

C-12-0397

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CLERK

**CONTRACT DOCUMENTS**

**CITY OF LINCOLN, NEBRASKA,  
LANCASTER COUNTY,  
LINCOLN-LANCASTER COUNTY  
PUBLIC BUILDING COMMISSION**

**Unit Price Contract for Miscellaneous  
HVAC Services  
Bid No. 12-152**

**H & S Plumbing  
1720 Cushman Drive  
Lincoln, NE 68516  
Phone: 402.421.1573**

**CITY OF LINCOLN,  
LANCASTER COUNTY, NEBRASKA and  
LINCOLN-LANCASTER COUNTY PUBLIC BUILDING COMMISSION  
CONTRACT AGREEMENT**

THIS CONTRACT, made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2012 by and between **H & S Plumbing, 1720 Cushman Drive, Lincoln, NE 68516**, hereinafter called the Contractor, and the City of Lincoln, Nebraska, a municipal corporation, and the County of Lancaster, Nebraska, a political subdivision of the State of Nebraska, and the Lincoln-Lancaster County Public Building Commission hereinafter called the "Owners".

WHEREAS, the Owners have caused to be prepared, in accordance with law, Specifications, Plans, and other Contract Documents for the Work herein described, and has approved and adopted said documents and has caused to be published an advertisement for and in connection with said Work, to-wit:

**Unit Price Contract for Miscellaneous HVAC Services, Bid 12-152**

and

WHEREAS, the Contractor, in response to such advertisement, has submitted to the Owners, in the manner and at the time specified, a sealed Proposal/Supplier Response in accordance with the terms of said advertisement; and

WHEREAS, the Owners, in the manner prescribed by law has publicly opened, read aloud, examined, and canvassed the Proposals/Supplier Responses submitted in response to such advertisement, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the Contractor's Proposal/Supplier Response, a copy thereof being attached to and made a part of this Contract.

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the Owners have agreed and hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other construction accessories, services, and facilities; (b) furnish all materials, supplies, and equipment specified to be incorporated into and form a permanent part of the complete work; (c) provide and perform all necessary labor in a substantial and workmanlike manner and in accordance with the provisions of the Contract Documents; and (d) execute, construct, and complete all Work included in and covered by the Owner's award of this Contract to the Contractor, such award being based on the acceptance by the Owner of the Contractor's Proposal, or part thereof, as follows:

**Agreement to full proposal.**

2. The Owners agree to pay to the Contractor for the performance of the Work embraced in this Contract, the Contractor agrees to accept as full compensation therefore, the following sums and prices for all Work covered by and included in the Contract award and designated above, payment thereof to be made in the manner provided by the Owner:

**The Owners will pay for products/services, according to the Line Item pricing as listed in Contractors Proposal/Supplier Response, a copy thereof being attached to and made a part of this Contract. Owners shall order on an as needed basis for the duration of the contract.**

3. EQUAL EMPLOYMENT OPPORTUNITY: In connection with the carrying out of this project, the Contractor shall not discriminate against any employee, applicant for employment, or any other person because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.
4. E-VERIFY: In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section.
5. GUARANTEE: The Purchasing Division will require a \$25,000.00 Performance and Payment Bond from each Contractor for the duration of the Contract.
6. ASSIGNMENT: This Contract shall not be assigned by Contractor to any other party without first obtaining the written consent of the Owners.
7. TERMINATION: This Contract may be terminated by the following:
  - a) Termination for Convenience. Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
  - b) Termination for Cause. The Owners may terminate the Contract for cause if the Contractor:
    - 1) Refuses or fails to supply the proper labor, materials and equipment necessary for services and/or commodities.
    - 2) Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
    - 3) Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the Owners will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.
8. INDEPENDENT CONTRACTOR: It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the Owners and employees of the Owners shall not be deemed to be employees of the Contractor. The Contractor and the Owners shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the Owners' employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.
9. Owner Inclusion. It is understood and agreed by all parties that "Owner/s" shall include the City of Lincoln, Lancaster County, Nebraska and Lincoln-Lancaster County Public Building Commission. Whenever in the Contract documents, including the instructions to bidders, specifications, insurance requirements, bonds, and terms and conditions or any other documents which are a part of the Contract, a singular entity is referenced (i.e., "the City" or "the County" or "Building Commission") it shall mean the "Owners" encompassing the City of Lincoln, Lancaster County and Lincoln-Lancaster County Building Commission.

10. Contract Term. This Contract shall be effective upon execution by all parties. The term of the Contract shall be a **four (4) year term**.
11. The Contract Documents comprise the Contract, and consist of the following:
  1. Contract Agreements
  2. Performance and Payment Bonds
  3. Accepted Proposal (Supplier Response)
  4. Specifications
  5. Instructions to Bidders
  6. Insurance Requirements
  7. Unit Price Service Contracts Instruction
  8. Unit Price Quotation - Attachment 1
  9. Employee Classification Act, Executive Order 83319
  10. Employee Classification Act Affidavit
  11. Notice to Bidders
  12. Sales Tax Exemption Forms 13 & 17's
  13. Insurance Certificate

This Contract Agreement, together with the other Contract Documents herein above mentioned, form this Contract, and are a part of the Contract as if hereto attached.

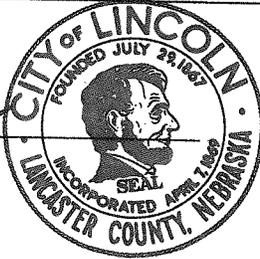
The Contractor and the Owners hereby agree that all the terms and conditions of this Contract shall be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the Owners do hereby execute this contract.

EXECUTION BY THE CITY OF LINCOLN, NEBRASKA

ATTEST:

Ann E. Ross  
City Clerk



CITY OF LINCOLN, NEBRASKA

[Signature]  
Mayor

Approved by Executive No. 085202

dated 7-24-12

LINCOLN-LANCASTER COUNTY PUBLIC BUILDING COMMISSION

Attest

Paul Cooper  
Public Building Commission Attorney

[Signature]  
Chairperson Public Building Commission

dated 8.14.12

EXECUTION BY LANCASTER COUNTY, NEBRASKA

Contract Approved as to Form:

[Signature]  
Lancaster County Attorney

The Board of County Commissioners of Lancaster, Nebraska

[Signature]  
[Signature]  
[Signature]  
[Signature]  
[Signature]

dated 8/16/12

EXECUTION BY CONTRACTOR

IF A CORPORATION:

Hands Inc  
Name of Corporation

ATTEST:

1720 Cushman Dr Lincoln NE 68512  
(Address)

Betty L. Deek (SEAL)  
Secretary

[Signature]  
By:  
Duly Authorized Official

Vice President  
Legal Title of Official

IF OTHER TYPE OF ORGANIZATION:

\_\_\_\_\_  
Name of Organization

\_\_\_\_\_  
Type of Organization

\_\_\_\_\_  
(Address)

By: \_\_\_\_\_  
Member

By: \_\_\_\_\_  
Member

IF AN INDIVIDUAL:

\_\_\_\_\_  
Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
Signature

# City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Sharon R. Mulder Asst Purchasing Agent	Address	Purchasing\City & County	Address
Email	smulder@lincoln.ne.gov		440 S. 8th St.	
Phone	(402) 441-7410		Lincoln, NE 68508	Contact
Fax	(402) 441-6513	Contact	Sharon Mulder Asst. Purchasing Agent	Department Building
Bid Number	12-152	Department		Floor/Room
Title	Unit Price Contract for Miscellaneous HVAC Services	Building		Telephone
Bid Type	Bid	Floor/Room		Fax
Issue Date	05/17/2012	Telephone	1 (402) 441-7428	Email
Close Date	5/31/2012 12:00:00 PM CST	Fax	1 (402) 441-6513	
Need by Date		Email	smulder@lincoln.ne.gov	

## Supplier Information

Company	H&S Plumbing
Address	1720 Cushman Drive
	Lincoln, NE 68516
Contact	Tom Santillan
Department	
Building	
Floor/Room	
Telephone	1 (402) 4211573
Fax	1 (402) 4211574
Email	tsantillan@hsphe.com
Submitted	5/30/2012 4:33:10 PM CST
Total	\$310.00

Signature \_\_\_\_\_

## Supplier Notes

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## Bid Notes

If you need assistance in preparing your bid, there are several options.

1) Click the the "Help" button in the upper right hand corner of any screen; 2) Contact our office for a training session in Purchasing or assistance over the phone; 3) View the PowerPoint presentation at <http://www.lincoln.ne.gov/city/finance/purch/spec/veninst.ppt>

## Bid Activities

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## Bid Messages

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Please review the following and respond where necessary

#	Name	Note	Response
1	Instructions to Bidders	I acknowledge reading and understanding the Instructions to Bidders.	Yes
2	Insurance Requirements	I acknowledge reading and understanding the Insurance Requirements.	Yes
3	Specifications	I acknowledge reading and understanding the specifications.	Yes
4	Unit Price Quotation Form	I acknowledge reading and understanding the Unit Price Quotation Form.	Yes
5	Unit Price Instructions	I acknowledge reading and understanding the Unit Price Instructions.	Yes
6	Employee Class Act Affidavit	I acknowledge if awarded the contract I will abide by the law, notarize and attach the Employee Classification Act Affidavit to my contract.	Yes
7	Sample Contract	I acknowledge reading and understanding the sample contract.	Yes
8	Performance/Payment Bond	I acknowledge that a \$25,000 Performance Bond and Payment Bond will be required with the signed contract upon award of this job.	Yes
9	Term Clause with Escallation/De-Escalation	I acknowledge that the term of the contract will be a (4) four year term from the date of the executed contract. (a) Bid prices firm for the first full contract period. YES or NO (b) Bid prices subject to escallation/de-escalation  YES or NO  (c) If (b), state period for which prices will remain firm: through _____	(a) No (b) Yes (c) May 2012 Adjustable Annually
10	Percentage Markup of Rental Equipment	Percentage Markup of Rental Equipment ONLY ENTER A NUMBER IN THE SPACE PROVIDED! An invoice showing the equipment type AND cost of equipment from 3rd Party Vendor may be requested with the final invoice to verify quoted price.	15
11	Percentage Markup of Material, excluding freight	Percentage Markup of Material, Excluding Freight ONLY ENTER A NUMBER IN THE SPACE PROVIDED! An invoice showing the material type AND cost of material from 3rd Party Vendor may be requested with the final invoice to verify quoted price.	25
12	Percentage Markup of all Subcontractor Costs	Percentage Markup of Subcontractor Costs ONLY ENTER A NUMBER IN THE SPACE PROVIDED! An invoice showing the amount charged by Subcontractor may be requested with the final invoice to verify quoted price.	10
13	Construction Codes	I acknowledge reading and understanding the Construction Codes in the City of Lincoln at <a href="http://www.lincoln.ne.gov/city/build/comercl/codes.htm">http://www.lincoln.ne.gov/city/build/comercl/codes.htm</a>	Yes

- |    |                       |   |               |
|----|-----------------------|---|---------------|
| 14 | License Attachments   | I acknowledge attaching any applicable licenses for the services provided under this bid.       | Yes           |
| 15 | References            | I have attached my References to the Response Attachment section of this bid.                   | Yes           |
| 16 | Employee Class Act EO | I acknowledge reading and understanding the Employee Classification Act, Executive Order 83319. | Yes           |
| 17 | Contact               | Name of person submitting this bid:   | Tom Santillan |
| 18 | Electronic Signature  | Please check here for your electronic signature.  | Yes           |

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**Line Items**

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#	Qty	UOM	Description	Response
1	1	EA	Supervisor - Labor rate per hour	\$60.00
Item Notes:  LABOR RATES: Amount that the contractor will bill the owner for services provided. Labor rates shall include all health and welfare benefits, insurance, taxes, overhead and profit, and all other applicable fringe benefits.				
Supplier Notes:				
2	1	EA	Service Technician - Labor rate per hour	\$60.00
Item Notes:  LABOR RATES: Amount that the contractor will bill the owner for services provided. Labor rates shall include all health and welfare benefits, insurance, taxes, overhead and profit, and all other applicable fringe benefits.				
Supplier Notes:				
3	1	EA	Service Helper - Labor rate per hour	\$45.00
Item Notes:  LABOR RATES: Amount that the contractor will bill the owner for services provided. Labor rates shall include all health and welfare benefits, insurance, taxes, overhead and profit, and all other applicable fringe benefits.				
Supplier Notes:				
4	1	EA	Sheet Metal Mechanic - Labor rate per hour	\$55.00
Item Notes:  LABOR RATES: Amount that the contractor will bill the owner for services provided. Labor rates shall include all health and welfare benefits, insurance, taxes, overhead and profit, and all other applicable fringe benefits.				
Supplier Notes:				
5	1	EA	Sheet Metal Helper - Labor rate per hour	\$40.00
Item Notes:  LABOR RATES: Amount that the contractor will bill the owner for services provided. Labor rates shall include all health and welfare benefits, insurance, taxes, overhead and profit, and all other applicable fringe benefits.				
Supplier Notes:				
6	1	EA	Service Trip Charge	\$50.00
Item Notes:				
Supplier Notes:				
Response Total:				\$310.00

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**SPECIFICATIONS FOR  
UNIT PRICE CONSTRUCTION CONTRACT FOR  
MISCELLANEOUS MECHANICAL (H.V.A.C.) SERVICES, SPEC. 12-152  
PROJECT INFORMATION**

**1. SCOPE OF CONTRACT**

- 1.1 Lancaster County, Nebraska; the Public Building Commission; and the City of Lincoln (hereinafter referred to as "Owners"), desire to retain qualified contractors on a Unit Price Construction Contract basis to perform miscellaneous mechanical (H.V.A.C.) services for the term of the contract.
- 1.2 It is estimated that the total amount of work for all departments/agencies of the Owners for the term of the contracts is approximately **\$150,000.00**.
  - 1.2.1 Individual Unit Price Projects under the terms of this Contract will range from \$0.00 to \$25,000.00.
  - 1.2.2 The Purchasing Division will require a \$25,000.00 Performance/Payment Bond from each Contractor for the duration of the Contract.
- 1.3 Labor rates being bid shall include all health and welfare benefits, insurance, taxes, overhead, profit, and all other applicable fringe benefits in the per hour rate shown in the Line Item Unit Price box.
- 1.4 No adjustments in labor rates or markup percentages being bid will be allowed on work awarded during the annual contract period.
  - 1.4.1 Any future fluctuation in the labor market and/or markup calculations will only be on an annual basis.
- 1.5 The term of the contract shall be a four (4) year term.

**2. CONTRACT AND INSURANCE**

- 2.1 Within fourteen (14) calendar days after the award of bid the Contractor(s) must execute a written Unit Price Construction Contract between the Contractor and the Owners and the required Performance/Payment Bond.
- 2.2 Also, within such time period the Contractor must furnish with the executed contract a certificate of insurance in accordance with the "Insurance Clause to be used for All Unit Price Construction Contracts", naming Lancaster County, and the Public Building Commission and the City of Lincoln as additional insured.

**3. BIDDING PROCEDURE**

- 3.1 Bidders shall submit bid documents and all supporting material via E-Bid.
  - 3.1.1 All inquiries regarding these specifications shall be directed via e-mail to Sharon Mulder, Assistant Purchasing Agent, [smulder@lincoln.ne.gov](mailto:smulder@lincoln.ne.gov) OR by fax at 402.441.6513.
  - 3.1.2 All relevant inquiries will be distributed to prospective bidders electronically as an addendum.
  - 3.1.3 Only written inquiries received within five (5) calendar days of the bid opening will be addressed.
- 3.2 Award of Contract
  - 3.2.1 The following factors shall be considered in determining the low responsible bids:
    - 3.2.1.1 Ability, capacity and skill of the bidder to comply with the specifications and perform the work required by the contract.
    - 3.2.1.2 Character, integrity, reputation, judgment, experience and efficiency of the bidder.
    - 3.2.1.3 Ability of the bidder to perform the work within the time specified for each project.
    - 3.2.1.4 Previous and current compliance of the bidder with laws and regulations

relating to the work.

- 3.2.1.5 Information obtained from the references provided by the bidder.
- 3.2.1.6 Pricing from the Unit Price bid.
- 3.2.1.7 Any other information deemed relevant to the contract by the Owners.
- 3.2.2 Contracts resulting from bid proposals shall not be on an all-or-none basis, and may be awarded to several bidders based on price, scheduling, the ability to complete work on time, quality of work and previous inspection and acceptance of past projects.
- 3.2.3 The Owners further reserve the right to analyze bid proposals in detail and to award contracts which the Owners believe to be in their best interests.
- 3.2.4 The Owners may make any investigation deemed necessary to determine the ability of a bidder to perform in accordance with the specifications.
- 3.2.5 The Owners reserve the right to reject any bid based on facts resulting from any investigation which indicates that a bidder is not properly qualified to perform the obligations of any resulting contract.

4. **BIDDER QUALIFICATIONS**

- 4.1 Bidders must be registered or licensed in accordance with the current Lincoln Municipal Code for HVAC Contractors: LMC Chapter 25.02 and attach copies of applicable Licenses or Registrations issued by the City of Lincoln in the Response Attachment Section of the E-bid.
- 4.2 Bidders shall attach a list of references for similar projects in the Bidders Response Section of this E-Bid.
  - 4.2.1 References to be submitted with the bidding documents shall include a minimum of three (3) references of similar projects completed in the last five (5) years.
  - 4.2.2 References should include: name of firm, contact person, address, and telephone number, and may include references of work previously performed for any one of the Owners.

## **Unit Price Service Contract Instructions GENERAL CONSTRUCTION (UNDER \$10,000.00)**

The City/County Purchasing Division has established "unit price" bids from our local repair and service contractors in an effort to streamline the process necessary to obtain services from various trades to perform small emergency and routine maintenance and repair for our facilities. Without this type of arrangement the specification and notice to proceed were unduly delayed or administratively prohibitive.

1. **DEFINITIONS:** For the purposes of this process the following definitions shall apply:
  - 1.1 **Unit Price Contract:** This series of contracts for routine maintenance, repair and/or remodel with the Owners for labor and material projects equal to or less than \$10,000.00 per project will establish approved hourly rates for the same utilizing a fair and competitive bid process. The Purchasing Division will require proof of insurance and a \$10,000 payment bond and performance bond from each contractor for the duration of the contract. During the course of the contract period, any Owners Department / Division / Agency may utilize the established unit price contract for maintenance, repair and small remodeling projects under \$10,000. Unit Price Service Contracts shall not include contracts involving: a) any street, alley bridge or highway, or b) the new construction, furnishing, erection or installation of any building or structure.
  - 1.2 **Labor and Materials:** (time and materials) The contractor will be paid for labor and materials instead of charging a fixed price or percentage of costs. Contractor shall provide a quote to the Owners for time and materials for the actual projected labor hours and material incorporated into or used solely for the project.
  - 1.3 **Unit Price Contractor:** Shall mean any person that enters into a Unit Price Service Contract as a service provider.
  - 1.4 **Maintenance and Repair:** Unit price contracts are restricted to ONLY MAINTENANCE, REPAIR SERVICES AND LIMITED REMODELING THAT TOTAL no more than \$10,000 FOR THE ENTIRE PROJECT. Project Managers shall not divide work or phase project to avoid this limitation. Maintenance and repair shall be limited in scope to expenditure needed to preserve a property's original status and functionality or to compensate for wear and tear and minor remodeling to improve the regular compliance for the facility.
  - 1.5 **Owners** shall mean the agencies, departments and offices of the City of Lincoln, Lancaster County, or City of Lincoln/Lancaster County Public Building Commission, Nebraska.

- 1.6 **Owner's Project Manager:** The "Project Manager" as used in this process shall mean the Owner's department / division or agency manager / supervisor or by or through that person's duly authorized assistants. The Project Manager shall be responsible for general management (getting quotes, selecting contractor, scheduling work, supervising the work and insuring payment to the contractor for said work) of work performed utilizing the Unit Price Contracts.
- 1.7 **Project:** The Unit Price Contracts are restricted to projects for \$10,000 or less. Projects shall mean the entire scope of the work incorporated into a planned undertaking of related activities to reach an objective that has a beginning and an end.
- 1.8 **Quotation:** A written proposed estimation of the labor and materials of the individual project to determine an appropriate price to complete the work is required for all projects.

## 2. SELECTION POLICIES AND PROCEDURES:

- 2.1 Any Owner Department, Division or Agency may utilize the unit price contracts for small maintenance and repair services with a total project cost of \$10,000 or under.
  - 2.1.1 \$0 to \$10,000: Written (fax is acceptable) price quotes from two or more (if available) approved unit price contractors,
- 2.2 Right to Audit: The Purchasing Agent has the right to audit any project for compliance with this procedure. The Purchasing Agent may suspend any Project Manager from using this procedure for non-compliance including, but not limited to the following:
  - 2.2.1 Project is over \$10,000.
  - 2.2.2 Project was subdivided into small phases to avoid the \$10,000 Project limit.
  - 2.2.3 If proper documentation has not been retained by the Project Manager.
  - 2.2.4 If Purchasing Agent has reason to believe the Project Manager is not providing fair and open access to all available Unit Price Contractors for the work covered under this program.
- 2.3 The following is required by Ordinance No. 4.66.100(b): All parties of this Agreement shall be subject to audit pursuant to Chapter 4.66 of the Lincoln Municipal Code and shall make available to a contract auditor, as defined therein, copies of all financial and performance related records and materials germane to the contract, as allowed by law.

**CITY OF LINCOLN LANCASTER COUNTY AND PUBLIC BUILDING COMMISSION  
ATTACHMENT 1  
UNIT PRICE QUOTATION  
MECHANICAL (H.V.A.C.) SERVICES, Spec. 12-152**

Date: \_\_\_\_\_

**TO DEPARTMENT/AGENCY REPRESENTATIVE:**  
**FROM (CONTRACTOR):** \_\_\_\_\_  
**PROJECT NUMBER:** \_\_\_\_\_  
**PROJECT DESCRIPTION:** \_\_\_\_\_

When making a quotation please breakdown the Total Cost into the following categories: Labor, Materials, Equipment, Overhead and Subcontractors Costs. Fill in the following Tables in the areas as shown. If an item does not apply, please do not make an entry in that column.

**TIME OF COMPLETION**

Estimated Start Date	
Number of Days to Complete	

**LABOR COST TABLE**

CONTRACTOR	RATE	NO. HOURS	TOTAL \$ AMOUNT
Supervisor			
Service Technician			
Service Helper			
Sheet Metal Mechanic			
Sheet Metal Helper			
Service Trip Charge			
Other			
<b>TOTAL LABOR</b>			

**EQUIPMENT AND MATERIAL COSTS**

ITEM	COST	% of Markup	TOTAL \$ AMOUNT
Total Equipment Costs			
Total Materials Cost			
Total Shipping Cost			

**SUBCONTRACTORS COSTS**

SUB-CONTRACTOR (NAME)	COST	% of Markup	TOTAL \$ AMOUNT
Sub No. 1			
Sub No. 2			
Sub No. 3			
Sub No. 4			
Sub No. 5			

**TOTAL PRICE (NOT TO EXCEED)**

\$ \_\_\_\_\_

**FIRM:** \_\_\_\_\_

**BY:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**PHONE** \_\_\_\_\_

**APPROVED BY:** \_\_\_\_\_

Change Order #: \_\_\_\_\_

Accepted: \_\_\_\_\_

Not Accepted: \_\_\_\_\_

Department/Agency Representative

**DATE:** \_\_\_\_\_