

GENERAL FACT SHEET

13R-177

BILL NUMBER

BRIEF TITLE
SMG Management renewal
for Pershing Center

APPROVAL DEADLINE
8/26/13

REASON
 Current contract expires 8/31/13

DETAILS

POSITIONS/RECOMMENDATIONS

To extend the management contract with SMG, which expires on August 31, 2013 to operate Pershing Center for one additional year beyond the current contract period. Pershing Center will remain open for one year after Pinnacle Bank Arena opens. This contract extension runs through October of 2014 to allow for a two month closing period for Pershing after operations cease at the end of August of 2014. It also reduces the management fee for the term of the contract from the current rate of \$9,920 per month to \$2,000 to reflect the decreased activity expected over the contract period.	Sponsor	Steve Hubka
	Program Departments, or Groups Affected	Finance, users of Pershing Center
	Applicants/ Proponents	Applicant Steve Hubka City Department Finance Other
	Opponents	Groups or Individuals Basis of Opposition
	Staff Recommendations	x For Against Reason Against
	Board or Commission Recommendation	BY For Against No Action Taken For with revisions or conditions (See Details column for conditions)
	CITY COUNCIL ACTIONS (For Council Use Only)	Pass Pass (As Amended) Council Sub. Without Recommendation Hold Do not Pass

DETAILS

POLICY/PROGRAM IMPACT

	POLICY OR PROGRAM CHANGE	x NO YES	
	OPERATIONAL IMPACT ASSESSMENT	Reduces the monthly management fee from \$9,920 per month to \$2,000 per month for fourteen months.	
	FINANCES		
	COST AND REVENUE PROJECTIONS	COST of total project:	\$28,000
		COST of this Ordinance/ Resolution	\$28,000
		RELATED annual operating Costs (Pershing subsidy)	\$400,000
		INCREASE REVENUE EXPECTED/YEAR	\$
SOURCE OF FUNDS	CITY [Approximately]		
	\$28,000	100 %	
	\$ _____	%	
	\$ _____	%	
	NON CITY [Approximately]		
	\$ _____	%	
	\$ _____	%	
	\$ _____	%	
	\$ _____	%	
BENEFIT COST			
Front Foot		Average Assessment	
Square Foot	\$ _____	\$	

APPLICABLE DATES: Introduce 8/19/13

FACT SHEET PREPARED BY: Steve Hubka

REVIEW BY: *Steve Hubka*

REFERENCE NUMBER