

EO 87873

C-15-0054

14120115

CONTRACT DOCUMENTS

**CITY OF LINCOLN, NEBRASKA,
LANCASTER COUNTY,
LINCOLN - LANCASTER COUNTY
PUBLIC BUILDING COMMISSION**

**Annual Supply
of
Vehicle/Equipment Maintenance Parts
and Equipment
RFP No. 14-250**

**Utility Parts Service,
dba NAPA Nebraska
11205 Wright Circle, Suite 140
Omaha, NE 68144
402-778-9000**

**CITY OF LINCOLN-LANCASTER COUNTY, NEBRASKA and
LINCOLN-LANCASTER COUNTY PUBLIC BUILDING COMMISSION
CONTRACT TERMS**

THIS CONTRACT, made and entered into by and between Utility Parts Service, dba NAPA Nebraska, 11205 Wright Circle, Suite 140, Omaha, NE 68144, hereinafter called "Contractor", and the City of Lincoln, Nebraska, a municipal corporation, and the County of Lancaster, Nebraska, a political subdivision of the State of Nebraska, and the Lincoln-Lancaster County Public Building Commission hereinafter called the "Owners".

WHEREAS, the Owners have caused to be prepared, in accordance with law, Specifications, Plans, and other Contract Documents for the Work herein described, and has approved and adopted said documents and has caused to be published an advertisement for and in connection with said Work, to-wit:

Annual Supply of Vehicle/Equipment Maintenance Parts and Accessories, RFP No. 14-250

and,

WHEREAS, the Contractor, in response to such advertisement, has submitted to the Owners, in the manner and at the time specified, a sealed Proposal/Supplier Response in accordance with the terms of said advertisement; and,

WHEREAS, the Owners, in the manner prescribed by law has publicly opened, read aloud, examined, and canvassed the Proposals/Supplier Responses submitted in response to such advertisement, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the Contractor's Proposal/Supplier Responses, a copy thereof being attached to and made a part of this Contract;

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the Owners have agreed and hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other accessories, services, and facilities; (b) furnish all materials, supplies, and equipment specified to be incorporated into and form a permanent part of the complete work; (c) provide and perform all necessary labor in a substantial and workmanlike manner and in accordance with the provisions of the Contract Documents; and (d) execute and complete all Work included in and covered by the Owners' award of this Contract to the Contractor, such award being based on the acceptance by the Owner of the Contractor's Proposal, or part thereof, as follows:

Agreement to full proposal.

2. The Owners agree to pay to the Contractor for the performance of the Work embraced in this Contract, the Contractor agrees to accept as full compensation therefore, the following sums and prices for all Work covered by and included in the Contract award and designated above, payment thereof to be made in the manner provided by the Owners:

The Owners will pay for products/service, according to the proposal pricing as included with the Contractors Proposal/Supplier Response, a copy thereof being available at the Purchasing Office and made a part of this Contract. The Owners shall order on an as-needed basis for the duration of the contract. The estimated cost of products or services for County agencies shall not exceed \$65,000.00 during the contract term for all contracted vendors without approval by the Board of Commissioners. The estimated cost of products or services for City Departments shall not exceed \$190,000.00 during the contract term for all contracted vendors without City approval.

3. Equal Employment Opportunity. In connection with the carrying out of this project, the contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.
4. E-Verify. In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section.
5. Termination. This Contract may be terminated by the following:
 - 5.1) Termination for Convenience. Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
 - 5.2) Termination for Cause. The Owners may terminate the Contract for cause if the Contractor:
 - 5.2.1) Refuses or fails to supply the proper labor, materials and equipment necessary to provide services and/or commodities.
 - 5.2.2) Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
 - 5.2.3) Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the Owners will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.
6. Independent Contractor. It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the Owners and employees of the Owners shall not be deemed to be employees of the Contractor. The Contractor and the Owners shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the Owners' employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.
7. Owner Inclusion. It is understood and agreed by all parties that "Owner/s" shall include the City of Lincoln, Lancaster County, Nebraska and Lincoln-Lancaster County Public Building Commission. Whenever in the Contract documents, including the instructions to bidders, specifications, insurance requirements, bonds, and terms and conditions or any other documents which are a part of the Contract, a singular entity is referenced (i.e., "the City" or "the County" or "Building Commission") it shall mean the "Owners" encompassing the City of Lincoln, Lancaster County and Lincoln-Lancaster County Building Commission.

8. Audit Provision: The (Service Provider or Contractor) shall be subject to an audit and shall, upon request, make available to the Public Building Commission or a contract auditor hired by the Public Service Commission, copies of all financial and performance related records and materials related to this Agreement, as allowed by law.
9. Period of Performance. This Contract shall be effective upon execution by all parties. The term of the Contract shall be a one (1) year term beginning upon execution of this contract. The parties shall have the option to renew for three (3) additional one (1) year terms upon the written mutual consent of both parties..
10. The Contract Documents comprise the Contract, and consist of the following:
 1. Contract Terms
 2. Accepted Proposal/Response
 3. Vendor Pricing List
 4. Addendums No. 1, 2 and 3
 5. Special Provisions
 6. Specifications
 7. Schedule Tables
 8. Instructions to Bidders
 9. Insurance Requirements
 10. Sales Tax Exemption Form 13

The herein above mentioned Contract Documents form this Contract and are a part of the Contract as if hereto attached.

The Contractor and the Owners hereby agree that all the terms and conditions of this Contract shall be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the Owners do hereby execute this contract.

EXECUTION BY THE CITY OF LINCOLN, NEBRASKA

ATTEST:

Terese J. Meier
City Clerk



CITY OF LINCOLN, NEBRASKA

[Signature]
Mayor

Approved by:

Executive No. 087873

dated 1-9-15

LINCOLN-LANCASTER COUNTY PUBLIC BUILDING COMMISSION

Attest:

Jeffery R. Pirzadeh
Public Building Commission Attorney

Larry Hudkins
Chairperson, Public Building Commission

dated 2-10-15

EXECUTION BY LANCASTER COUNTY, NEBRASKA

Contract Approved as to Form:

Dylan Dehrens
Deputy Lancaster County Attorney

The Board of County Commissioners of
Lancaster, Nebraska

Todd Wilke
[Signature]
[Signature]
[Signature]
Bill Avey
dated January 20, 2015

EXECUTION BY CONTRACTOR

IF A CORPORATION:

ATTEST:

[Signature] (SEAL)
Secretary

Utility Parts Services
Name of Corporation
11205 Wright Cir Ste. 140
(Address) Omaha 68144
By: *[Signature]*
Duly Authorized Official
President
Legal Title of Official

IF OTHER TYPE OF ORGANIZATION:

Name of Organization

Type of Organization

(Address)
By: _____
Member
By: _____
Member

IF AN INDIVIDUAL:

Name

Address

Signature

City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Sharon R. Mulder Asst Purchasing Agent	Address	Purchasing 440 S. 8th St. Lincoln, NE 68508	Address
Email	smulder@lincoln.ne.gov	Contact	Sharon R. Mulder Asst Purchasing Agent	Contact
Phone	(402) 441-7428			
Fax	(402) 441-6513			
Bid Number	14-250 Addendum 3	Department		Department
Title	Annual Supply of Vehicle/Equipment Maintenance Parts and Accessories	Building	Suite 200	Building
		Floor/Room		Floor/Room
Bid Type	RFP	Telephone	(402) 441-7428	Telephone
Issue Date	11/07/2014	Fax	(402) 441-6513	Fax
Close Date	12/3/2014 12:00:00 PM CT	Email	smulder@lincoln.ne.gov	Email
Need by Date				

Supplier Information

Company Napa Auto Parts
 Address 2137 Cornhusker Hwy

 Lincoln, NE 685
 Contact Suzanne Boler
 Department
 Building
 Floor/Room
 Telephone 1 (402) 4668515
 Fax 1 (402) 4667320
 Email accounting@napanebraska.com
 Submitted 12/3/2014 10:31:57 AM CT
 Total \$0.00

Signature Todd Twiss

Email ttwiss@napanebraska.com

Supplier Notes

Bid Notes

Added to Parts Specifications and extended bid closing.

Bid Activities

Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Instructions to Proposers	I acknowledge reading and understanding the Instructions to Proposers.	Yes
2	Insurance Requirements	I acknowledge reading and understanding the Insurance Requirements.	Yes
3	Bid Documents	I acknowledge and accept that it is my responsibility as a Bidder to promptly notify the Purchasing Department Staff prior to the close of the bid of any ambiguity, inconsistency or error which I may discover upon examination of the bid documents including, but not limited to the Specifications.	Yes
4	Specifications	I acknowledge reading and understanding the specifications.	Yes
5	Sample Contract	I acknowledge reading and understanding the sample contract.	Yes
6	Delivery	State number of delivery days ARO. FOB to the City/County at the location specified with all transportation charges paid.	0-3 days depending on part availability. Normally same day.
7	Contact	Name of person submitting this bid:	Todd Twiss
8	Renewal is an Option	Contract Extension Renewal is an option.	Yes
9	Special Provision Term Contract Provisions	I acknowledge reading and understanding the Special Provision Term Contract Provisions.	Yes
10	Term Clause of Contract	(a) Bid prices firm for the full contract period. YES or NO (b) Bid prices subject to escalation/de-escalation YES or NO (c) If (b), state period for which prices will remain firm: through _____	a. Yes
11	Years in Business	How many years have you been in business? How many years have you been at your current location?	NAPA been in business since 1925. Utility Parts Services has owned the Lincoln stores for 2 years. We just moved our North location to 2137 Cornhusker Hwy.
12	Primary Location	What is the primary location which will service this account?	2137 Cornhusker Hwy., Lincoln, NE 68521
13	Customer service/order clerk	Is an inside customer service/order rep available during the normal City/County business hours (8:00 a.m. to 4:30 p.m.) to expedite orders, answer questions and resolve problems? Please state contact name, contact phone number and years with the company.	Both Lincoln stores open during that time. One is Shelly Bruhn. 402-466-8515. 4 years
14	Outside account/sales representative	Is an outside account/sales representative to make field visits, demonstrate products, offer technical advice, and assist in refining the program? Please state contact name, contact phone number and years with the company.	Yes. Todd Twiss. (402)677-8596 1 year
15	Company Representative	Is a company representative available 24 hrs./day, seven days/week to fill emergency orders?	yes
16	Minimum Order	Indicate minimum order amount, if any.	no minimum order
17	Electronic Orders	Do you provide electronic ordering capability? YES or NO. If YES, is computer software and accessories necessary to connect City/County Departments to your on-line ordering program? If yes, indicate the cost to the City/County.	Yes. NAPA Prolink. Online ordering. Normal computer and software.

18	Fax Orders	Do you accept fax orders? If so, what is the fax number.	Yes
19	Computer Software	Is computer software and accessories necessary to connect City/County Departments to your on-line ordering program? If yes, indicate the cost to the City/County.	Not necessary
20	Parts Delivery	Can your company supply all of the parts listed on your pricing CD or company catalog in the delivery timeline listed in the specifications? If No, what is the projected timeline for delivery?	Yes
21	County Delivery	Do you provide daily delivery service outside the Lincoln City Limits but in Lancaster County? If yes, are there any restrictions?	Yes
22	Re-Stocking Charge	Is there a restocking charge? If yes, what is its cost?	No restocking charge
23	Parts Warranties	I have included pricing on the Parts CD and all other written requirements as listed in the Battery Specifications	Yes
24	Usage Report	I acknowledge that the following usage reports may be required: Monthly usage summary report by item Year-to-Date usage summary report by item Monthly Department/Division Transaction Report.	Yes
25	Current Business	Does your company currently do business with a City of Lincoln/Lancaster County Agency? If yes, Who? What is the total dollar amount purchased by each agency for the past year?	Police \$22,000, Fire \$3,500, Lancaster County \$8,000, City of Lincoln \$3,000, City Parks \$1,500, City Fleet \$1,500, City Water \$1,500, City Waste \$300,
26	CD Pricing and Submittals	I have sent/hand-delivered a CD with a complete list of all products offered by my company with the cost for each item listed for all purchases which will be made by the Owners and other written information as required. PLACE THE CD AND OTHER INFORMATION IN A SEALED ENVELOPE MARKED WITH THE FOLLOWING: CATALOG PRICING - CITY/COUNTY/PBC PARTS - SPEC 14-250	Yes
27	Battery Submittals	I have included pricing on the Parts CD and all other written requirements as listed in the Battery Specifications.	Yes
28	Bid Award	I acknowledge and understand that the City, County and/or Public Building Commission reserves the right to award bids item-by-item, with or without alternates/options, by groups, or "lump sum" such as shall best serve the requirements and interests of the City, County and/or Public Building Commission. If your pricing is based on an all-or-nothing basis, please indicate so in the Supplier Notes section of your E-Bid response.	Yes
29	Tax Exempt Certification Forms	Materials being purchased in this bid are tax exempt and unit prices are reflected as such. A Purchasing Agent Appointment form and a Exempt Sales Certificate form shall be issued with contract documents. (Note: State Tax Law does not provide for sales tax exemption for proprietary functions for government, thereby excluding the purchases of pipes to be installed in water lines and purchase of water meters.)	Yes
30	Electronic Signature	Please check here for your electronic signature.	Yes

- 31 Agreement to Addendum No. 1 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information. Yes
- 32 Agreement to Addendum No. 2 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information. Yes
- 33 Agreement to Addendum No. 3 Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid. Reason: See Bid Attachments section for Addendum information. Yes

Line Items

#	Qty	UOM	Description	Response
1	1	EA	This is to notify you that RFP 14-250 for Annual Supply of Vehicle/Equipment Maintenance Parts for all City/County/PBC is available. Please prepare your written response and return to our office as noted in the RFP according to the specifications. You must respond to the Attribute section of this electronic bid and submit before the closing date and time. PLEASE ENTER A 0 IN THE UNIT PRICE BOX TO THE RIGHT.	\$0.00

Item Notes:

Supplier Notes:

Response Total: \$0.00



Locally Owned - Nationally Known

Enclosed is the Lincoln Lancaster Bid from Utility Parts Services DBA NAPA. You will find the Battery Schedule Table II. You will also find a NAPA product lines with proposed discount. The discount is off Jobber Blue 5A price sheet that is also enclosed. Additionally you will find a price comparison of proposed prices.

I also took the liberty to enclose price sheets of our most popular lines.

NAPA is looking forward to serving the City of Lincoln and Lancaster County.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Todd Twiss', is written over the printed name.

Todd Twiss

Bid Proposal for:

City of Lincoln & Lancaster County
 c/o Purchasing Division
 440 So. 8th St., Suite 200
 Lincoln, NE 68508
 Phone: 402-441-6513



Servicing NAPA Store:

Utility Parts Services; dba. NAPA
 2137 Cornhusker Hwy
 Lincoln, NE 68521
 Contact: Todd Twiss
 Phone: 402-466-8515

**Schedule
 Table II**

BCI Group	Catalog Number	Cold Cranking Amperes (CCA)	Reserve Capacity (RC)	Free Replacement Period (Months)	Total Warranty Period (Months)	Pro-Rated Monthly Fee	Estimated Annual Usage	Unit Bid Price	Total By Group
24	7524	675	115	24	75	1.43	60	\$ 74.93	\$ 4,495.80
24F	7524F	675	115	24	75	1.44	10	\$ 78.88	\$ 788.80
27	7527	710	120	24	75	1.58	20	\$ 86.83	\$ 1,736.60
27F	7527F	710	120	24	75	1.59	15	\$ 87.96	\$ 1,319.40
34	7534	690	110	24	75	1.46	10	\$ 80.93	\$ 809.30
62	7556	570	90	24	75	1.47	10	\$ 81.05	\$ 810.50
64	7564	620	100	24	75	1.7	10	\$ 93.52	\$ 935.20
65	7565	875	150	24	75	1.68	55	\$ 87.94	\$ 4,836.70
74	7578	690	110	24	75	1.44	10	\$ 79.47	\$ 794.70
75	7575	650	85	24	75	1.31	65	\$ 68.69	\$ 4,464.85
78	7578	690	110	24	75	1.44	14	\$ 79.47	\$ 1,112.58
31 STUD	7236	950	175	6	30	3.6	60	\$ 88.54	\$ 5,312.40
8D	7271	1400	430	6	30	7.68	25	\$ 156.39	\$ 3,909.75
*8D-299									
POST	7670	1100	325	6	30	11.38	35	\$ 163.45	\$ 5,720.75
								TOTAL	\$ 37,047.33

* Must have 3/8" and 1/2" posts

NAPA Product line Bid 2014

Bid Proposal for:
 City of Lincoln & Lancaster County
 c/o Purchasing Division
 440 So. 8th St., Suite 200
 Lincoln, NE 68508
 Phone: 402-441-6513



Servicing NAPA Store:
 Utility Parts Services; dba. NAPA
 2137 Cornhusker Hwy
 Lincoln, NE 68521
 Contact: Todd Twiss
 Phone: 402-466-8515

Item	Product Category	Manufacturer/Brand Name	Verifiable Price List	% Discount off
1	Alternator and Starters	NNE - Napa New Electrical mfg. BBB Industries	Jobber Blue - 5A	-4%
		RAY - Power Supreme Electrical mfg. Raylock	Jobber Blue - 5A	-2%
		WIL - Wilson Electric mfg. Wilson Electrical	Jobber Blue - 5A	-5%
2	Bearings (Ball and Roller)	BRG - Napa Bearings mfg. SKF	Jobber Blue - 5A	-7%
		PGB - Performer Bearings mfg. Federal Mogul	Jobber Blue - 5A	0%
		TWD - Timken Bearings mfg. Timken Bearings	Jobber Blue - 5A	0%
3	Batteries	BAT - Napa Battery mfg. Deka East Penn	Jobber Blue - 5A	(-8%)*
* This pricing includes batteries not on schedule table II				
4A	Belts, Hoses, Clamps	NBH - NAPA Belts & Hoses mfg. Gates	Jobber Blue - 5A	-10%
		PBH - Powerfit Belts mfg. Gates	Jobber Blue - 5A	-10%
4B		GIB - Gates Industrial Belts mfg. Gates	Jobber Blue - 5A	-10%
		BK - Balkamp Hose Clamps mfg. Balkamp	Jobber Blue - 5A	-10%
		NPS - Napa Power Steering Hoses mfg. Plews Edelmann	Jobber Blue - 5A	0%
		WH - Hydraulic Hose and Couplings mfg. Weatherhead	Jobber Blue - 5A	0%
5	Brakes (Pads & Shoes)	TS - Napa Proformer Brake pads mfg. Rayloc	Jobber Blue - 5A	-12%
		SS - Napa Premiim Brake pads mfg. Rayloc	Jobber Blue - 5A	-12%
		ADO - Adaptive One brake pads mfg. Affinia	Jobber Blue - 5A	-12%
		UP - Ultra Premium Brake products mfg. Rayloc/Affinia	Jobber Blue - 5A	-12%
		ATM - Altrom Brake Products mfg. Akebono, PBR, Advics, Textar, Pagid	Jobber Blue - 5A	0%
6	Brakes (Drums & Rotors)	NB - Napa Premium Brake Rotors mfg. Affinia	Jobber Blue - 5A	-15%
		UP - Napa Ultra Premium Brake Rotors mfg. Affinia	Jobber Blue - 5A	-15%
		ND - Napa Premium Brake Drums mfg. Rayloc	Jobber Blue - 5A	-15%
7	Brake (Calipers)	CAL - Napa Calipers mfg. A1 Cardone	Jobber Blue - 5A	-7%
8	Caps & Thermostats	THM - NAPA Thermostats and Caps mfg. Stant	Jobber Blue - 5A	0%
9	Chemicals	All Chemicals & Functional fluids	Jobber Blue - 5A	0%
		Examples 3M, Valvoline, Napa Chemicals, CRC Chemicals		
10	Coolant / Antifreeze	Antifreeze and Washer fluid	Jobber Blue - 5A	0%
		Examples Zerex, Napa, Prestone, Peak, Old World, Pentosin		
11A	Electrical & Ignition	ECH - Echlin Engine Management mfg. SMP	Jobber Blue - 5A	-2%
		MPE - Mileage Plus Engine Management mfg. SMP	Jobber Blue - 5A	0%
		BEL - Belden Wire Products mfg. SMP	Jobber Blue - 5A	0%
		NW - Napa Wire mfg. Balkamp	Jobber Blue - 5A	0%
		MPW - Mileage Plus Wire mfg. SMP	Jobber Blue - 5A	0%
		DEM - Delphi Engine Management mfg. Delphi	Jobber Blue - 5A	0%
		NND - Napa New Distributors mfg. Altrom	Jobber Blue - 5A	0%
		CRB - Echlin Fuel Management mfg. SMP	Jobber Blue - 5A	-5%
MPF - Mileage Plus Fuel mfg. SMP	Jobber Blue - 5A	0%		
12	Emissions & Exhaust	EXH - NAPA Exhaust mfg. Tenneco	Jobber Blue - 5A	0%
		BK - Balkamp mfg. Various	Jobber Blue - 5A	-10%

Item	Product Category	Manufacturer/Brand Name	Verifiable Price List	% Discount off
13A	Filters (Air, Fuel, Oil)	FIL - NAPA Gold Filters mfg. Wix	Jobber Blue - 5A	-58%
		Other; Filter Bid Proposal Considerations: <ul style="list-style-type: none"> • NAPA will lift all old/non-usable and competitive product and replace with all new NAPA Filters at no additional cost. (offsetting order dollars must be equivalent to lifted product) • If awarded the full bid contract, NAPA will also include 20% of your inventory dollars in Free Product in each location. (up to \$500 in value) • NAPA can and will provide you with a complete Filter survey for all your equipment. This will help ensure that you have the correct filters and assist in inventory control. 		
13B		SFI - Napa ProSelect Filters mfg. Wix	Jobber Blue - 5A	0%
		HFI - Napa Industrial Filters mfg. Wix	Jobber Blue - 5A	0%
		ATM - Altrom mfg. Mann, Henkle, Nippon, Bosch	Jobber Blue - 5A	0%

14	Gaskets & Seals	FPG - Felpro Gaskets mfg Felpro	Jobber Blue - 5A	-6%
		EXH - Napa Exhaust mfg. Tenneco	Jobber Blue - 5A	0%
		NOS - Napa Oil Seals mfg. SKF	Jobber Blue - 5A	-5%
		TWD - Heavy Duty Oil Seals mfg. National, SKF, others	Jobber Blue - 5A	0%

For your consideration, NAPA's bid also includes these items listed below:

1. NAPA is very much service orientated. NAPA doesn't just sell a part and a price.
2. NAPA is associated with NJPA Coop (National Joint Powers Alliance)
3. With NAPA, we will provide an additional 2% discount on your monthly statement, if your bill is paid by the 10th of the month.
4. With NAPA, Inventory Controls are available. You receive obsolescence & overstock protection, computer ordering, and regular stock adjustments.
5. NAPA offers nationwide warranty and parts are backed up with a network of more than 6,000 locations.
6. NAPA can and will provide you with a complete Filter survey for all your equipment. This will help ensure that you have the correct filters and assist in inventory control.
7. NO Minimum Order Quantities

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