- 2.4 System provided must be capable of keeping accurate inventories of medical supplies and equipment used at numerous locations by a number of staff.
- 2.5 System must have security measures built-in to inhibit the theft of medical supplies and equipment or information to the general public which would result in theft of medical products or sensitive information.
 - 2.5.1 Vendor shall provide a list of security measures with your response.

- 2.6 Awarded Vendor will be responsible for all updates, training and maintenance to keep the system operating as proposed for the term of the contract.
 - 2.6.1 Updates and maintenance may be performed online or in person.
 - 2.6.2 A minimum of 4 hours training shall be held with LFR staff on a date and time set by staff.
 - 2.6.3 You must indicate the process your company will utilize to update and maintain the system being proposed.
- 2.7 System shall be capable of generating and printing bar codes which can be attached to each item upon receipt and used to track throughout the system.
- 2.8 System shall be capable of importing and exporting data into Excel or Access programs as needed.
 - 2.8.1 Vendor shall demonstrate the import and export features of their system during the interview process.
- 2.9 If using a web-based system you must provide the Hosting Environment you will utilize throughout the term of the contract.
- 2.10 Vendor shall provide the per month pricing for the Software License Fee in the appropriate Line Item of the Ebid response.
 - 2.10.1 The current estimate calls for 24 licenses in the initial purchase.

3. **IMPLEMENTATION PLAN AND TRAINING**

- 3.1 Vendor must provide a complete transition process for the implementation of the system being proposed.
- 3.2 Vendor must provide a complete training process for the system being proposed.

4. **INVENTORY HARDWARE REQUIREMENTS**

- 4.1 Vendor shall provide the following hardware to interact with the Inventory Management System being proposed:
 - Mobile PC Scanner
 - USB Scanner
 - Bluetooth Scanner
 - USB Barcode Printer
 - Barcode Labels
- 4.1.1 Vendor shall provide pricing for each of these items in the Line Item section of the Ebid response.
- 4.1.2 Vendor shall indicate the warranty included with each piece of equipment being bid.
- 4.1.3 Vendor shall indicate the brand and model of products being bid in the Supplier Notes section of their Ebid response.

ADDENDUM #1

Issue Date:06/09/10

SPECIFICATION NO.10-119

FOR

EMS INVENTORY MANAGEMENT SYSTEM

Addenda are instruments issued by the City prior to the date for receipt of offers which will modify or interpret the specification document by addition, deletion, clarification or correction. Please acknowledge receipt of this addendum in the space provided in the Attribute Section.

Be advised of the following changes and clarifications to the City's specification and bidding documents:

- 1. Question:**
As stated in the documents, the system is to be used to track fixed assets as well as medical supplies. What is the percentage of fixed assets versus supplies?

Answer:

The "original intent" was to track everything (ems supplies, fixed assets etc), with the medical supplies being the first data set to be created so we can use it right away.

We don't want to add asset tracking onto a system down the road, as we are working on improving our fixed asset tracking right now in an access data base the this new program will replace. Whatever vendor submits a proposal should be able to do the same.

We have never counted items, so it is impossible to give an accurate percent breakdown of fixed assets vs. medical supplies.

End of Addendum #1

ADDENDUM #2

Issue Date:06/11/10

SPECIFICATION NO.10-119 FOR

EMS INVENTORY MANAGEMENT SYSTEM

Addenda are instruments issued by the City prior to the date for receipt of offers which will modify or interpret the specification document by addition, deletion, clarification or correction. Please acknowledge receipt of this addendum in the space provided in the Attribute Section.

Be advised of the following clarifications to the City's specification and bidding documents for this proposal:

US Barcode Labels:

What size of label do you want? i.e. 4x6, 1 1/4x2 1/4, etc

A: various sizes

What is the total quantity to be purchased?

A: 5,000 initially, more as needed

What are the labels being attached to? Is it a shipping type label? Is it a label to attach to fabric? To fire extinguishers? To fire coats, hats, etc.?

A: disposable medical supplies in manufactures packaging if not already bar coded, fire station furnishings made of wood, metal, composite material, fabric and other assets of the department made of metal, wood, fabric, or other materials.

Bluetooth scanner:

What is the environment the scanner is going to be used in? example: a scanner being used in a warehouse environment needs to be more rugged and durable than a cordless scanner being used at a checkout stand in a Home Depot. We would also like to know who the personnel using it could be? Firemen on the scene, inventory management in a warehouse, office personnel scanning documents, etc?

A: to be used in fire station environment supply storage areas and office environment, by potentially all or any member of the department including office staff and/or firefighters.

USB Scanner:

Same questions are the same for the USB Scanner as they were for the Bluetooth scanner? Who is using it, what are they using it for? What environment is the product going to be used?

A: to be used in fire station environment supply storage areas and office environment, by potentially all or any member of the department including office staff and/or firefighters.

**Also How big or lengthy is the scanning distance wanted for the scanners? Is the scanning length 1 foot, 1 meter, 300 yards, etc?

A: arms length

** Does the scanner need to only scan 1D like a retail scanner that scans a linear code like a cereal box, or do you need a 2D scanner that scans information off a drivers license or scanning like UPS or FEDEX does? **This is true for both the USB scanner and the Bluetooth scanner.**

A: 1D

****What are they scanning?**

A: anything that we put a label on

Mobile PC Scanner:

Who is using it?

A: See above

What is it being used for?

A: See above

How rugged does it need to be?

A: See above

Where is the scanner going to be used? Warehouse? Fire scene? Office?

A: See above

Is the computer going to be used inside like a warehouse?

A: See above LF&R has wireless hot spots in every station/facility for web access

Is the computer going to be used outside, possibly needing to provide real time updates?

A: LF&R has wireless hot spots in every station/facility for web access

Software and Licenses:

What kind of software is wanted or needed? Windows ??

A: windows XP compatible Must be able to upgrade to Windows 7 in the future

A mobile application to reside on the mobile PC?

A: windows XP compatible Must be able to upgrade to Windows 7 in the future

Licenses fees cannot be for mobile computers so are the licenses for 24 laptops or 24 desktops?

A: license fee is for each fire station and ambulance unit

End of Addendum #1

ADDENDUM #3

Issue Date:06/15/10

SPECIFICATION NO.10-119

FOR

EMS INVENTORY MANAGEMENT SYSTEM

Addenda are instruments issued by the City prior to the date for receipt of offers which will modify or interpret the specification document by addition, deletion, clarification or correction. Please acknowledge receipt of this addendum in the space provided in the Attribute Section.

Be advised of the following changes and clarifications to the City's specification and bidding documents:

1. Vendors shall bid a 1"x3" barcode label. Other sizes will be priced and made available by the awarded vendor as requested by LFR.

End of Addendum #1

INSTRUCTIONS TO PROPOSERS
CITY OF LINCOLN, NEBRASKA
PURCHASING DIVISION

1. PROPOSAL PROCEDURE

- 1.1 All responses to electronic RFP's will be completed as outlined in this document and the specifications using a two step process.
 - A) Proposers shall respond electronically to all attributes and addendums as required.
 - B) All written responses and information shall be mailed or delivered to the office of the Purchasing Division as outlined in the specifications.
- 1.2 Proposer shall submit complete sets of the RFP documents and all supporting material as indicated in the specifications. Any interlineation, alteration or erasure on the specification document shall be initialed by the proposer. Proposer shall not change the proposal form nor make additional stipulations on the specification document. Any amplified or qualifying information shall be on the proposer's letterhead and firmly attached to the response/offer document.
- 1.3 Proposed prices shall be submitted on company letterhead with the proposal if the specifications indicate that price will be evaluated as part of the award criteria.
- 1.4 Failure to complete the electronic and written portions of the RFP may cause the proposal to be rejected.
- 1.5 Response by a firm / organization other than a corporation must include the name and address of each member.
- 1.6 A response by a corporation must be signed in the name of such corporation by a duly authorized official thereof.
- 1.7 Any person signing a response for a firm, corporation, or other organization must show evidence of his authority so to bind such firm, corporation, or organization.
- 1.8 Proposals received after the time and date established for receiving offers will be rejected.

2. EQUAL OPPORTUNITY

- 2.1 Each proposer agrees that it shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, disability, national origin, age, or marital status. In the employment of persons, proposer shall take affirmative action to ensure that applicants are employed and that employees are treated during employment without regard to race, color, religion, sex, disability, national origin, age, or marital status.

3. DATA PRIVACY

- 3.1 Proposer agrees to abide by all applicable State and Federal laws and regulations concerning the handling and disclosure of private and confidential information concerning individuals and corporations as to inventions, copyrights, patents and patent rights.
- 3.2 The proposer agrees to hold the City harmless from any claims resulting from the proposer's unlawful disclosure or use of private or confidential information.
- 3.3 Proposer agrees to comply with the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and implementing regulations pertaining to confidentiality of health information.
 1. If applicable to the work requested a sample "Business Associate Contract" will be included, which will be part of the contract and incorporated by this reference.

4. PROPOSER'S REPRESENTATION

- 4.1 Each proposer by signing and submitting an offer, represents that he/she has read and understands the proposal documents, and the offer has been made in accordance therewith.
- 4.2 Each offer represents the proposer is familiar with the local conditions under which the work will take place and has correlated observations with the RFP requirements

5. INDEPENDENT PRICE DETERMINATION

- 5.1 By signing and submitting this RFP, the proposer certifies that the prices offered have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition, with any other proposer competitor; unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the proposer prior to RFP opening directly or indirectly to any other competitor; no attempt has been made, or will be made, by the proposer to induce any person or firm to submit, or not to submit, a response for the purpose of restricting competition.

6. SPECIFICATION CLARIFICATION

- 6.1 Proposers shall promptly notify the Purchasing Agent of any ambiguity, inconsistency or error which they may discover upon examination of specification documents.
- 6.2 Proposers desiring clarification or interpretation of the specification documents shall make a written request which must reach the Purchasing Agent at least seven (7) calendar days prior to date and time for response receipt.
- 6.3 Interpretations, corrections and changes made to the specification documents will be made by electronic addenda.
- 6.4 Oral interpretations/changes to Specification Documents made in any other manner than written form, will not be binding on the City; proposers shall not rely upon oral interpretations.

7. ADDENDA

- 7.1 Addenda are instruments issued by the City prior to the date for receipt of offers which modify or interpret the specification document by addition, deletion, clarification or correction.
- 7.2 Changes made to the specification documents will be made by electronic addenda to all bidders via e-mail notice.
- 7.3 No addendum will be issued later than forty-eight (48) hours prior to the date and time for receipt of offers, except an addendum withdrawing the RFP, or addendum including postponement.
- 7.4 Proposers shall verify addendum receipt electronically prior to bid closing or RFP may be rejected.

8. ANTI-LOBBYING PROVISION

- 8.1 During the period between the advertised date and the contract award, bidders, including their agents and representatives, shall not directly discuss or promote their proposal with any member of the City Council or City Staff except in the course of City-sponsored inquiries, briefings, interviews, or presentations, unless requested by the City.

9. SITE VISITATION

- 9.1 Proposers shall inform themselves of the conditions under which work is to be performed, including: site of work, the structures or obstacles which may be encountered and all other relevant matters concerning work performance.
- 9.2 The proposer will not be allowed any extra compensation by or for any condition which he/she might fully have informed themselves of prior to submitting the offer.

10. EVALUATION AND AWARD

- 10.1 The signed proposal shall be considered an offer on the part of the proposer. Such offer shall be deemed accepted upon issuance by the City of purchase orders, contract award notifications, or other contract documents appropriate to the work.
- 10.2 No offer shall be withdrawn for a period of ninety (90) calendar days after the time/ date established for receiving offers, and each proposer agrees in submitting an offer.
- 10.3 **Fee envelopes MAY be opened** and evaluated as part of the criteria for ranking interested proposers.
- 10.4 The RFP process is designed to be a competitive negotiation platform, where price is not required to be the sole determinative factor; also the City has the flexibility to negotiate with a select firm or selected firms to arrive at a mutually agreeable relationship.
- 10.5 A committee will be assigned the task of reviewing the proposals received.
 - 1. The committee may request documentation from Proposer(s) of any information provided in their proposal response, or require the Proposer to clarify or expand qualification statements.
 - 2. The committee may also require a site visit and/or verbal interview with a Proposer or select group of Proposers to clarify and expand upon the proposal response.
- 10.6 The RFP will be awarded to the most responsible proposer whose proposal will be most advantageous to the City, and deemed to best serve City requirements.
- 10.7 The City reserves the right to accept or reject any or all offers, parts of offers; request rebids; waive irregularities and technicalities in offers; such as shall best serve the requirements and interests of the City.

11. TERMINATION/ASSIGNMENT

- 11.1 The City may terminate the Contract if the Contractor:
 - 1. Refuses or fails to supply enough properly skilled workers or proper equipment to satisfactorily provide/ complete the work as requested.
 - 2. Disregards laws, ordinances, or regulations or orders of a public authority having jurisdiction over the Contract.
 - 3. Otherwise commits a substantial breach of any provision of the Contract Document.
- 11.2 *By mutual agreement both parties of the contract agreement*, upon receipt and acceptance of not less than a thirty (30) calendar days written notice, the contract may be terminated on an agreed upon date, prior to the end of the contract period, without penalty to either party.
 - 1. Upon any such termination, the Contractor agrees to waive any claims for damages, including loss of anticipated profits, on account thereof, and as the sole right and remedy of the Contractor, the City shall pay Contractor in accordance with this section.
 - 2. Upon such termination, the obligations of the Contract shall continue as to options of the work already performed and as to bona fide obligations the Contractor assumed prior to the date of termination.
- 11.3 In the event of any proceedings by or against either party, voluntary or involuntary, in bankruptcy or insolvency, or for the appointment of a receiver or trustee for the benefit of creditors, of the property of the Contractor, the City may cancel this contract or affirm the contract and hold the Contractor responsible for damages.
- 11.4 The contract established as a result of this RFP process shall not be transferred to/or assigned without prior written consent of the City.

12. INDEMNIFICATION

- 12.1 The proposer shall indemnify and hold harmless the City, its members, its officers and employees from and against all claims, damages, losses, and expenses, including, but not limited to attorney's fees arising out of or resulting from the performance of the contract, provided that any such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property other than goods, materials and equipment furnished under this contract, including the loss of use resulting therefrom; is caused in whole or in part by any one of them or anyone for whose acts made by any one of them or anyone for whose acts made by any of them may be liable, regardless of whether or not it is caused by a party indemnified hereunder.

- 12.2 In any and all claims against the City or any of its members, officers or employees by an employee of the proposer, any subcontractor, anyone directly or indirectly employed by any of them or by anyone for whose acts made by any of them may be liable, the indemnification obligation under paragraph 9.1 shall not be limited in any way by any limitation of the amount or type of damages, compensation or benefits payable by or for the proposer or any subcontractor under worker's or workmen's compensation acts, disability benefit acts or other employee benefit acts.

13. TERMS OF PAYMENT

- 13.1 Unless other specification provisions state otherwise, payment in full will be made by the City within thirty (30) calendar days after all labor has been performed and all equipment or other merchandise has been delivered, and all such labor and equipment and other materials have met all contract specifications.

14. LAWS

- 14.1 The Laws of the State of Nebraska shall govern the rights, obligations, and remedies of the Parties under this proposal and any agreement reached as a result of this process.

15. LIVING WAGE

- 15.1 The bidders agree to pay all employees employed in the performance of this contract, a base wage of not less than the City Living Wage per Section 2.81 of the Lincoln Municipal Code. This wage is subject to change every July.

16. AFFIRMATIVE ACTION

- 16.1 The City of Lincoln-Lancaster County Purchasing Division provides equal opportunity for all bidders and encourages minority businesses and women's business enterprises to participate in our bidding process.

17. TAXES AND TAX EXEMPT CERTIFICATE

- 17.1 The City is generally exempt from any taxes imposed by the State or Federal Government. A Tax Exemption Certificate will be provided as applicable.

18. CITY AUDIT ADVISORY BOARD

- 18.1 All parties of any City agreement shall be subject to audit pursuant to Chapter 4.66 of the Lincoln Municipal Code and shall make available to a contract auditor, as defined therein, copies of all financial and performance related records and materials germane to the contract/purchase order, as allowed by law.

19. E-VERIFY

- 19.1 In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section. For information on the E-Verify Program, go to www.uscis.gov/everify.

Robert L. Walla

From: EJ Aufderheide [EJ@ambutrak.com]
Sent: Monday, June 21, 2010 4:18 PM
To: Robert L. Walla
Cc: Lisa Rainey
Subject: RE: purchase terms

Bob –

1. Your company included a copy of your Terms and Conditions regarding the hardware and software that you proposed. Will you accept the terms of the bid as they were listed in the Proposal or will you require the City to sign your terms?

Yes, we will accept the terms and conditions as outlined in the bid documents.

If you require your terms we will need to get Law Dept. approval prior to making an award.

There is no need to sign our Statement of Work containing terms, it was attached as a reference document as it contains additional details on the capability of our system.

2. You indicate that some of the information you have provided in the proposal is proprietary. What documents in the proposal do you consider proprietary and why?

I am not aware of any information provided that is proprietary. We do expect confidentiality in regards to our quote, but do not consider it to contain proprietary information.

Please let me know if you have any further questions or if we need to take further action on the points above.

Thank you,

EJ Aufderheide
President / COO
EMS Technology Solutions, LLC
Direct: 404-423-2541
Fax: 404-424-9401
Email: ej@ambutrak.com

AMBUTRAK

When missing inventory is not an option!

From: Robert L. Walla [mailto:rwalla@lincoln.ne.gov]
Sent: Monday, June 21, 2010 4:32 PM
To: EJ Aufderheide
Subject: purchase terms

Lisa,

AMBUTRAK

EMS Inventory Management Solution

Statement of Work

CITY OF LINCOLN

**5435 NW 1st Street
Lincoln, NE 68521**

Presented by:

EMS Technology Solutions

June 16, 2010

3760 Tramore Pointe Parkway
Austell, Georgia 30106
877-217-3707
www.ambutrak.com

AMBUTRAK

EMS Inventory Management Solution

Executive Summary

EMS Technology Solutions, LLC is the provider of AmbuTRAK, EMS industry specific Inventory Management Software. Released in 2007, AmbuTRAK follows the Software as a Service (SaaS) model to minimize the traditional costs and risks associated with software acquisition, deployment and maintenance.

EMS Agencies, Fire Departments and Hospitals are using AmbuTRAK Inventory Management Software to centrally manage and report on the movement of supplies and assets within their organization. The improved inventory control provides them operational efficiencies, reductions in ordering costs, control of inventory expenditures, reduced inventory carrying costs and fewer vehicle and equipment service interruptions.

AmbuTRAK's first class reporting system provides both canned and custom reports. These reports can be run on a schedule and emailed directly to anyone in the organization. This great feature provides non system users with timely management reports without having to login to the AmbuTRAK software.

AmbuTRAK is hosted centrally and delivers access to multiple users over the Internet. There is no software installed on the local pc. AmbuTRAK requires you to have an Internet connection and a standard web browser, preferably Internet Explorer 7.0 or higher for best performance.

Software maintenance and updates are performed regularly during off hours with minimal to no impact on business operations. Application Data is backed up daily and is readily accessible to restore the system in the event of an emergency.

Sales and Support staff are available to assist you with application questions. There is virtually no burden on your IT Staff to run AmbuTRAK software.

For More Information Please Contact:

Lisa Rainey

EMS Technology Solutions, LLC

3760 Tramore Pointe Parkway

Austell, GA 30106

lisa@ambutrak.com

770-262-5205 (p)

404-424-9401 (f)

AMBUTRAK

EMS Inventory Management Solution

Proposed Software and Computing Environment

EMS Technology Solutions, LLC is the provider of AmbuTRAK, EMS industry specific inventory management software. Released in 2007, AmbuTRAK follows the Software as a Service (SaaS) model to minimize the traditional costs and risks associated with software acquisition, deployment and maintenance.

The AmbuTRAK Software has three distinct components:

<u>Module</u>	<u>Function</u>
Backoffice	Inventory Management and Software Administration
Crew Interface	Electronic Check Sheet for Inspections, Unit/Station Inventory, and Supply Requests
Mobile Scanner	Inventory Management Functions in a Mobile Environment

AmbuTRAK supports Manual and Barcode operations.

AmbuTRAK Software Backoffice

Crew Management

Controls access to the AmbuTRAK application via user name and password and defines the Role of each user. There are four roles a user can take in the application; user, supervisor, supply manager, and admin. Each role comes with additional access to the software's applications and reporting. Supply Managers and Supervisors can be further restricted by their assigned supply rooms.

Inventory Management

Multiple Inventory Management applications are included in the AmbuTRAK software to provide flexibility while supporting the unique needs of the EMS market. Each application provides for the ability to manual update inventory records or to scan a UPC for more accurate entry.

<u>Application</u>	<u>Description</u>
Receive Inventory	Supply Room Inventory Management Application
Receive Purchase Orders	Supply Room Inventory Management Application
Fill Unit Requests	Manages Supply Requests from Crew Interface
Issue Inventory	Allows Supplies to be provided w/out a Unit Requests
Transfer Inventory	Moves Supplies from a Unit or between Supply Rooms
Check Out/In Fixed Assets	Manages the Checkout and Return of Fixed Assets

Asset Management

Asset Manger provides records management for fixed assets. Track preventative maintenance schedules, preventative maintenance history and total cost of ownership for your assets. Documents and images can be attached and uploaded to each maintenance record, providing an electronic filing cabinet for later review.

Check Out/In assets to your crew members and vehicles to track accountability for each company asset.

AMBU TRAK

EMS Inventory Management Solution

Purchase Order Management

Generate Purchase Orders for your Supply Rooms based on supply reorder points and maximum stock levels. Email Purchase Orders directly to suppliers from AmbuTRAK. Generate a .pdf of Purchase Orders for printing or faxing. Receive inventory against purchase orders to further improve operation efficiency.

Reporting

Standard Reports are provided with the AmbuTRAK software to assist you in getting to know your supply inventory and fixed assets. Each of these reports can be further customized to meet the needs of your operation. Additional reports are easily created in the report manager. Some key features of the custom reporting include: Field Management, Data Filters, Summaries, Charts, Graphs, Scheduled Emails, and multiple formats (.csv, .xls, .pdf, .doc).

Reports are easily created or modified to provide you the information needed to manage your operation. No special skills required.

Barcode Printing

Generate and print Barcodes by Category, Subcategory, Part Type or UPC for improved data accuracy when performing inventory management functions.

Barcodes can be printed on Avery labels with a standard laser or inkjet printer. For improved barcode printing you can choose to purchase the optional Barcode Printer which is a roll fed label printer that prints using a wax/resin thermal transfer process for added label durability and ease of use.

AmbuTRAK Software Crew Interface

Crew Interface – Electronic Check Sheet

Designed for use on a touch screen notebook pc, this application enables crew members to perform Unit Inspections and Inventory Checks. The Crew Interface will send a notification based on triggers set up in the Unit Inspection Questionnaires; and provides the method for submitting Unit Supply Requests to the Supply Room. Crew members can check the status of their Supply Requests

Expiration Dates for medications are tracked by the Crew Interface. This enables quick reporting to find close dates medications once they leave the control of the supply room.

Sealed Cabinets can be setup and quickly verified in the Crew Interface to reduce the time required to prepare a Unit for service.

Supplies can be noted by call or run number for added accountability for supply usage.

Unit Inspections Questionnaires

Configurable questionnaires allow you to perform Unit Inspections and report incidences directly to supervisors via email or through custom reports. Questions may be multiple choices and set to trigger notifications or free text. Notifications can be routed via email to anyone in your organization.

AMBUTRAK

EMS Inventory Management Solution

AmbuTRAK Software Mobile Scanner

Mobile Scanner Application

Optional application for services requiring mobility when performing Inventory Management operations. Requires wireless connection to the internet.

Multiple Inventory Management applications are included on the AmbuTRAK software to provide flexibility while supporting the unique needs of the EMS market. Each application provides for the ability to manual update inventory records or to scan a UPC for more accurate entry.



Application

Receive Inventory
Receive Purchase Orders
Fill Unit Requests
Issue Inventory
Transfer Inventory
Check Out/In Fixed Assets
Cycle Counting

Description

Receive Inventory in to the Supply Room
Receive Inventory in to the Supply Room by PO
Manage Supply Requests from Crew Check Sheet
Provide Supplies to a Unit w/out a Unit Request
Move Supplies between Supply Locations
Manage the Checkout and Return of Fixed Assets
Verify and Update Stock Quantities

Technology Architecture - Software as a Service

AmbuTRAK is hosted centrally and delivers access to multiple users over the Internet. There is no software installed on the local pc. AmbuTRAK requires you to have an Internet connection and a standard web browser, preferably Internet Explorer 7.0 or higher for best performance.

Software maintenance and updates are performed regularly during off hours with minimal to no impact on business operations. Application Data is backed up daily and is readily accessible to restore the system in the event of an emergency.

Sales and Support staff are available to assist you with application questions. There is virtually no burden on your IT Staff to run AmbuTRAK software.

Hosting Environment

EMS Technology Solutions, LLC has chosen Rackspace for enterprise-level hosting services. Rackspace's Fanatical Support has made them a leader in application hosting receiving Microsoft's Hosting Provider of the Year Award in 2003, 2005 and 2007. Additional Information of Rackspace may be provided upon request.

Local Environment

Network Requirements: Minimal (Stable Connection to the Internet), Optimal (T1), Recommended (T1)

Client Operating Systems: Windows XP, Vista

AMBU TRAK

EMS Inventory Management Solution

Bar Code Scanning Hardware (optional)

Mobile Scanner	For Mobile Scanner Application (optional)
USB Barcode Scanner	To Scan Barcodes (optional)
Bluetooth Scanner	To Scan Barcodes (optional)
Barcode Printer	To Print Barcodes (optional)

Implementation Plan Outline

The AmbuTRAK team will assist you in the implementation of your inventory management system. To get started we will request the following information:

- Company Logo in .jpg format – used to brand your AmbuTRAK install
- Crew Member List – we can upload your crew members directly in to AmbuTRAK
- Parts List in .xls or .csv format – we will import your parts and help you get the data ready for use
 - o You can send us an export from you current inventory system
 - o You can request a file from your suppliers
- Copy of your current paper Check Sheet – we will use to help you create Supply Cabinets, Units and Questionnaires

Week 1 – Introduction and Planning with Supply Managers

- Discuss current and proposed inventory management controls
- Review AmbuTRAK Inventory Management System Features
- Outline data requirements (Parts, Suppliers, Units, Checklists, Supply Rooms)
- Establish process for gathering and loading data in to the inventory system

Week 2 - Establish AmbuTRAK Instance (AmbuTRAK Team)

- Load part data provided by Supply Manager
- Review data for completeness
- Outline any additional data requirements

Week 3 - Train Supply Managers / Crew Members

- Create test environment with actual data
- Train Supply Managers on the Backoffice and Mobile Scanner Interface
- Train Crew Members on the Crew Interface

Week 4 - Complete Testing and Begin Live Use

- Begin using AmbuTRAK to manage supplies in supply room
- Scale to vehicle and/or station inventory management

Ongoing – Maintain Software and User Environment

- Provide ongoing support for users
- Provide additional training as requested
- Provide software maintenance
- Provide software upgrades

AMBUTRAK

EMS Inventory Management Solution

Scope of Services

EMS Technology Solutions will provide full access to the AmbuTRAK Inventory Management Software as outlined in this document.

EMS Technology Solutions will provide software setup and training per the agreement.

EMS Technology Solutions will provide application hosting as well as database backups of AmbuTRAK on our high performance Rackspace servers.

EMS Technology Solutions will provide support and value added upgrades to keep your AmbuTRAK software up to the most current version at no additional cost.

Technical support will be provided at no additional cost.

This proposal does not include any hardware. Barcode scanners will be quoted separately based on your needs. USB Scanner, Blue Tooth Scanners and PC Mobile Scanners are available.

Support Services

Support is available via phone 877-217-3707 during business hours M-F 8 – 7 EST, and via email support@ambutrak.com 24/7/365. Online knowledge base is also provided and accessed directly from the application.

AMBUTRAK

EMS Inventory Management Solution

AmbuTRAK Software Agreement

Software Setup and Training	Amount
AmbuTRAK Software Setup and Training	\$ 1,500.00
Amount Due at Start of Project	\$ 1,500.00

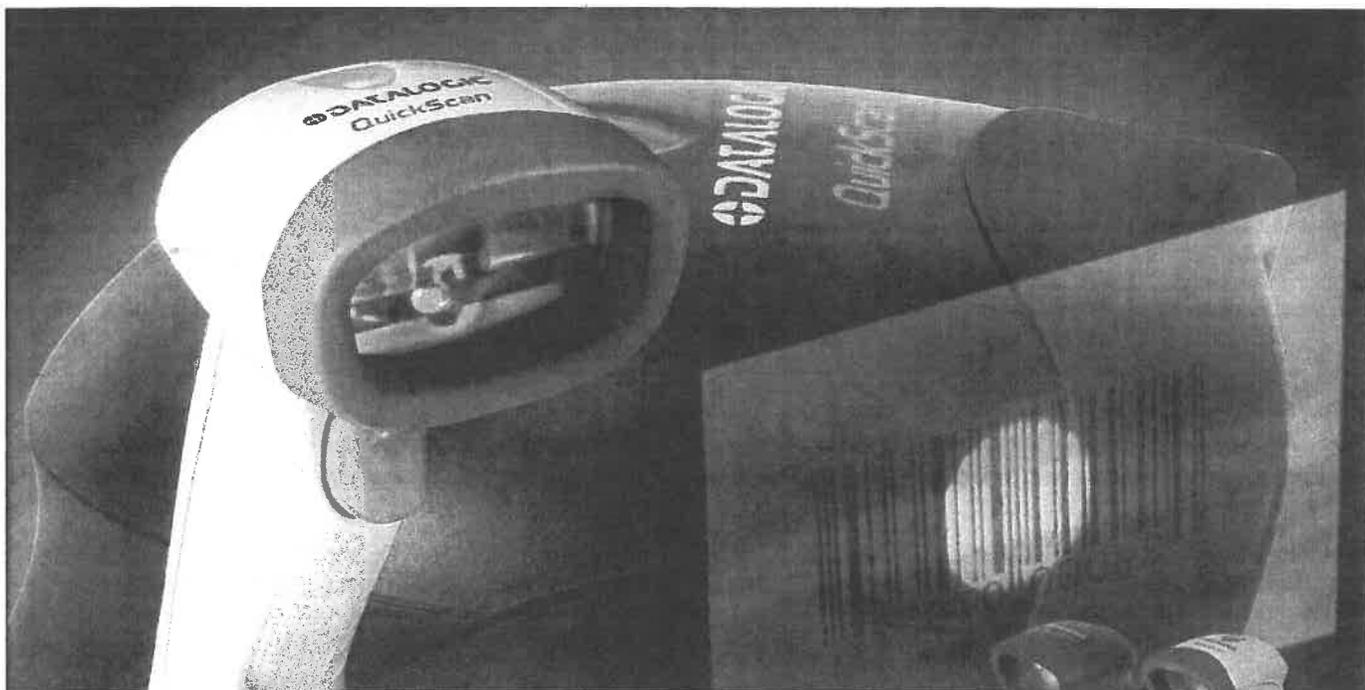
Software Licenses	Licenses	Monthly Rate	Amount
Monthly Software License Fee	24	\$ 27.00	\$ 648.00
Monthly License Fee			\$ 648.00

Hardware (Optional)	Quantity	Rate	Amount
*Pision Teklogix WORKABOUT PRO Mobile PC Scanner	0	\$ 2,475.00	\$ 0.00
USB Scanner	0	\$ 175.00	\$ 0.00
Bluetooth Scanner	0	\$ 450.00	\$ 0.00
Cognitive DLX 4.2" USB Barcode Printer	0	\$ 525.00	\$ 0.00
Cognitive Barcode Thermal Media Kit (1,775 labels)	0	\$ 29.00	\$ 0.00
Hardware Cost			\$ 0.00

* Includes 3 Year Comprehensive Warranty, additional information on hardware configuration is available

Payment Information:

EMS Technology Solutions, LLC
3760 Tramore Point Pkwy
Austell, GA 30106
877-217-3707



General Purpose Corded Handheld Linear Imager Bar Code Reader

The QuickScan reader series is Datalogic Scanning's value line of general purpose handheld data collection products. The QuickScan I QD2100 linear imaging reader is an entry level product that is perfect for use in retail and office environments plus activities associated with couriers and postal services.

The QD2100 is small, lightweight and its ergonomic design is comfortable to use during daily operations. It offers snappy reading performance especially on hard to read bar codes and is capable of reading a wide range of symbologies including the majority of 1D codes plus GS1 DataBar™ linear codes. The QD2100 reader features Datalogic's exclusive patented 'Green Spot' for good read feedback directly on the code. When in Stand Mode, the Green Spot remains on to show the operator where to position the code for quick and intuitive reading.

Like the QuickScan L reader, the QD2100 has been designed with durability in mind. One of the most vulnerable features of any scanner is damage to the scan window. When such incidents happen, the scanner may have to be replaced. The QD2100 was specifically designed so that a replacement window pack can be ordered to replace damaged or scratched windows without having to send the scanner away for repairs. This helps to reduce the total cost of ownership during the life of the scanner and helps to ensure that it is always available for use.

The QD2100 is available with two multi-interface options: RS-232 / IBM 46XX / USB and RS-232 / USB / Keyboard Wedge / Wand and includes various packaging options so that it can be ordered as the scanner only or as a kit equipped with a scanner, cable and stand to facilitate hand-free reading options. The Datalogic Aladdin™ configuration program provides user-friendly features that simplify the start-up procedure, even for inexperienced users.

Features

- Datalogic Green Spot for good read feedback
- User replaceable scan window
- Two multi-interface options support the most popular interface combinations
- Supports GS1 DataBar™ codes
- Remote host download functions (Model QD2110)
- Water and Particulate Sealing Rating: IP42
- Drop resistance to 1.5 m / 5.0 ft



Specifications

DECODING CAPABILITY

1D / LINEAR CODES

Autodiscriminates all standard 1D codes including GS1 DataBar™ linear codes
China Post
GS1 DataBar Expanded Stacked; GS1 DataBar Stacked; GS1 DataBar Stacked Omnidirectional

POSTAL CODES
STACKED CODES

ELECTRICAL

CURRENT

Operating (Typical): 340 mA @ 5 VDC
Standby/Idle (Typical): 190 mA @ 5 VDC
QD2110: 4 -14 VDC; QD2130: 5 VDC +/- 10%

INPUT VOLTAGE

ENVIRONMENTAL

AMBIENT LIGHT
DROP RESISTANCE
ESD PROTECTION (AIR DISCHARGE)
HUMIDITY (NON-CONDENSING)
PARTICULATE AND WATER SEALING
TEMPERATURE

100,000 lux
Withstands repeated drops from 1.5 m / 5.0 ft onto a concrete surface
20 kV
5 - 95%
IP42
Operating: 0 to 50 °C / 32 to 122 °F
Storage/Transport: -40 to 70 °C / -40 to 158 °F

INTERFACES

RS-232 / IBM 46XX / USB Multi-Interface: QD2110
RS-232 / USB / Keyboard Wedge / Wand Multi-Interface: QD2130

PHYSICAL CHARACTERISTICS

COLORS AVAILABLE
DIMENSIONS
WEIGHT

Black; White
17.0 x 7.1 x 6.6 cm / 6.7 x 2.8 x 2.6 in
121.9 g / 4.3 oz

READING PERFORMANCE

LIGHT SOURCE
PRINT CONTRAST RATIO (MINIMUM)
READ RATE (MAXIMUM)
READING ANGLE
READING INDICATORS
RESOLUTION (MAXIMUM)

Red LED 610-650 nm
15%
270 reads/sec.
Pitch: +/- 65°; Roll (Tilt): +/- 45°; Skew (Yaw): +/- 65°
Beeper (Adjustable Tone); Datalogic 'Green Spot' Good Read Feedback;
Good Read LED
0.102 mm / 4 mils

READING RANGES

TYPICAL DEPTH OF FIELD

Minimum distance determined by symbol length and scan angle.
Printing resolution, contrast, and ambient light dependent.
4 mils: 2.0 to 11.0 cm / 0.8 to 4.3 in
5 mils: 1.5 to 15.0 cm / 0.6 to 6.0 in
7.5 mils: 0.8 to 25.0 cm / 0.3 to 10.0 in
10 mils: 0.8 to 38.0 cm / 0.3 to 15.0 in
13 mils: 1.9 to 45.0 cm / 0.7 to 18.0 in
20 mils: 2.5 to 65.0 cm / 1.0 to 26.0 in

SAFETY & REGULATORY

AGENCY APPROVALS

The product meets necessary safety and regulatory approvals for its intended use.
The Quick Reference Guide for this product can be referred to for a complete list of certifications.
Complies to China RoHS; Complies to EU RoHS
IEC 60825-1 Class 1 LED Product

ENVIRONMENTAL COMPLIANCE
LED CLASSIFICATION

UTILITIES

DATALOGIC ALADDIN™
REMOTE HOST DOWNLOAD

Datalogic Aladdin configuration program is available for download at no charge
Lowers service costs and improves operations: QD2110

WARRANTY

5-Year Factory Warranty



Miscellaneous

- 11-0318 Replacement Windows, 5-Pack



Mounts/Stands

- STD-QD20-BK Gooseneck Stand, Black
- STD-QD20-WH Gooseneck Stand, White

© 2008-2009 Datalogic Scanning Inc.

All rights reserved. • Protected to the fullest extent under U.S. and international laws.
• Copying, or altering of this document is prohibited without express written consent from Datalogic Scanning Inc.

Datalogic is a registered trademark of Datalogic S.p.A. in many countries and the Datalogic logo and Datalogic Aladdin are trademarks of Datalogic S.p.A. • QuickScan is a registered trademark of Datalogic Scanning Inc.

Other brand and product names may be trademarks of their respective owners.

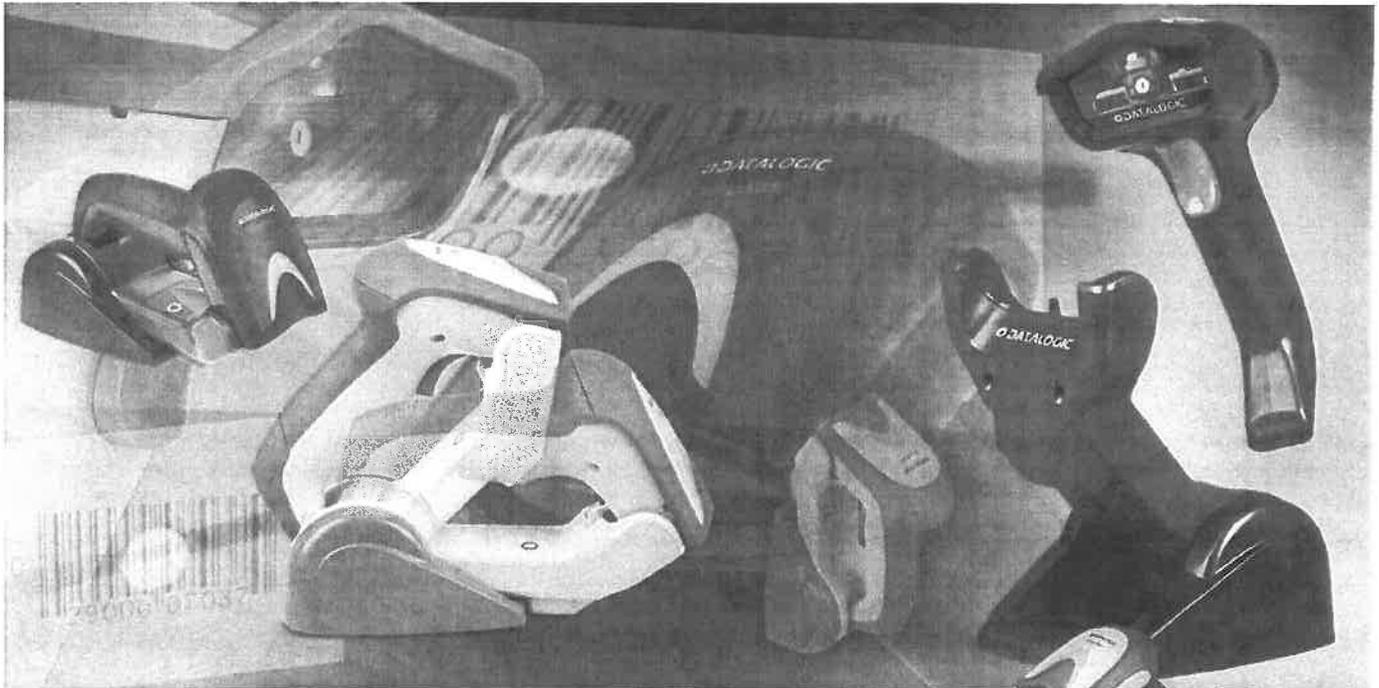
Product specifications are subject to change without notice.

DS-QUICKSCANI-EN 20090804

www.scanning.datalogic.com

GRYPHON™ | GBT4100

DATALOGIC™



General Purpose Handheld Linear Imager Bar Code Reader with Bluetooth® Wireless Technology

The Gryphon™ series represents the premium line of Datalogic Scanning's general purpose handheld data collection products and offers the richest feature set among the general purpose products.

Featuring Bluetooth® Wireless Technology, the Gryphon GBT4100 readers eliminate the need for cables that limit operator movement and create safety concerns in the workplace. The reader can also transmit data to the host through its base station as well as to any commercial or embedded Bluetooth® v2.0 compliant device.

Datalogic's unique 2-position cradle provides multiple features for the user. When in the 'up' position, this imager can be used as a hands-free or presentation style reader. With the Scan-While-Charging feature, there is never any concern about depleted or dead batteries, ensuring constant up-time for increased productivity.

The Gryphon GBT4100 reader's batch mode capability allows more than 1200 bar codes to be stored in the memory. Combined with a 33,000 scans per charge Lithium-Ion battery, these two features create unlimited mobility and reliable data collection when out-of-range.

Datalogic's exclusive patented 'Green Spot' for good-read feedback helps to improve productivity in noisy environments or in situations where silence is required. When using the product with the cradle at a 45° position, the Green Spot can work as an aiming system to aid in positioning the bar code for quick and intuitive reading.

Standard multi-interface capabilities include USB, RS-232, Keyboard Wedge and Wand Emulation for the GBT4130 models. IBM interface models include IBM 46XX, USB and RS-232 Emulation for the GBT4110 models.

The Datalogic Aladdin™ configurator provides user-friendly features that simplify the start-up procedure.



Features

- Fastest speed-to-read - 325 scans/second
- Bluetooth Wireless Technology with up to 30 m / 98 ft range
- Point-to-point and multi-point transmission
- Two-position cradle with Scan-While-Charging capability
- Batch Mode capability (>1200 codes stored in memory)
- Datalogic 'Green Spot' for good read feedback
- User-replaceable and long lasting Lithium-Ion battery
- Drop resistance to 1.8 m / 5.9 ft



www.scanning.datalogic.com

Specifications

CORDLESS COMMUNICATIONS

BLUETOOTH WIRELESS TECHNOLOGY

Protocol: Bluetooth 2.0 Certified Class 2
Radio Frequency: 2.4 GHz
Radio Range (Open Air): 30.0 m / 98.4 ft

DECODING CAPABILITY

1D / LINEAR CODES

Autodiscriminates all standard 1D codes including GS1 DataBar™ linear codes

POSTAL CODES
STACKED CODES

China Post
GS1 DataBar Expanded Stacked; GS1 DataBar Stacked; GS1 DataBar Stacked Omnidirectional

ELECTRICAL

BATTERY

Battery Type: Lithium-Ion, 2100 mAh
Charge Time: 4 Hours
Reads per Charge: 33,000
Battery Charging (Red); Charge Completed (Green); Power/Data (Yellow)
Charging (Typical): < 8 W; Operating (Typical): < 2.5 W @ 5 VDC;
Standby/Idle (Typical): < 2.5 mA @ 5 VDC
4.5 - 14.0 VDC

CRADLE INDICATOR LEDS
CURRENT

INPUT VOLTAGE

ENVIRONMENTAL

AMBIENT LIGHT
DROP RESISTANCE
ESD PROTECTION (AIR DISCHARGE)
HUMIDITY (NON-CONDENSING)
PARTICULATE AND WATER SEALING
TEMPERATURE

0 - 100,000 lux
Withstands repeated drops from 1.8 m / 5.9 ft onto a concrete surface
16 kV
5 - 90%
IP52
Operating: 0 to 50 °C / 32 to 122 °F
Storage/Transport: -20 to 70 °C / -4 to 158 °F

INTERFACES

RS-232 / IBM 46XX / USB Multi-Interface;
RS-232 / USB / Keyboard Wedge / Wand Multi-Interface

PHYSICAL CHARACTERISTICS

COLORS AVAILABLE
DIMENSIONS

WEIGHT

Black; White
Cradle: 18.6 x 9.9 x 5.6 cm / 7.25 x 3.9 x 2.2 in
Reader: 18.1 x 7.1 x 10.0 cm / 7.1 x 2.8 x 3.9 in
Cradle: 246 g / 8.68 oz; Reader: 225 g / 7.94 oz

READING PERFORMANCE

LIGHT SOURCE
PRINT CONTRAST RATIO (MINIMUM)
READ RATE (MAXIMUM)
READING ANGLE
READING INDICATORS

Illumination: LED Array 630 - 670 nm
15%
325 reads/sec.
Pitch: +/- 65°; Roll (Tilt): +/- 35°; Skew (Yaw): +/- 65°
Beeper (Adjustable Tone and Volume); Datalogic 'Green Spot' Good Read Feedback; Good Read LED
0.076 mm / 3 mils

RESOLUTION (MAXIMUM)

READING RANGES

TYPICAL DEPTH OF FIELD

Minimum distance determined by symbol length and scan angle.
Printing resolution, contrast, and ambient light dependent.
5 mils: 6.0 to 18.0 cm / 2.3 to 7.0 in
7.5 mils: 3.5 to 30.0 cm / 1.4 to 11.7 in
10 mils: 2.0 to 45.0 cm / 0.8 to 17.7 in
13 mils: 3.0 to 60.0 cm / 1.2 to 23.4 in
20 mils: 3.0 to 80.0 cm / 1.2 to 31.2 in

SAFETY & REGULATORY

AGENCY APPROVALS

The product meets necessary safety and regulatory approvals for its intended use.

The Quick Reference Guide for this product can be referred to for a complete list of certifications.

ENVIRONMENTAL COMPLIANCE
LED CLASSIFICATION

Complies to China RoHS; Complies to EU RoHS
IEC 60825-1 Class 1 LED Product

UTILITIES

DATALOGIC ALADDIN™

Datalogic Aladdin configuration program is available for download at no charge

OPOS / JAVAPOS
REMOTE HOST DOWNLOAD

OPOS Utilities are available for download at no charge
Lowers service costs and improves operations: BC4010

WARRANTY

3-Year Factory Warranty

Accessories



Base Stations/Chargers

- BC4010-BK-BT Base/Charger, POS Multi-Interface, Black
- BC4010-WH-BT Base/Charger, POS Multi-Interface, White
- BC4030-BK-BT Base/Charger, Standard Multi-Interface, Black
- BC4030-WH-BT Base/Charger, Standard Multi-Interface, White
- CHR-GM40 Charging Only Base Station

Batteries/Battery Chargers

- RBP-GM40 Removable Battery Pack



Mounts/Stands

- 11-0360 Multi-Purpose Stand/Mount, Black
- 11-0362 Multi-Purpose Stand/Mount, Grey
- HLD-G040-BK Desk/Wall Holder, G040, Black
- HLD-G040-WH Desk/Wall Holder, G040, White
- STD-AUTO-G040-BK Smart Stand, G040, Black
- STD-AUTO-G040-WH Smart Stand, G040, White
- STD-G040-BK Basic Stand, G040, Dark
- STD-G040-WH Basic Stand, G040, White

The Bluetooth word mark and logos are owned by the Bluetooth SIG, Inc. and any use of such marks by Datalogic Scanning Inc. is under license.

© 2009 Datalogic Scanning Inc. All rights reserved.
Protected to the fullest extent under U.S. and international laws. Copying or altering of this document is prohibited without express written consent from Datalogic Scanning, Inc. Datalogic and the Datalogic logo are registered trademarks of Datalogic S.p.A. in many countries including the U.S.A. and the E.U. Datalogic Aladdin is a trademark of Datalogic Scanning Group S.r.l. Gryphon is a trademark of Datalogic Scanning, Inc. Other brands and product names may be trademarks of their respective owners. Product specifications are subject to change without notice.
DS-GRYPHONIGBT4100-EN 20091025

www.scanning.datalogic.com

AMBU TRAK

MOBILE INVENTORY SOLUTION

powered by 



The AmbuTRAK Mobile Inventory Solution allows Supply Managers to move about the supply room while performing critical inventory management functions. Mobility is provided by Psion Teklogix's WORKABOUT PRO Handheld Terminal which comes fully configured with AmbuTRAK Mobile Software for easy deployment.

AMBU TRAK MOBILE FEATURES

- * Scan Bar Codes or Use Keyboard to Search
- * Receive Inventory & Purchase Orders
- * Fill Unit Supply Requisitions
- * Transfer Inventory between Supply Locations
- * Issue Inventory to Supply Locations
- * Active Sync allows for Online & Offline Inventory Management
- * Simple Touch Screen Menus for Easy Use & Deployment
- * Ongoing Application Maintenance & Support (Remote Control Capable)
- * 3 Year Hardware Warranty from Psion Teklogix

Cost: \$ 2,475.00

WORKABOUT PRO HAND HELD TERMINAL

- * Configured for AmbuTRAK Mobile Inventory
- * Internal Scanner : 1D Laser HP Pod (pistol grip)
- * CF Slot : RA2041 802.11b/g
- * Operating System : WINCE 5.0
- * Language Support : English
- * Pistol Grip Handle : Pistol Grip
- * Battery Pack Type : High Cap (3300 mAh)
- * Docking Station for WAP

WARRANTY - I-SERV 3D NOCOLL ABUSE IN 7X24

- * Turnaround Time: 3 Days
- * Collection: No
- * Help Desk: 24x7
- * Abuse Included: Yes
- * Warranty Period: 3 Years

WORKABOUT PRO Hand-Held Computer



The Power to Adapt

The WORKABOUT PRO® - unparalleled flexibility combined with outstanding ergonomics and ruggedness. The industry leading flexibility allows users to configure the WORKABOUT PRO with a multitude of technologies including RFID, Biometrics, Speech, Imaging and more to meet specific and evolving application needs. With its superior flexibility and a design that withstands the harshest environments, the WORKABOUT PRO delivers maximum usability, maximum investment protection and value over the long term.



WORKABOUT

ADVANTAGES

Industry Leading Flexibility & Integration

- The WORKABOUT PRO supports a variety of field installable expansion modules including scanners, imagers, RFID modules, biometrics modules, speech, Wireless LAN (WLAN) Wireless WAN (WWAN) radios, GPS, and more.
- Hardware Developer's Kit (HDK) allows for development of custom expansion modules to address your unique business needs.
- A choice of Microsoft Embedded® CE® 5.0, or Windows Mobile® 6 offers the ultimate in flexibility to meet the specific needs of your software solution.

Essential Ruggedness

- Withstands multiple drops from 6 ft (1.8 m) or 26 drops (on 12 edges, 6 corners, 8 faces) from 5 ft (1.5 m) to concrete while powered on and configured with accessories such as WiFi radio, scanner / imager and pistol grip.
- Withstands shock & vibration consistent with mounting in a truck or a forklift.
- IP65 rating, protecting it against dust and water sprayed from all directions.

Superior Ergonomic Design

The ease of use and portability of the WORKABOUT PRO combine to deliver exceptional ergonomics.

- Numeric and Full Alphanumeric keyboard layouts with a standard backlight feature.
- Full VGA color - touch display provides improved graphics capability in all lighting conditions.

PSION TEKLOGIX
information in motion

WORKABOUT PRO Hand-Held Computer

Specifications*



WORKABOUT PRO C
Hand-held Computer



WORKABOUT PRO S
Hand-held Computer



MODEL VARIANTS

- WORKABOUT PRO C – Model 7527C-G2
- WORKABOUT PRO S – Model 7527S-G2

PLATFORM

- PXA270 520 MHz, 32 bit RISC CPU
- 256 MB Flash, 128 MB RAM

OPERATING SYSTEM

- Microsoft® Windows® CE 5.0
- Microsoft® Windows® Mobile® 6 Classic, Professional

WIRELESS COMMUNICATIONS

- Optional expansion modules for:
 - 802.11 b/g Compact Flash Radio operating in the 2.4GHz band
 - 802.11 a/b/g Compact Flash Radio with integrated antenna operating in 2.4GHz and 5GHz bands
- GSM/GPRS EDGE (via expansion interface) Quad Band - 850/900/1800/1900 Voice and Data
- UMTS/HSDPA (via expansion interface) Triple band, 850/1900/2100MHz Voice and Data
- Integrated Bluetooth® class II, V 2.0 + EDR
- Note: 802.11 b/g, GSM/UMTS, and Bluetooth® are available simultaneously
- Note: All expansion modules are available factory configured or user installable

BARCODE APPLICATIONS

- Optional 1D laser scanning expansion modules in standard range, long range, and auto range configurations
- Optional 1D linear imager expansion module
- Optional 2D area imager expansion module
- Optional bolt-on pistol grip
- Note: All expansion modules are available factory configured or user installable.

RFID MODULE OPTIONS

- HF Module
 - Frequency: 13.56 MHz
 - Tags supported: ISO 15693, Philips ICode™; TI TagIt™; Tagsys (C210, C220, C240, C270)
 - Read/write range up to: 3.15 in (80 mm)
- MIFARE module
 - Frequency: 13.56 MHz
 - Tags supported: ISO 14443 A&B, Mifare
 - Read/write range up to: 1.97 in (50 mm)
- LF module
 - Frequency: 125 KHz, 134.2 KHz
 - Tags supported: EM 4x0x, EM 4x50; Hitag 1 & 2; ISO HDXA & FDXB
 - Read/write range up to: 70 mm (2.756 in)
- UHF module
 - Frequency: 868 MHz or 915 MHz
 - Read range: up to 4.92 ft (150 cm) [915 MHz] and up to 2.62 ft (80 cm) [868 MHz]
 - Tag supported: EPC Class 1 Gen 2, other protocols depending on regions
- Note: All expansion modules are available factory configured or user installable.

USER INTERFACE

- Color touch screen display 3.6 in (9.144 cm) diagonal
- Full VGA 480 x 640 resolution
- Transflective, portrait mode TFT adjustable backlight
- Sunlight readable (for outdoor use)
- High reliability LED backlight
- Touchscreen (standard)
- Passive stylus or finger operation
- Signature capture

Keyboards

- Full alpha-numeric (C model)
- Numeric (S model)
- Ergonomically enhanced for ambidextrous one-hand operation
- Backlit, high durability hard-capped keys
- Indicators & Controls LED indicates battery charge status
- Audio
 - 90 db mono speaker
 - Mono microphone
 - 86 db beeper

PROGRAMMING ENVIRONMENT

- HTML, XML
- Psion Teklogix Mobile Devices SDK
- Hardware Development Kit (HDK)
- .NET and C++ programming using Microsoft® Visual Studio® 2005
- Java programming supporting JDK 1.2.2 or higher
- Standard Protocol APIs Windows® sockets (CE.net)

APPLICATION SOFTWARE

- Internet Explorer® 6.0 incl with Windows® CE 5.0
- Internet Explorer® Mobile incl with Windows® Mobile® 6
- Windows Mobile Device Center
- Phone dialer and Personal Information Manager (PIM) incl. with Windows Mobile® 6 Professional
- Unique Psion Teklogix Voice Dialer and Contacts Manager incl. Windows® CE 5.0
- PTX Connect VolP
- Optional OpenTerm terminal emulation software, supports IBM 5250, IBM 3270, HP2392, ANSI and TESS
- Mobile Control Center (MCC) device management

EXPANSION SLOTS

- One SD/MMC memory card slot – user accessible
- End-cap USB Interface supports GPS expansion module.
- 100-PIN expansion interface: supports PCMCIA (type II), GSM/GPRS EDGE and other third-party expansion modules developed using Psion Teklogix WORKABOUT PRO Hardware Developer's Kit.
- Flex cable interface with robust connector: supports scanner (serial) and imager (USB) modules
- One Type II CF Card Slot

EXTERNAL CONNECTORS

- One tether connection with full RS232 and USB On-The-Go (USB 1.1) functionality
- One Low-Insertion Force (LIF) docking connector
- DC Power Jack

POWER MANAGEMENT

- Optional 3.7V, 3000 mAh high capacity battery pack
- Optional 3.7V, 4000 mAh super high capacity battery pack
- Advanced smart battery with gas gauge
- 3 power source options:
 - Runs off battery, AC power, or automotive power supplies
 - Built in charger
 - Rechargeable, user replaceable backup battery pack

ENVIRONMENTAL

- Withstands multiple drops from 6 ft (1.8 m) or 26 drops (on 12 edges, 6 corners, 8 faces) from 5 ft (1.5 m) to concrete while powered on and configured with accessories such as WiFi radio, scanner / imager and pistol grip.
- Rain/Dust: IP65, IEC 60529
- Operating temperature: -4°F to 122°F (-20°C to +50°C)
- 5%-95% RH non-condensing
- Storage temperature: -40°F to 140°F (-40°C to +60°C)
- ESD: +/- 8kVdc air discharge, +/- 4kVdc contacts

PHYSICAL DIMENSIONS AND WEIGHT

- WORKABOUT PRO C: 8.775" x 2.95"/3.94" x 1.22"/1.65" (223 mm x 75/100 mm x 31/42 mm)
- WORKABOUT PRO S: 7.87" x 2.95"/3.94" x 1.22"/1.65" (200 mm x 75/100 mm x 31/42 mm)
- Weight (w/o battery pack):
 - WORKABOUT PRO C: 1 lb (455 g)
 - WORKABOUT PRO S: 0.859 lb (390 g)

POWER ACCESSORIES

- AC power supply (charge & operate hand-held)
- Automotive power supply (charge & operate hand-held)
- Single and quad slot battery pack chargers
- Powered cradle for vehicle mount applications

COMMUNICATION ACCESSORIES

- Quad dock (4-site) with 10/100 Base T Ethernet and charge functions
- Desktop docking station (charges hand-held & spare battery) provides USB 1.1 host and device ports and supports optional plug-on expansion modules supporting 10/100 Base T Ethernet or RS232 connections.
- USB On-The-Go cable supports Active Sync without requiring a docking station
- Optional end caps supporting RS232, TTL, and IrDA

CARRYING ACCESSORIES

- Hand-strap, pistol grip with trigger, holster, various protective carrying cases and pouches

APPROVALS

- Safety: CSA/UL60950-1, IEC 60950-1, EN60950-1
- EMC:
 - FCC Part 15 Class B
 - EN 55022
 - EN 55024
 - EN301 489
- Laser:
 - IEC 60825-1, Class 2
 - FDA 21 CFR 1040.10.1040.11 Class II
- Bluetooth®: 1.2
- RF: Bluetooth® and 802.11 b/g: EN300 328, Part 15.247
- GSM/GPRS: EN301 511; EN50360/361, NAPRD03; 3GPP5.1.010; FCC Parts 22 & 24; Industry Canada; RSS-132 & 133
- In Vehicle Cradle: e Mark

Product is RoHS compliant

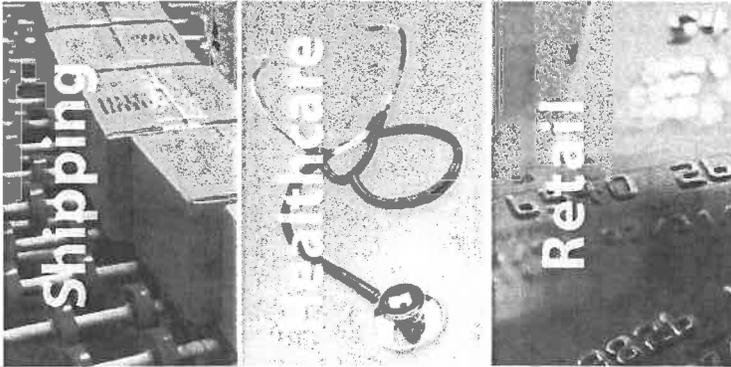
*Specifications are subject to change without notice



Psion Teklogix™ is a trademark of Psion Teklogix Inc. WORKABOUT PRO is a registered trademark of Psion Teklogix Inc. Other product names mentioned in this document may be trademarks of Psion Teklogix Inc. or trademarks or registered trademarks of other hardware, software, or service providers and are used herein for identification purposes only.

Windows and the Windows Logo are trademarks or registered trademarks of Microsoft Corporation in the United States and/or other countries.

Advantage DLX Desktop Thermal Printer



Barcode Label Printers



Advantage DLX

High performance desktop printing.

The Advantage DLX builds upon CognitiveTPG's reputation for exceptional ruggedness and reliability. The simple and intuitive design combined with its metal frame and print mechanism produce reliable print quality in even the most hostile of desktop environments. Equipped with state-of-the-art technology, the DLX delivers best-in-class print and first label out speeds, popular language emulations, and a patented USB A host technology along with a full connectivity suite. Ready for legacy applications, the DLX provides the ideal thermal printing solution for a wide range of applications where performance is paramount, durability is essential, and space is a factor.

Performance

- 5 ips print speed for increased throughput
- Best-in-class first label out performance to maximize efficiency

Connectivity

- Standard connectivity with USB A&B ports with internal Ethernet option
- Patented USB A host technology for adding peripheral devices such as keyboard or scanner
- Optional serial or parallel interface cable for legacy connectivity

Industrial Reliability and Ruggedness

- Metal frame and print mechanism for office and light industrial environments
- Industry-leading two-year warranty

Compact Solutions

- Available in 2" and 4" models

Compatibility

- Additional ZcPL and EcPL emulations for legacy applications
- Java-based Cognitive Administrator utility for easy printer set-up

Ease of Use

- Open printhead design for easy loading, cleaning, and replacement
- Quick load media guide

COGNITIVE TPG

800.732.8950
sales@CognitiveTPG.com
www.CognitiveTPG.com

Advantage DLX

High Performance Desktop Printing

2" AND 4" MODELS

Technical Specifications

	2" Model	4" Model
PRINT		
Method	Direct Thermal or Thermal Transfer	Direct Thermal or Thermal Transfer
Width (max)	2.1" (53.8 mm)	4.1" (104 mm)
Length (max)	322" (8179 mm)	322" (8179 mm) at 203 dpi 153" (3886mm) at 300 dpi (12 dpmm)
Speed (max)	5 ips (127 mm/sec)	5 ips (127 mm/sec)
Resolution	203 dpi (8 dpmm)	203 dpi (8 dpmm) Optional 300 dpi (12 dpmm)
MEDIA		
Width	1" - 2.4" (25 mm - 61 mm)	2" - 4.25" (50 mm - 108 mm)
Roll Diameter	4.7" (119 mm)	4.7" (119 mm)
Ribbon Length (TT models only)	3150" (80 m)	3150" (80 m)
Indexing	Black bar, notch, and gap	Black bar, notch, and gap
BAR CODES		
	29 standard bar codes, including Add2, Add5, Codabar, Code39, Code93, Code 128A/B/C, D2of5, I2of5, EAN8/8+, EAN13/13+, EAN128, Maxicode, MSI/I1, PDF417, Plessey, Postnet, UPCA/A+/E/E1, DataMatrix, Aztec, QR Code, RSS	
FONTS		
Bitmapped	7 styles with up to 10x10 magnification, variable boldness and spacing	
International	Sans serif font in 7 pt. sizes, up to 4x4 magnification, variable boldness and spacing	
Scalable Smooth Fonts	3 Ultra Font styles for smooth characters in any size and boldness	
Rotations	0, 90, 180, 270 degrees	
GRAPHICS		
	PCX and BMP formats	PCX and BMP formats
MEMORY		
	RAM - 16 MB, Flash - 8 MB	RAM - 16 MB, Flash - 8 MB
COMMUNICATIONS		
	USB A (Host) & B (Device) interface ports. Optional Ethernet (internal), Serial, or Parallel	
ELECTRICAL		
	Auto-ranging 100-240 VAC, 50-60 Hz, 24 VDC Output	Auto-ranging 100-240 VAC, 50-60 Hz, 24 VDC Output
ENVIRONMENTAL		
	Operates at 41°F to 104°F (5°C to 40°C)	Operates at 41°F to 104°F (5°C to 40°C)
DIMENSIONS		
Width	5.0" (127 mm)	6.8" (173 mm)
Height	6.1" (155 mm)	6.1" (155 mm)
Depth	9.4" (238 mm)	9.4" (238 mm)
WEIGHT (DT / TT)		
	3.1 lbs. (1.41 kg) / 3.9 lbs. (1.77 kg)	3.9 lbs. (1.77 kg) / 4.4 lbs. (2.0 kg)
ACCESSORIES		
Standard	Start-up Guide, power supply and cord, Windows drivers, programmer's guide, NiceLabel design software, and required cable for specific configuration (USB-B, Serial, or Parallel)	
Optional	Communications cables, label (peeler) dispenser, Ethernet, real-time clock	
WARRANTY		
Printer	24 months from date of purchase (requires registration and excludes printhead)	
PROGRAMMING LANGUAGE		
	Cognitive Programming Language (CPL), EcPL and ZcPL language emulation	

CognitiveTPG Headquarters

25 Tri-State International, Suite 200, Lincolnshire, IL 60069
 Toll Free: 800-732-8950 Phone: 847-383-7900 Fax: 847-383-7949
 www.CognitiveTPG.com
 Copyright 2008 CognitiveTPG. All Rights Reserved.

COGNITIVE TPG

Robert L. Walla

From: Colleen Malotky
Sent: Monday, June 21, 2010 2:17 PM
To: Robert L. Walla
Cc: Ngoc Dao; Anna J. Farlow; Roger E. Bonin; Scott C. Wiebe; Richard J. Furasek; Sherrie A. Meints; John Huff; Vince Mejer
Subject: RE: Bid 10-119 - Award Recommendation

Bob,

We have decided to go with one scanner, one printer, and 1000 labels. I will be managing this project so if you have any questions please let me know and I will get back to you as soon as possible.

Thanks!

Colleen Malotky
441-8345

From: Robert L. Walla
Sent: Monday, June 21, 2010 1:53 PM
To: Ngoc Dao; Anna J. Farlow
Cc: Roger E. Bonin; Scott C. Wiebe; Richard J. Furasek; Sherrie A. Meints; John Huff; Colleen Malotky; Vince Mejer
Subject: RE: Bid 10-119 - Award Recommendation

Ngoc,

How many scanners, printers, labels, etc. do you need on the original order?

Bob

From: Ngoc Dao
Sent: Monday, June 21, 2010 11:58 AM
To: Robert L. Walla; Anna J. Farlow
Cc: Roger E. Bonin; Scott C. Wiebe; Richard J. Furasek; Sherrie A. Meints; John Huff; Colleen Malotky
Subject: RE: Bid 10-119 - Award Recommendation

Robert,

This is our recommendation. Collen Malothy will be our project manager. If the vendor has any questions, she can be contacted at 441-8345. Thanks.

nd

From: Sherrie A. Meints
Sent: Monday, June 21, 2010 9:52 AM
To: John Huff; Ngoc Dao
Cc: Roger E. Bonin; Scott C. Wiebe; Ngoc Dao; Richard J. Furasek
Subject: FW: Bid 10-119 - Award Recommendation

Chief,

After reviewing the bids, Roger, Scott, and I are in agreement that the bid should be awarded to **EMS Technology Solutions, Ambutrack.**

Electronic Engineering bid does not contain inventory software and therefore we are unable to compare this bid to the other vendors.

Midwest Card & ID Solutions, Intellitrack, has a significant initial investment and is not inclusive. Costs not associated with the bid that the City would need to provide: dedicated SQL network, SQL & MS licenses, IS Support staff costs, and ongoing maintenance fees.

EMS Technology Solutions, Ambutrak, is an initial low cost solution and inclusive of all items on our RFP with no additional items the City needs to provide.

Sherrie

From: Roger E. Bonin
Sent: Friday, June 18, 2010 3:11 PM
To: Sherrie A. Meints
Subject: FW: Bid 10-119

Sherrie:

Here is the bids in the attachment.

Thanks

Rog

From: Ngoc Dao
Sent: Friday, June 18, 2010 1:48 PM
To: Roger E. Bonin; Scott C. Wiebe
Subject: FW: Bid 10-119

Can you guys review these and give a recommendation?

From: Anna J. Farlow
Sent: Thursday, June 17, 2010 1:12 PM
To: Ngoc Dao
Cc: John Huff; Robert L. Walla
Subject: Bid 10-119

Attached is the Award Supplier Page, Vendor Responses, and Vendor Attachments for Bid 10-119 - EMS Inventory Management. Please sent Bob Walla your recommendation.

Thank you,

Anna Farlow

Purchasing
City of Lincoln/Lancaster County
440 S. 8th St. 200

Lincoln, NE 68508
402-441-7416



Nebraska Resale or Exempt Sale Certificate

for Sales Tax Exemption

• Read instructions on reverse side/see note below

FORM
13

NAME AND MAILING ADDRESS OF PURCHASER			NAME AND MAILING ADDRESS OF SELLER		
Name City of Lincoln			Name EMS Technology Solutions, LLC		
Street or Other Mailing Address 555 South 10th Street			Street or Other Mailing Address 3760 Tramore Pointe Parkway SW		
City Lincoln	State NE	Zip Code 68508	City Austell	State GA	Zip Code 30106

Check Type of Certificate

Single Purchase

Blanket

If blanket is checked, this certificate is valid until revoked in writing by the purchaser.

I hereby certify that the purchase, lease, or rental by the above purchaser is exempt from the Nebraska sales tax for the following reason:

Check One Purchase for Resale (Complete Section A) Exempt Purchase (Complete Section B) Contractor (Complete Section C)

SECTION A—Nebraska Resale Certificate

Description of Item or Service Purchased

I hereby certify that the purchase, lease, or rental of from the above seller is exempt from the Nebraska sales tax as a purchase for resale, rental, or lease in the normal course of our business, either in the form or condition in which purchased, or as an ingredient or component part of other property to be resold.

I further certify that we are engaged in business as a: Wholesaler Retailer Manufacturer Lessor
of Description of Product Sold, Leased, or Rented

If None, State Reason

and hold Nebraska Sales Tax Permit Number 01-

or Foreign State Sales Tax Number

State

SECTION B—Nebraska Exempt Sale Certificate

The basis for this exemption is exemption category 1 (Insert appropriate category as described on reverse of this form.)

If exemption category 2 or 5 is claimed, enter the following information:

Description of Item(s) Purchased

Intended Use of Item(s) Purchased

If exemption categories 3 or 4 are claimed, enter the Nebraska Exemption Certificate number. 05-

If exemption category 6 is claimed, seller must enter the following information and sign this form below:

Description of Item(s) Sold

Date of Seller's Original Purchase

Was Tax Paid when Purchased by Seller?

Was Item Depreciable?

YES NO

YES NO

SECTION C—For Contractors Only

1. Purchases of Building Materials or Fixtures:

As an Option 1 or Option 3 contractor, I hereby certify that purchases of building materials and fixtures from the above seller are exempt from Nebraska sales tax. My Nebraska Sales or Consumer's Use Tax Permit Number is: 01-

2. Purchases Made Under Purchasing Agent Appointment on behalf of _____:
(exempt entity)

Pursuant to an attached Purchasing Agent Appointment and Delegation of Authority for Sales and Use Tax, Form 17, I hereby certify that purchases of building materials, and fixtures are exempt from Nebraska sales tax.

Any purchaser, or their agent, or other person who completes this certificate for any purchase which is other than for resale, lease, or rental in the regular course of the purchaser's business, or is not otherwise exempted from the sales and use tax under Neb. Rev. Stat. §§77-2701 through 77-27,135, shall in addition to any tax, interest, or penalty otherwise imposed, be subject to a penalty of \$100 or ten times the tax, whichever amount is larger, for each instance of presentation and misuse. With regard to a blanket certificate, this penalty shall apply to each purchase made during the period the blanket certificate is in effect. Under penalties of law, I declare that I am authorized to sign this certificate, and to the best of my knowledge and belief, it is correct and complete.

sign
here

Authorized Signature

Purchasing Agent

Title

06/22/10

Date

NOTE: Sellers must keep this certificate as part of their records. DO NOT SEND TO THE NEBRASKA DEPARTMENT OF REVENUE.

Incomplete certificates cannot be accepted.

www.revenue.ne.gov, (800) 742-7474 (toll free in NE and IA), (402) 471-5729

NOTE: This form cannot be used to purchase materials used for WATER services.
Material used for WATER services are taxable per Reg. 066.14A.

INSTRUCTIONS

WHO MAY ISSUE A RESALE CERTIFICATE. Form 13, Section A, is to be issued by persons or organizations making purchases of property or taxable services in the **normal** course of their business for the purpose of resale either in the form or condition in which it was purchased, or as an ingredient or component part of other property.

WHO MAY ISSUE AN EXEMPT SALE CERTIFICATE.

Form 13, Section B can only be issued by persons or organizations exempt from payment of the Nebraska sales tax by qualifying for one of the six enumerated **Categories of Exemption** (see below). Nonprofit organizations that have a 501(c) designation and are exempt from federal and state income tax are **not** automatically exempt from **sales** tax. Only the entities listed in the referenced regulations are exempt from paying Nebraska sales tax on their purchases when the exemption certificate is properly completed and provided to the seller. Organizations claiming a sales tax exemption may do so only on items purchased for their own use. For health care organizations, the exemption is limited to the specific level of health care they are licensed for. The exemption is not issued to the entire organization when multiple levels of health care or other activities are provided or owned by the organization. Items purchased by an exempt organization that will be resold must be supported by a properly completed Nebraska Resale Certificate, Form 13, Section A.

Indicate the category which properly reflects the basis for your exemption. Place the corresponding number in the space provided in Section B. If category 2 through 6 is the basis for exemption, you must complete the information requested in Section B.

Nebraska Sales and Use Tax Reg-1-013, Sale for Resale – Resale Certificate, and Reg-1-014, Exempt Sale Certificate, provide additional information on the proper issuance and use of this certificate. These and other regulations referred to in these instructions are available on our Web site: www.revenue.ne.gov/legal/regs/slstaxregs.

Use Form 13E for purchases of energy sources which qualify for exemption. Use Form 13ME for purchases of mobility enhancing equipment on a motor vehicle.

CONTRACTORS. Form 13, Section C, Part 1, must be completed by contractors operating under Option 1 or Option 3 to document their tax-free purchase of building materials or fixtures from their suppliers. Section C, Part 2, may be completed to exempt the purchase of building materials or fixtures pursuant to a Purchasing Agent Appointment, Form 17. See the contractor information guides on our Web site www.revenue.ne.gov for additional information.

WHERE TO FILE. Form 13 is given to the seller at the time of the purchase of the property or service or when sales tax is due. The certificate must be retained with the seller's records for audit purposes. Do not send to the Department of Revenue.

SALES TAX NUMBER. A purchaser who completes Section A and is engaged in business as a wholesaler or manufacturer is not required to provide an identification number. Out-of-state purchasers can provide their home state sales tax number. Section B does not require an identification number when exemption category 1, 2, or 5 is indicated.

PROPERLY COMPLETED CERTIFICATE. A purchaser must complete a certificate before issuing it to the seller. To properly complete the certificate, the purchaser must include: (1) identification of the purchaser and seller, (2) a statement whether the certificate is for a single purchase or is a blanket certificate,

(3) a statement of basis for exemption including completion of all information for the basis chosen, (4) the signature of an authorized person, and (5) the date the certificate was issued.

PENALTIES. Any purchaser who gives a Form 13 to a seller for any purchase which is other than for resale, lease, or rental in the **normal** course of the purchaser's business, or is not otherwise exempted from sales and use tax under the Nebraska Revenue Act, shall be subject to a penalty of \$100 or ten times the tax, whichever amount is larger, for each instance of presentation and misuse.

Any purchaser, or their agent, who fraudulently signs a Form 13 may be found guilty of a Class IV misdemeanor.

CATEGORIES OF EXEMPTION

1. Purchases made directly by certain governmental agencies identified in Nebraska Sales and Use Tax Reg-1-012, Exemptions; Reg-1-072, United States Government and Federal Corporations; and Reg-1-093, Governmental Units, are exempt from sales tax. A list of specific governmental units are provided in the above regulations. Governmental units are not assigned exemption numbers.

Sales to the United States government, its agencies, and corporations wholly owned by the United States government are exempt from sales tax. However, sales to institutions chartered or created under federal authority, but which are not directly operated and controlled by the United States government for the benefit of the public, generally are taxable. Construction projects for federal agencies have specific requirements, see Reg-1-017 Contractors.

Purchases that are **not** exempt from Nebraska sales and use tax include, but are not limited to, governmental units of other states, sanitary and improvement districts, urban renewal authorities, rural water districts, railroad transportation safety districts, and county historical or agricultural societies.

2. Purchases when the intended use renders it exempt as set out in paragraph 012.02D of Reg-1-012, Exemptions. Complete the description of the item purchased and the intended use as required on the front of Form 13. Sellers of **repair parts** for agricultural machinery and equipment cannot accept a Form 13 to exempt such sales from tax.

3. Purchases made by organizations that have been issued a Nebraska Exempt Organization - Certificate of Exemption are exempt from sales tax. Reg-1-090, Nonprofit Organizations; Reg-1-091, Religious Organizations; and Reg-1-092, Educational Institutions, identify such organizations. These organizations will be issued a Nebraska state exemption identification number. This exemption number must be entered in Section B of the Form 13.

4. Purchases of common or contract carrier vehicles and repair and replacement parts for such vehicles.

5. Purchases of manufacturing machinery or equipment by a taxpayer engaged in business as a manufacturer for use predominantly in manufacturing. This includes the installation, repair, or maintenance of such qualified manufacturing machinery or equipment (see Revenue Ruling 01-08-2).

6. A sale that qualifies as an occasional sale, such as a sale of depreciable machinery and equipment productively used by the seller for more than one year and the seller previously paid tax on the item. The **seller** must sign and give the exemption certificate to the purchaser. The certificate must be retained by the purchaser for audit purposes (see Reg-1-014, Exempt Sale Certificate).