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LANCASTER COUNTY
CLERK

AMENDMENT TO AGREEMENT
FOR CITY OF LINCOLN/LANCASTER COUNTY
ANNUAL REQUIREMENTS FOR TELECOMMUNICATIONS SUPPLIES AND ACCESSORIES
COUNTY OF LOS ANGELES, CALIFORNIA
CONTRACT NUMBER MA-IS-1040222-6
(Renewal)

This Amendment is hereby entered into on this 19th day of February, 2013, by and between **Graybar Electric Company, 4360 South 90th Street, Omaha, NE 68127** (hereinafter "Contractor") and **Lancaster County** and the **City of Lincoln** (hereinafter "Owners"), for the purpose of amending the **Contract C-11-0131**, dated **March 15, 2011,** and **Resolution A-86294**, dated **April 4, 2011**, (the "Contract"), for **The Annual Requirements for Telecommunication Supplies and Accessories, County of Los Angeles, California, Contract No. MA-IS-1040222-1**, which is made a part hereof by this reference.

WHEREAS, the original term of the Contract is **January 1, 2010 thru December 31, 2012**, with the option for renewal on a yearly basis with mutual written agreement by both parties for additional one-year terms not to exceed the term of the current County of Los Angels, California contract; and

WHEREAS, the Agreement was amended by the City **E.O 086446** on September 9, 2013, and by the County **Contract C-13-0473**, executed by the County Board on September 24, 2013, to renew the agreement for an additional one (1) year period from **January 1, 2013 thru December 31, 2013;** and

WHEREAS, the parties wish to renew the Contract for an additional one **(1)** year term beginning **January 1, 2014 thru December 31, 2014** and

WHEREAS, the estimated expenditures for City Departments for the term of this renewal shall not exceed $65,000.00 without prior approval by the City of Lincoln.

WHEREAS, the estimated expenditures for Lancaster County Departments for the term of this renewal shall not exceed $5,000.00 without prior approval of the Lancaster County Board of Commissioners.

WHEREAS, the Contractor address has been changed as reflected above; and

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under City **Resolution A-86294** and County **Contract C-11-0131**, all amendments thereto, and as stated herein, the parties agree as follows:

1) The Contract shall be renewed for an additional one **(1)** year term beginning **January 1, 2014 thru December 31, 2014.**
2) The estimated expenditures for City Departments for the term of this renewal shall not exceed $65,000.00 without prior approval by the City of Lincoln.
3) The estimated expenditures for Lancaster County for the term of this renewal shall not exceed $5,000.00 without prior approval by the Lancaster County Board of Commissioners.
4) The Contractor address has changed as reflected above.
5) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.

The Board of County Commissioners of Lancaster County, Nebraska

Executed this 4 day of March, 2014

Raybould Absent

City of Lincoln, Nebraska

Executed this 19th day of Febr., 2014

Chris Beutler, Mayor

Lancaster County Attorney

Supplier, please fill in the following Information and mail back to our office; a faxed copy is not acceptable.

Dated 1/20/14

Company Name: (PLEASE PRINT)	Graybar Electric Company, Inc.
By: (PLEASE PRINT)	Michael C. Dumas
By: (PLEASE SIGN)	
Title:	District Vice President
Company Address: (PLEASE PRINT)	8170 Lackland Rd, St. Louis, MO 63114
Company Phone & Fax: (PLEASE PRINT)	314-573-2000 Ph 314-573-0003 Fax
E-Mail Address: (PLEASE PRINT)	michael.dumas@graybar.com

TERM CONTRACT AWARD		CONTRACT NO: MA-IS-1040222-6	VERSION DATE
INTERNAL SERVICES DEPARTMENT		PROCUREMENT FOLDER: 71309	

BUYER: Rothana Tan
PHONE: 323-881-4583
EMAIL: rtan@isd.lacounty.gov

GRAYBAR ELECTRIC COMPANY
383 SOUTH CHERYL LANE

INDUSTRY CA 91789

VENDOR NO: 501079
CONTACT: ROBERT RHOADS
PHONE: (314) 573-7159

FISCAL YEAR:
EFFECTIVE DATE: 01/01/10
EXPIRATION 12/31/14

TELECOMMUNICATION SUPPLIES AND ACCESSORIES - AMEND #5

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3 COM, ACTERNA, ADC/TE CONNECTIVITY (PRODUCT LINE: CAMPUS), ADIRONDAK WIRE & CABLE, ADM MICRO, INC., ADVANCED AMERICAN TELECOM, AERVOE INDUSTRIES, AIR KING VENTILATION PRO, AK STAMPING, ALCATEL, ALFLEX CORPORATION, ALKCO MANUFACTURING COMPANY, ALLIED BOLT INC, ALLIED ELECTRONICS, INC., ALLIED MOULDED PRODUCTS, ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SOFTWARE), ALTIGEN COMMUNICATIONS, AMERICAN FITTINGS CORP, AMERLUX INC, AMETEK, INCORPORATED, AMETRIX, AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: COMMERCIAL CONSTRUCTION, HEATING PRODUCT), AMPHENOL CORP., AMSECO / POTTER, ANAMET ELECTRICAL, INC, ANGLO AMERICAN ENTERPRISE, ANRITSU, ARGUS TECHNOLOGIES, LTD, ARMORCAST PRODUCTS COMPANY, ATLANTIC SCIENTIFIC CORP, ATLANTIC TELECONNECT INC, AUTOMATIC TIMING & CONTROLS, AVAYA COMMUNICATIONS, BAND-IT - IDEX INC, BAUDCOM, BAY NETWORKS, BEGHELLI INC, BEKAERT CORP, BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS), BELKIN COMPONENTS, BENNER-NAWMAN INC, BI-TRONICS INC, BLACK BOX	0.000		DISCOUNT	0.0000 %

11/04/13
COUNTY OF LOS ANGELES

Oct 31, 2013
VENDOR SIGNATURE/DATE

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	CORP, BLF CORPORATION, BLONDER TONGUE, BOSCH SECURITY SYSTEMS, BOWHEAD MANUFACTURING, BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE B ITEMS, DISCOUNT SCHEDULE C ITEMS, DISCOUNT SCHEDULE D ITEMS, DISCOUNT SCHEDULE H ITEMS), BROCADE, BROTHER INTERNATIONAL, CABLE EXCHANGE, CABLE MANAGEMENT SOLUTIONS INC., CABLE PREP, CANTEX IND, CAPP INC, CARRIER ACCESS, CASCO MANUFACTURING CO., CEECO/COMMUNICATION EQUIPMENT & CHARLESTON INDUSTRIES, CHLORIDE SYSTEMS, CIDCO, CIRCA TELECOM USA, CLARCOR AIR FILTRATION PRODUCTS, CLAUSE CUTLERY, COIL SALES / CHARLES INDUSTRIES, COMDIAL/VERTICAL COMMUNICATION (PRODUCT LINE: CARDS/PROCCESSORS, DX80 KITS / PACKAGES), COMTREND CORPORATION, CONDUX INTERNATIONAL, CONKLIN CORP, CON-TECH, COPPER MOUNTAIN, CORCOM, CORINEX COMMUNICATIONS, CP TECHNOLOGIES, CRAIN ENTERPRISES INCORPORATED, CROWE ROPE, CRYDOM, CW COMMUNICATIONS, CXR LARUS CORP, CYBERPOWER, CYLIX CORP, D & W DISTRIBUTORS INC., DA LITE SCREEN COMPANY, DANA BLUE, DATA DISPLAY PRODUCTS, DAVID CLARK & CO, DEES COMMUNICATIONS, DOMINION LAZERCOM, DURACELL BATTERY, DV TEL, DYNALEC, E & R INDUSTRIAL SALES, INC., ELASTIMOLD - UTILITY DIVISION OF ELECTRIC MOTION CO, ELLIPTIPAR, ELTEK VALERE, INC., E-MON, LLC, ENCORE WIRE CORPORATION, ENERGIZER BATTERY, INC., ENERGY SOLUTIONS INTL., ENERSYS INC, ENERTRON TECHNOLOGIES, ENGENIUS TECHNOLOGIES INC, ENGINEERED PRODUCTS, ENTONE, ERICO (PRODUCT LINE: ALL OTHER), ETHERWAN SYSTEMS, EXCELINE, FERGUSON ENTERPRISES, FERNCO INC, FIBER & CABLE/OPTI-LOOP, FIBER INSTRUMENT SALES, FIBER OPTIC INC, FIBERTRON, FINISHADAPT INC, FIRE-LITE ALARMS INC, FISHER PIERCE OLC, FLUKE (PRODUCT LINE: ALL OTHER), FORCE10 NETWORKS, FOSTER CORP, FOUNDRY NETWORKS, GEIST PLASTICS, GEMS SENSORS INC., GENERAC POWER SYSTEMS, INC., GENERAL HARDWARE, GENERAL STRUCTURES INC, GENERIC FIBER PRODUCTS, GENERIC PREMISE PRODUCTS, GENTEX CORP, GLYPTAL INC, GORDON KAPES INC, GS METALS, HAMMOND MANUFACTURING, HARDING INSTRUMENT, HARGER LIGHTNING PROTECTION INC, HARRIS DRACON, HAWAII ENERGY SYSTEMS, LLC, HERITAGE PLASTICS INC, HILTI INC, HIRSCHMANN AUTOMATION & CONTROL, IN, HI-TECH FUSES INC., HOLOCOM NETWORKS, HOMAC MANUFACTURING, HOMACO, HOUSTON WIRE&CABLE				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	CO, HUBBELL - LENOIR CITY, HUGHES BROTHERS, IMC NETWORKS, INDALEX ALUMINUM SOLUTION, INDEPENDENT TECHNOLOGIES, INC., INGRAM MICRO, INTELLITOUCH, IPEX INC, JACKMOON USA, INC., JACKSON TOOL, JDSU, JONARD INDUSTRIES CORP, JONES-STEPHENS CORP, KAF-TECH, INC., KENTROX, LLC, KIDDE FIRE FIGHTING, KNOPP INC, KONEXX, KRALOY DIVISION, KRYLON PRODUCTS GROUP, BANNER ENGINEERING, CROUZET, MAXI-SIGNAL, VXI CORP, ZYXEL COMM, ADTRAN, VELCRO USA INCORPORATED, CHIEF MANUFACTURING CO, SERVER TECHNOLOGY, RLE TECHNOLOGIES, PENTAIR CORPORATION				
2	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LAGASSE BROTHERS, INC., LAMSON PIPE COMPANY TELECOM SYS, LANTECH COMM. INC, LARUS, L-COMP INC, LEACH, LEICA GEOSYSTEMS, LENOX / IRWIN INDUSTRIAL TOOL, LG ELECTRONICS USA INC., LOCKNETICS, LUDLOW TEXTILES, LYON WORKSPACE PRODUCTS, MAC PRODUCTS INC, MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: CONTINENTAL ELECTRIC CO, RELIABLE-BETHEA), MAGNOLIA CHEMICAL, MAJOR CUSTOM CABLE INC, MALCOLITE CORP, MALTON EQUIPMENT CO, MARCONI COMMUNICATIONS, MARYLAND SPECIALTY WIRE, MAXCELL BUSINESS UNIT, MERU NETWORKS, METRO TEL CORP, MGE UPS SYSTEMS, MICROTEST, MIDDLE ATLANTIC PRODUCTS, MINUTE MAN, MITEL, MOLDCAST DIVISION, MOLEX, MOSAIC, MOSCOM/VERAMARK TECHNOLOGIES, MULTI-TECH, NATIONAL PIPE & PLASTICS INC, NEC UNIFIED SOLUTIONS, INC, NETSOURCE, NEWELL RUBBERMAID, INC, NICE SYSTEMS, NITSUKO AMERICA, NORTEL / BAY NETWORKS, NORTH SAFETY PRODUCTS, NORTHSTAR BATTERY COMPANY, NOYES FIBER SYSTEMS, NTE ELECTRONICS, INC., NUTONE, NVT, OATEY, OFS FITEL, LLC BRIGHTWAVE, OK INDUSTRIES, OLDCASTLE PRECAST, INC., OPTELECOM, ORTRONICS (PRODUCT LINE: ONQ SECURITY PRODUCTS - OTHER THAN LEGRAND, GREYFOX), P & R INDUSTRIES, P.K. NEUSES, INCORPORATED, PANAMAX, PANASONIC (PRODUCT LINE: IP PRODUCTS), PANAVISE PRODUCTS INC., PARADYNE, ZHONE TECHNOLOGIES, PCT	0.000		DISCOUNT	0.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	INTERNATIONAL, PELICAN PRODUCTS INC, PEPPERL & FUCH'S, PERMA-COTE INDUSTRIES, PHASETRONICS / MOTORTRONICS, PICO MACOM INC, PICOMA IND INC, PLANT EQUIPMENT, PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: TRANS INSUL), PORCELAN PRODUCTS, POTTER BRUMFIELD, POWER SALES & ADVERTISING, POWER SONIC CORP, POWERSMITHS INT. CORP., PRECIDIA TECHNOLOGIES, PREFORMED LINE PRODUCTS (PRODUCT LINE: COMMUNICATIONS PRODUCTS), PREMAX LLC, PROFORMA PRINTGRAPHICS, PROGRESSIVE ELECTRONICS / GREENLEE, PRONTO NETWORKS, INC., PRYSMIAN POWER CABLES & SYSTEMS, PYRAMID INDUSTRIES, QUEEN CITY PLASTICS INC, R&R INDUSTRIES, RACEWAY TECHNOLOGY, RAINBOW TECHNOLOGY CORP, RAYCHEM, RCI, READYLINKS INC., RECOGNITION SYSTEMS, REDBACK NETWORKS, REIKER ENTERPRISES, RITTAL CORPORATION, ROANWELL, SALISBURY, WH COMPANY, SAMSUNG, SATCON TECHNOLOGY CORPORATION, SCHLAGE ELECTRONICS, SECURITY INC, SELECTA SWITCH / MICRO SWITCH, SEMTRON INC, SENSAPHONE (PRODUCT LINE: IMS & SENSORS/ACCESS NON IMS4000 ACCESSORIES), SENSOR SWITCH INC, SEVES USA, SHURE INC., SIEMENS , SIEMENS INFORMATION SYSTEMS INC., SIGNAMAX CONNECTIVITY, SILOO DIVISION, SIMPSON ELECTRIC CO, SNAKE TRAY/CMS, SNAP-ON INC, SOUNDOLIER DIV., SOUTHWEST DATA PRODUCTS, SPC TECHNOLOGY, SPERO ELECTRIC CORP, STA--LUBE DIVISION, STRONGWELL, SUN WEST ENGR INC, SURGE SUPPRESSION , SURGE SUPPRESSION INC, SUTTLE APPARATUS CORPORATION, SYMETRICOM, SYNCO CHEMICAL, TARGETTI NORTH AMERICA, TEC INTERNATIONAL, TECH DATA, TECH PRODUCTS INC, TECH SPRAY, TECHNICAL CONSUMER PRODUCTS INC, TELCO SYSTEMS (PRODUCT LINE: TRANSCEIVERS), TELEDEX CORP, TELEDYNE D.G. O'BRIEN, TELEHORN, TELEX COMMUNICATIONS, TELLABS, TELSTRAT, TELTRENDK, TEMP RESEARCH, TEMPO, THE ELECTRIC CONTROLLER AND, THE OKONITE COMPANY, THE ROCKBESTOS COMPANY, THOMAS & BETTS (PRODUCT LINE: 057-INTERCONNECTION SYSTEMS, ELASTIMOLD DIVISION), TII NETWORK TECHNOLOGIES, TIMES FIBER COMMUNICATION, TJ COPE INC, TMC CORPORATION, TRAFFIC SIGNAL CONTROLS, INC., TRANSTECTOR SYSTEMS, TRI PALM INTERNATIONAL, TRILOGY COMMUNICATIONS INC., TT SYS., TT SYSTEMS, U.S. ROBOTICS, UNIDEN, UNIPRISE SOLUTIONS, UNIQUE FIRE/ITS UNIQUE, UNITED COPPER INDUSTRIES, VALCOM (PRODUCT LINE: MUSIC FOR LIFE				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ACCESSORIES), VARI-TRONICS, VERILINK, VICTOR INSULATORS INC, VIDEO MOUNT PRODUCTS, VON DUPRIN, VODAVI/VERTICAL COMMUNICATION, VUANCE, INC., WESCOM-CHARLES INDUSTRIES, WIRELESS COAX PRODUCTS, Z-BAND, INCORPORATED, ZEP MANUFACTURING CO, ZOOM TELEPHONICS, VIVOTEK, RACO MANUFACTURING AND ENGINEERING CO, AMERICAN POWER CONVERSION - APC, ERSODYNE, FEONIC TECHNOLOGY, MOLEX, INTERLOGIX, BRISCON ELECTRIC, ABB COMPANIES, LANDIS & GYR, RAYTHEON, SONY SECURITY				
3	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: NETWORK CARD); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SWITCHES); ANDREW CORP., FLUKE (PRODUCT LINE: LOW END DATACOM TOOLS); MELTRIC; TONE COMMANDER (PRODUCT LINE: ALL OTHER), TRIAD FLOOR SYSTEMS, CAROLINA GLOVE COMPANY, BULWARK, TURCK INC, WEIDMUELLER, PC SYSTEMS, EM CLOCK, INNOVOLT	0.000		DISCOUNT	3.0000 %
4	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: ALL OTHER);FLUKE (PRODUCT LINE: STANDARD ACCESSORIES; LH DOTTIE (PRODUCT LINE: ALL OTHER); MICRO TEST, COPPER PRO & TELECOM ACCESS); PLANTRONICS (PRODUCT LINE: LUCENT LOGO KITS); PREFORMED LINE PRODUCTS (PRODUCT LINE: ALL OTHER); THOMAS & BETTS (PRODUCT LINE: MELCO PRODUCTS), ACP INTERNATIONAL, B-LINE, OMNI CABLE, OBERON, GEPCO, TE CONNECTIVITY, VERTICAL COMMUNICATIONS	0.000		DISCOUNT	5.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
5	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AGILENT TECHNOLOGIES; ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ACCESSORIES); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: MODULAR OUTL)	0.000		DISCOUNT	6.0000 %
6	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B & K PRECISION; PANASONIC (PRODUCT LINE: DGT SPR HYBR - KX-TD CARDS/PROCESSORS, DGT SPR HYBR - KX-TD DGTL SPR HYBRD PHN, DGTL PBX - KX-TD336/500 CARDS/PROC, SOFTWARE / LICENSES, VOICE PROCES - LARGER THAN 4 PORT SYS., VOICE PROCES - NX-NCP PRODUCT & LICENSES)	0.000		DISCOUNT	7.0000 %
7	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POLYWATER	0.000		DISCOUNT	7.5000 %
8	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLOPTIC; GEIST	0.000		DISCOUNT	8.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
9	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) SPECIFIED TECHNOLOGIES; TRANS WORLD PRODUCTS	0.000		DISCOUNT	9.0000 %
10	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC/TE CONNECTIVITY (PRODUCT LINE: DSX 1/2 PRODUCTS, DISTRIBUTION FRAMES); BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE A ITEMS, DISCOUNT SCHEDULE E ITEMS (OTHER THAN JET BELOW), DISCOUNT SCHEDULE F ITEMS, SCHED E - JETTAB INK JET PRINTABLE MARKERS); CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: ARIES DIG PCKGS-DRP SHIP); GENERIC VENDOR - CWC; TRANSITION NETWORKS (PRODUCT LINE: ALL OTHER); URASEAL; VIKING (PRODUCT LINE: ALL OTHER); WESTELL, POWERDSINE, CONNECTIVITY WIRELESS	0.000		DISCOUNT	10.0000 %
11	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: DIAGNOSTIC PRODUCTS, LOCATING AND MARKING PRODUCTS); VODAVI/VERTICAL COMMUNICATIONS (PRODUCT LINE: TRIAD)	0.000		DISCOUNT	11.0000 %
12	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	12.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	PALADIN CORP; PANASONIC (PRODUCT LINE: ALL OTHER); PORTA SYSTEMS; TELCOR; TELEMATRIX (PRODUCT LINE: MISC HOTEL / MOTEL); ULTRATECH				
13	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	13.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL/VERTICAL COMMUNICATION (PRODUCT LINE: FXII); EDWARDS COMPANY; EMERSON NETWORK POWER (PRODUCT LINE: ALL OTHER); TELEBYTE; TELEDYNE; WIREMOLD (PRODUCT LINE: D VELOCITY & BASKET TRAY, RACEWAY COMPONENTS, INC., SENTREX P69)				
14	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	14.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) RAD DATA COMM				
15	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	15.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: NOYES, OUTSIDE PLANT HARDWARE EXCEPT FIBER DIST HUBS); BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS DEMO EQUIPMENT, TRAPEZE WIRELESS HARDWARE SOFTWARE AND ACCESSORIES); EMERSON NETWORK POWER (PRODUCT LINE: EDCO); FLUKE (PRODUCT LINE: CABLE METERS - FLUKE PRODUCTS & DSP4300, FLUKE CORP, NETTOOL, & PYRAMID, INSTRUMENTS, METERS, REMCON & MOTORGUARD); MRV COMMUNICATIONS; NEW BASIS WEST; ORTRONICS (PRODUCT LINE: NON MOD DISTR, RACKS - SWING EZ WALL RACK); PANDUIT (PRODUCT LINE: EXCLUDED FIBER RUNNER CABLE				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	PRODUCTS, FR1 FIBER RUNNER CABLE ROUTING CHANNEL, FR2 FITTINGS AND COUPLERS); SENSAPHONE (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: VANGUARD); VTECH COMM. (PRODUCT LINE: ALL OTHER)				
16	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	16.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: COAX CABLES); MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: ALL OTHER)				
17	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	16.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: ALL OTHER)				
18	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	17.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: AMPTRAC, ENET WRKGRP); GENERAL CABLE (PRODUCT LINE: CORD SETS, PORTABLE CABLE); PANASONIC (PRODUCT LINE: 30810/60610 ACCESSORIES, CORDED PHONE - CURRENT SINGL AND MULT, DGT SPR HYBR - KX-TD ACCESSORIES, DGTL LN SETS-CURRENT - SNG AND MULT, DGTL PBX - KX-TD 500 ACCESSORIES)				
19	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	17.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	BOOK: (entire product line except where noted) BOURNS; SENSOR SWITCH				
20	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ONEAC; SL WABER	0.000		DISCOUNT	18.0000 %
21	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) NEPTCO	0.000		DISCOUNT	18.4500 %
22	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: SCHOOLVIEW); FEDERAL SIGNAL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: JBL); LUCENT TECHNOLOGIES (PRODUCT LINE: MM F/O CABLE), DITEK, HOLOCOM	0.000		DISCOUNT	20.0000 %
23	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CENTRAL OFFICE, COAX CABLES, FIRE ALARM, GNRL ELEC CB, PHOTONICS, RESI CABLE, SECURITY CABLE); GREAT LAKES CASE & CABINETS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	20.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
24	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ALL OTHER); AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: F/O PTCH CRD, STD F/O CBLS); COMMSCOPE (PRODUCT LINE: FBR APPARATS - INSTAPATCH); GAITRONICS (PRODUCT LINE: ALL OTHER); PYRAMID INDUSTRIES; VTECH COMM. (PRODUCT LINE: MISC BATTERIES, REPLACEMENT BATTERIES)	0.000		DISCOUNT	21.0000 %
25	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHARLES INDUSTRIES; DUKANE CORPORATION; TRANSITION NETWORKS (PRODUCT LINE: MEDIA CNVRT)	0.000		DISCOUNT	21.5000 %
26	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ARROW MAGNOLIA; BELDEN WIRE & CABLE (PRODUCT LINE: BELDEN CABLE (NEW GENERATION), CONTROL OFFICE CABLE, RESI CABLE); CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: ARIES DIGITAL - ALL OTHER, CORSAIR PRODUCTS, ITT TELCOME, MULTI FEATURE PHONES - ALL OTHER, ODYSSEY SYS); CRAIN ENTERPRISES; EATON (PRODUCT LINE: T1 ISOLATORS)	0.000		DISCOUNT	22.0000 %
27	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	22.5000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	INTERALIA COMMUNICAITONS; ITW LINX (PRODUCT LINE: SPECIALITY SURGE PROTECTORS)				
28	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	23.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMAND COMMUNICATIONS; CORNING (PRODUCT LINE: COPPER O/P - ALL OTHER)				
29	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	23.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: FBR OPT CBL); COMMSCOPE (PRODUCT LINE: COMMSCOPE COAX PRODUCTS - SECURITY CABLES); D-LINK; LYNN ELECTRONICS (PRODUCT LINE: ALL OTHER)				
30	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	24.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: TRAY AND IMSA CABLE); PARA SYSTEMS (PRODUCT LINE: ENTERPRISE UPS, XRT & MBK SERIES UPS)				
31	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	25.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: FIBER CABLE); CEMENTEX; CORNING (PRODUCT LINE:				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	SUBSCRB DMRC - NID OUTDOOR); IRWIN COMPANY; SUTTLE; TRIPP LITE (PRODUCT LINE: ACCESSORIES)				
32	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ERICO (PRODUCT LINE: RIGID STRUT, LOOP HANGERS, MISC MECH, STRT ACC, PIPE HNGES, BM CLMPS, SLICK STRUT NUTS)	0.000		DISCOUNT	25.5000 %
33	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: COPPER SPLICING, FIBER CONNECTIVITY); AIPHONE	0.000		DISCOUNT	26.0000 %
34	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) TELECT (PRODUCT LINE: ALL OTHER); TONE COMMANDER (PRODUCT LINE: ISDN TELEPHONE LAB, VOIP PHONES)	0.000		DISCOUNT	25.5000 %
35	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: OSP CABLE); OPTICAL CABLE CORPORATION; PANASONIC (PRODUCT LINE: PANASONIC CCTV)	0.000		DISCOUNT	27.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
36	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) KRYLON; LYNN ELECTRONICS (PRODUCT LINE: TELCO CABLE ASSEMBLIES)	0.000		DISCOUNT	28.0000 %
37	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: RES/BUS SYS, NON-MERIDIAN M5XXX-RESTRICTD); BERK-TEK WIRE & CABLE (PRODUCT LINE: I/O HYBRD FO, STD F/O CBLS); ERICO (PRODUCT LINE: THREADED ROD); ORTRONICS (PRODUCT LINE: TELCO CABLE); TELEMATRIX (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	28.5000 %
38	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POWER CONVERSION (PRODUCT LINE: NETBOTZ); FEDERAL SIGNAL (PRODUCT LINE: RED CODE ITEMS); PANDUIT (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: POWER)	0.000		DISCOUNT	29.0000 %
39	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: COPPER O/P - BLD ENTRNC PROTECTION, SUBSCRB DMRC - ALL OTHER); ITW LINX (PRODUCT LINE: ALL OTHER); NEWTON INSTRUMENT; PANASONIC (PRODUCT LINE: ALL OTHER CRDLS PHN	0.000		DISCOUNT	29.5000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	PR); TRIPP LITE (PRODUCT LINE: ALL OTHER)				
40	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) EATON (PRODUCT LINE: ALL OTHER); INTERNATIONAL FIBER SYSTEMS; TELCO (PRODUCT LINE: ALL SYSTEMS OTHER); WIREMOLD (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	30.0000 %
41	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GREAT LAKES CASE & CABINETS (PRODUCT LINE: ADVANTAGE WORKSTATIONS)	0.000		DISCOUNT	30.5000 %
42	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC/TE CONNECTIVITY (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	31.0000 %
43	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DRAKA (PRODUCT LINE: ALL OTHER); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - RF CONNECTORS & ADAPTORS)	0.000		DISCOUNT	31.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
44	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: AMP OSP, DITEL, DULMISON INC., HUB, TELECOM OSP); CHATSWORTH (PRODUCT LINE: 46353-103,203,503 & 703, EXPANDA RACK, OTHER 46353 RACKS, QUADRA RACK); VIKING (PRODUCT LINE: PERIPHERALS)	0.000		DISCOUNT	32.5000 %
45	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC/TE CONNECTIVITY (PRODUCT LINE: ADC TRUENET CABLE, CROSS CONNECT, TRUENET CABLE); HUBBELL (PRODUCT LINE: MODULAR JACK - OBS); THOMAS & BETTS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	33.0000 %
46	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PARA SYSTEMS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	33.5000 %
47	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MULTI-LINK	0.000		DISCOUNT	34.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-6

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
48	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); ALLEN-TEL (PRODUCT LINE: ALL OTHER); ALPHA TECHNOLOGIES; ALPHA WIRE; AMP/TYCO/TE CONNECTIVITY (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: ALL OTHER); BOGEN; C ENTERPRISES; FLUKE (PRODUCT LINE: ACCESSORIES & FIBER TESTERS, CABLE METERS - ALL OTHER, DRACON ITEMS - ALL OTHER, MICROTEST & ONETOUCH, TELCOM ACCESS TESTERS); GAITRONICS (PRODUCT LINE: SMART PHONES); GENERAL MACHINE PRODUCTS; LIEBERT COMPANY; LUCENT TECHNOLOGIES (PRODUCT LINE: ALL OTHER); MAG INSTRUMENT; METALLICS; ORTRONICS (PRODUCT LINE: ALL OTHER); PANASONIC (PRODUCT LINE: CORDED PHONE - PREVIOUS SINGL, MULT, AND CONF, FAX MACHINES, KSU-LESS PHN, PANASONIC LIGHTING PROD, POWER TOOLS, SERVICE CO., VENT FANS, WIRELESS PRO ACCESSORIES); PLANTRONICS (PRODUCT LINE: CLEARVOX HEADSETS, JACKSET HEADSET ADAPTERS, LUCENT LOGO PRODUCTS, SPARES AND ACCESSORIES); PLATT LUGGAGE; POLYCOM (PRODUCT LINE: AUDIO TELECONFERENCING); SENSAPHONE (PRODUCT LINE: SENSAPHONE 1104); VODAVI/VERTICAL COMMUNICATIONS(PRODUCT LINE: ALL OTHER); VTECH COMM. (PRODUCT LINE: MISC VT- ITEMS)	0.000		DISCOUNT	35.0000 %
49	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL/VERTICAL COMMUNICATION (PRODUCT LINE: ALL OTHER); COMMSCOPE (PRODUCT LINE: ALL OTHER); DRAKA (PRODUCT LINE: ALACTEL TELC); GN JABRA / GN NETCOM; HUBBELL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: ALL OTHER); LH DOTTIE (PRODUCT LINE: STANDARD HARDWARE, CONNECTORS & FASTENERS); SIEMON; VALCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
50	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.5000 %
51	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CABLOFIL INC.; CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: ALL OTHER, MULTI FEATURE PHONES - CALLER ID ADJUNCT PROD, MULTI FEATURE PHONES - CENTURION, MULTI FEATURE PHONES - TRIBUTE FEATURE SETS, MULTI FEATURE PHONES - VOYAGE FEATURE SETS); ESSEX WIRE & CABLE; GENERAL CABLE (PRODUCT LINE: ALL OTHER); MOHAWK WIRE & CABLE (PRODUCT LINE: ALL OTHER); PANDUIT (PRODUCT LINE: CO1 JACK MODULES, CO2 COPPER PATCH CORDS, CO3 PATCH PANELS, CO4 PUNCHDOWN PRODUCTS, CO5 SHIELDED JACK MODULES, CO6 SHIELDED PATCH CORDS, FB1 FIBER CONNECTORS, FB2 FIBER PATCHCORDS, FB3 ADAPTER MODULES AND ADAPTERS, FR3 FIBER DUCT CABLE AND COVER, OU1 OUTLET NETOWRK PRODUCTS, RK2 CABLE MANAGEMENT); PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: ALL OTHER); QUICKTRON	0.000		DISCOUNT	37.0000 %
52	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) POLYCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.2600 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
53	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: DATA PROD); BERK-TEK WIRE & CABLE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.5000 %
54	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DIAMOND COMMUNICAITONS	0.000		DISCOUNT	38.0000 %
55	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	38.5000 %
56	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: CROSS CONNECT, INSTALL PROD, OPT FBR PROD, OUTLETS); CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: SINGLE LINE PHONES - ALL OTHER)	0.000		DISCOUNT	39.0000 %
57	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	30.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	AMERICAN POWER CONVERSION (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: ALL OTHER); VALCOM (PRODUCT LINE: MULTIPATH)				
58	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: LANMARK-10G CAT 6 AUGMENTED PLENUM, ANMARK-10G CAT 6 AUGMENTED RISER); HOFFMAN; LYNN ELECTRONICS (PRODUCT LINE: MOLDED CABLE ASSEMBLIES); THOMAS & BETTS (PRODUCT LINE: ONE-PIECE CABLE TIES)	0.000		DISCOUNT	40.0000 %
59	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5ENP 4PR ONLY, CAT 5EXHP PLENUM, CATEGORY OSP CABLES)	0.000		DISCOUNT	40.5000 %
60	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC/TE CONNECTIVITY (PRODUCT LINE: DSX 3/4 PRODUCTS); ALLEN-TEL (PRODUCT LINE: PLATES); COMDIAL/VERTICAL COMMUNICATION (PRODUCT LINE: VOICEMAIL - DEBUT, VOICEMAIL - INCHG DROP SHIP, VOICEMAIL - KV DROP SHIP ONLY); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 6P 6LAN (PLEN AND NON PLEN))	0.000		DISCOUNT	41.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
61	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: COMPASS); LYNN ELECTRONICS (PRODUCT LINE: CORDS)	0.000		DISCOUNT	42.0000 %
62	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 5ENP 4PR ONLY, CAT 6P NONPLENUM); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY)	0.000		DISCOUNT	42.5000 %
63	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HAMMOND MANUFACTURING; ORTRONICS (PRODUCT LINE: FB JMP&ASS)	0.000		DISCOUNT	43.0000 %
64	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: 6LAN PLENUM); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - ALL OTHERS, AIR COMFORT PRODUCTS DIV.)	0.000		DISCOUNT	45.0000 %

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LINE NO	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
65	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE - PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 6P PLENUM	0.000		DISCOUNT	46.0000 %
66	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: 10G CAT 6 AUGMENTED PLENUM, CAT 6NP ADVANCENET (PLEN AND NON PLEN))	0.000		DISCOUNT	46.0500 %
67	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 6P PLENUM)	0.000		DISCOUNT	47.0000 %
68	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) FRANKLIN INSTRUMENT; VTECH COMM. (PRODUCT LINE: VTECH COMMUNICATIONS PRODUCT)	0.000		DISCOUNT	48.0000 %
69	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	48.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	PLANTRONICS (PRODUCT LINE: MOBILE HEADSETS & ADPTRS)				
70	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	50.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO/VERTICAL COMMUNICATION (PRODUCT LINE: MULTI FEATURE PHONES - ISDN SETS, SINGLE LINE PHONES - CONFERENCE PHONE PRODUCT); THOMAS & BETTS (PRODUCT LINE: ELECTROLINE MFG. CO.)				
71	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	55.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS (PRODUCT LINE: 040 NON-METALLIC BOXES)				
72	COMMODITY CODE: 962-86-00-043391	0.000	LOT	ITEM	$ 0.000000
	FREIGHT - EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. ONLY				
73	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	0.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK AS INDICATED ON CURRENT EXHIBIT 1 Cisco Systems Inc., Motorola ********** LINE 73 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
74	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES (OTHER SECURITY) DISCOUNT AND MANUFACTURER AS INDICATED ON CURRENT ATTACHMENT A-1 ********** LINE 74 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********	0.000		DISCOUNT	0.0000 %
75	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B-LINE TELECOM	0.000		DISCOUNT	32.0000 %

PRICING, TERMS AND CONDITIONS ARE IN ACCORDANCE
WITH RFP-IS-1057 INCLUDE THE FOLLOWING:

- ATTACHMENT A - SPECIAL TERMS AND CONDITIONS
- ATTACHMENT A-1 - TELECOMMUNICATION SUPPLIES & ACCESSORIES (OTHER SECURITY) (NATIONAL PURCHASE ONLY VIA U.S. COMMUNITIES)
- EXHIBIT 1 - LISTING BY MANUFACTURE

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AMENDMENT 1 - JANUARY 13, 2011

- REPLACE MA-IS-1040222-1 WITH MA-IS-1040222-2
- REMOVE LOS ANGELES COUNTY DEPARTMENTS ORDERING INSTRUCTIONS.
- REPLACE ATTACHMENT A-1 WITH ATTACHMENT A-1 AMEND. 1
- REPLACE EXHIBIT 1 WITH EXHIBIT 1 AMEND. 1

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 2 - OCTOBER 27, 2011

- ADDS TRIAD FLOOR SYSTEMS TO LINE NO. 3
- ADDS LH DOTTIE TO LINE NO. 4 AND 49
- ADDS AMX TO LINE NO. 4 AND 22
- ADDS THE FEDERAL ARRA TERMS AND CONDITIONS
- REPLACE ATTACHMENT A-1 AMEND. 1 WITH ATTACHMENT A-1 AMEND. 2
- REPLACE EXHIBIT 1 AMEND. 1 WITH EXHIBIT 1 AMEND. 2

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 3 - NOVEMBER 29, 2012

-ADD VIVOTEK AND RACO MANUFACTURING AND ENGINEERING CO TO LINE #2
-ADD POWERDSINE AND CONNECTIVITY WIRELESS TO LINE #10
-REPLACE ATTACHMENT A-1 AMEND. 2 WITH ATTACHMENT A-1 AMEND. 3
-REPLACE EXHIBIT 1 AMEND. 2 WITH EXHIBIT 1 AMEND. 3
-CONTRACT EXPIRATION DATE CHANGE FROM 12/31/12 TO 12/31/13

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 4 - MAY 15, 2013

-ADD BANNER ENGINEERING, CROUZET, MAXI-SIGNAL, VXI CORP, ZYXEL COMM, AND ADTRAN TO LINE #1
-ADD AMERICAN POWER CONVERSION - APC, ERSODYNE, FEONIC TECHNOLOGY, MOLEX CORP, INTERLOGIX, BRISCON ELECTRIC, ABB COMPANIES, LANDIS & GYR, RAYTHEON, AND SONY SECURITY TO LINE #2
-ADD CAROLINA GLOVE COMPANY, BULWARK, TURCK INC, WEIDMUELLER, PC SYSTEMS, EM CLOCK, AND INNOVOLT TO LINE #3
-ADD ACP INTERNATIONAL, B-LINE, OMNI CABLE, OBERON, AND GEPCO TO LINE #4
-ADD DITEK AND HOLOCOM TO LINE #22
-REPLACE ATTACHMENT A-1 AMEND. 3 WITH ATTACHMENT A-1 AMEND. 4
-REPLACE EXHIBIT 1 AMEND. 3 WITH EXHIBIT 1 AMEND. 4

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDEMENT 5 - OCTOBER 31, 2013

1. SECOND 12 MONTH EXTENSION (FINAL)

FROM: 12/31/13

TO: 12/31/14

2. ADD/MODIFY SUPPLIER

-ADD:

VELCRO USA INCORPORATED, CHIEF MANUFACTURING CO, SERVER TECHNOLOGY, RLE TECHNOLOGIES, PENTAIR CORPORATION TO LINE #1

TE CONNECTIVITY AND VERTICAL COMMUNCATIONS TO LINE #4

-MODIFY SUPPLIER:

FROM:
AMP, ADC TELECOMMUNICATIONS, COMDIAL, CORTELCO, MOLEX CONNECTION CORPORATION, MOLEX CORPORATION, PARADYNE/ZHONE TECHNOLOGIES, PARADYNE/ZHONE TECHNOLOGIES, VODAVI

TO:
AMP/TYCO/TE CONNECTIVITY, ADC/TE CONNECTIVITY, COMDIAL/VERTICAL COMMUNICATION, CORTELCO/VERTICAL COMMUNICATION, MOLEX, MOLEX, PARADYNE, ZHONE TECHNOLOGIES, VODAVI/VERTICAL COMMUNICATIONS

3. MODIFY DISCOUNT:

AMERICAN POWER CONVERSION FROM: 39.5% TO: 30.5%
B-LINE TELECOM FROM: 37% TO: 32%

-REPLACE GRAYBAR MANUFACTURERS EXHIBIT 1 AMENDENDMENT 4 WITH GRAYBAR MANUFACTURERS EXHIBIT 1 AMENDMENT 5

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

****

COUNTY OF LOS ANGELES
ARRA STANDARD TERMS AND CONDITIONS ADDENDUM
FOR CONTRACTS AND GRANTS
AUGUST 27, 2009 (Revised)
Attachment I

If this contract or grant involves the use of funds from the federal American Recovery and Reinvestment Act of 2009, Pub. L. 111-5 ("Recovery Act'), the following terms and conditions apply. As used in this Section, "Contractor/Grantee" means the contractor or grantee receiving Recovery Act funds from the County of Los Angeles ("County") under this agreement.
1. The Contractor/Grantee specifically agrees to comply with each of the terms and conditions contained herein.
2. Contractor/Grantee understands and acknowledges that the federal stimulus funding process is still evolving and that new requirements for Recovery Act compliance may still be forthcoming from federal government and the County of Los Angeles. Accordingly, Contractor/Grantee specifically agrees that both it and subcontractors/sub-grantees will comply with all such requirements during the contract period.

DUNS NUMBER
All contractors are required to provide the County with their unique Dun & Bradstreet Data Universal numbering System D-U-N-S number prior to award.

CONFLICTING REQUIREMENTS
Contractor/Grantee agrees that, to the extent Recovery Act requirements conflict with County of Los Angeles requirements, the Recovery Act requirements shall control.

FALSE CLAIMS ACT
Contractor/Grantee agrees that it shall promptly refer to an appropriate federal inspector general any credible evidence that a principal, employee, agent, sub-grantee, subcontractor or other person has submitted a claim under the federal False Claims Act, as amended, 31 U.S.C. 3729-3733, or has committed a criminal or civil violation of laws pertaining to fraud, conflict of interest, bribery, gratuity, or similar misconduct involving those funds.

ENFORCEABILITY
Contractor/Grantee agrees that if Contractor/Grantee or one of its subcontractors/sub-grantees fails to comply with all applicable federal and state requirements governing the use of Recovery Act funds, the County of Los Angeles may withhold or suspend, in whole or in part, funds awarded under the program, or recover misspent funds following an audit. This provision is in addition to all other remedies available to the County of Los Angeles under all applicable state and federal laws.

INSPECTION OF RECORDS
Contractor/Grantee agrees that it shall permit the United States Comptroller General or his representative or the appropriate inspector general appointed under section 3 or 8G of the federal Inspector General Act of 1978, as amended, 5 U.S. App. 3 and 8(g), or his representative to: (I) examine any records that directly pertain to, and involve transactions relating to, any activities funded with funds appropriated or otherwise made available by the Recovery Act; and (2) interview any officer or employee of Contractor\Grantee or any of its subcontractors/sub-grantees regarding the activities funded with funds appropriated or otherwise made available by the Recovery Act.

JOB POSTING REQUIREMENTS
Section 1512 of the Recovery Act requires states receiving stimulus funds to report on jobs created and retained as a result of the stimulus funds. Contractors/Grantees who receive Recovery Act funded contracts are required to provide the County an estimate of the number of new positions created and filled, positions retained, or previously existing unfilled positions that are filled or retained as the result of the contract.

PROHIBITION ON USE OF RECOVERY ACT FUNDS
Contractor/Grantee agrees that none of the funds made available under this contract may be used for any casino or other gambling establishment, aquarium, zoo, golf course, swimming pools, or similar projects.

REPORTING REQUIREMENTS
Pursuant to Section 1512 of Title XV of the Recovery Act, County departments receiving Recovery Act funds must submit a report to the federal government no later than ten (10) calendar days after the end of each calendar quarter. Accordingly, the contractor agrees to provide the County with such information, no later than five (5) calendar days after the end of each calendar quarter, as is required by the County to comply with ARRA reporting requirements. Standard data elements and federal Instructions for use in complying with reporting requirements under Section 1512 of the Recovery Act, are pending review by the federal government, and were published in the Federal Register, 74 Federal Register, 14824 (April 1, 2009), and are to be provided online at www.FederalReporting.gov. The contractor must provide any other information reasonably requested by the County or required by state or federal law or regulation.

SUBCONTRACTOR REQUIREMENTS
Contractor/Grantee agrees that it shall include these standard terms and conditions, including this requirement, in any of its subcontracts or sub-grants in connection with projects funded in whole or in part with funds available under the Recovery Act.

WAGE REQUIREMENTS
Contractor/Grantee agrees that, in accordance with Section 1606 of Title XVI of the Recovery Act, both it and its subcontractors shall fully comply with this section in that, notwithstanding any other provision of law, and in a

manner consistent with the other provisions of the Recovery Act, all laborers and mechanics employed by contractors and subcontractors on projects funded in whole or in part with funds available under the Recovery Act shall be paid wages at rates not less than those prevailing on projects of a character similar in the locality, as determined by the United States Secretary of Labor in accordance with Subchapter IV of Chapter 31 of Title 40 of the United States Code. The Secretary of Labor's determination regarding the prevailing wages applicable in the Commonwealth of Virginia are located at: http//www.gpo.gov/davisbacon/va.html

WHISTLEBLOWER PROTECTION

Contractor/Grantee agrees that both it and its subcontractors/sub-grantees shall comply with Section 1553 of the Recovery Act, which prohibits all non-federal Contractor/Grantees of Recovery Act funds, Including the County of Los Angeles, and all contractors and grantees of the County of Los Angeles from discharging, demoting or otherwise discriminating against an employee for disclosures by the employee that the employee reasonably believes are evidence of (1) gross mismanagement of a contract or grant relating to Recovery Act funds; (2) a gross waste of Recovery Act funds; (3) a substantial and specific danger to public health or safety related to the implementation or use of Recovery Act funds; (4) an abuse of authority related to implementation or use of Recovery Act funds; or (5) a violation of law, rule, or regulation related to an agency contract (including the competition for or negotiation of a contract) or grant, awarded or issued relating to Recovery Act funds. In addition, Contractor/Grantee agrees that it and its subcontractors/sub-grantees shall post notice of the rights and remedies available to employees under Section 1553 of Title XV of the Recovery Act.

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.

County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.

CONTRACTOR RESPONSIBILITY AND DEBARMENT

1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors.

2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County.

3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.

4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.

5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board,the Contractor may be deemed to have waived all rights of appeal.

6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.

7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.

PROHIBITION AGAINST USE OF CHILD LABOR

VENDOR shall:

1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment.

2. Upon request by COUNTY, identify the country/countries of origin of any products. goods, supplies or other personal property bidder sells or supplies to COUNTY, and

3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

B. Written Employee Jury Service policy.

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.

2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of $50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.

3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sale discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material. breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS

Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.

ASSIGNMENT BY CONTRACTOR

A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.

B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange. assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.

C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

ACORD®

CERTIFICATE OF LIABILITY INSURANCE 6/1/2014

DATE (MM/DD/YYYY) 1/28/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Lockton Companies,LLC-1 St. Louis
Three City Place Drive, Suite 900
St. Louis MO 63141-7081
(314) 432-0500

CONTACT NAME:
PHONE (A/C, No, Ext):
FAX (A/C, No):
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Travelers Indemnity Co of CT	25682
INSURER B : Travelers Property Casualty Co of America	25674
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED 1047657
Graybar Electric Company, Inc.
P. O. Box 7231
34 North Meramec Avenue
St. Louis MO 63177

COVERAGES GRAEL02 **CERTIFICATE NUMBER:** 12755761 **REVISION NUMBER:** XXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY PRO-JECT LOC	Y	N	HC2EGLSA474M6932TCT13	6/1/2013	6/1/2014	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG $	$ 1,000,000 $ 1,000,000 $ Excluded $ 1,000,000 $ 5,000,000 $ 2,000,000 $
A A A	AUTOMOBILE LIABILITY X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS	Y	N	HC2ECAP474M6920TCT13 PHYSICAL DAMAGE-SELF INSURED	6/1/2013	6/1/2014	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) $	$ 3,000,000 $ XXXXXXX $ XXXXXXX $ XXXXXXX $ XXXXXXX
	UMBRELLA LIAB OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION $			NOT APPLICABLE			EACH OCCURRENCE AGGREGATE $	$ XXXXXXX $ XXXXXXX $ XXXXXXX
B B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	N	HC2JUB474M586713 (AOS) HRJUB474M587913 (WI)	6/1/2013 6/1/2013	6/1/2014 6/1/2014	X WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000
B	EXCESS OHIO WORKERS' COMPENSATION	N	N	HWXJUB474M588013	6/1/2013	6/1/2014	Workers' Comp. Statutory Employers' Liab. $1,000,000 SIR - Each Accident $350,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
WHERE REQUIRED BY WRITTEN CONTRACT, CITY OF LINCOLN AND LANCASTER COUNTY, NEBRASKA ARE ADDITIONAL INSUREDS UNDER THE GENERAL LIABILITY AND AUTOMOBILE LIABILITY SUBJECT TO THE TERMS, CONDITIONS AND LIMITATIONS OF SAID POLICIES AND ADDITIONAL INSURED ENDORSEMENTS.

CERTIFICATE HOLDER

12755761
CITY OF LINCOLN
LANCASTER COUNTY, NEBRASKA
ATTN: PURCHASING DIVISION
440 S. 8TH ST., STE. 200
SOUTHWEST WING
LINCOLN NE 68508

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

86446

RECEIVED
SEP 19 2013
LANCASTER COUNTY CLERK

AMENDMENT TO AGREEMENT
FOR CITY OF LINCOLN/LANCASTER COUNTY
ANNUAL REQUIREMENTS FOR TELECOMMUNICATIONS SUPPLIES AND ACCESSORIES COUNTY OF LOS ANGELES, CALIFORNIA
CONTRACT NUMBER MA-IS-1040222-4
(Renewal)

This Amendment is hereby entered into on this _____ day of _____, 2013, by and between **Graybar Electric Company, 8170 Lackland Road, Bel Ridge, MO 63114** (hereinafter "Contractor") and **Lancaster County** and the **City of Lincoln** (hereinafter "Owners"), for the purpose of amending the **Contract C-11-0131**, dated **March 15, 2011,** and **Resolution A-86294**, dated **April 14, 2011**, (the "Contract"), for **The Annual Requirements for Telecommunication Supplies and Accessories, County of Los Angeles, California, Contract No. MA-IS-1040222-1**, which is made a part hereof by this reference.

WHEREAS, the original term of the Contract is **January 1, 2010 thru December 31, 2012**, with the option for renewal on a yearly basis with mutual written agreement by both parties for additional one-year terms not to exceed the term of the current County of Los Angels, California contract; and

WHEREAS, the parties wish to renew the Contract for an additional one **(1)** year term beginning **January 1, 2013 thru December 31, 2013** and

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under County **Contract C-11-0131** and **Resolution A-86294**, and stated herein the parties agree as follows:

1) The Contract shall be renewed for an additional one **(1)** year term beginning **January 1, 2013 thru December 31, 2013.**
2) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.

The Board of County Commissioners of Lancaster County, Nebraska

Executed this 24 day of September, 2013

Hudkins Absent

Raybould Absent

City of Lincoln, Nebraska

Executed this 1 day of Oct, 2013

Chris Beutler, Mayor

for Brittany Behrens
Lancaster County Attorney

Supplier, please fill in the following information and mail back to our office; a faxed copy is not acceptable.

Dated _____

Company Name: (PLEASE PRINT)	GRAYBAR ELECTRIC
By: (PLEASE PRINT)	MICHAEL DUMAS
By: (PLEASE SIGN)	[signature]
Title:	DISTRICT VICE PRESIDENT
Company Address: (PLEASE PRINT)	8170 LACKLAND RD, BEL RIDGE MO 63114
Company Phone & Fax: (PLEASE PRINT)	(314) 573-2000 (314) 573-0003
E-Mail Address: (PLEASE PRINT)	michael.dumas@graybar.com

TERM CONTRACT AWARD		CONTRACT NO: MA-IS-1040222-4	VERSION DATE
INTERNAL SERVICES DEPARTMENT		PROCUREMENT FOLDER: 71309	

BUYER: Rothana Tan
PHONE: 323-881-4583
EMAIL: rtan@isd.lacounty.gov

GRAYBAR ELECTRIC COMPANY
383 SOUTH CHERYL LANE

INDUSTRY CA 91789

VENDOR NO: 501079
CONTACT: ROBERT RHOADS
PHONE: (314) 573-7159

FISCAL YEAR:
EFFECTIVE DATE: 01/01/10
EXPIRATION 12/31/13

TELECOMMUNICATION SUPPLIES AND ACCESSORIES - Amend. 3

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3 COM, ACTERNA, ADC TELCOMMUNICAITONS (PRODUCT LINE: CAMPUS), ADIRONDAK WIRE & CABLE, ADM MICRO, INC., ADVANCED AMERICAN TELECOM, AERVOE INDUSTRIES, AIR KING VENTILATION PRO, AK STAMPING, ALCATEL, ALFLEX CORPORATION, ALKCO MANUFACTURING COMPANY, ALLIED BOLT INC, ALLIED ELECTRONICS, INC., ALLIED MOULDED PRODUCTS, ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SOFTWARE), ALTIGEN COMMUNICATIONS, AMERICAN FITTINGS CORP, AMERLUX INC, AMETEK, INCORPORATED, AMETRIX, AMP (PRODUCT LINE: COMMERCIAL CONSTRUCTION, HEATING PRODUCT), AMPHENOL CORP., AMSECO / POTTER, ANAMET ELECTRICAL, INC, ANGLO AMERICAN ENTERPRISE, ANRITSU, ARGUS TECHNOLOGIES, LTD, ARMORCAST PRODUCTS COMPANY, ATLANTIC SCIENTIFIC CORP, ATLANTIC TELECONNECT INC, AUTOMATIC TIMING & CONTROLS, AVAYA COMMUNICATIONS, BAND-IT - IDEX INC, BAUDCOM, BAY NETWORKS, BEGHELLI INC, BEKAERT CORP, BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS), BELKIN COMPONENTS, BENNER-NAWMAN INC, BI-TRONICS INC, BLACK BOX CORP, BLF CORPORATION, BLONDER TONGUE, BOSCH	0.000		DISCOUNT	0.0000 %

11/29/12 — COUNTY OF LOS ANGELES

Nov 29 2012 — VENDOR SIGNATURE/DATE

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	SECURITY SYSTEMS, BOWHEAD MANUFACTURING, BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE B ITEMS, DISCOUNT SCHEDULE C ITEMS, DISCOUNT SCHEDULE D ITEMS, DISCOUNT SCHEDULE H ITEMS), BROCADE, BROTHER INTERNATIONAL, CABLE EXCHANGE, CABLE MANAGEMENT SOLUTIONS INC., CABLE PREP, CANTEX IND, CAPP INC, CARRIER ACCESS, CASCO MANUFACTURING CO., CEECO/COMMUNICATION EQUIPMENT & CHARLESTON INDUSTRIES, CHLORIDE SYSTEMS, CIDCO, CIRCA TELECOM USA, CLARCOR AIR FILTRATION PRODUCTS, CLAUSE CUTLERY, COIL SALES / CHARLES INDUSTRIES, COMDIAL (PRODUCT LINE: CARDS/PROCCESSORS, DX80 KITS / PACKAGES), COMTREND CORPORATION, CONDUX INTERNATIONAL, CONKLIN CORP, CON-TECH, COPPER MOUNTAIN, CORCOM, CORINEX COMMUNICATIONS, CP TECHNOLOGIES, CRAIN ENTERPRISES INCORPORATED, CROWE ROPE, CRYDOM, CW COMMUNICATIONS, CXR LARUS CORP, CYBERPOWER, CYLIX CORP, D & W DISTRIBUTORS INC., DA LITE SCREEN COMPANY, DANA BLUE, DATA DISPLAY PRODUCTS, DAVID CLARK & CO, DEES COMMUNICATIONS, DOMINION LAZERCOM, DURACELL BATTERY, DV TEL, DYNALEC, E & R INDUSTRIAL SALES, INC., ELASTIMOLD - UTILITY DIVISION OF ELECTRIC MOTION CO, ELLIPTIPAR, ELTEK VALERE, INC., E-MON, LLC, ENCORE WIRE CORPORATION, ENERGIZER BATTERY, INC., ENERGY SOLUTIONS INTL., ENERSYS INC, ENERTRON TECHNOLOGIES, ENGENIUS TECHNOLOGIES INC, ENGINEERED PRODUCTS, ENTONE, ERICO (PRODUCT LINE: ALL OTHER), ETHERWAN SYSTEMS, EXCELINE, FERGUSON ENTERPRISES, FERNCO INC, FIBER & CABLE/OPTI-LOOP, FIBER INSTRUMENT SALES, FIBER OPTIC INC, FIBERTRON, FINISHADAPT INC, FIRE-LITE ALARMS INC, FISHER PIERCE OLC, FLUKE (PRODUCT LINE: ALL OTHER), FORCE10 NETWORKS, FOSTER CORP, FOUNDRY NETWORKS, GEIST PLASTICS, GEMS SENSORS INC., GENERAC POWER SYSTEMS, INC., GENERAL HARDWARE, GENERAL STRUCTURES INC, GENERIC FIBER PRODUCTS, GENERIC PREMISE PRODUCTS, GENTEX CORP, GLYPTAL INC, GORDON KAPES INC, GS METALS, HAMMOND MANUFACTURING, HARDING INSTRUMENT, HARGER LIGHTNING PROTECTION INC, HARRIS DRACON, HAWAII ENERGY SYSTEMS, LLC, HERITAGE PLASTICS INC, HILTI INC, HIRSCHMANN AUTOMATION & CONTROL, IN, HI-TECH FUSES INC., HOLOCOM NETWORKS, HOMAC MANUFACTURING, HOMACO, HOUSTON WIRE&CABLE CO, HUBBELL - LENOIR CITY, HUGHES BROTHERS, IMC				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	NETWORKS, INDALEX ALUMINUM SOLUTION, INDEPENDENT TECHNOLOGIES, INC., INGRAM MICRO, INTELLITOUCH, IPEX INC, JACKMOON USA, INC., JACKSON TOOL, JDSU, JONARD INDUSTRIES CORP, JONES-STEPHENS CORP, KAF-TECH, INC., KENTROX, LLC, KIDDE FIRE FIGHTING, KNOPP INC, KONEXX, KRALOY DIVISION, KRYLON PRODUCTS GROUP				
2	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	0.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LAGASSE BROTHERS, INC., LAMSON PIPE COMPANY TELECOM SYS, LANTECH COMM. INC, LARUS, L-COMP INC, LEACH, LEICA GEOSYSTEMS, LENOX / IRWIN INDUSTRIAL TOOL, LG ELECTRONICS USA INC., LOCKNETICS, LUDLOW TEXTILES, LYON WORKSPACE PRODUCTS, MAC PRODUCTS INC, MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: CONTINENTAL ELECTRIC CO, RELIABLE-BETHEA), MAGNOLIA CHEMICAL, MAJOR CUSTOM CABLE INC, MALCOLITE CORP, MALTON EQUIPMENT CO, MARCONI COMMUNICATIONS, MARYLAND SPECIALTY WIRE, MAXCELL BUSINESS UNIT, MERU NETWORKS, METRO TEL CORP, MGE UPS SYSTEMS, MICROTEST, MIDDLE ATLANTIC PRODUCTS, MINUTE MAN, MITEL, MOLDCAST DIVISION, MOLEX CONNECTOR CORPORATION, MOSAIC, MOSCOM/VERAMARK TECHNOLOGIES, MULTI-TECH, NATIONAL PIPE & PLASTICS INC, NEC UNIFIED SOLUTIONS, INC, NETSOURCE, NEWELL RUBBERMAID, INC, NICE SYSTEMS, NITSUKO AMERICA, NORTEL / BAY NETWORKS, NORTH SAFETY PRODUCTS, NORTHSTAR BATTERY COMPANY, NOYES FIBER SYSTEMS, NTE ELECTRONICS, INC., NUTONE, NVT, OATEY, OFS FITEL, LLC BRIGHTWAVE, OK INDUSTRIES, OLDCASTLE PRECAST, INC., OPTELECOM, ORTRONICS (PRODUCT LINE: ONQ SECURITY PRODUCTS - OTHER THAN LEGRAND, GREYFOX), P & R INDUSTRIES, P.K. NEUSES, INCORPORATED, PANAMAX, PANASONIC (PRODUCT LINE: IP PRODUCTS), PANAVISE PRODUCTS INC., PARADYNE / ZHONE TECHNOLOGIES, PCT INTERNATIONAL, PELICAN PRODUCTS INC, PEPPERL & FUCH'S, PERMA-COTE INDUSTRIES, PHASETRONICS / MOTORTRONICS, PICO MACOM INC, PICOMA IND INC, PLANT EQUIPMENT, PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: TRANS INSUL), PORCELAN PRODUCTS, POTTER BRUMFIELD, POWER SALES &				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ADVERTISING, POWER SONIC CORP, POWERSMITHS INT. CORP., PRECIDIA TECHNOLOGIES, PREFORMED LINE PRODUCTS (PRODUCT LINE: COMMUNICATIONS PRODUCTS), PREMAX LLC, PROFORMA PRINTGRAPHICS, PROGRESSIVE ELECTRONICS / GREENLEE, PRONTO NETWORKS, INC., PRYSMIAN POWER CABLES & SYSTEMS, PYRAMID INDUSTRIES, QUEEN CITY PLASTICS INC, R&R INDUSTRIES, RACEWAY TECHNOLOGY, RAINBOW TECHNOLOGY CORP, RAYCHEM, RCI, READYLINKS INC., RECOGNITION SYSTEMS, REDBACK NETWORKS, REIKER ENTERPRISES, RITTAL CORPORATION, ROANWELL, SALISBURY, WH COMPANY, SAMSUNG, SATCON TECHNOLOGY CORPORATION, SCHLAGE ELECTRONICS, SECURITY INC, SELECTA SWITCH / MICRO SWITCH, SEMTRON INC, SENSAPHONE (PRODUCT LINE: IMS & SENSORS/ACCESS NON IMS4000 ACCESSORIES), SENSOR SWITCH INC, SEVES USA, SHURE INC., SIEMENS , SIEMENS INFORMATION SYSTEMS INC., SIGNAMAX CONNECTIVITY, SILOO DIVISION, SIMPSON ELECTRIC CO, SNAKE TRAY/CMS, SNAP-ON INC, SOUNDOLIER DIV., SOUTHWEST DATA PRODUCTS, SPC TECHNOLOGY, SPERO ELECTRIC CORP, STA--LUBE DIVISION, STRONGWELL, SUN WEST ENGR INC, SURGE SUPPRESSION , SURGE SUPPRESSION INC, SUTTLE APPARATUS CORPORATION, SYMETRICOM, SYNCO CHEMICAL, TARGETTI NORTH AMERICA, TEC INTERNATIONAL, TECH DATA, TECH PRODUCTS INC, TECH SPRAY, TECHNICAL CONSUMER PRODUCTS INC, TELCO SYSTEMS (PRODUCT LINE: TRANSCEIVERS), TELEDEX CORP, TELEDYNE D.G. O'BRIEN, TELEHORN, TELEX COMMUNICATIONS, TELLABS, TELSTRAT, TELTRENDK, TEMP RESEARCH, TEMPO, THE ELECTRIC CONTROLLER AND, THE OKONITE COMPANY, THE ROCKBESTOS COMPANY, THOMAS & BETTS (PRODUCT LINE: 057-INTERCONNECTION SYSTEMS, ELASTIMOLD DIVISION), TII NETWORK TECHNOLOGIES, TIMES FIBER COMMUNICATION, TJ COPE INC, TMC CORPORATION, TRAFFIC SIGNAL CONTROLS, INC., TRANSTECTOR SYSTEMS, TRI PALM INTERNATIONAL, TRILOGY COMMUNICATIONS INC., TT SYS., TT SYSTEMS, U.S. ROBOTICS, UNIDEN, UNIPRISE SOLUTIONS, UNIQUE FIRE/ITS UNIQUE, UNITED COPPER INDUSTRIES, VALCOM (PRODUCT LINE: MUSIC FOR LIFE ACCESSORIES), VARI-TRONICS, VERILINK, VICTOR INSULATORS INC, VIDEO MOUNT PRODUCTS, VON DUPRIN, VUANCE, INC., WESCOM-CHARLES INDUSTRIES, WIRELESS COAX PRODUCTS, Z-BAND, INCORPORATED, ZEP MANUFACTURING CO, ZOOM TELEPHONICS, VIVOTEK, RACO MANUFACTURING AND				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ENGINEERING CO				
3	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: NETWORK CARD); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SWITCHES); ANDREW CORP., FLUKE (PRODUCT LINE: LOW END DATACOM TOOLS); MELTRIC; TONE COMMANDER (PRODUCT LINE: ALL OTHER); TRIAD FLOOR SYSTEMS	0.000		DISCOUNT	3.0000 %
4	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: ALL OTHER); LH DOTTIE (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: LUCENT LOGO KITS); PREFORMED LINE PRODUCTS (PRODUCT LINE: ALL OTHER); THOMAS & BETTS (PRODUCT LINE: MELCO PRODUCTS)	0.000		DISCOUNT	5.0000 %
5	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AGILENT TECHNOLOGIES; ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ACCESSORIES); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: MODULAR OUTL)	0.000		DISCOUNT	6.0000 %
6	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	7.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	B & K PRECISION; PANASONIC (PRODUCT LINE: DGT SPR HYBR - KX-TD CARDS/PROCESSORS, DGT SPR HYBR - KX-TD DGTL SPR HYBRD PHN, DGTL PBX - KX-TD336/500 CARDS/PROC, SOFTWARE / LICENSES, VOICE PROCES - LARGER THAN 4 PORT SYS., VOICE PROCES - NX-NCP PRODUCT & LICENSES)				
7	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	7.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POLYWATER				
8	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	8.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLOPTIC; GEIST				
9	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	9.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) SPECIFIED TECHNOLOGIES; TRANS WORLD PRODUCTS				
10	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	10.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 1/2 PRODUCTS, DISTRIBUTION FRAMES); BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE A ITEMS, DISCOUNT SCHEDULE E ITEMS (OTHER THAN JET BELOW), DISCOUNT SCHEDULE F ITEMS, SCHED E -				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	JETTAB INK JET PRINTABLE MARKERS); CORTELCO (PRODUCT LINE: ARIES DIG PCKGS-DRP SHIP); GENERIC VENDOR - CWC; TRANSITION NETWORKS (PRODUCT LINE: ALL OTHER); URASEAL; VIKING (PRODUCT LINE: ALL OTHER); WESTELL, POWERDSINE, CONNECTIVITY WIRELESS				
11	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	11.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: DIAGNOSTIC PRODUCTS, LOCATING AND MARKING PRODUCTS); VODAVI (PRODUCT LINE: TRIAD)				
12	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	12.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PALADIN CORP; PANASONIC (PRODUCT LINE: ALL OTHER); PORTA SYSTEMS; TELCOR; TELEMATRIX (PRODUCT LINE: MISC HOTEL / MOTEL); ULTRATECH				
13	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	13.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL(PRODUCT LINE: FXII); EDWARDS COMPANY; EMERSON NETWORK POWER (PRODUCT LINE: ALL OTHER); TELEBYTE; TELEDYNE; WIREMOLD (PRODUCT LINE: D VELOCITY & BASKET TRAY, RACEWAY COMPONENTS, INC., SENTREX P69)				
14	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	14.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	BOOK: (entire product line except where noted) RAD DATA COMM				
15	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: NOYES, OUTSIDE PLANT HARDWARE EXCEPT FIBER DIST HUBS); BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS DEMO EQUIPMENT, TRAPEZE WIRELESS HARDWARE SOFTWARE AND ACCESSORIES); EMERSON NETWORK POWER (PRODUCT LINE: EDCO); FLUKE (PRODUCT LINE: CABLE METERS - FLUKE PRODUCTS & DSP4300, FLUKE CORP, NETTOOL, & PYRAMID, INSTRUMENTS, METERS, REMCON & MOTORGUARD); MRV COMMUNICATIONS; NEW BASIS WEST; ORTRONICS (PRODUCT LINE: NON MOD DISTR, RACKS - SWING EZ WALL RACK); PANDUIT (PRODUCT LINE: EXCLUDED FIBER RUNNER CABLE PRODUCTS, FR1 FIBER RUNNER CABLE ROUTING CHANNEL, FR2 FITTINGS AND COUPLERS); SENSAPHONE (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: VANGUARD); VTECH COMM. (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	15.0000 %
16	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: COAX CABLES); MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	16.0000 %
17	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	16.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	AASTRA TELECOM (PRODUCT LINE: ALL OTHER)				
18	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMPTRAC, ENET WRKGRP); GENERAL CABLE (PRODUCT LINE: CORD SETS, PORTABLE CABLE); PANASONIC (PRODUCT LINE: 30810/60610 ACCESSORIES, CORDED PHONE - CURRENT SINGL AND MULT, DGT SPR HYBR - KX-TD ACCESSORIES, DGTL LN SETS-CURRENT - SNG AND MULT, DGTL PBX - KX-TD 500 ACCESSORIES)	0.000		DISCOUNT	17.0000 %
19	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BOURNS; SENSOR SWITCH	0.000		DISCOUNT	17.5000 %
20	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ONEAC; SL WABER	0.000		DISCOUNT	18.0000 %
21	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) NEPTCO	0.000		DISCOUNT	18.4500 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
22	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: SCHOOLVIEW PRODUCTS); FEDERAL SIGNAL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: JBL); LUCENT TECHNOLOGIES (PRODUCT LINE: MM F/O CABLE)	0.000		DISCOUNT	20.0000 %
23	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CENTRAL OFFICE, COAX CABLES, FIRE ALARM, GNRL ELEC CB, PHOTONICS, RESI CABLE, SECURITY CABLE); GREAT LAKES CASE & CABINETS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	20.5000 %
24	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ALL OTHER); AMP (PRODUCT LINE: F/O PTCH CRD, STD F/O CBLS); COMMSCOPE (PRODUCT LINE: FBR APPARATS - INSTAPATCH); GAITRONICS (PRODUCT LINE: ALL OTHER); PYRAMID INDUSTRIES; VTECH COMM. (PRODUCT LINE: MISC BATTERIES, REPLACEMENT BATTERIES)	0.000		DISCOUNT	21.0000 %
25	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHARLES INDUSTRIES; DUKANE CORPORATION;	0.000		DISCOUNT	21.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	TRANSITION NETWORKS (PRODUCT LINE: MEDIA CNVRT)				
26	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ARROW MAGNOLIA; BELDEN WIRE & CABLE (PRODUCT LINE: BELDEN CABLE (NEW GENERATION), CONTROL OFFICE CABLE, RESI CABLE); CORTELCO (PRODUCT LINE: ARIES DIGITAL - ALL OTHER, CORSAIR PRODUCTS, ITT TELCOME, MULTI FEATURE PHONES - ALL OTHER, ODYSSEY SYS); CRAIN ENTERPRISES; EATON (PRODUCT LINE: T1 ISOLATORS)	0.000		DISCOUNT	22.0000 %
27	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) INTERALIA COMMUNICAITONS; ITW LINX (PRODUCT LINE: SPECIALITY SURGE PROTECTORS)	0.000		DISCOUNT	22.5000 %
28	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMAND COMMUNICATIONS; CORNING (PRODUCT LINE: COPPER O/P - ALL OTHER)	0.000		DISCOUNT	23.0000 %
29	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: FBR OPT CBL); COMMSCOPE (PRODUCT LINE: COMMSCOPE COAX PRODUCTS -	0.000		DISCOUNT	23.5000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	SECURITY CABLES); D-LINK; LYNN ELECTRONICS (PRODUCT LINE: ALL OTHER)				
30	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: TRAY AND IMSA CABLE); PARA SYSTEMS (PRODUCT LINE: ENTERPRISE UPS, XRT & MBK SERIES UPS)	0.000		DISCOUNT	24.0000 %
31	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: FIBER CABLE); CEMENTEX; CORNING (PRODUCT LINE: SUBSCRB DMRC - NID OUTDOOR); IRWIN COMPANY; SUTTLE; TRIPP LITE (PRODUCT LINE: ACCESSORIES)	0.000		DISCOUNT	25.0000 %
32	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ERICO (PRODUCT LINE: RIGID STRUT, LOOP HANGERS, MISC MECH, STRT ACC, PIPE HNGES, BM CLMPS, SLICK STRUT NUTS)	0.000		DISCOUNT	25.5000 %
33	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: COPPER SPLICING, FIBER CONNECTIVITY); AIPHONE	0.000		DISCOUNT	26.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
34	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) TELECT (PRODUCT LINE: ALL OTHER); TONE COMMANDER (PRODUCT LINE: ISDN TELEPHONE LAB, VOIP PHONES)	0.000		DISCOUNT	25.5000 %
35	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: OSP CABLE); OPTICAL CABLE CORPORATION; PANASONIC (PRODUCT LINE: PANASONIC CCTV)	0.000		DISCOUNT	27.0000 %
36	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) KRYLON; LYNN ELECTRONICS (PRODUCT LINE: TELCO CABLE ASSEMBLIES)	0.000		DISCOUNT	28.0000 %
37	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: RES/BUS SYS, NON-MERIDIAN M5XXX-RESTRICTD); BERK-TEK WIRE & CABLE (PRODUCT LINE: I/O HYBRD FO, STD F/O CBLS); ERICO (PRODUCT LINE: THREADED ROD); ORTRONICS (PRODUCT LINE: TELCO CABLE); TELEMATRIX (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	28.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
38	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POWER CONVERSION (PRODUCT LINE: NETBOTZ); FEDERAL SIGNAL (PRODUCT LINE: RED CODE ITEMS); PANDUIT (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: POWER)	0.000		DISCOUNT	29.0000 %
39	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: COPPER O/P - BLD ENTRNC PROTECTION, SUBSCRB DMRC - ALL OTHER); ITW LINX (PRODUCT LINE: ALL OTHER); NEWTON INSTRUMENT; PANASONIC (PRODUCT LINE: ALL OTHER CRDLS PHN PR); TRIPP LITE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	29.5000 %
40	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) EATON (PRODUCT LINE: ALL OTHER); INTERNATIONAL FIBER SYSTEMS; TELCO (PRODUCT LINE: ALL SYSTEMS OTHER); WIREMOLD (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	30.0000 %
41	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GREAT LAKES CASE & CABINETS (PRODUCT LINE: ADVANTAGE WORKSTATIONS)	0.000		DISCOUNT	30.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
42	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	31.0000 %
43	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DRAKA (PRODUCT LINE: ALL OTHER); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - RF CONNECTORS & ADAPTORS)	0.000		DISCOUNT	31.5000 %
44	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMP OSP, DITEL, DULMISON INC., HUB, TELECOM OSP); CHATSWORTH (PRODUCT LINE: 46353-103,203,503 & 703, EXPANDA RACK, OTHER 46353 RACKS, QUADRA RACK); VIKING (PRODUCT LINE: PERIPHERALS)	0.000		DISCOUNT	32.5000 %
45	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ADC TRUENET CABLE, CROSS CONNECT, TRUENET CABLE); HUBBELL (PRODUCT LINE: MODULAR JACK - OBS); THOMAS & BETTS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	33.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
46	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PARA SYSTEMS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	33.5000 %
47	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MULTI-LINK	0.000		DISCOUNT	34.0000 %
48	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); ALLEN-TEL (PRODUCT LINE: ALL OTHER); ALPHA TECHNOLOGIES; ALPHA WIRE; AMP (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: ALL OTHER); BOGEN; C ENTERPRISES; FLUKE (PRODUCT LINE: ACCESSORIES & FIBER TESTERS, CABLE METERS - ALL OTHER, DRACON ITEMS - ALL OTHER, MICROTEST & ONETOUCH, TELCOM ACCESS TESTERS); GAITRONICS (PRODUCT LINE: SMART PHONES); GENERAL MACHINE PRODUCTS; LIEBERT COMPANY; LUCENT TECHNOLOGIES (PRODUCT LINE: ALL OTHER); MAG INSTRUMENT; METALLICS; ORTRONICS (PRODUCT LINE: ALL OTHER); PANASONIC (PRODUCT LINE: CORDED PHONE - PREVIOUS SINGL, MULT, AND CONF, FAX MACHINES, KSU-LESS PHN, PANASONIC LIGHTING PROD, POWER TOOLS, SERVICE CO., VENT FANS, WIRELESS PRO ACCESSORIES); PLANTRONICS (PRODUCT LINE: CLEARVOX HEADSETS, JACKSET HEADSET ADAPTERS, LUCENT LOGO PRODUCTS, SPARES AND ACCESSORIES); PLATT LUGGAGE; POLYCOM (PRODUCT LINE: AUDIO TELECONFERENCING); SENSAPHONE (PRODUCT LINE: SENSAPHONE 1104); VODAVI (PRODUCT LINE: ALL	0.000		DISCOUNT	35.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	OTHER); VTECH COMM. (PRODUCT LINE: MISC VT-ITEMS)				
49	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL (PRODUCT LINE: ALL OTHER); COMMSCOPE (PRODUCT LINE: ALL OTHER); DRAKA (PRODUCT LINE: ALACTEL TELC); GN JABRA / GN NETCOM; HUBBELL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: ALL OTHER); LH DOTTIE (PRODUCT LINE: STANDARD HARDWARE, CONNECTORS & FASTENERS); SIEMON; VALCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.0000 %
50	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.5000 %
51	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B-LINE TELECOM; CABLOFIL INC.; CORTELCO (PRODUCT LINE: ALL OTHER, MULTI FEATURE PHONES - CALLER ID ADJUNCT PROD, MULTI FEATURE PHONES - CENTURION, MULTI FEATURE PHONES - TRIBUTE FEATURE SETS, MULTI FEATURE PHONES - VOYAGE FEATURE SETS); ESSEX WIRE & CABLE; GENERAL CABLE (PRODUCT LINE: ALL OTHER); MOHAWK WIRE & CABLE (PRODUCT LINE: ALL OTHER); PANDUIT (PRODUCT LINE: CO1 JACK MODULES, CO2 COPPER PATCH CORDS, CO3 PATCH PANELS, CO4 PUNCHDOWN PRODUCTS, CO5 SHIELDED JACK MODULES, CO6 SHIELDED PATCH CORDS, FB1 FIBER CONNECTORS, FB2 FIBER PATCHCORDS, FB3 ADAPTER MODULES AND	0.000		DISCOUNT	37.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ADAPTERS, FR3 FIBER DUCT CABLE AND COVER, OU1 OUTLET NETOWRK PRODUCTS, RK2 CABLE MANAGEMENT); PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: ALL OTHER); QUICKTRON				
52	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) POLYCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.2600 %
53	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: DATA PROD); BERK-TEK WIRE & CABLE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.5000 %
54	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DIAMOND COMMUNICAITONS	0.000		DISCOUNT	38.0000 %
55	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	38.5000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
56	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: CROSS CONNECT, INSTALL PROD, OPT FBR PROD, OUTLETS); CORTELCO (PRODUCT LINE: SINGLE LINE PHONES - ALL OTHER)	0.000		DISCOUNT	39.0000 %
57	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POWER CONVERSION (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: ALL OTHER); VALCOM (PRODUCT LINE: MULTIPATH)	0.000		DISCOUNT	39.5000 %
58	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: LANMARK-10G CAT 6 AUGMENTED PLENUM, ANMARK-10G CAT 6 AUGMENTED RISER); HOFFMAN; LYNN ELECTRONICS (PRODUCT LINE: MOLDED CABLE ASSEMBLIES); THOMAS & BETTS (PRODUCT LINE: ONE-PIECE CABLE TIES)	0.000		DISCOUNT	40.0000 %
59	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5ENP 4PR ONLY, CAT 5EXHP PLENUM, CATEGORY OSP CABLES)	0.000		DISCOUNT	40.5000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
60	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 3/4 PRODUCTS); ALLEN-TEL (PRODUCT LINE: PLATES); COMDIAL (PRODUCT LINE: VOICEMAIL - DEBUT, VOICEMAIL - INCHG DROP SHIP, VOICEMAIL - KV DROP SHIP ONLY); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 6P 6LAN (PLEN AND NON PLEN))	0.000		DISCOUNT	41.0000 %
61	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: COMPASS); LYNN ELECTRONICS (PRODUCT LINE: CORDS)	0.000		DISCOUNT	42.0000 %
62	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 5ENP 4PR ONLY, CAT 6P NONPLENUM); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY)	0.000		DISCOUNT	42.5000 %
63	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HAMMOND MANUFACTURING; ORTRONICS (PRODUCT LINE: FB JMP&ASS)	0.000		DISCOUNT	43.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
64	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: 6LAN PLENUM); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - ALL OTHERS, AIR COMFORT PRODUCTS DIV.)	0.000		DISCOUNT	45.0000 %
65	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE - PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 6P PLENUM	0.000		DISCOUNT	46.0000 %
66	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: 10G CAT 6 AUGMENTED PLENUM, CAT 6NP ADVANCENET (PLEN AND NON PLEN))	0.000		DISCOUNT	46.0500 %
67	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 6P PLENUM)	0.000		DISCOUNT	47.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
68	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) FRANKLIN INSTRUMENT; VTECH COMM. (PRODUCT LINE: VTECH COMMUNICATIONS PRODUCT)	0.000		DISCOUNT	48.0000 %
69	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PLANTRONICS (PRODUCT LINE: MOBILE HEADSETS & ADPTRS)	0.000		DISCOUNT	48.5000 %
70	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: MULTI FEATURE PHONES - ISDN SETS, SINGLE LINE PHONES - CONFERENCE PHONE PRODUCT); THOMAS & BETTS (PRODUCT LINE: ELECTROLINE MFG. CO.)	0.000		DISCOUNT	50.0000 %
71	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS (PRODUCT LINE: 040 NON-METALLIC BOXES)	0.000		DISCOUNT	55.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-4

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
72	COMMODITY CODE: 962-86-00-043391 FREIGHT - EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. ONLY	0.000	LOT	ITEM	$ 0.000000
73	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK AS INDICATED ON CURRENT EXHIBIT 1 Cisco Systems Inc., Motorola ********** LINE 73 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********	0.000		DISCOUNT	0.0000 %
74	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES (OTHER SECURITY) DISCOUNT AND MANUFACTURER AS INDICATED ON CURRENT ATTACHMENT A-1 ********** LINE 74 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********	0.000		DISCOUNT	0.0000 %

PRICING, TERMS AND CONDITIONS ARE IN ACCORDANCE
WITH RFP-IS-1057 INCLUDE THE FOLLOWING:

- ATTACHMENT A - SPECIAL TERMS AND CONDITIONS
- ATTACHMENT A-1 - TELECOMMUNICATION SUPPLIES & ACCESSORIES (OTHER SECURITY) (NATIONAL PURCHASE ONLY VIA U.S. COMMUNITIES)
- EXHIBIT 1 - LISTING BY MANUFACTURE

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AMENDMENT 1 - JANUARY 13, 2011

- REPLACE MA-IS-1040222-1 WITH MA-IS-1040222-2
- REMOVE LOS ANGELES COUNTY DEPARTMENTS ORDERING INSTRUCTIONS.
- REPLACE ATTACHMENT A-1 WITH ATTACHMENT A-1 AMEND. 1
- REPLACE EXHIBIT 1 WITH EXHIBIT 1 AMEND. 1

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 2 - OCTOBER 27, 2011

- ADDS TRIAD FLOOR SYSTEMS TO LINE NO. 3
- ADDS LH DOTTIE TO LINE NO. 4 AND 49
- ADDS AMX TO LINE NO. 4 AND 22
- ADDS THE FEDERAL ARRA TERMS AND CONDITIONS
- REPLACE ATTACHMENT A-1 AMEND. 1 WITH ATTACHMENT A-1 AMEND. 2
- REPLACE EXHIBIT 1 AMEND. 1 WITH EXHIBIT 1 AMEND. 2

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 3 - NOVEMBER 29, 2012

-ADD VIVOTEK AND RACO MANUFACTURING AND ENGINEERING CO TO LINE #2
-ADD POWERDSINE AND CONNECTIVITY WIRELESS TO LINE #10
-REPLACE ATTACHMENT A-1 AMEND. 2 WITH ATTACHMENT A-1 AMEND. 3
-REPLACE EXHIBIT 1 AMEND. 2 WITH EXHIBIT 1 AMEND. 3
-CONTRACT EXPIRATION DATE CHANGE FROM 12/31/12 TO 12/31/13

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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COUNTY OF LOS ANGELES
ARRA STANDARD TERMS AND CONDITIONS ADDENDUM
FOR CONTRACTS AND GRANTS
AUGUST 27, 2009 (Revised)
Attachment I

If this contract or grant involves the use of funds from the federal American Recovery and Reinvestment Act of 2009, Pub. L. 111-5 ("Recovery Act'), the following terms and conditions apply. As used in this Section, "Contractor/Grantee" means the contractor or grantee receiving Recovery Act funds from the County of Los Angeles ("County") under this agreement.

1. The Contractor/Grantee specifically agrees to comply with each of the terms and conditions contained herein.
2. Contractor/Grantee understands and acknowledges that the federal stimulus funding process is still evolving and that new requirements for Recovery Act compliance may still be forthcoming from federal government and the County of Los Angeles. Accordingly, Contractor/Grantee specifically agrees that both it and subcontractors/sub-grantees will comply with all such requirements during the contract period.

DUNS NUMBER
All contractors are required to provide the County with their unique Dun & Bradstreet Data Universal numbering System D-U-N-S number prior to award.

CONFLICTING REQUIREMENTS
Contractor/Grantee agrees that, to the extent Recovery Act requirements conflict with County of Los Angeles requirements, the Recovery Act requirements shall control.

FALSE CLAIMS ACT
Contractor/Grantee agrees that it shall promptly refer to an appropriate federal inspector general any credible evidence that a principal, employee, agent, sub-grantee, subcontractor or other person has submitted a claim under the federal False Claims Act, as amended, 31 U.S.C. 3729-3733, or has committed a criminal or civil violation of laws pertaining to fraud, conflict of interest, bribery, gratuity, or similar misconduct involving those funds.

ENFORCEABILITY
Contractor/Grantee agrees that if Contractor/Grantee or one of its subcontractors/sub-grantees fails to comply with all applicable federal and state requirements governing the use of Recovery Act funds, the County of Los Angeles may withhold or suspend, in whole or in part, funds awarded under the program, or recover misspent funds following an audit. This provision is in addition to all other remedies available to the County of Los Angeles under all applicable state and federal laws.

INSPECTION OF RECORDS
Contractor/Grantee agrees that it shall permit the United States Comptroller General or his representative or the appropriate inspector general appointed under section 3 or 8G of the federal Inspector General Act of 1978, as amended, 5 U.S. App. 3 and 8(g), or his representative to: (I) examine any records that directly pertain to, and involve transactions relating to, any activities funded with funds appropriated or otherwise made available by the Recovery Act; and (2) interview any officer or employee of Contractor\Grantee or any of its subcontractors/sub-grantees regarding the activities funded with funds appropriated or otherwise made available by the Recovery Act.

JOB POSTING REQUIREMENTS
Section 1512 of the Recovery Act requires states receiving stimulus funds to report on jobs created and retained as a result of the stimulus funds. Contractors/Grantees who receive Recovery Act funded contracts are required to provide the County an estimate of the number of new positions created and filled, positions retained, or previously existing unfilled positions that are filled or retained as the result of the contract.

PROHIBITION ON USE OF RECOVERY ACT FUNDS
Contractor/Grantee agrees that none of the funds made available under this contract may be used for any casino or other gambling establishment, aquarium, zoo, golf course, swimming pools, or similar projects.

REPORTING REQUIREMENTS
Pursuant to Section 1512 of Title XV of the Recovery Act, County departments receiving Recovery Act funds must submit a report to the federal government no later than ten (10) calendar days after the end of each calendar quarter. Accordingly, the contractor agrees to provide the County with such information, no later than five (5) calendar days after the end of each calendar quarter, as is required by the County to comply with ARRA reporting requirements. Standard data elements and federal Instructions for use in complying with reporting requirements under Section 1512 of the Recovery Act, are pending review by the federal government, and were published in the Federal Register, 74 Federal Register, 14824 (April 1, 2009), and are to be provided online at www.FederalReporting.gov. The contractor must provide any other information reasonably requested by the County or required by state or federal law or regulation.

SUBCONTRACTOR REQUIREMENTS
Contractor/Grantee agrees that it shall include these standard terms and conditions, including this requirement, in any of its subcontracts or sub-grants in connection with projects funded in whole or in part with funds available under the Recovery Act.

WAGE REQUIREMENTS
Contractor/Grantee agrees that, in accordance with Section 1606 of Title XVI of the Recovery Act, both it and its subcontractors shall fully comply with this section in that, notwithstanding any other provision of law, and in a manner consistent with the other provisions of the Recovery Act, all laborers and mechanics employed by contractors and subcontractors on projects funded in whole or in part with funds available under the Recovery Act shall be paid wages at rates not less than those prevailing on projects of a character similar in the locality, as determined by the United States Secretary of Labor in accordance with Subchapter IV of Chapter 31 of Title 40 of the United States Code. The Secretary of Labor's determination regarding the prevailing wages applicable in the Commonwealth of Virginia are located at: http//www.gpo.gov/davisbacon/va.html

WHISTLEBLOWER PROTECTION
Contractor/Grantee agrees that both it and its subcontractors/sub-grantees shall comply with Section 1553 of the Recovery Act, which prohibits all non-federal Contractor/Grantees of Recovery Act funds, Including the County of Los Angeles, and all contractors and grantees of the County of Los Angeles from discharging, demoting or otherwise discriminating against an employee for disclosures by the employee that the employee reasonably believes are evidence of (1) gross mismanagement of a contract or grant relating to Recovery Act funds; (2) a gross waste of Recovery Act funds; (3) a substantial and specific danger to public health or safety related to the implementation or use of Recovery Act funds; (4) an abuse of authority related to implementation or use of Recovery Act funds; or (5) a violation of law, rule, or regulation related to an agency contract (including the

competition for or negotiation of a contract) or grant, awarded or issued relating to Recovery Act funds. In addition, Contractor/Grantee agrees that it and its subcontractors/sub-grantees shall post notice of the rights and remedies available to employees under Section 1553 of Title XV of the Recovery Act.

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.

County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.

CONTRACTOR RESPONSIBILITY AND DEBARMENT

1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors.

2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County.

3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.

4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.

5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board,the Contractor may be deemed to have waived all rights of appeal.

6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.

7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.

PROHIBITION AGAINST USE OF CHILD LABOR

VENDOR shall:

1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment.

2. Upon request by COUNTY, identify the country/countries of origin of any products. goods, supplies or other personal property bidder sells or supplies to COUNTY, and

3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

B. Written Employee Jury Service policy.

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.

2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of $50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.

3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sale discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material. breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS

Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.

ASSIGNMENT BY CONTRACTOR

A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.

B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange. assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.

C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

TERM CONTRACT AWARD		CONTRACT NO: MA-IS-1040222-3	VERSION DATE
INTERNAL SERVICES DEPARTMENT		PROCUREMENT FOLDER: 71309	

BUYER: Karen Lee
PHONE: 323-881-5150
EMAIL: kmlee@isd.lacounty.gov

GRAYBAR ELECTRIC COMPANY
383 SOUTH CHERYL LANE

INDUSTRY CA 91789

VENDOR NO: 501079
CONTACT: ROBERT RHOADS
PHONE: (314) 573-7159

FISCAL YEAR:
EFFECTIVE DATE: 01/01/10
EXPIRATION 12/31/12

TELECOMMUNICATION SUPPLIES AND ACCESSORIES - Amend. 2

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product-line except where noted) 3 COM, ACTERNA, ADC TELCOMMUNICAITONS (PRODUCT LINE: CAMPUS), ADIRONDAK WIRE & CABLE, ADM MICRO, INC., ADVANCED AMERICAN TELECOM, AERVOE INDUSTRIES, AIR KING VENTILATION PRO, AK STAMPING, ALCATEL, ALFLEX CORPORATION, ALKCO MANUFACTURING COMPANY, ALLIED BOLT INC, ALLIED ELECTRONICS, INC., ALLIED MOULDED PRODUCTS, ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SOFTWARE), ALTIGEN COMMUNICATIONS, AMERICAN FITTINGS CORP, AMERLUX INC, AMETEK, INCORPORATED, AMETRIX, AMP (PRODUCT LINE: COMMERCIAL CONSTRUCTION, HEATING PRODUCT), AMPHENOL CORP., AMSECO / POTTER, ANAMET ELECTRICAL, INC, ANGLO AMERICAN ENTERPRISE, ANRITSU, ARGUS TECHNOLOGIES, LTD, ARMORCAST PRODUCTS COMPANY, ATLANTIC SCIENTIFIC CORP, ATLANTIC TELECONNECT INC, AUTOMATIC TIMING & CONTROLS, AVAYA COMMUNICATIONS, BAND-IT - IDEX INC, BAUDCOM, BAY NETWORKS, BEGHELLI INC, BEKAERT CORP, BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS), BELKIN COMPONENTS, BENNER-NAWMAN INC, BI-TRONICS INC, BLACK BOX CORP, BLF CORPORATION, BLONDER TONGUE, BOSCH	0.000		DISCOUNT	0.0000 %

Karen Lee 11/9/11
COUNTY OF LOS ANGELES

11.8.11
VENDOR SIGNATURE/DATE

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-3

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	SECURITY SYSTEMS, BOWHEAD MANUFACTURING, BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE B ITEMS, DISCOUNT SCHEDULE C ITEMS, DISCOUNT SCHEDULE D ITEMS, DISCOUNT SCHEDULE H ITEMS), BROCADE, BROTHER INTERNATIONAL, CABLE EXCHANGE, CABLE MANAGEMENT SOLUTIONS INC., CABLE PREP, CANTEX IND, CAPP INC, CARRIER ACCESS, CASCO MANUFACTURING CO., CEECO/COMMUNICATION EQUIPMENT & CHARLESTON INDUSTRIES, CHLORIDE SYSTEMS, CIDCO, CIRCA TELECOM USA, CLARCOR AIR FILTRATION PRODUCTS, CLAUSE CUTLERY, COIL SALES / CHARLES INDUSTRIES, COMDIAL (PRODUCT LINE: CARDS/PROCCESSORS, DX80 KITS / PACKAGES), COMTREND CORPORATION, CONDUX INTERNATIONAL, CONKLIN CORP, CON-TECH, COPPER MOUNTAIN, CORCOM, CORINEX COMMUNICATIONS, CP TECHNOLOGIES, CRAIN ENTERPRISES INCORPORATED, CROWE ROPE, CRYDOM, CW COMMUNICATIONS, CXR LARUS CORP, CYBERPOWER, CYLIX CORP, D & W DISTRIBUTORS INC., DA LITE SCREEN COMPANY, DANA BLUE, DATA DISPLAY PRODUCTS, DAVID CLARK & CO, DEES COMMUNICATIONS, DOMINION LAZERCOM, DURACELL BATTERY, DV TEL, DYNALEC, E & R INDUSTRIAL SALES, INC., ELASTIMOLD - UTILITY DIVISION OF ELECTRIC MOTION CO, ELLIPTIPAR, ELTEK VALERE, INC., E-MON, LLC, ENCORE WIRE CORPORATION, ENERGIZER BATTERY, INC., ENERGY SOLUTIONS INTL., ENERSYS INC, ENERTRON TECHNOLOGIES, ENGENIUS TECHNOLOGIES INC, ENGINEERED PRODUCTS, ENTONE, ERICO (PRODUCT LINE: ALL OTHER), ETHERWAN SYSTEMS, EXCELINE, FERGUSON ENTERPRISES, FERNCO INC, FIBER & CABLE/OPTI-LOOP, FIBER INSTRUMENT SALES, FIBER OPTIC INC, FIBERTRON, FINISHADAPT INC, FIRE-LITE ALARMS INC, FISHER PIERCE OLC, FLUKE (PRODUCT LINE: ALL OTHER), FORCE10 NETWORKS, FOSTER CORP, FOUNDRY NETWORKS, GEIST PLASTICS, GEMS SENSORS INC., GENERAC POWER SYSTEMS, INC., GENERAL HARDWARE, GENERAL STRUCTURES INC, GENERIC FIBER PRODUCTS, GENERIC PREMISE PRODUCTS, GENTEX CORP, GLYPTAL INC, GORDON KAPES INC, GS METALS, HAMMOND MANUFACTURING, HARDING INSTRUMENT, HARGER LIGHTNING PROTECTION INC, HARRIS DRACON, HAWAII ENERGY SYSTEMS, LLC, HERITAGE PLASTICS INC, HILTI INC, HIRSCHMANN AUTOMATION & CONTROL, IN, HI-TECH FUSES INC., HOLOCOM NETWORKS, HOMAC MANUFACTURING, HOMACO, HOUSTON WIRE&CABLE CO, HUBBELL - LENOIR CITY, HUGHES BROTHERS, IMC				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-3

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	NETWORKS, INDALEX ALUMINUM SOLUTION, INDEPENDENT TECHNOLOGIES, INC., INGRAM MICRO, INTELLITOUCH, IPEX INC, JACKMOON USA, INC., JACKSON TOOL, JDSU, JONARD INDUSTRIES CORP, JONES-STEPHENS CORP, KAF-TECH, INC., KENTROX, LLC, KIDDE FIRE FIGHTING, KNOPP INC, KONEXX, KRALOY DIVISION, KRYLON PRODUCTS GROUP				
2	COMMODITY CODE: 725-59-00-046189	0.000		DISCOUNT	0.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LAGASSE BROTHERS, INC., LAMSON PIPE COMPANY TELECOM SYS, LANTECH COMM. INC, LARUS, L-COMP INC, LEACH, LEICA GEOSYSTEMS, LENOX / IRWIN INDUSTRIAL TOOL, LG ELECTRONICS USA INC., LOCKNETICS, LUDLOW TEXTILES, LYON WORKSPACE PRODUCTS, MAC PRODUCTS INC, MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: CONTINENTAL ELECTRIC CO, RELIABLE-BETHEA), MAGNOLIA CHEMICAL, MAJOR CUSTOM CABLE INC, MALCOLITE CORP, MALTON EQUIPMENT CO, MARCONI COMMUNICATIONS, MARYLAND SPECIALTY WIRE, MAXCELL BUSINESS UNIT, MERU NETWORKS, METRO TEL CORP, MGE UPS SYSTEMS, MICROTEST, MIDDLE ATLANTIC PRODUCTS, MINUTE MAN, MITEL, MOLDCAST DIVISION, MOLEX CONNECTOR CORPORATION, MOSAIC, MOSCOM/VERAMARK TECHNOLOGIES, MULTI-TECH, NATIONAL PIPE & PLASTICS INC, NEC UNIFIED SOLUTIONS, INC, NETSOURCE, NEWELL RUBBERMAID, INC, NICE SYSTEMS, NITSUKO AMERICA, NORTEL / BAY NETWORKS, NORTH SAFETY PRODUCTS, NORTHSTAR BATTERY COMPANY, NOYES FIBER SYSTEMS, NTE ELECTRONICS, INC., NUTONE, NVT, OATEY, OFS FITEL, LLC BRIGHTWAVE, OK INDUSTRIES, OLDCASTLE PRECAST, INC., OPTELECOM, ORTRONICS (PRODUCT LINE: ONQ SECURITY PRODUCTS - OTHER THAN LEGRAND, GREYFOX), P & R INDUSTRIES, P.K. NEUSES, INCORPORATED, PANAMAX, PANASONIC (PRODUCT LINE: IP PRODUCTS), PANAVISE PRODUCTS INC., PARADYNE / ZHONE TECHNOLOGIES, PCT INTERNATIONAL, PELICAN PRODUCTS INC, PEPPERL & FUCH'S, PERMA-COTE INDUSTRIES, PHASETRONICS / MOTORTRONICS, PICO MACOM INC, PICOMA IND INC, PLANT EQUIPMENT, PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: TRANS INSUL), PORCELAN				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	PRODUCTS, POTTER BRUMFIELD, POWER SALES & ADVERTISING, POWER SONIC CORP, POWERSMITHS INT. CORP., PRECIDIA TECHNOLOGIES, PREFORMED LINE PRODUCTS (PRODUCT LINE: COMMUNICATIONS PRODUCTS), PREMAX LLC, PROFORMA PRINTGRAPHICS, PROGRESSIVE ELECTRONICS / GREENLEE, PRONTO NETWORKS, INC., PRYSMIAN POWER CABLES & SYSTEMS, PYRAMID INDUSTRIES, QUEEN CITY PLASTICS INC, R&R INDUSTRIES, RACEWAY TECHNOLOGY, RAINBOW TECHNOLOGY CORP, RAYCHEM, RCI, READYLINKS INC., RECOGNITION SYSTEMS, REDBACK NETWORKS, REIKER ENTERPRISES, RITTAL CORPORATION, ROANWELL, SALISBURY, WH COMPANY, SAMSUNG, SATCON TECHNOLOGY CORPORATION, SCHLAGE ELECTRONICS, SECURITY INC, SELECTA SWITCH / MICRO SWITCH, SEMTRON INC, SENSAPHONE (PRODUCT LINE: IMS & SENSORS/ACCESS NON IMS4000 ACCESSORIES), SENSOR SWITCH INC, SEVES USA, SHURE INC., SIEMENS , SIEMENS INFORMATION SYSTEMS INC., SIGNAMAX CONNECTIVITY, SILOO DIVISION, SIMPSON ELECTRIC CO, SNAKE TRAY/CMS, SNAP-ON INC, SOUNDOLIER DIV., SOUTHWEST DATA PRODUCTS, SPC TECHNOLOGY, SPERO ELECTRIC CORP, STA--LUBE DIVISION, STRONGWELL, SUN WEST ENGR INC, SURGE SUPPRESSION , SURGE SUPPRESSION INC, SUTTLE APPARATUS CORPORATION, SYMETRICOM, SYNCO CHEMICAL, TARGETTI NORTH AMERICA, TEC INTERNATIONAL, TECH DATA, TECH PRODUCTS INC, TECH SPRAY, TECHNICAL CONSUMER PRODUCTS INC, TELCO SYSTEMS (PRODUCT LINE: TRANSCEIVERS), TELEDEX CORP, TELEDYNE D.G. O'BRIEN, TELEHORN, TELEX COMMUNICATIONS, TELLABS, TELSTRAT, TELTRENDK, TEMP RESEARCH, TEMPO, THE ELECTRIC CONTROLLER AND, THE OKONITE COMPANY, THE ROCKBESTOS COMPANY, THOMAS & BETTS (PRODUCT LINE: 057-INTERCONNECTION SYSTEMS, ELASTIMOLD DIVISION), TII NETWORK TECHNOLOGIES, TIMES FIBER COMMUNICATION, TJ COPE INC, TMC CORPORATION, TRAFFIC SIGNAL CONTROLS, INC., TRANSTECTOR SYSTEMS, TRI PALM INTERNATIONAL, TRILOGY COMMUNICATIONS INC., TT SYS., TT SYSTEMS, U.S. ROBOTICS, UNIDEN, UNIPRISE SOLUTIONS, UNIQUE FIRE/ITS UNIQUE, UNITED COPPER INDUSTRIES, VALCOM (PRODUCT LINE: MUSIC FOR LIFE ACCESSORIES), VARI-TRONICS, VERILINK, VICTOR INSULATORS INC, VIDEO MOUNT PRODUCTS, VON DUPRIN, VUANCE, INC., WESCOM-CHARLES INDUSTRIES, WIRELESS COAX PRODUCTS, Z-BAND, INCORPORATED, ZEP MANUFACTURING CO, ZOOM				

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	TELEPHONICS				
3	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: NETWORK CARD); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SWITCHES); ANDREW CORP., FLUKE (PRODUCT LINE: LOW END DATACOM TOOLS); MELTRIC; TONE COMMANDER (PRODUCT LINE: ALL OTHER); TRIAD FLOOR SYSTEMS	0.000		DISCOUNT	3.0000 %
4	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: ALL OTHER); LH DOTTIE (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: LUCENT LOGO KITS); PREFORMED LINE PRODUCTS (PRODUCT LINE: ALL OTHER); THOMAS & BETTS (PRODUCT LINE: MELCO PRODUCTS)	0.000		DISCOUNT	5.0000 %
5	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AGILENT TECHNOLOGIES; ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ACCESSORIES); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: MODULAR OUTL)	0.000		DISCOUNT	6.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
6	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B & K PRECISION; PANASONIC (PRODUCT LINE: DGT SPR HYBR - KX-TD CARDS/PROCESSORS, DGT SPR HYBR - KX-TD DGTL SPR HYBRD PHN, DGTL PBX - KX-TD336/500 CARDS/PROC, SOFTWARE / LICENSES, VOICE PROCES - LARGER THAN 4 PORT SYS., VOICE PROCES - NX-NCP PRODUCT & LICENSES)	0.000		DISCOUNT	7.0000 %
7	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POLYWATER	0.000		DISCOUNT	7.5000 %
8	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLOPTIC; GEIST	0.000		DISCOUNT	8.0000 %
9	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) SPECIFIED TECHNOLOGIES; TRANS WORLD PRODUCTS	0.000		DISCOUNT	9.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
10	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 1/2 PRODUCTS, DISTRIBUTION FRAMES); BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE A ITEMS, DISCOUNT SCHEDULE E ITEMS (OTHER THAN JET BELOW), DISCOUNT SCHEDULE F ITEMS, SCHED E - JETTAB INK JET PRINTABLE MARKERS); CORTELCO (PRODUCT LINE: ARIES DIG PCKGS-DRP SHIP); GENERIC VENDOR - CWC; TRANSITION NETWORKS (PRODUCT LINE: ALL OTHER); URASEAL; VIKING (PRODUCT LINE: ALL OTHER); WESTELL	0.000		DISCOUNT	10.0000 %
11	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: DIAGNOSTIC PRODUCTS, LOCATING AND MARKING PRODUCTS); VODAVI (PRODUCT LINE: TRIAD)	0.000		DISCOUNT	11.0000 %
12	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PALADIN CORP; PANASONIC (PRODUCT LINE: ALL OTHER); PORTA SYSTEMS; TELCOR; TELEMATRIX (PRODUCT LINE: MISC HOTEL / MOTEL); ULTRATECH	0.000		DISCOUNT	12.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
13	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL(PRODUCT LINE: FXII); EDWARDS COMPANY; EMERSON NETWORK POWER (PRODUCT LINE: ALL OTHER); TELEBYTE; TELEDYNE; WIREMOLD (PRODUCT LINE: D VELOCITY & BASKET TRAY, RACEWAY COMPONENTS, INC., SENTREX P69)	0.000		DISCOUNT	13.0000 %
14	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) RAD DATA COMM	0.000		DISCOUNT	14.5000 %
15	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: NOYES, OUTSIDE PLANT HARDWARE EXCEPT FIBER DIST HUBS); BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS DEMO EQUIPMENT, TRAPEZE WIRELESS HARDWARE SOFTWARE AND ACCESSORIES); EMERSON NETWORK POWER (PRODUCT LINE: EDCO); FLUKE (PRODUCT LINE: CABLE METERS - FLUKE PRODUCTS & DSP4300, FLUKE CORP, NETTOOL, & PYRAMID, INSTRUMENTS, METERS, REMCON & MOTORGUARD); MRV COMMUNICATIONS; NEW BASIS WEST; ORTRONICS (PRODUCT LINE: NON MOD DISTR, RACKS - SWING EZ WALL RACK); PANDUIT (PRODUCT LINE: EXCLUDED FIBER RUNNER CABLE PRODUCTS, FR1 FIBER RUNNER CABLE ROUTING CHANNEL, FR2 FITTINGS AND COUPLERS); SENSAPHONE (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: VANGUARD); VTECH COMM.	0.000		DISCOUNT	15.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-3

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	(PRODUCT LINE: ALL OTHER)				
16	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: COAX CABLES); MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	16.0000 %
17	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	16.5000 %
18	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMPTRAC, ENET WRKGRP); GENERAL CABLE (PRODUCT LINE: CORD SETS, PORTABLE CABLE); PANASONIC (PRODUCT LINE: 30810/60610 ACCESSORIES, CORDED PHONE - CURRENT SINGL AND MULT, DGT SPR HYBR - KX-TD ACCESSORIES, DGTL LN SETS-CURRENT - SNG AND MULT, DGTL PBX - KX-TD 500 ACCESSORIES)	0.000		DISCOUNT	17.0000 %
19	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	17.5000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	BOURNS; SENSOR SWITCH				
20	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ONEAC; SL WABER	0.000		DISCOUNT	18.0000 %
21	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) NEPTCO	0.000		DISCOUNT	18.4500 %
22	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMX (PRODUCT LINE: SCHOOLVIEW PRODUCTS); FEDERAL SIGNAL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: JBL); LUCENT TECHNOLOGIES (PRODUCT LINE: MM F/O CABLE)	0.000		DISCOUNT	20.0000 %
23	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CENTRAL OFFICE, COAX CABLES, FIRE ALARM, GNRL ELEC CB, PHOTONICS, RESI CABLE, SECURITY CABLE); GREAT	0.000		DISCOUNT	20.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	LAKES CASE & CABINETS (PRODUCT LINE: ALL OTHER)				
24	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ALL OTHER); AMP (PRODUCT LINE: F/O PTCH CRD, STD F/O CBLS); COMMSCOPE (PRODUCT LINE: FBR APPARATS - INSTAPATCH); GAITRONICS (PRODUCT LINE: ALL OTHER); PYRAMID INDUSTRIES; VTECH COMM. (PRODUCT LINE: MISC BATTERIES, REPLACEMENT BATTERIES)	0.000		DISCOUNT	21.0000 %
25	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHARLES INDUSTRIES; DUKANE CORPORATION; TRANSITION NETWORKS (PRODUCT LINE: MEDIA CNVRT)	0.000		DISCOUNT	21.5000 %
26	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ARROW MAGNOLIA; BELDEN WIRE & CABLE (PRODUCT LINE: BELDEN CABLE (NEW GENERATION), CONTROL OFFICE CABLE, RESI CABLE); CORTELCO (PRODUCT LINE: ARIES DIGITAL - ALL OTHER, CORSAIR PRODUCTS, ITT TELCOME, MULTI FEATURE PHONES - ALL OTHER, ODYSSEY SYS); CRAIN ENTERPRISES; EATON (PRODUCT LINE: T1 ISOLATORS)	0.000		DISCOUNT	22.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
27	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) INTERALIA COMMUNICAITONS; ITW LINX (PRODUCT LINE: SPECIALITY SURGE PROTECTORS)	0.000		DISCOUNT	22.5000 %
28	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMAND COMMUNICATIONS; CORNING (PRODUCT LINE: COPPER O/P - ALL OTHER)	0.000		DISCOUNT	23.0000 %
29	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: FBR OPT CBL); COMMSCOPE (PRODUCT LINE: COMMSCOPE COAX PRODUCTS - SECURITY CABLES); D-LINK; LYNN ELECTRONICS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	23.5000 %
30	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: TRAY AND IMSA CABLE); PARA SYSTEMS (PRODUCT LINE: ENTERPRISE UPS, XRT & MBK SERIES UPS)	0.000		DISCOUNT	24.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
31	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: FIBER CABLE); CEMENTEX; CORNING (PRODUCT LINE: SUBSCRB DMRC - NID OUTDOOR); IRWIN COMPANY; SUTTLE; TRIPP LITE (PRODUCT LINE: ACCESSORIES)	0.000		DISCOUNT	25.0000 %
32	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ERICO (PRODUCT LINE: RIGID STRUT, LOOP HANGERS, MISC MECH, STRT ACC, PIPE HNGES, BM CLMPS, SLICK STRUT NUTS)	0.000		DISCOUNT	25.5000 %
33	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: COPPER SPLICING, FIBER CONNECTIVITY); AIPHONE	0.000		DISCOUNT	26.0000 %
34	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) TELECT (PRODUCT LINE: ALL OTHER); TONE COMMANDER (PRODUCT LINE: ISDN TELEPHONE LAB, VOIP PHONES)	0.000		DISCOUNT	25.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
35	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: OSP CABLE); OPTICAL CABLE CORPORATION; PANASONIC (PRODUCT LINE: PANASONIC CCTV)	0.000		DISCOUNT	27.0000 %
36	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) KRYLON; LYNN ELECTRONICS (PRODUCT LINE: TELCO CABLE ASSEMBLIES)	0.000		DISCOUNT	28.0000 %
37	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: RES/BUS SYS, NON-MERIDIAN M5XXX-RESTRICTD); BERK-TEK WIRE & CABLE (PRODUCT LINE: I/O HYBRD FO, STD F/O CBLS); ERICO (PRODUCT LINE: THREADED ROD); ORTRONICS (PRODUCT LINE: TELCO CABLE); TELEMATRIX (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	28.5000 %
38	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	29.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	AMERICAN POWER CONVERSION (PRODUCT LINE: NETBOTZ); FEDERAL SIGNAL (PRODUCT LINE: RED CODE ITEMS); PANDUIT (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: POWER)				
39	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: COPPER O/P - BLD ENTRNC PROTECTION, SUBSCRB DMRC - ALL OTHER); ITW LINX (PRODUCT LINE: ALL OTHER); NEWTON INSTRUMENT; PANASONIC (PRODUCT LINE: ALL OTHER CRDLS PHN PR); TRIPP LITE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	29.5000 %
40	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) EATON (PRODUCT LINE: ALL OTHER); INTERNATIONAL FIBER SYSTEMS; TELCO (PRODUCT LINE: ALL SYSTEMS OTHER); WIREMOLD (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	30.0000 %
41	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GREAT LAKES CASE & CABINETS (PRODUCT LINE: ADVANTAGE WORKSTATIONS)	0.000		DISCOUNT	30.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
42	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	31.0000 %
43	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DRAKA (PRODUCT LINE: ALL OTHER); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - RF CONNECTORS & ADAPTORS)	0.000		DISCOUNT	31.5000 %
44	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMP OSP, DITEL, DULMISON INC., HUB, TELECOM OSP); CHATSWORTH (PRODUCT LINE: 46353-103,203,503 & 703, EXPANDA RACK, OTHER 46353 RACKS, QUADRA RACK); VIKING (PRODUCT LINE: PERIPHERALS)	0.000		DISCOUNT	32.5000 %
45	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ADC TRUENET CABLE, CROSS CONNECT, TRUENET CABLE); HUBBELL (PRODUCT LINE: MODULAR JACK - OBS);	0.000		DISCOUNT	33.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	THOMAS & BETTS (PRODUCT LINE: ALL OTHER)				
46	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	33.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	PARA SYSTEMS (PRODUCT LINE: ALL OTHER)				
47	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	34.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	MULTI-LINK				
48	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	35.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	AFL TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); ALLEN-TEL (PRODUCT LINE: ALL OTHER); ALPHA TECHNOLOGIES; ALPHA WIRE; AMP (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: ALL OTHER); BOGEN; C ENTERPRISES; FLUKE (PRODUCT LINE: ACCESSORIES & FIBER TESTERS, CABLE METERS - ALL OTHER, DRACON ITEMS - ALL OTHER, MICROTEST & ONETOUCH, TELCOM ACCESS TESTERS); GAITRONICS (PRODUCT LINE: SMART PHONES); GENERAL MACHINE PRODUCTS; LIEBERT COMPANY; LUCENT TECHNOLOGIES (PRODUCT LINE: ALL OTHER); MAG INSTRUMENT; METALLICS; ORTRONICS (PRODUCT LINE: ALL OTHER); PANASONIC (PRODUCT LINE: CORDED PHONE - PREVIOUS SINGL, MULT, AND CONF, FAX MACHINES, KSU-LESS PHN, PANASONIC LIGHTING PROD, POWER TOOLS, SERVICE CO., VENT FANS, WIRELESS PRO ACCESSORIES); PLANTRONICS (PRODUCT LINE: CLEARVOX HEADSETS,				

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	JACKSET HEADSET ADAPTERS, LUCENT LOGO PRODUCTS, SPARES AND ACCESSORIES); PLATT LUGGAGE; POLYCOM (PRODUCT LINE: AUDIO TELECONFERENCING); SENSAPHONE (PRODUCT LINE: SENSAPHONE 1104); VODAVI (PRODUCT LINE: ALL OTHER); VTECH COMM. (PRODUCT LINE: MISC VT-ITEMS)				
49	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL (PRODUCT LINE: ALL OTHER); COMMSCOPE (PRODUCT LINE: ALL OTHER); DRAKA (PRODUCT LINE: ALACTEL TELC); GN JABRA / GN NETCOM; HUBBELL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: ALL OTHER); LH DOTTIE (PRODUCT LINE: STANDARD HARDWARE, CONNECTORS & FASTENERS); SIEMON; VALCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.0000 %
50	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.5000 %
51	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B-LINE TELECOM; CABLOFIL INC.; CORTELCO (PRODUCT LINE: ALL OTHER, MULTI FEATURE PHONES - CALLER ID ADJUNCT PROD, MULTI FEATURE PHONES - CENTURION, MULTI FEATURE PHONES - TRIBUTE FEATURE SETS, MULTI FEATURE PHONES - VOYAGE	0.000		DISCOUNT	37.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	FEATURE SETS); ESSEX WIRE & CABLE; GENERAL CABLE (PRODUCT LINE: ALL OTHER); MOHAWK WIRE & CABLE (PRODUCT LINE: ALL OTHER); PANDUIT (PRODUCT LINE: CO1 JACK MODULES, CO2 COPPER PATCH CORDS, CO3 PATCH PANELS, CO4 PUNCHDOWN PRODUCTS, CO5 SHIELDED JACK MODULES, CO6 SHIELDED PATCH CORDS, FB1 FIBER CONNECTORS, FB2 FIBER PATCHCORDS, FB3 ADAPTER MODULES AND ADAPTERS, FR3 FIBER DUCT CABLE AND COVER, OU1 OUTLET NETOWRK PRODUCTS, RK2 CABLE MANAGEMENT); PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: ALL OTHER); QUICKTRON				
52	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK; (entire product line except where noted) POLYCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.2600 %
53	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: DATA PROD); BERK-TEK WIRE & CABLE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.5000 %
54	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DIAMOND COMMUNICAITONS	0.000		DISCOUNT	38.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
55	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	38.5000 %
56	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: CROSS CONNECT, INSTALL PROD, OPT FBR PROD, OUTLETS); CORTELCO (PRODUCT LINE: SINGLE LINE PHONES - ALL OTHER)	0.000		DISCOUNT	39.0000 %
57	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POWER CONVERSION (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: ALL OTHER); VALCOM (PRODUCT LINE: MULTIPATH)	0.000		DISCOUNT	39.5000 %
58	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: LANMARK-10G CAT 6 AUGMENTED PLENUM, ANMARK-10G CAT 6 AUGMENTED RISER); HOFFMAN; LYNN ELECTRONICS (PRODUCT LINE: MOLDED CABLE ASSEMBLIES); THOMAS & BETTS (PRODUCT LINE: ONE-PIECE CABLE TIES)	0.000		DISCOUNT	40.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
59	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5ENP 4PR ONLY, CAT 5EXHP PLENUM, CATEGORY OSP CABLES)	0.000		DISCOUNT	40.5000 %
60	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 3/4 PRODUCTS); ALLEN-TEL (PRODUCT LINE: PLATES); COMDIAL (PRODUCT LINE: VOICEMAIL - DEBUT, VOICEMAIL - INCHG DROP SHIP, VOICEMAIL - KV DROP SHIP ONLY); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 6P 6LAN (PLEN AND NON PLEN))	0.000		DISCOUNT	41.0000 %
61	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: COMPASS); LYNN ELECTRONICS (PRODUCT LINE: CORDS)	0.000		DISCOUNT	42.0000 %
62	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	42.5000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	GENERAL CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 5ENP 4PR ONLY, CAT 6P NONPLENUM); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY)				
63	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HAMMOND MANUFACTURING; ORTRONICS (PRODUCT LINE: FB JMP&ASS)	0.000		DISCOUNT	43.0000 %
64	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: 6LAN PLENUM); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - ALL OTHERS, AIR COMFORT PRODUCTS DIV.)	0.000		DISCOUNT	45.0000 %
65	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE - PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 6P PLENUM	0.000		DISCOUNT	46.0000 %
66	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	46.0500 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	MOHAWK WIRE & CABLE (PRODUCT LINE: 10G CAT 6 AUGMENTED PLENUM, CAT 6NP ADVANCENET (PLEN AND NON PLEN))				
67	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 6P PLENUM)	0.000		DISCOUNT	47.0000 %
68	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) FRANKLIN INSTRUMENT; VTECH COMM. (PRODUCT LINE: VTECH COMMUNICATIONS PRODUCT)	0.000		DISCOUNT	48.0000 %
69	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PLANTRONICS (PRODUCT LINE: MOBILE HEADSETS & ADPTRS)	0.000		DISCOUNT	48.5000 %
70	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: MULTI FEATURE PHONES - ISDN SETS, SINGLE LINE PHONES - CONFERENCE PHONE PRODUCT); THOMAS & BETTS (PRODUCT LINE:	0.000		DISCOUNT	50.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ELECTROLINE MFG. CO.)				
71	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS (PRODUCT LINE: 040 NON-METALLIC BOXES)	0.000		DISCOUNT	55.0000 %
72	COMMODITY CODE: 962-86-00-043391 FREIGHT - EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. ONLY	0.000	LOT	ITEM	$ 0.000000
73	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK AS INDICATED ON CURRENT EXHIBIT 1 Cisco Systems Inc., Motorola ********** LINE 73 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********	0.000		DISCOUNT	0.0000 %
74	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES (OTHER SECURITY) DISCOUNT AND MANUFACTURER AS INDICATED ON CURRENT ATTACHMENT A-1 ********** LINE 74 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY.	0.000		DISCOUNT	0.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	**********				

PRICING, TERMS AND CONDITIONS ARE IN ACCORDANCE
WITH RFP-IS-1057 INCLUDE THE FOLLOWING:

- ATTACHMENT A - SPECIAL TERMS AND CONDITIONS
- ATTACHMENT A-1 - TELECOMMUNICATION SUPPLIES & ACCESSORIES (OTHER SECURITY) (NATIONAL PURCHASE ONLY VIA U.S. COMMUNITIES)
- EXHIBIT 1 - LISTING BY MANUFACTURE

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AMENDMENT 1 - JANUARY 13, 2011

- REPLACE MA-IS-1040222-1 WITH MA-IS-1040222-2
- REMOVE LOS ANGELES COUNTY DEPARTMENTS ORDERING INSTRUCTIONS.
- REPLACE ATTACHMENT A-1 WITH ATTACHMENT A-1 AMEND. 1
- REPLACE EXHIBIT 1 WITH EXHIBIT 1 AMEND. 1

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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AMENDMENT 2 - OCTOBER 27, 2011

- ADDS TRIAD FLOOR SYSTEMS TO LINE NO. 3
- ADDS LH DOTTIE TO LINE NO. 4 AND 49
- ADDS AMX TO LINE NO. 4 AND 22
- ADDS THE FEDERAL ARRA TERMS AND CONDITIONS
- REPLACE ATTACHMENT A-1 AMEND. 1 WITH ATTACHMENT A-1 AMEND. 2
- REPLACE EXHIBIT 1 AMEND. 1 WITH EXHIBIT 1 AMEND. 2

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

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COUNTY OF LOS ANGELES
ARRA STANDARD TERMS AND CONDITIONS ADDENDUM
FOR CONTRACTS AND GRANTS
AUGUST 27, 2009 (Revised)
Attachment I

If this contract or grant involves the use of funds from the federal American Recovery and Reinvestment Act of 2009, Pub. L. 111-5 ("Recovery Act'), the following terms and conditions apply. As used in this Section, "Contractor/Grantee" means the contractor or grantee receiving Recovery Act funds from the County of Los Angeles ("County") under this agreement.

1. The Contractor/Grantee specifically agrees to comply with each of the terms and conditions contained herein.
2. Contractor/Grantee understands and acknowledges that the federal stimulus funding process is still evolving and

that new requirements for Recovery Act compliance may still be forthcoming from federal government and the County of Los Angeles. Accordingly, Contractor/Grantee specifically agrees that both it and subcontractors/sub-grantees will comply with all such requirements during the contract period.

DUNS NUMBER
All contractors are required to provide the County with their unique Dun & Bradstreet Data Universal numbering System D-U-N-S number prior to award.

CONFLICTING REQUIREMENTS
Contractor/Grantee agrees that, to the extent Recovery Act requirements conflict with County of Los Angeles requirements, the Recovery Act requirements shall control.

FALSE CLAIMS ACT
Contractor/Grantee agrees that it shall promptly refer to an appropriate federal inspector general any credible evidence that a principal, employee, agent, sub-grantee, subcontractor or other person has submitted a claim under the federal False Claims Act, as amended, 31 U.S.C. 3729-3733, or has committed a criminal or civil violation of laws pertaining to fraud, conflict of interest, bribery, gratuity, or similar misconduct involving those funds.

ENFORCEABILITY
Contractor/Grantee agrees that if Contractor/Grantee or one of its subcontractors/sub-grantees fails to comply with all applicable federal and state requirements governing the use of Recovery Act funds, the County of Los Angeles may withhold or suspend, in whole or in part, funds awarded under the program, or recover misspent funds following an audit. This provision is in addition to all other remedies available to the County of Los Angeles under all applicable state and federal laws.

INSPECTION OF RECORDS
Contractor/Grantee agrees that it shall permit the United States Comptroller General or his representative or the appropriate inspector general appointed under section 3 or 8G of the federal Inspector General Act of 1978, as amended, 5 U.S. App. 3 and 8(g), or his representative to: (I) examine any records that directly pertain to, and involve transactions relating to, any activities funded with funds appropriated or otherwise made available by the Recovery Act; and (2) interview any officer or employee of Contractor\Grantee or any of its subcontractors/sub-grantees regarding the activities funded with funds appropriated or otherwise made available by the Recovery Act.

JOB POSTING REQUIREMENTS
Section 1512 of the Recovery Act requires states receiving stimulus funds to report on jobs created and retained as a result of the stimulus funds. Contractors/Grantees who receive Recovery Act funded contracts are required to provide the County an estimate of the number of new positions created and filled, positions retained, or previously existing unfilled positions that are filled or retained as the result of the contract.

PROHIBITION ON USE OF RECOVERY ACT FUNDS
Contractor/Grantee agrees that none of the funds made available under this contract may be used for any casino or other gambling establishment, aquarium, zoo, golf course, swimming pools, or similar projects.

REPORTING REQUIREMENTS

Pursuant to Section 1512 of Title XV of the Recovery Act, County departments receiving Recovery Act funds must submit a report to the federal government no later than ten (10) calendar days after the end of each calendar quarter. Accordingly, the contractor agrees to provide the County with such information, no later than five (5) calendar days after the end of each calendar quarter, as is required by the County to comply with ARRA reporting requirements. Standard data elements and federal Instructions for use in complying with reporting requirements under Section 1512 of the Recovery Act, are pending review by the federal government, and were published in the Federal Register, 74 Federal Register, 14824 (April 1, 2009), and are to be provided online at www.FederalReporting.gov. The contractor must provide any other information reasonably requested by the County or required by state or federal law or regulation.

SUBCONTRACTOR REQUIREMENTS

Contractor/Grantee agrees that it shall include these standard terms and conditions, including this requirement, in any of its subcontracts or sub-grants in connection with projects funded in whole or in part with funds available under the Recovery Act.

WAGE REQUIREMENTS

Contractor/Grantee agrees that, in accordance with Section 1606 of Title XVI of the Recovery Act, both it and its subcontractors shall fully comply with this section in that, notwithstanding any other provision of law, and in a manner consistent with the other provisions of the Recovery Act, all laborers and mechanics employed by contractors and subcontractors on projects funded in whole or in part with funds available under the Recovery Act shall be paid wages at rates not less than those prevailing on projects of a character similar in the locality, as determined by the United States Secretary of Labor in accordance with Subchapter IV of Chapter 31 of Title 40 of the United States Code. The Secretary of Labor's determination regarding the prevailing wages applicable in the Commonwealth of Virginia are located at: http//www.gpo.gov/davisbacon/va.html

WHISTLEBLOWER PROTECTION

Contractor/Grantee agrees that both it and its subcontractors/sub-grantees shall comply with Section 1553 of the Recovery Act, which prohibits all non-federal Contractor/Grantees of Recovery Act funds, Including the County of Los Angeles, and all contractors and grantees of the County of Los Angeles from discharging, demoting or otherwise discriminating against an employee for disclosures by the employee that the employee reasonably believes are evidence of (1) gross mismanagement of a contract or grant relating to Recovery Act funds; (2) a gross waste of Recovery Act funds; (3) a substantial and specific danger to public health or safety related to the implementation or use of Recovery Act funds; (4) an abuse of authority related to implementation or use of Recovery Act funds; or (5) a violation of law, rule, or regulation related to an agency contract (including the competition for or negotiation of a contract) or grant, awarded or issued relating to Recovery Act funds. In addition, Contractor/Grantee agrees that it and its subcontractors/sub-grantees shall post notice of the rights and remedies available to employees under Section 1553 of Title XV of the Recovery Act.

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.

County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.

CONTRACTOR RESPONSIBILITY AND DEBARMENT

1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors.

2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County.

3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.

4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.

5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board,the Contractor may be deemed to have waived all rights of appeal.

6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.

7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.

PROHIBITION AGAINST USE OF CHILD LABOR

VENDOR shall:

1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment.

2. Upon request by COUNTY, identify the country/countries of origin of any products. goods, supplies or other personal property bidder sells or supplies to COUNTY, and

3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

B. Written Employee Jury Service policy.

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.

2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of $50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.

3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sale discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material. breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS

Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.

ASSIGNMENT BY CONTRACTOR

A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.

B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange. assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.

C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

A-86294
C-11-0131

CONTRACT DOCUMENTS

CITY OF LINCOLN and
LANCASTER COUNTY, NEBRASKA

Annual Requirements for
Telecommunication
Supplies and Accessories
County of Los Angeles, California Contract No. MA-IS-1040222-1

Contractor:

Graybar Electric Company
8170 Lackland Rd.
Bel Ridge, MO 63114
314-573-2038

CITY OF LINCOLN AND LANCASTER COUNTY, N E B R A S K A,
C O N T R A C T A G R E E M E N T

THIS CONTRACT, made and entered into by and between **Graybar Electric Company, 8170 Lackland Rd., Bel Ridge, MO 63114** hereinafter called Contractor, and the City of Lincoln, Nebraska, a municipal corporation and the County of Lancaster, Nebraska, a political subdivision, hereinafter called the Owners.

WHEREAS, Neb. Rev. Stat. § 23-3109(1)(d)(iii) allows for waiver of bidding requirements when the price has been established by a cooperative purchasing agreement by which supplies, equipment, or services are procured in accordance with a contract established by another governmental entity or group of governmental entities if the contract was established in accordance with the laws and regulations applicable to the establishing governmental entity or, if a group, the lead governmental entity; and

WHEREAS, Lincoln Municipal Code §2.18.030(c) allows the City of Lincoln to join with other units of government for cooperative purchasing; and

WHEREAS, the Owners through local inter-governmental cooperative purchasing have chosen to participate in the contract between the County of Los Angeles, California and Graybar Electric Company, Contract No. MA-IS-1040222-1, dated January 1, 2010, which was prepared in accordance with the County of Los Angeles, California's usual and customary laws, procedures and policies, and has approved and adopted said documents connected with said, Work, to-wit:

for all materials and equipment necessary to supply and deliver Telecommunication Supplies and Accessories for the Owners' various departments, agencies and divisions as the Owners may determine in compliance with the prices as established via the County of Los Angeles, California, Contract No. MA-IS-1040222-1, dated January 1, 2010; and

WHEREAS, the Contractor, in response to the Owners' request to participate in said agreement, has submitted to the Owners, an offer approving Owners participation under the same pricing structure, terms and conditions as the County of Los Angeles, California, Contract No. MA-IS-1040222-1, dated January 1, 2010 for Telecommunication Supplies and Accessories, with only those exceptions stated herein; and

WHEREAS, the County of Los Angeles, California, in the manner usual and customary to their laws, policies and procedures has opened, read, examined, and canvassed the Proposals submitted in response to the proposal request, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the County of Los Angeles, California, Contract No. MA-IS-1040222-1, dated January 1, 2010 , a copy thereof being attached to and made a part of this Contract;

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the Owners hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other accessories, services, and facilities necessary to provide Telecommunication Supplies and Accessories for the Owners' various departments, agencies and divisions as the Owners may determine.

2. Term of the Contract. The term of this contract is for a period beginning upon execution of this contract through December 31, 2012.
   - 2.1 Upon conclusion of the initial term, the contract may be renewed on a yearly basis with mutual written agreement by both parties for additional one-year terms not to exceed the term of the current County of Los Angeles, California contract.
   - 2.2 If renewal of the contract for the additional term is not desirable by either one of the parties, that party shall give written notice to the other of its intent to terminate the contract by not less than thirty (30) days prior to the expiration of the initial agreement period.
   - 2.3 Any renewal of the contract will be under the same terms and conditions as the original agreement.

3. Pricing. Pricing of items will be pursuant to County of Los Angeles, California, Contract No. MA-IS-1040222-1, dated January 1, 2010.

   3.1 Terms of payment shall be *net* thirty (30) days for all services meeting Owners' Specifications and approval. Each location will have a separate account number and billing address. The Owners may choose to pay the vendor using an Electronic Funds Transfer. If this option is used, any discounts available to the County of Los Angeles, California shall be made available to the Owners.

4. Independent Contractor. It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the Owners and employees of the Owners shall not be deemed to be employees of the Contractor. The Contractor and the Owners shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the Owners' employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.

5. Indemnification. The Contractor shall indemnify and hold harmless the Owners (City of Lincoln and Lancaster County),their agents, principals, officers, and employees from and against all claims, demands, suits, actions, payments, liabilities, judgments and expenses (including court-ordered attorneys' fees), arising out of or resulting from the acts or omissions of the Contractor, its principals, officers, agents, or employees in the performance of this contract. Liability includes any claims, damages, losses, and expenses arising out of or resulting from performance of this contract that results in any claim for damage whatsoever including any bodily injury, civil rights liability, sickness, disease, or damage to or destruction of tangible property, including the loss of use resulting therefrom. Further, Contractor shall maintain a policy or policies of insurance (or a self-insurance program), sufficient in coverage and amount to pay any judgments or related expenses from or in conjunction with any such claims. Nothing in this contract shall require either party to indemnify or hold harmless the other party from liability for the negligent or wrongful acts or omissions of said other party or its principals, officers, or employees.

6. Equal Employment Opportunity. In connection with the carrying out of this project, the Contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.

7. Owner Inclusion. It is understood and agreed by all parties that "Owner/s" shall include Lancaster County, Nebraska. Whenever in the Contract documents, including the instructions to bidders, specifications, insurance requirements, bonds, and terms and conditions of any other documents which are a part of the Contract, a singular entity is referenced (i.e., "the City" or "the County") it shall mean the "Owners" encompassing the City of Lincoln and County of Lancaster, Nebraska.

8. Termination. This Contract may be terminated by the following:

8.1 Termination for Convenience. Either party may terminate this Contract upon fourteen (14) days written notice to the other party for any reason without penalty.

8.2 Termination for Cause. The Owners may terminate the Contract for cause if the Contractor:

8.2.1 Refuses or fails to supply the proper labor, materials and equipment necessary to provide services and/or commodities.

8.2.2 Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.

8.2.3 Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the Owners will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.

9. The parties agree that the terms and conditions of this Contract shall prevail and govern in the case of any such inconsistent or additional terms in the Agreement between the County of Los Angeles, California and Graybar Electric Company, Contract No. MA-IS-1040222-1, dated January 1, 2010.

10. This agreement shall be governed and interpreted by the Laws of the State of Nebraska without reference to the principles of conflicts of law.

11. The Contract Documents comprise the Contract, and consist of the following:

1. Contract Agreement
2. County of Los Angeles, California, Contract No. MA-IS-1040222-1, dated January 1, 2010.
3. Nebraska Resale Or Exempt Sale Certificate - Form 13

This Contract Agreement, together with the other Contract Documents herein above mentioned, form this Contract, and are a part of the Contract as if hereto attached.

The Contractor and the Owners hereby agree that all the terms and conditions of this Contract shall be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the Owners do hereby execute this contract.

EXECUTION BY THE CITY OF LINCOLN, NEBRASKA

ATTEST:

City Clerk

CITY OF LINCOLN, NEBRASKA

Mayor

Approved by Resolution Order No. A-86294

dated 4-14-11

EXECUTION BY LANCASTER COUNTY

Contract Approved as to Form:

Deputy County Attorney
For GARY E. LACEY
Lancaster County Attorney

The Board of County Commissioners of
Lancaster County, Nebraska

Dated: 3/15/11

EXECUTION BY CONTRACTOR

IF A CORPORATION:

ATTEST:

_____(SEAL)
Secretary

Graybar Electric
Name of Corporation

_____
(Address)

By: _____
Duly Authorized Official

_____
Legal Title of Official

IF OTHER TYPE OF ORGANIZATION:

_____
Name of Organization

_____
Type of Organization

_____
(Address)

By: _____
Member

By: _____
Member

TERM CONTRACT AWARD		CONTRACT NO: MA-IS-1040222-1
INTERNAL SERVICES DEPARTMENT		PROCUREMENT FOLDER: 71309

BUYER: Yvonne Moore-Parker
PHONE: 323-881-5150
EMAIL: ymoore.parker@isd.lacounty.gov

GRAYBAR ELECTRIC COMPANY
383 SOUTH CHERYL LANE

INDUSTRY, CA 91789

VENDOR NO: 501079
CONTACT: KEVIN STOKER
PHONE: 909-451-4454

DATE PRINTED: 12/02/2009
FISCAL YEAR:
EFECTIVE DATE: 01/01/10
EXPIRATION DATE: 12/31/12

TELECOMMUNICATION SUPPLIES AND ACCESSORIES

LINE NO	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3 COM, ACTERNA, ADC TELCOMMUNICATIONS (PRODUCT LINE: CAMPUS), ADIRONDAK WIRE & CABLE, ADM MICRO, INC., ADVANCED AMERICAN TELECOM, AERVOE INDUSTRIES, AIR KING VENTILATION PRO, AK STAMPING, ALCATEL, ALFLEX CORPORATION, ALKCO MANUFACTURING COMPANY, ALLIED BOLT INC, ALLIED ELECTRONICS, INC., ALLIED MOULDED PRODUCTS, ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SOFTWARE), ALTIGEN COMMUNICATIONS, AMERICAN FITTINGS CORP, AMERLUX INC, AMETEK, INCORPORATED, AMETRIX, AMP (PRODUCT LINE: COMMERCIAL CONSTRUCTION, HEATING PRODUCT), AMPHENOL CORP., AMSECO / POTTER, ANAMET ELECTRICAL, INC, ANGLO AMERICAN ENTERPRISE, ANRITSU, ARGUS TECHNOLOGIES, LTD, ARMORCAST PRODUCTS COMPANY, ATLANTIC SCIENTIFIC CORP, ATLANTIC TELECONNECT INC, AUTOMATIC TIMING & CONTROLS, AVAYA COMMUNICATIONS, BAND-IT - IDEX INC, BAUDCOM, BAY NETWORKS, BEGHELLI INC, BEKAERT CORP, BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS), BELKIN COMPONENTS, BENNER-NAWMAN INC, BI-TRONICS INC, BLACK BOX CORP, BLF CORPORATION, BLONDER TONGUE, BOSCH	0.000		DISCOUNT	0.0000 %

Yvonne Parker 12/21/09
COUNTY OF LOS ANGELES

12/16/2009
VENDOR SIGNATURE/DATE

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	SECURITY SYSTEMS, BOWHEAD MANUFACTURING, BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE B ITEMS, DISCOUNT SCHEDULE C ITEMS, DISCOUNT SCHEDULE D ITEMS, DISCOUNT SCHEDULE H ITEMS), BROTHER INTERNATIONAL, CABLE EXCHANGE, CABLE MANAGEMENT SOLUTIONS INC., CABLE PREP, CANTEX IND, CAPP INC, CARRIER ACCESS, CASCO MANUFACTURING CO., CEECO/COMMUNICATION EQUIPMENT & CHARLESTON INDUSTRIES, CHLORIDE SYSTEMS, CIDCO, CIRCA TELECOM USA, CLARCOR AIR FILTRATION PRODUCTS, CLAUSE CUTLERY, COIL SALES / CHARLES INDUSTRIES, COMDIAL (PRODUCT LINE: CARDS/PROCCESSORS, DX80 KITS / PACKAGES), COMTREND CORPORATION, CONDUX INTERNATIONAL, CONKLIN CORP, CON-TECH, COPPER MOUNTAIN, CORCOM, CP TECHNOLOGIES, CRAIN ENTERPRISES INCORPORATED, CROWE ROPE, CRYDOM, CW COMMUNICATIONS, CXR LARUS CORP, CYBERPOWER, CYLIX CORP, D & W DISTRIBUTORS INC., DA LITE SCREEN COMPANY, DANA BLUE, DATA DISPLAY PRODUCTS, DAVID CLARK & CO, DEES COMMUNICATIONS, DOMINION LAZERCOM, DURACELL BATTERY, DV TEL, DYNALEC, E & R INDUSTRIAL SALES, INC., ELASTIMOLD - UTILITY DIVISION OF ELECTRIC MOTION CO, ELLIPTIPAR, ELTEK VALERE, INC., E-MON, LLC, ENCORE WIRE CORPORATION, ENERGIZER BATTERY, INC., ENERGY SOLUTIONS INTL., ENERSYS INC, ENERTRON TECHNOLOGIES, ENGENIUS TECHNOLOGIES INC, ENGINEERED PRODUCTS, ENTONE, ERICO (PRODUCT LINE: ALL OTHER), ETHERWAN SYSTEMS, EXCELINE, FERGUSON ENTERPRISES, FERNCO INC, FIBER & CABLE/OPTI-LOOP, FIBER INSTRUMENT SALES, FIBER OPTIC INC, FIBERTRON, FINISHADAPT INC, FIRE-LITE ALARMS INC, FISHER PIERCE OLC, FLUKE (PRODUCT LINE: ALL OTHER, DRACON ITEMS - 11289-000 & 11290-000, ONE TOUCH ENHANCEMENT & TRAINING PKS), FORCE10 NETWORKS, FOSTER CORP, FOUNDRY NETWORKS, GEIST PLASTICS, GEMS SENSORS INC., GENERAC POWER SYSTEMS, INC., GENERAL HARDWARE, GENERAL STRUCTURES INC, GENERIC FIBER PRODUCTS, GENERIC PREMISE PRODUCTS, GENTEX CORP, GLYPTAL INC, GORDON KAPES INC, GS METALS, HAMMOND MANUFACTURING, HARDING INSTRUMENT, HARGER LIGHTNING PROTECTION INC, HARRIS DRACON, HAWAII ENERGY SYSTEMS, LLC, HERITAGE PLASTICS INC, HILTI INC, HIRSCHMANN AUTOMATION & CONTROL, IN, HI-TECH FUSES INC., HOLOCOM NETWORKS, HOMAC MANUFACTURING, HOMACO, HOUSTON WIRE&CABLE CO, HUBBELL -				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	LENOIR CITY, HUGHES BROTHERS, IMC NETWORKS, INDALEX ALUMINUM SOLUTION, INDEPENDENT TECHNOLOGIES, INC., INGRAM MICRO, INTELLITOUCH, IPEX INC, JACKMOON USA, INC., JACKSON TOOL, JDSU, JONARD INDUSTRIES CORP, JONES-STEPHENS CORP, KAF-TECH, INC., KENTROX, LLC, KIDDE FIRE FIGHTING, KNOPP INC, KONEXX, KRALOY DIVISION, KRYLON PRODUCTS GROUP				
2	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LAGASSE BROTHERS, INC., LAMSON PIPE COMPANY TELECOM SYS, LANTECH COMM. INC, LARUS, L-COMP INC, LEACH, LEICA GEOSYSTEMS, LENOX / IRWIN INDUSTRIAL TOOL, LG ELECTRONICS USA INC., LOCKNETICS, LUDLOW TEXTILES, LYON WORKSPACE PRODUCTS, MAC PRODUCTS INC, MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: CONTINENTAL ELECTRIC CO, RELIABLE-BETHEA), MAGNOLIA CHEMICAL, MAJOR CUSTOM CABLE INC, MALCOLITE CORP, MALTON EQUIPMENT CO, MARCONI COMMUNICATIONS, MARYLAND SPECIALTY WIRE, MAXCELL BUSINESS UNIT, MERU NETWORKS, METRO TEL CORP, MGE UPS SYSTEMS, MICROTEST, MIDDLE ATLANTIC PRODUCTS, MINUTE MAN, MITEL, MOLDCAST DIVISION, MOLEX CONNECTOR CORPORATION, MOSAIC, MOSCOM/VERAMARK TECHNOLOGIES, MULTI-TECH, NATIONAL PIPE & PLASTICS INC, NEC UNIFIED SOLUTIONS, INC, NETSOURCE, NEWELL RUBBERMAID, INC, NICE SYSTEMS, NITSUKO AMERICA, NORTEL / BAY NETWORKS, NORTH SAFETY PRODUCTS, NORTHSTAR BATTERY COMPANY, NOYES FIBER SYSTEMS, NTE ELECTRONICS, INC., NUTONE, NVT, OATEY, OFS FITEL, LLC BRIGHTWAVE, OK INDUSTRIES, OLDCASTLE PRECAST, INC., OPTELECOM, ORTRONICS (PRODUCT LINE(S): ONQ SECURITY PRODUCTS - OTHER THAN LEGRAND, GREYFOX), P & R INDUSTRIES, P.K. NEUSES, INCORPORATED, PANAMAX, PANASONIC (PRODUCT LINE: IP PRODUCTS), PANAVISE PRODUCTS INC., PARADYNE / ZHONE TECHNOLOGIES, PCT INTERNATIONAL, PELICAN PRODUCTS INC, PEPPERL & FUCH'S, PERMA-COTE INDUSTRIES, PHASETRONICS / MOTORTRONICS, PICO MACOM INC, PICOMA IND INC, PLANT EQUIPMENT, PORCELAIN PRODUCTS COMPANY	0.000		DISCOUNT	0.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	(PRODUCT LINE: TRANS INSUL), PORCELAN PRODUCTS, POTTER BRUMFIELD, POWER SALES & ADVERTISING, POWER SONIC CORP, POWERSMITHS INT. CORP., PRECIDIA TECHNOLOGIES, PREFORMED LINE PRODUCTS (PRODUCT LINE(S): COMMUNICATIONS PRODUCTS), PREMAX LLC, PROFORMA PRINTGRAPHICS, PROGRESSIVE ELECTRONICS / GREENLEE, PRONTO NETWORKS, INC., PRYSMIAN POWER CABLES & SYSTEMS, PYRAMID INDUSTRIES, QUEEN CITY PLASTICS INC, R&R INDUSTRIES, RACEWAY TECHNOLOGY, RAINBOW TECHNOLOGY CORP, RAYCHEM, RCI, READYLINKS INC., RECOGNITION SYSTEMS, REDBACK NETWORKS, REIKER ENTERPRISES, RITTAL CORPORATION, ROANWELL, SALISBURY, WH COMPANY, SAMSUNG, SATCON TECHNOLOGY CORPORATION, SCHLAGE ELECTRONICS, SECURITY INC, SELECTA SWITCH / MICRO SWITCH, SEMTRON INC, SENSAPHONE (PRODUCT LINE(S): IMS & SENSORS/ACCESS NON IMS4000 ACCESSORIES), SENSOR SWITCH INC, SEVES USA, SHURE INC., SIEMENS , SIEMENS INFORMATION SYSTEMS INC., SILOO DIVISION, SIMPSON ELECTRIC CO, SNAKE TRAY/CMS, SNAP-ON INC, SOUNDOLIER DIV., SOUTHWEST DATA PRODUCTS, SPC TECHNOLOGY, SPERO ELECTRIC CORP, STA--LUBE DIVISION, STRONGWELL, SUN WEST ENGR INC, SURGE SUPPRESSION , SURGE SUPPRESSION INC, SUTTLE APPARATUS CORPORATION, SYMETRICOM, SYNCO CHEMICAL, TARGETTI NORTH AMERICA, TEC INTERNATIONAL, TECH DATA, TECH PRODUCTS INC, TECH SPRAY, TECHNICAL CONSUMER PRODUCTS INC, TELCO SYSTEMS (PRODUCT LINE(S): TRANSCEIVERS), TELEDEX CORP, TELEDYNE D.G. O'BRIEN, TELEHORN, TELEX COMMUNICATIONS, TELLABS, TELSTRAT, TELTRENDK, TEMP RESEARCH, TEMPO, THE ELECTRIC CONTROLLER AND, THE OKONITE COMPANY, THE ROCKBESTOS COMPANY, THOMAS & BETTS (PRODUCT LINE(S): 057-INTERCONNECTION SYSTEMS, ELASTIMOLD DIVISION), TII NETWORK TECHNOLOGIES, TIMES FIBER COMMUNICATION, TJ COPE INC, TMC CORPORATION, TRAFFIC SIGNAL CONTROLS, INC., TRANSTECTOR SYSTEMS, TRI PALM INTERNATIONAL, TRILOGY COMMUNICATIONS INC., TT SYS., TT SYSTEMS, U.S. ROBOTICS, UNIDEN, UNIPRISE SOLUTIONS, UNIQUE FIRE/ITS UNIQUE, UNITED COPPER INDUSTRIES, VALCOM (PRODUCT LINE(S): MUSIC FOR LIFE ACCESSORIES), VARI-TRONICS, VERILINK, VICTOR INSULATORS INC, VIDEO MOUNT PRODUCTS, VON DUPRIN, VUANCE, INC., WESCOM-CHARLES INDUSTRIES, WIRELESS COAX PRODUCTS, Z-BAND, INCORPORATED, ZEP				

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	MANUFACTURING CO, ZOOM TELEPHONICS				
3	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: NETWORK CARD); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: SWITCHES); FLUKE (PRODUCT LINE: LOW END DATACOM TOOLS); MELTRIC; TONE COMMANDER (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	3.0000 %
4	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PLANTRONICS (PRODUCT LINE: LUCENT LOGO KITS); PREFORMED LINE PRODUCTS (PRODUCT LINE: ALL OTHER); THOMAS & BETTS (PRODUCT LINE: MELCO PRODUCTS)	0.000		DISCOUNT	5.0000 %
5	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AGILENT TECHNOLOGIES; ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ACCESSORIES); ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: MODULAR OUTL)	0.000		DISCOUNT	6.0000 %

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6	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B & K PRECISION; PANASONIC (PRODUCT LINE: DGT SPR HYBR - KX-TD CARDS/PROCESSORS, DGT SPR HYBR - KX-TD DGTL SPR HYBRD PHN, DGTL PBX - KX-TD336/500 CARDS/PROC, SOFTWARE / LICENSES, VOICE PROCES - LARGER THAN 4 PORT SYS., VOICE PROCES - NX-NCP PRODUCT & LICENSES)	0.000		DISCOUNT	7.0000 %
7	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POLYWATER	0.000		DISCOUNT	7.5000 %
8	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLOPTIC; GEIST	0.000		DISCOUNT	8.0000 %
9	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) SPECIFIED TECHNOLOGIES; TRANS WORLD PRODUCTS	0.000		DISCOUNT	9.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
10	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 1/2 PRODUCTS, DISTRIBUTION FRAMES); BRADY WORLDWIDE (PRODUCT LINE: DISCOUNT SCHEDULE A ITEMS, DISCOUNT SCHEDULE E ITEMS (OTHER THAN JET BELOW), DISCOUNT SCHEDULE F ITEMS, SCHED E - JETTAB INK JET PRINTABLE MARKERS); CORTELCO (PRODUCT LINE: ARIES DIG PCKGS-DRP SHIP); GENERIC VENDOR - CWC; TRANSITION NETWORKS (PRODUCT LINE: ALL OTHER); URASEAL; VIKING (PRODUCT LINE: ALL OTHER); WESTELL	0.000		DISCOUNT	10.0000 %
11	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: DIAGNOSTIC PRODUCTS, LOCATING AND MARKING PRODUCTS); VODAVI (PRODUCT LINE: TRIAD)	0.000		DISCOUNT	11.0000 %
12	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PALADIN CORP; PANASONIC (PRODUCT LINE: ALL OTHER); PORTA SYSTEMS; TELCOR; TELEMATRIX (PRODUCT LINE: MISC HOTEL / MOTEL); ULTRATECH	0.000		DISCOUNT	12.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
13	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL(PRODUCT LINE: FXII); EDWARDS COMPANY; EMERSON NETWORK POWER (PRODUCT LINE: ALL OTHER); TELEBYTE; TELEDYNE; WIREMOLD (PRODUCT LINE: D VELOCITY & BASKET TRAY, RACEWAY COMPONENTS, INC., SENTREX P69)	0.000		DISCOUNT	13.0000 %
14	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) RAD DATA COMM	0.000		DISCOUNT	14.5000 %
15	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS (PRODUCT LINE: NOYES, OUTSIDE PLANT HARDWARE EXCEPT FIBER DIST HUBS); BELDEN WIRE & CABLE (PRODUCT LINE: TRAPEZE WIRELESS DEMO EQUIPMENT, TRAPEZE WIRELESS HARDWARE SOFTWARE AND ACCESSORIES); EMERSON NETWORK POWER (PRODUCT LINE: EDCO); FLUKE (PRODUCT LINE: CABLE METERS - FLUKE PRODUCTS & DSP4300, FLUKE CORP, NETTOOL, & PYRAMID, INSTRUMENTS, METERS, REMCON & MOTORGUARD); MRV COMMUNICATIONS; NEW BASIS WEST; ORTRONICS (PRODUCT LINE: NON MOD DISTR, RACKS - SWING EZ WALL RACK); PANDUIT (PRODUCT LINE: EXCLUDED FIBER RUNNER CABLE PRODUCTS, FR1 FIBER RUNNER CABLE ROUTING CHANNEL, FR2 FITTINGS AND COUPLERS); SENSAPHONE (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: VANGUARD); VTECH COMM.	0.000		DISCOUNT	15.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	(PRODUCT LINE: ALL OTHER)				
16	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: COAX CABLES); MACLEAN POWER SYSTEMS / RELIABLE POWER PRODUCTS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	16.0000 %
17	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	16.5000 %
18	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMPTRAC, ENET WRKGRP); GENERAL CABLE (PRODUCT LINE: CORD SETS, PORTABLE CABLE); PANASONIC (PRODUCT LINE: 30810/60610 ACCESSORIES, CORDED PHONE - CURRENT SINGL AND MULT, DGT SPR HYBR - KX-TD ACCESSORIES, DGTL LN SETS-CURRENT - SNG AND MULT, DGTL PBX - KX-TD 500 ACCESSORIES)	0.000		DISCOUNT	17.0000 %
19	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	17.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	BOURNS; SENSOR SWITCH				
20	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ONEAC; SL WABER	0.000		DISCOUNT	18.0000 %
21	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) NEPTCO	0.000		DISCOUNT	18.4500 %
22	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) FEDERAL SIGNAL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: JBL); LUCENT TECHNOLOGIES (PRODUCT LINE: MM F/O CABLE)	0.000		DISCOUNT	20.0000 %
23	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CENTRAL OFFICE, COAX CABLES, FIRE ALARM, GNRL ELEC CB, PHOTONICS, RESI CABLE, SECURITY CABLE); GREAT LAKES CASE & CABINETS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	20.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
24	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS / ALLIED TELSYN (PRODUCT LINE: ALL OTHER); AMP (PRODUCT LINE: F/O PTCH CRD, STD F/O CBLS); COMMSCOPE (PRODUCT LINE: FBR APPARATS - INSTAPATCH); GAITRONICS (PRODUCT LINE: ALL OTHER); PYRAMID INDUSTRIES; VTECH COMM. (PRODUCT LINE: MISC BATTERIES, REPLACEMENT BATTERIES)	0.000		DISCOUNT	21.0000 %
25	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHARLES INDUSTRIES; DUKANE CORPORATION; TRANSITION NETWORKS (PRODUCT LINE: MEDIA CNVRT)	0.000		DISCOUNT	21.5000 %
26	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ARROW MAGNOLIA; BELDEN WIRE & CABLE (PRODUCT LINE: BELDEN CABLE (NEW GENERATION), CONTROL OFFICE CABLE, RESI CABLE); CORTELCO (PRODUCT LINE: ARIES DIGITAL - ALL OTHER, CORSAIR PRODUCTS, ITT TELCOME, MULTI FEATURE PHONES - ALL OTHER, ODYSSEY SYS); CRAIN ENTERPRISES; EATON (PRODUCT LINE: T1 ISOLATORS)	0.000		DISCOUNT	22.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
27	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) INTERALIA COMMUNICAITONS; ITW LINX (PRODUCT LINE: SPECIALITY SURGE PROTECTORS)	0.000		DISCOUNT	22.5000 %
28	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMAND COMMUNICATIONS; CORNING (PRODUCT LINE: COPPER O/P - ALL OTHER)	0.000		DISCOUNT	23.0000 %
29	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: FBR OPT CBL); COMMSCOPE (PRODUCT LINE: COMMSCOPE COAX PRODUCTS - SECURITY CABLES); D-LINK; LYNN ELECTRONICS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	23.5000 %
30	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: TRAY AND IMSA CABLE); PARA SYSTEMS (PRODUCT LINE: ENTERPRISE UPS, XRT & MBK SERIES UPS)	0.000		DISCOUNT	24.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
31	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: FIBER CABLE); CEMENTEX; CORNING (PRODUCT LINE: SUBSCRB DMRC - NID OUTDOOR); IRWIN COMPANY; SUTTLE; TRIPP LITE (PRODUCT LINE: ACCESSORIES)	0.000		DISCOUNT	25.0000 %
32	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ERICO (PRODUCT LINE: RIGID STRUT, LOOP HANGERS, MISC MECH, STRT ACC, PIPE HNGES, BM CLMPS, SLICK STRUT NUTS)	0.000		DISCOUNT	25.5000 %
33	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS (PRODUCT LINE: COPPER SPLICING, FIBER CONNECTIVITY); AIPHONE	0.000		DISCOUNT	26.0000 %
34	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) TELECT (PRODUCT LINE: ALL OTHER); TONE COMMANDER (PRODUCT LINE: ISDN TELEPHONE LAB, VOIP PHONES)	0.000		DISCOUNT	25.5000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
35	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE & CABLE (PRODUCT LINE: OSP CABLE); OPTICAL CABLE CORPORATION; PANASONIC (PRODUCT LINE: PANASONIC CCTV)	0.000		DISCOUNT	27.0000 %
36	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) KRYLON; LYNN ELECTRONICS (PRODUCT LINE: TELCO CABLE ASSEMBLIES)	0.000		DISCOUNT	28.0000 %
37	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AASTRA TELECOM (PRODUCT LINE: RES/BUS SYS, NON-MERIDIAN M5XXX-RESTRICTD); BERK-TEK WIRE & CABLE (PRODUCT LINE: I/O HYBRD FO, STD F/O CBLS); ERICO (PRODUCT LINE: THREADED ROD); ORTRONICS (PRODUCT LINE: TELCO CABLE); TELEMATRIX (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	28.5000 %
38	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	29.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	AMERICAN POWER CONVERSION (PRODUCT LINE: NETBOTZ); FEDERAL SIGNAL (PRODUCT LINE: RED CODE ITEMS); PANDUIT (PRODUCT LINE: ALL OTHER); TELECT (PRODUCT LINE: POWER)				
39	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: COPPER O/P - BLD ENTRNC PROTECTION, SUBSCRB DMRC - ALL OTHER); ITW LINX (PRODUCT LINE: ALL OTHER); NEWTON INSTRUMENT; PANASONIC (PRODUCT LINE: ALL OTHER CRDLS PHN PR); TRIPP LITE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	29.5000 %
40	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) EATON (PRODUCT LINE: ALL OTHER); INTERNATIONAL FIBER SYSTEMS; TELCO (PRODUCT LINE: ALL SYSTEMS OTHER); WIREMOLD (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	30.0000 %
41	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GREAT LAKES CASE & CABINETS (PRODUCT LINE: ADVANTAGE WORKSTATIONS)	0.000		DISCOUNT	30.5000 %

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42	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	31.0000 %
43	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DRAKA (PRODUCT LINE: ALL OTHER); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - RF CONNECTORS & ADAPTORS)	0.000		DISCOUNT	31.5000 %
44	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMP (PRODUCT LINE: AMP OSP, DITEL, DULMISON INC., HUB, TELECOM OSP); CHATSWORTH (PRODUCT LINE: 46353-103,203,503 & 703, EXPANDA RACK, OTHER 46353 RACKS, QUADRA RACK); VIKING (PRODUCT LINE: PERIPHERALS)	0.000		DISCOUNT	32.5000 %
45	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: ADC TRUENET CABLE, CROSS CONNECT, TRUENET CABLE); HUBBELL (PRODUCT LINE: MODULAR JACK - OBS);	0.000		DISCOUNT	33.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	THOMAS & BETTS (PRODUCT LINE: ALL OTHER)				
46	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	33.5000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	PARA SYSTEMS (PRODUCT LINE: ALL OTHER)				
47	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	34.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	MULTI-LINK				
48	COMMODITY CODE: 725-59-00-005559	0.000		DISCOUNT	35.0000 %
	TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)				
	AFL TELECOMMUNICATIONS (PRODUCT LINE: ALL OTHER); ALLEN-TEL (PRODUCT LINE: ALL OTHER); ALPHA TECHNOLOGIES; ALPHA WIRE; AMP (PRODUCT LINE: ALL OTHER); BELDEN WIRE & CABLE (PRODUCT LINE: ALL OTHER); BOGEN; C ENTERPRISES; FLUKE (PRODUCT LINE: ACCESSORIES & FIBER TESTERS, CABLE METERS - ALL OTHER, DRACON ITEMS - ALL OTHER, MICROTEST & ONETOUCH, TELCOM ACCESS TESTERS); GAITRONICS (PRODUCT LINE: SMART PHONES); GENERAL MACHINE PRODUCTS; LIEBERT COMPANY; LUCENT TECHNOLOGIES (PRODUCT LINE: ALL OTHER); MAG INSTRUMENT; METALLICS; ORTRONICS (PRODUCT LINE: ALL OTHER); PANASONIC (PRODUCT LINE: CORDED PHONE - PREVIOUS SINGL, MULT, AND CONF, FAX MACHINES, KSU-LESS PHN, PANASONIC LIGHTING PROD, POWER TOOLS, SERVICE CO., VENT FANS, WIRELESS PRO ACCESSORIES); PLANTRONICS (PRODUCT LINE: CLEARVOX HEADSETS,				

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	JACKSET HEADSET ADAPTERS, LUCENT LOGO PRODUCTS, SPARES AND ACCESSORIES); PLATT LUGGAGE; POLYCOM (PRODUCT LINE: AUDIO TELECONFERENCING); SENSAPHONE (PRODUCT LINE: SENSAPHONE 1104); VODAVI (PRODUCT LINE: ALL OTHER); VTECH COMM. (PRODUCT LINE: MISC VT-ITEMS)				
49	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMDIAL (PRODUCT LINE: ALL OTHER); COMMSCOPE (PRODUCT LINE: ALL OTHER); DRAKA (PRODUCT LINE: ALACTEL TELC); GN JABRA / GN NETCOM; HUBBELL (PRODUCT LINE: ALL OTHER); LEVITON TELCOM (PRODUCT LINE: ALL OTHER); SIEMON; VALCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.0000 %
50	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	36.5000 %
51	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B-LINE TELECOM; CABLOFIL INC.; CORTELCO (PRODUCT LINE: ALL OTHER, MULTI FEATURE PHONES - CALLER ID ADJUNCT PROD, MULTI FEATURE PHONES - CENTURION, MULTI FEATURE PHONES - TRIBUTE FEATURE SETS, MULTI FEATURE PHONES - VOYAGE FEATURE SETS); ESSEX WIRE & CABLE; GENERAL CABLE (PRODUCT LINE: ALL OTHER); MOHAWK WIRE &	0.000		DISCOUNT	37.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	CABLE (PRODUCT LINE: ALL OTHER); PANDUIT (PRODUCT LINE: CO1 JACK MODULES, CO2 COPPER PATCH CORDS, CO3 PATCH PANELS, CO4 PUNCHDOWN PRODUCTS, CO5 SHIELDED JACK MODULES, CO6 SHIELDED PATCH CORDS, FB1 FIBER CONNECTORS, FB2 FIBER PATCHCORDS, FB3 ADAPTER MODULES AND ADAPTERS, FR3 FIBER DUCT CABLE AND COVER, OU1 OUTLET NETOWRK PRODUCTS, RK2 CABLE MANAGEMENT); PORCELAIN PRODUCTS COMPANY (PRODUCT LINE: ALL OTHER); QUICKTRON				
52	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) POLYCOM (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.2600 %
53	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: DATA PROD); BERK-TEK WIRE & CABLE (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	37.5000 %
54	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) DIAMOND COMMUNICAITONS	0.000		DISCOUNT	38.0000 %

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55	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH (PRODUCT LINE: ALL OTHER)	0.000		DISCOUNT	38.5000 %
56	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN-TEL (PRODUCT LINE: CROSS CONNECT, INSTALL PROD, OPT FBR PROD, OUTLETS); CORTELCO (PRODUCT LINE: SINGLE LINE PHONES - ALL OTHER)	0.000		DISCOUNT	39.0000 %
57	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POWER CONVERSION (PRODUCT LINE: ALL OTHER); PLANTRONICS (PRODUCT LINE: ALL OTHER); VALCOM (PRODUCT LINE: MULTIPATH)	0.000		DISCOUNT	39.5000 %
58	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: LANMARK-10G CAT 6 AUGMENTED PLENUM, ANMARK-10G CAT 6 AUGMENTED RISER); HOFFMAN; LYNN ELECTRONICS (PRODUCT LINE: MOLDED CABLE ASSEMBLIES); THOMAS & BETTS (PRODUCT LINE: ONE-PIECE CABLE TIES)	0.000		DISCOUNT	40.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
59	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5ENP 4PR ONLY, CAT 5EXHP PLENUM, CATEGORY OSP CABLES)	0.000		DISCOUNT	40.5000 %
60	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ADC TELCOMMUNICATIONS (PRODUCT LINE: DSX 3/4 PRODUCTS); ALLEN-TEL (PRODUCT LINE: PLATES); COMDIAL (PRODUCT LINE: VOICEMAIL - DEBUT, VOICEMAIL - INCHG DROP SHIP, VOICEMAIL - KV DROP SHIP ONLY); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 6P 6LAN (PLEN AND NON PLEN))	0.000		DISCOUNT	41.0000 %
61	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: COMPASS); LYNN ELECTRONICS (PRODUCT LINE: CORDS)	0.000		DISCOUNT	42.0000 %
62	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	42.5000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	GENERAL CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 5ENP 4PR ONLY, CAT 6P NONPLENUM); MOHAWK WIRE & CABLE (PRODUCT LINE: CAT 5EP 4PR ONLY)				
63	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HAMMOND MANUFACTURING; ORTRONICS (PRODUCT LINE: FB JMP&ASS)	0.000		DISCOUNT	43.0000 %
64	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE (PRODUCT LINE: 6LAN PLENUM); EMERSON NETWORK POWER (PRODUCT LINE: AIM ELECTRONICS CORP - ALL OTHERS, AIR COMFORT PRODUCTS DIV.)	0.000		DISCOUNT	45.0000 %
65	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK WIRE & CABLE - PRODUCT LINE: CAT 5EP 4PR ONLY, CAT 6P PLENUM	0.000		DISCOUNT	46.0000 %
66	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	46.0500 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	MOHAWK WIRE & CABLE (PRODUCT LINE: 10G CAT 6 AUGMENTED PLENUM, CAT 6NP ADVANCENET (PLEN AND NON PLEN))				
67	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE (PRODUCT LINE: CAT 6P PLENUM)	0.000		DISCOUNT	47.0000 %
68	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) FRANKLIN INSTRUMENT; VTECH COMM. (PRODUCT LINE: VTECH COMMUNICATIONS PRODUCT)	0.000		DISCOUNT	48.0000 %
69	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) PLANTRONICS (PRODUCT LINE: MOBILE HEADSETS & ADPTRS)	0.000		DISCOUNT	48.5000 %
70	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO (PRODUCT LINE: MULTI FEATURE PHONES - ISDN SETS, SINGLE LINE PHONES - CONFERENCE PHONE PRODUCT); THOMAS & BETTS (PRODUCT LINE:	0.000		DISCOUNT	50.0000 %

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	ELECTROLINE MFG. CO.)				
71	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS (PRODUCT LINE: 040 NON-METALLIC BOXES)	0.000		DISCOUNT	55.0000 %
72	COMMODITY CODE: 962-86-00-043391 FREIGHT - EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. ONLY	0.000	LOT	ITEM	$ 0.000000
73	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK AS INDICATED ON CURRENT EXHIBIT 1 Cisco Systems Inc., Motorola ********** LINE 73 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. **********	0.000		DISCOUNT	0.0000 %
74	COMMODITY CODE: 725-59-00-005559 TELECOMMUNICATION SUPPLIES AND ACCESSORIES (OTHER SECURITY) DISCOUNT AND MANUFACTURER AS INDICATED ON CURRENT ATTACHMENT A-1 ********** LINE 74 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY.	0.000		DISCOUNT	0.0000 %

PRICE SHEET	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1040222-1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	**********				

PRICING, TERMS AND CONDITIONS ARE IN ACCORDANCE
WITH RFP-IS-1057 INCLUDE THE FOLLOWING:

- ATTACHMENT A - SPECIAL TERMS AND CONDITIONS
- ATTACHMENT A-1 - TELECOMMUNICATION SUPPLIES & ACCESSORIES (OTHER SECURITY) (NATIONAL PURCHASE ONLY VIA U.S. COMMUNITIES)
- EXHIBIT 1 - LISTING BY MANUFACTURE

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ATTENTION LOS ANGELES COUNTY DEPARTMENTS:

GUIDELINES FOR COUNTY DEPARTMENTS ON THE USE OF MASTER AGREEMENTS FOR TELECOMMUNICATION SUPPLIES AND ACCESSORIES. APPLICABLE TO THE FOLLOWING VENDORS:

- ANIXTER (MA-IS-1040224)
- COMMUNICATIONS SUPPLY CORPORATION (MA-IS-1040225)
- GRAYBAR (MA-IS-1040222)

a) COUNTY DEPARTMENTS ARE NOT AUTHORIZED TO USE THESE AGREEMENTS AS A PURCHASING SOURCE FOR PRODUCTS NOT SPECIFICALLY COVERED HEREIN.

b) DEPARTMENTS MUST COMPARE PRICING BETWEEN THE AGREEMENT VENDORS WHEN PLACING ROUTINE ORDERS SUCH AS REPLENISH STOCK.

c) IN THE EVENT OF AN EMERGENCY OR WHEN DELAYS WOULD CAUSE EXTREME HARDSHIP, THE NEED TO COMPARE PRICING IS WAIVED. DEPARTMENTS ARE AUTHORIZED TO PURCHASE FROM AGREEMENT VENDOR THAT BEST MEETS DEPARTMENTAL NEEDS BASED ON FACTORS SUCH AS STOCK AVAILABILITY, PICK-UP LOCATION, PRODUCT ACCEPTABILITY, PRICING, ETC.

d) IT IS THE RESPONSIBILITY OF THE ORDERING DEPARTMENT TO ENSURE THAT ALL PURCHASES ARE PRICED IN ACCORDANCE WITH THE AGREEMENT TERMS AND CONDITIONS. AGREEMENT VENDORS WILL PROVIDE A COPY OF MANUFACTURER'S PRICE LIST UPON REQUEST. CONTACT ISD PURCHASING IF YOU HAVE ANY QUESTIONS.

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.

County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.

CONTRACTOR RESPONSIBILITY AND DEBARMENT

1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors.

2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County.

3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity.

4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.

5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board,the Contractor may be deemed to have waived all rights of appeal.

6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.

7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.

PROHIBITION AGAINST USE OF CHILD LABOR

VENDOR shall:

1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment.

2. Upon request by COUNTY, identify the country/countries of origin of any products. goods, supplies or other personal property bidder sells or supplies to COUNTY, and

3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions.

Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.

Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.

A. Jury Service Program.

This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.

B. Written Employee Jury Service policy.

1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.

2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of $50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.

3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sale discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material. breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.

PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS

Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.

ASSIGNMENT BY CONTRACTOR

A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.

B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange. assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.

C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.

GRAYBAR
ATTACHMENT A
SPECIAL TERMS & CONDITIONS
CONTRACT NO: MA-IS-1040222

1. PARTICIPATING PUBLIC AGENCIES:

   THE COUNTY HAS DESIGNATED U.S. COMMUNITIES PURCHASING AND FINANCE AGENCY (U.S. COMMUNITIES) AS THE AGENCY TO PROVIDE ADMINISTRATIVE SERVICES RELATED TO PURCHASES BY OTHER GOVERNMENTAL ENTITIES (PARTICIPATING PUBLIC AGENCIES) UNDER THIS AGREEMENT. AT COUNTY'S SOLE DISCRETION AND OPTION, AND UPON ENTERING INTO THE REQUISITE U.S. COMMUNITIES ADMINISTRATION AGREEMENT, PARTICIPATING PUBLIC AGENCIES MAY ACQUIRE ITEMS LISTED IN THIS AGREEMENT. SUCH ACQUISITION(S) SHALL BE AT THE PRICES STATED IN THIS AGREEMENT, OR LOWER. IN NO EVENT SHALL COUNTY BE CONSIDERED A DEALER, REMARKETER, AGENT OR OTHER REPRESENTATIVE OF VENDOR.

   VENDOR AND COUNTY RECOGNIZE THAT FROM TIME TO TIME VENDOR'S REASONABLE ASSISTANCE MAY FACILITATE AND EXPEDITE A PRESENTATION BY THE COUNTY AND/OR U.S. COMMUNITIES TO ANY ENTITIY. SUCH ASSISTANCE SHALL BE PROVIDED, AT NO COST, BY VENDOR UPON THE WRITTEN REQUEST OF THE COUNTY AND/OR U.S. COMMUNITIES.

   PARTICIPATING PUBLIC AGENCIES SHALL BE RESPONSIBLE FOR THE ORDERING OF PRODUCTS UNDER THIS AGREEMENT. PAYMENT FOR PRODUCTS OR SERVICES AND INSPECTIONS AND ACCEPTANCE OF PRODUCTS OR SERVICES ORDERED BY A PARTICIPATING PUBLIC AGENCY SHALL BE THE EXCLUSIVE OBLIGATION OF SUCH PROCURING PARTY.

   THE COUNTY SHALL NOT BE OBLIGATED, LIABLE OR RESPONSIBLE FOR ANY ORDER MADE BY ANY PARTICIPATING PUBLIC AGENCY OR ANY EMPLOYEE THEREOF FOR ANY PAYMENT REQUIRED TO BE MADE WITH RESPECT TO SUCH ORDER; AND THAT ANY DISPUTES BETWEEN A PARTICIPATING PUBLIC AGENCY AND THE SUPPLIER ARE NOT THE RESPONSIBILITY OF THE COUNTY. THE EXERCISE OF ANY RIGHTS OR REMEDIES BY THE PARTICIPATING PUBLIC AGENCY OR SUPPLIER SHALL BE THE EXCLUSIVE OBLIGATION OF SUCH PARTY.

   THE COUNTY MAKES NO REPRESENTATION OR GUARANTY WITH RESPECT TO ANY MINIMUM PURCHASES BY THE COUNTY OR ANY PARTICIPATING PUBLIC AGENCY OR ANY EMPLOYEE THEREOF UNDER THIS AGREEMENT.

2. FIRM'S NAME, MAILING ADDRESS AND LOCAL TELEPHONE NUMBER FOR INDIVIDUAL PURCHASE ORDERS:

   NAME: GRAYBAR
   ADDRESS: 383 CHERYL LANE, CITY OF INDUSTRY, CA 91789
   PHONE NUMBER: 800-766-7723

3. ORDERING

   TECHNICAL ASSISTANCE:

   NAME: THOMAS WILLIAMS
   EMAIL: THOMAS WILLIAMS@GRAYBAR.COM
   TELEPHONE: 909-451-4300

Special Terms and Conditions

PLACING ORDERS:

NAME: KEVIN STOKER
EMAIL: KEVIN STOKER@GRAYBAR.COM
TELEPHONE: 909-451-4454
FAX NUMBER: 909-451-4699

CASH DISCOUNT: NONE; PAYMENT TERMS: N/30 DAYS

EMERGENCY ORDERS:

- EMERGENCY ORDERS FOR IN-STOCK ITEMS CAN BE PROCESSED, FILLED, AND DELIVERED TO THE REQUESTING COUNTY DEPARTMENT WITHIN 24 HOURS AFTER RECEIPT OF ORDER
- SMALL QUANTITY EMERGENCY PURCHASES CAN BE PICKED UP FROM:

  GRAYBAR, 1460 E. FOURTH STREET, LOS ANGELES, CA 90033

4. DELIVERY

DELIVERY DAYS FOR IN-STOCK ITEMS AFTER RECEIPT OF ORDER: 24 - 48 HOURS

DELIVERY DAYS FOR NON-STOCK ITEMS AFTER RECEIPT OF ORDER: 2 - 5 DAYS; UNLESS OTHERWISE STATED BY THE MANUFACTURER.

a. PRICES QUOTED INCLUDE DELIVERY TO LOCATIONS WITHIN LOS ANGELES COUNTY.

b. SHIPPING TERMS: F.O.B. DELIVERED., FREIGHT PREPAID AND ALLOWED, VENDOR: PAYS FREIGHT COST, OWN TITLE IN TRANSIT, FILE CLAIM(S), COUNTY: TAKES OWNERSHIP AT DESTINATION

c. EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. WHEN REQUESTED AND APPROVED BY THE COUNTY SHALL BE AT COUNTY'S EXPENSE

d. FAILURE TO INCLUDE THE PURCHASE ORDER NUMBER ON THE FREIGHT BILL, PACKING SLIP AND INVOICE MAY RESULT IN REFUSAL OF DELIVERY AND DELAY IN PROMPT PAYMENT.

5. WARRANTY: STANDARD MANUFACTURER WARRANTY

6. TERMS OF AGREEMENT

THE TERM OF THIS AGREEMENT SHALL COMMENCE ON THE DATE THE AGREEMENT IS EXECUTED AND SHALL EXPIRE IN THREE (3) YEARS THEREAFTER, UNLESS SOONER TERMINATED OR EXTENDED, IN WHOLE OR IN PART, AS PROVIDED IN THIS AGREEMENT; EXCEPT THAT:

A. COUNTY SHALL EXTEND THIS CONTRACT FOR AN ADDITIONAL 24 MONTHS. (TO BE DONE IN 12 MONTH INCREMENTS).
B. COUNTY SHALL NOTIFY VENDOR OF ANY DETERMINATION TO EXTEND THIS AGREEMENT NOT LESS THAN THIRTY (30) DAYS BEFORE THE EXPIRATION OF THE ORIGINAL OR EXTENDED AGREEMENT.

C. COUNTY'S PROJECT MANAGER MAY AUTHORIZE MONTH TO MONTH EXTENSION AT THE END OF EACH AGREEMENT TERM, NOT TO EXCEED SIX (6) MONTHS.

VENDOR AGREES THAT SUCH EXTENSIONS SHALL BE AT THE SAME RATES, TERMS AND CONDITIONS.

7. PRODUCTS PURCHASED AS A RESULT OF RFP-IS-1057 ARE TO BE SUPPLIED AS OFFERED AND ACCEPTED WITHOUT SUBSTITUTION OF MATERIAL OR STYLE.

   COSTS INCURRED BY THE COUNTY OF LOS ANGELES FOR INTERNAL ACTIVITIES REQUIRED TO RECALL AND REPLACE AN UNAUTHORIZED SUBSTITUTE WILL BE DOCUMENTED AND APPLIED TO THE ACCOUNT OF THE SUPPLIER.

8. PRICE GUARANTEE:

   UNLESS OTHERWISE QUALIFIED, BIDDER AGREES, FOR THE PERIOD OF THIS AGREEMENT, THAT DISCOUNTS QUOTED FROM PRICE LIST ARE MINIMUM FOR THE FIRST THREE (3) YEARS.

   UNDER THE PROPOSED AGREEMENT, THE AWARDED BIDDER ON CASE-BY-CASE BASES MAY OFFER HIGHER DISCOUNT THAN CONTRACT PRICING FOR LARGE QUANTITY PURCHASES.

   IF PRICES DECLINE, OR SHOULD VENDOR AT ANY TIME DURING THE LIFE OF SAID AGREEMENT, SELL THE SAME MATERIALS OR SERVICE UNDER SIMILAR QUANTITY AND DELIVERY CONDITIONS TO THE STATE OF CALIFORNIA, OR ANY COUNTY, MUNICIPALITY OR LEGAL DISTRICT OF THE STATE OF CALIFORNIA AT PRICES BELOW THOSE QUOTED HEREIN, SUCH LOWER PRICES SHALL BE IMMEDIATELY EXTENDED TO THE COUNTY OF LOS ANGELES.

   IF MANUFACTURER'S PRICE LIST OR DISCOUNT STRUCTURE CHANGES, VENDOR SHALL NOTIFY THE COUNTY OF LOS ANGELES PURCHASING DEPARTMENT IN WRITING IMMEDIATELY, IDENTIFYING AGREEMENT BY NUMBER, FURNISHING 2 COPIES OF NEW LIST AND ACCEPTABLE EVIDENCE OF CHANGE IN MANUFACTURER'S DISCOUNT STRUCTURE. IT SHALL BE VENDORS RESPONSIBILITY TO KEEP THE COUNTY OF LOS ANGELES INFORMED OF CHANGES.

   ALL PRICE CHANGES MUST BE APPROVED BY THE COUNTY OF LOS ANGELES PURCHASING AGENT PRIOR TO FORWARDING ANY PRICE CHANGES TO THE DEPARTMENTS. FAILURE TO SUBMIT PRICE CHANGES AND OBTAIN APPROVAL FROM THE PURCHASING AGENT WILL RESULT IN USING THE PRICE ON THE LAST APPROVED PRICE LIST.

9. VENDOR MUST BE AUTHORIZED PARTNER/RESELLER FOR ALL PRODUCTS OFFERED ON THIS CONTRACT. IF DURING THE LIFE OF THE SAID CONTRACT THE VENDOR BECOMES NO LONGER AN AUTHORIZED PARTNER/RESELLER OF A MANUFACTURER PRODUCT, THE VENDOR MUST NOTIFY THE PURCHASING AGENT IN WRITING AND NO LONGER SELL THOSE MANUFACTURER PRODUCTS TO THE DEPARTMENTS.

10. EQUIPMENT OFFERED MUST BE NEW UNUSED CURRENT MODELS COVERED BY THE ORIGINAL EQUIPMENT MANUFACTURER WARRANTY.

11. RESERVATION: THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO BID INDIVIDUAL LARGE REQUIREMENTS WHEN DEEMED IN THE BEST INTEREST OF THE COUNTY.

Special Terms and Conditions

12. UTILIZATION RECAPITULATION REPORT:

    120 DAYS PRIOR TO TERMINATION OF ANY AGREEMENT FORMULATED AS A RESULT OF RFP-IS-1057, VENDOR SHALL FURNISH THE COUNTY OF LOS ANGELES WITH A LIST SHOWING THE AMOUNT OF EACH ITEM DELIVERED. THIS LIST SHALL BE BY INDIVIDUAL ITEM AND SHALL SHOW THE TOTAL DELIVERED TO COUNTY OF LOS ANGELES DURING THE PRIOR YEAR OR PORTION THEREOF. IN ADDITION, A TOTAL DOLLAR VALUE SOLD TO ALL PARTICIPATING AGENCIES DURING THE SAME PERIOD SHALL BE FURNISHED.

13. RETURN OF GOODS RECEIVED:

    YOUR OFFER ON RFP-IS-1057 IS ON THE BASIS THAT ALL ITEMS ARE GUARANTEED EQUAL IN QUALITY AND PATTERN TO THOSE SPECIFIED AND THAT ANY ITEM PURCHASED AS EQUIVALENT AND NOT ACCEPTABLE TO USING DEPARTMENT MAY BE RETURNED FOR FULL CREDIT.

    YOU AGREED TO ACCEPT FOR CREDIT ANY MERCHANDISE RETURNED IN GOOD CONDITION WITHIN FIVE DAYS AFTER RECEIPT OF GOODS WITHOUT ANY HANDLING CHARGES; HOWEVER, NO RETURN SHALL BE MADE OF ANY MATERIAL WHICH HAS BEEN PUT INTO OPERATION OTHER THAN FOR TEST. WHEN PRODUCTS DELIVERED FAIL TO MEET SPECIFICATION, COST OF INSPECTION SHALL BE FOR ACCOUNT OF VENDOR.

14. RIGHT IS RESERVED TO TEST FOR LATER CONSIDERATION BRANDS ON WHICH WE HAVE NO RECORD. THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO CANCEL ANY AGREEMENT OR PORTION OF AGREEMENT FORMULATED ON EXISTING ACCEPTABLE BRANDS WHEN ALTERNATE BRANDS OFFERED AT LOWER PRICES HAVE BEEN TESTED AND ACCEPTED AND EITHER PURCHASE THE ACCEPTABLE ALTERNATE BRAND OR REBID.

15. CANCELLATION

    THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO CANCEL THIS AGREEMENT IF DELIVERY OR SERVICES PROVE UNSATISFACTORY (DEFAULT) AND MAY PROCURE THE ARTICLES OR SERVICES FROM OTHER SOURCES AND MAY DEDUCT FROM UNPAID BALANCE DUE THE VENDOR AND/OR MAY COLLECT AGAINST THE BOND OR SURETY FOR EXCESS COSTS SO PAID. THE PRICES PAID BY THE COUNTY OF LOS ANGELES SHALL BE CONSIDERED THE PREVAILING MARKET PRICE AT THE TIME SUCH PURCHASE IS MADE. THE COUNTY OF LOS ANGELES SHALL BE SOLE JUDGE AS TO SATISFACTORY PERFORMANCE.

16. DEFAULT: IN THE EVENT VENDOR FAILS TO PERFORM HEREUNDER AND DOES NOT CURE SUCH FAILURE WITHIN FIFTEEN (15) CALENDAR DAYS OF THE DATE COUNTY'S NOTICE WAS SENT TO VENDOR, COUNTY MAY, AT ITS SOLE DISCRETION, CANCEL OR TERMINATE THIS CONTRACT. SUCH CANCELLATION OR TERMINATION SHALL BE AT NO COST TO COUNTY. SHOULD COUNTY SO CANCEL OR TERMINATE, COUNTY MAY AT ITS SOLE DISCRETION, PROCURE THE ITEMS OR SERVICES FROM OTHER SOURCES AND VENDOR SHALL BE LIABLE TO COUNTY FOR ANY AND ALL EXCESS COSTS, DETERMINED BY COUNTY, FOR SUCH ITEMS OR SERVICES.

17. TIME IS OF THE ESSENCE:

    IF ANY ANTICIPATED OF ACTUAL DELAYS ARISE, VENDOR SHALL IMMEDIATELY SO NOTIFY COUNTY, REGARDLESS OF NOTICE IF DELIVERIES ARE NOT MADE AT THE TIME AGREED UPON. COUNTY MAY, AT ITS SOLE DISCRETION, TERMINATE THE PURCHASE ORDER AND

PROCEED PURSUANT TO PARAGRAPH ON DEFAULT.

18. NONEXCLUSIVITY: NOTHING HEREIN IS INTENDED NOR SHALL IT BE CONSTRUED AS CREATING ANY EXCLUSIVE ARRANGEMENT WITH VENDOR.

19. ANY AGREEMENT OR CONTRACT AWARDED UNDER RFP-IS-1057 WILL HAVE TO COMPLY WITH THE COUNTY'S QUALITY ASSURANCE PLAN AS FOLLOWS:

    THE COUNTY OR ITS AGENT WILL EVALUATE CONTRACTOR'S PERFORMANCE UNDER THIS AGREEMENT ON NOT LESS THAN AN ANNUAL BASIS. SUCH EVALUATION WILL INCLUDE ASSESSING CONTRACTOR'S COMPLIANCE WITH ALL CONTRACT TERMS AND PERFORMANCE STANDARDS. CONTRACTOR DEFICIENCIES WHICH COUNTY DETERMINES ARE SEVERE OR CONTINUING AND THAT MAY PLACE PERFORMANCE OF THE AGREEMENT IN JEOPARDY IF NOT CORRECTED WILL BE REPORTED TO THE BOARD OF SUPERVISORS. THE REPORT WILL INCLUDE IMPROVEMENT/CORRECTIVE ACTION MEASURES TAKEN BY THE COUNTY AND CONTRACTOR. IF IMPROVEMENT DOES NOT OCCUR CONSISTENT WITH THE CORRECTIVE ACTION MEASURES, COUNTY MAY TERMINATE THIS AGREEMENT OR IMPOSE OTHER PENALTIES AS SPECIFIED IN THIS AGREEMENT.

20. TERMINATION FOR CONVENIENCE:

    ANY AGREEMENT MAY BE TERMINATED, WHEN SUCH ACTION IS DEEMED BY COUNTY TO BE IN ITS BEST INTEREST. TERMINATION SHALL BE EFFECTED BY DELIVERY TO VENDOR OF A NOTICE OF TERMINATION SPECIFYING THE EXTENT TO WHICH PERFORMANCE OF AGREEMENT IS TERMINATED AND THE DATE UPON WHICH SUCH TERMINATION BECOMES EFFECTIVE, WHICH SHALL BE NO LESS THAN TEN (10) DAYS AFTER THE NOTICE IS SENT.

    AFTER RECEIPT OF A NOTICE OF TERMINATION, VENDOR SHALL SUBMIT ITS TERMINATION CLAIM AND INVOICE TO COUNTY, IN THE FORM AND WITH ANY CERTIFICATIONS AS MAY BE PRESCRIBED BY COUNTY. SUCH CLAIM AND INVOICE SHALL BE SUBMITTED PROMPTLY, BUT NOT LATER THAN THREE MONTHS FROM THE EFFECTIVE DATE OF TERMINATION. UPON FAILURE OF VENDOR TO SUBMIT ITS TERMINATION CLAIM AND INVOICE WITHIN THE TIME ALLOWED, COUNTY MAY DETERMINE ON THE BASIS OF INFORMATION AVAILABLE TO COUNTY, THE AMOUNT, IF ANY, DUE TO VENDOR IN RESPECT TO THE TERMINATION, AND SUCH DETERMINATION SHALL BE FINAL. WHEN SUCH DETERMINATION IS MADE, COUNTY SHALL PAY VENDOR THE AMOUNT SO DETERMINED.

    VENDOR SHALL HONOR PURCHASE ORDERS ACCEPTED ON OR BEFORE THE EFFECTIVE DATE OF TERMINATION.

    TERMINATION FOR FAILURE TO OPERATE IN ORDINARY COURSE: VENDOR'S STABILITY WAS AND/IS A PRIMARY BASIS FOR ENTERING INTO AND CONTINUING WITH AGREEMENT, THEREFORE, COUNTY MAY TERMINATE ANY AGREEMENT BY THIRTY (30) DAYS WRITTEN NOTICE SHOULD VENDOR FAIL TO CONTINUE TO DO BUSINESS IN THE ORDINARY COURSE.

21. TERMINATION FOR GRATUITIES:

    COUNTY MAY, BY WRITTEN NOTICE TO VENDOR, TERMINATE THE RIGHT OF VENDOR TO PROCEED UNDER ANY AGREEMENT UPON TEN (10) DAYS WRITTEN NOTICE, IF IT IS FOUND THAT GRATUITIES IN THE FORM OF ENTERTAINMENT, GIFTS, OR OTHERWISE WERE OFFERED OR GIVEN BY, OR ANY AGENT OR REPRESENTATIVE OF VENDOR, TO ANY OFFICER OR EMPLOYEE OF COUNTY WITH A VIEW TOWARD SECURING A CONTRACT OR SECURING FAVORABLE TREATMENT WITH RESPECT TO THE AWARD OF AMENDING,OR THE MAKING OF ANY DETERMINATIONS WITH RESPECT TO THE PERFORMING, OF SUCH

CONTRACT. IN THE EVENT OF SUCH TERMINATION, COUNY SHALL BE ENTITLED TO PURSUE THE SAME REMEDIES AGAINST VENDOR AS IT COULD PURSUE IN THE EVENT OF DEFAULT BY VENDOR.

22. COUNTY OF LOS ANGELES GREEN INITIATIVE

IN LINE WITH THE COUNTY POLICY FOR THE PROCUREMENT OF ENERGY-EFFICIENT EQUIPMENT AND PRODUCTS, PREFERENCE WILL BE GIVEN TO THOSE PRODUCTS THAT MEET THE FEDERAL ENERGY MANAGEMENT PROGRAM (FEMP) STANDARDS OR POSSESS AN ENERGY STAR LABEL.

VENDOR WILL USE PACKAGING MATERIALS THAT ARE RECYCLABLE AND/OR REUSABLE. VENDOR WILL NOT USE ENVIRONMENTALLY HARMFUL MATERIAL, SUCH AS STYROFOAM, IN THE PACKAGING OF PRODUCTS DELIVERED FOR USE BY THE COUNTY OF LOS ANGELES.

23. AUTHORIZATION WARRANTY

CONTRACTOR REPRESENTS AND WARRANTS THAT THE PERSON EXECUTING THIS AGREEMENT FOR CONTRACTOR IS AN AUTHORIZED AGENT WHO HAS ACTUAL AUTHORITY TO BIND CONTRACTOR TO EACH AND EVERY TERM, CONDITION AND OBLIGATION OF THIS AGREEMENT AND THAT ALL REQUIREMENTS OF CONTRACTOR HAVE BEEN FULFILLED TO PROVIDE SUCH ACTUAL AUTHORITY.

END

Manufacturer Name	Product Line	Price List	% Discount Offered
AIM ELECTRONICS CORP	Rf Connectors & Adaptors	LIST PRICE	31.50%
AIM ELECTRONICS CORP	All Other	LIST PRICE	45.00%
ALTRONIX CORPORATION	All	LIST PRICE	29.50%
AMERICAN FIBERTEK INC.	All	LIST PRICE	0.00%
ARECONT	All	LIST PRICE	0.00%
AVALAN WIRELESS	Accessories	LIST PRICE	10.00%
AVALAN WIRELESS	Wireless Systems	LIST PRICE	0.00%
CBC AMERICA	All	LIST PRICE	0.00%
CLARITY DIV. OF VALCOM	All	LIST PRICE	10.00%
CLEARPIX	All	LIST PRICE	0.00%
COMNET	All	LIST PRICE	0.00%
COOPER WHEELOCK	Signalling & Paging	LIST PRICE	35.00%
COOPER WHEELOCK	Fire Alarm Products	LIST PRICE	45.00%
COOPER WHEELOCK	Voicelink Systems	LIST PRICE	45.00%
COOPER WHEELOCK	Lucent Logo	LIST PRICE	25.00%
DIGIMERGE	All	LIST PRICE	24.50%

Manufacturer Name	Product Line	Price List	% Discount Offered
DITEK	All	LIST PRICE	30.50%
DOLPHIN COMPONENTS CORP	All	LIST PRICE	36.00%
EVERFOCUS ELECTRONICS CORP.	All	LIST PRICE	0.00%
EXACQ	All	LIST PRICE	0.00%
FLUIDMESH NETWORKS	All	LIST PRICE	0.00%
FUJINON	All	LIST PRICE	0.00%
GE SECURITY	All	LIST PRICE	6.00%
GSP AMERICA	All	LIST PRICE	0.00%
HES	All	LIST PRICE	0.00%
ID VIEW	All	LIST PRICE	0.00%
IEI	All	LIST PRICE	0.00%
INGERSOLL-RAND COMPANY	Ingersoll Rand-schlage, Locknetics - Locknetics & Wirleless Access	LIST PRICE	21.50%
INGERSOLL-RAND COMPANY	Ingersoll Rand-schlage, Locknetics - Readers/Rec Sys	LIST PRICE	35.00%
INGERSOLL-RAND COMPANY	Ingersoll Rand - Von Duprin	LIST PRICE	17.50%
INTERNATIONAL FIBER SYSTEMS	All	LIST PRICE	35.00%
JVC PROFESSIONAL PRODS. CO	All	LIST PRICE	0.00%

Manufacturer Name	Product Line	Price List	% Discount Offered
KBC NETWORKS	All	LIST PRICE	0.00%
KEYSCAN INC.	All	LIST PRICE	38.00%
L-COM/HYPERLINK	ALL	LIST PRICE	0.00%
MILESTONE	ALL	LIST PRICE	0.00%
NETWORK VIDEO TECHNOLOGIES, INC.	All	LIST PRICE	31.50%
NITEK	All	LIST PRICE	32.50%
NUUO	All	LIST PRICE	0.00%
OPTEX (USA) INC	All	LIST PRICE	19.50%
PELCO	Access Control	LIST PRICE	32.50%
PELCO	All Other	LIST PRICE	29.00%
POTTER ELECTRIC SIGNAL	All	LIST PRICE	31.50%
RAINBOW CCTV	All	LIST PRICE	23.00%
RTS SENTRY	All	LIST PRICE	0.00%
RUTHERFORD CONTROLS INT'L CORP	All	LIST PRICE	38.50%
SECURITRON	All	LIST PRICE	0.00%
SPECO TECHNOLOGIES	All	LIST PRICE	29.50%

Manufacturer Name	Product Line	Price List	% Discount Offered
TALK-A-PHONE	All	LIST PRICE	26.00%
TAMRON	All	LIST PRICE	0.00%
TATUNG	All	LIST PRICE	0.00%
TOSHIBA AMERICA INFORMATION	Ipr Recorders 35/35/25	LIST PRICE	12.00%
TOSHIBA AMERICA INFORMATION	All Other	LIST PRICE	38.50%
TOTE VISION	All	LIST PRICE	24.00%
VERACITY/HIGHWIRE	All	LIST PRICE	0.00%
VIDEOLARM	All	LIST PRICE	0.00%
VUANCE, INC.	Accutech	LIST PRICE	18.00%
VUANCE, INC.	Aaid	LIST PRICE	32.00%
VUANCE, INC.	Security Inc., Llc - Access Control	LIST PRICE	24.00%
VUANCE, INC.	Security Inc., Llc - All Other	LIST PRICE	28.00%

Pricing applies to normally stocked Graybar materials. Discounts are based on List Price or Cost in effect at time of order.

Standard delivery policy provides customers with next day service, free of charge, for materials stocked in the branch and is within the standard

Orders requiring same day or expedited next-day service, non-stock items, special order or special handling, and materials obtained from the manufacturer, may include shipping or handling charges. Any shipping, handling or other costs will be negotiated at time of order.

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
3 Com	ALL	0.00%	1
3M Telecommunications	All Other	25.00%	31
3M Telecommunications	Copper Splicing	26.00%	33
3M Telecommunications	Diagnostic Products	11.00%	11
3M Telecommunications	Fiber Connectivity	26.00%	33
3M Telecommunications	Locating And Marking Products	11.00%	11
Aastra Telecom	All Other	16.50%	17
Aastra Telecom	Res/bus Sys, Non-Meridian M5xxx-restrictd	28.50%	37
ACTERNA	ALL	0.00%	1
ADC Telcommunications	Adc Truenet Cable	33.00%	45
ADC Telcommunications	All Other	31.00%	42
ADC Telcommunications	Campus	0.00%	1
ADC Telcommunications	Cross Connect	33.00%	45
ADC Telcommunications	Dsx 1/2 Products	10.00%	10
ADC Telcommunications	Dsx 3/4 Products	41.00%	60
ADC Telcommunications	Enterprise - Distribution Frames	10.00%	10
ADC Telcommunications	Truenet Cable	33.00%	45
Adirondak Wire & Cable	ALL	0.00%	1
ADM MICRO, INC.	ALL	0.00%	1
ADVANCED AMERICAN TELECOM	ALL	0.00%	1
AERVOE INDUSTRIES	ALL	0.00%	1
AFL Telecommunications	All Other	35.00%	48
AFL Telecommunications	Noyes	15.00%	15
AFL Telecommunications	Outside Plant Hardware except Fiber Dist Hubs	15.00%	15
Agilent Technologies	ALL	6.00%	5
Aiphone	ALL	26.00%	33
AIR KING VENTILATION PRO	ALL	0.00%	1
AK STAMPING	ALL	0.00%	1
ALCATEL	ALL	0.00%	1
ALFLEX CORPORATION	ALL	0.00%	1
ALKCO MANUFACTURING COMPANY	ALL	0.00%	1
Allen-Tel	All Other	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Allen-Tel	Cross Connect	39.00%	56
Allen-Tel	Data Prod	37.50%	53
Allen-Tel	Install Prod	39.00%	56
Allen-Tel	Opt Fbr Prod	39.00%	56
Allen-Tel	Outlets	39.00%	56
Allen-Tel	Plates	41.00%	60
ALLIED BOLT INC	ALL	0.00%	1
ALLIED ELECTRONICS, INC.	ALL	0.00%	1
ALLIED MOULDED PRODUCTS	ALL	0.00%	1
Allied Telesis / Allied Telsyn	Accessories	6.00%	5
Allied Telesis / Allied Telsyn	All Other	21.00%	24
Allied Telesis / Allied Telsyn	Modular Outl	6.00%	5
Allied Telesis / Allied Telsyn	Network Card	3.00%	3
Allied Telesis / Allied Telsyn	Software	0.00%	1
Allied Telesis / Allied Telsyn	Switches	3.00%	3
Alloptic	ALL	8.00%	8
Alpha Technologies	ALL	35.00%	48
Alpha Wire	ALL	35.00%	48
Altigen Communications	ALL	0.00%	1
AMERICAN FITTINGS CORP	ALL	0.00%	1
American Polywater	ALL	7.50%	7
American Power Conversion	ALL OTHER	39.50%	57
American Power Conversion	Netbotz	29.00%	38
AMERLUX INC	ALL	0.00%	1
AMETEK, INCORPORATED	ALL	0.00%	1
AMETRIX	ALL	0.00%	1
Amp	All Other	35.00%	48
Amp	Amp Osp	32.50%	44
Amp	Amptrac	17.00%	18
Amp	Commercial Construction, Heating Product	0.00%	1
Amp	Ditel	32.50%	44
Amp	Dulmison Inc.	32.50%	44

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Amp	Enet Wrkgrp	17.00%	18
Amp	F/o Ptch Crd	21.00%	24
Amp	Fbr Opt Cbl	23.50%	29
Amp	Hub	32.50%	44
Amp	Std F/o Cbls	21.00%	24
Amp	Telecom Osp	32.50%	44
AMPHENOL CORP.	ALL	0.00%	1
AMSECO / POTTER	ALL	0.00%	1
ANAMET ELECTRICAL, INC	ALL	0.00%	1
ANGLO AMERICAN ENTERPRISE	ALL	0.00%	1
ANRITSU	ALL	0.00%	1
ARGUS TECHNOLOGIES, LTD	ALL	0.00%	1
ARMORCAST PRODUCTS COMPANY	ALL	0.00%	1
Arrow Magnolia	ALL	22.00%	26
ATLANTIC SCIENTIFIC CORP	ALL	0.00%	1
ATLANTIC TELECONNECT INC	ALL	0.00%	1
AUTOMATIC TIMING & CONTROLS	ALL	0.00%	1
Avaya Communications	ALL	0.00%	1
B & K Precision	ALL	7.00%	6
BAND-IT - IDEX INC	ALL	0.00%	1
BAUDCOM	ALL	0.00%	1
BAY NETWORKS	ALL	0.00%	1
BEGHELLI INC	ALL	0.00%	1
BEKAERT CORP	ALL	0.00%	1
Belden Wire & Cable	All Other	35.00%	48
Belden Wire & Cable	Belden Cable (new Generation)	22.00%	26
Belden Wire & Cable	Coax Cables	16.00%	16
Belden Wire & Cable	Control Office Cable	22.00%	26
Belden Wire & Cable	Fiber Cable	25.00%	31
Belden Wire & Cable	Osp Cable	27.00%	35
Belden Wire & Cable	Resi Cable	22.00%	26
Belden Wire & Cable	Trapeze Wireless	0.00%	1

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Belden Wire & Cable	Trapeze Wireless Demo Equipment	15.00%	15
Belden Wire & Cable	Trapeze Wireless Hardware Software And Accessories	15.00%	15
Belden Wire & Cable	Tray And Imsa Cable	24.00%	30
BELKIN COMPONENTS	ALL	0.00%	1
BENNER-NAWMAN INC	ALL	0.00%	1
Berk-tek Wire & Cable	6lan Plenum	45.00%	64
Berk-tek Wire & Cable	All Other	37.50%	53
Berk-tek Wire & Cable	Cat 5ep 4pr Only	46.00%	65
Berk-tek Wire & Cable	Cat 6p Plenum	46.00%	65
Berk-tek Wire & Cable	I/o Hybrd Fo	28.50%	37
Berk-tek Wire & Cable	Lanmark-10g Cat 6 Augmented Plenum	40.00%	58
Berk-tek Wire & Cable	Lanmark-10g Cat 6 Augmented Riser	40.00%	58
Berk-tek Wire & Cable	Std F/o Cbls	28.50%	37
BI-TRONICS INC	ALL	0.00%	1
BLACK BOX CORP	ALL	0.00%	1
BLF CORPORATION	ALL	0.00%	1
B-Line Telecom	ALL	37.00%	51
BLONDER TONGUE	ALL	0.00%	1
Bogen	ALL	35.00%	48
BOSCH SECURITY SYSTEMS	ALL	0.00%	1
Bourns	ALL	17.50%	19
BOWHEAD MANUFACTURING	ALL	0.00%	1
Brady Worldwide	Discount Schedule A Items	10.00%	10
Brady Worldwide	Discount Schedule B Items	0.00%	1
Brady Worldwide	Discount Schedule C Items	0.00%	1
Brady Worldwide	Discount Schedule D Items	0.00%	1
Brady Worldwide	Discount Schedule E Items (Other than Jet below)	10.00%	10
Brady Worldwide	Discount Schedule F Items	10.00%	10
Brady Worldwide	Discount Schedule H Items	0.00%	1
Brady Worldwide	Sched E - Jettab Ink Jet Printable Markers	10.00%	10
BROTHER INTERNATIONAL	ALL	0.00%	1
C Enterprises	ALL	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
CABLE EXCHANGE	ALL	0.00%	1
CABLE MANAGEMENT SOLUTIONS INC.	ALL	0.00%	1
CABLE PREP	ALL	0.00%	1
Cablofil Inc.	ALL	37.00%	51
CANTEX IND	ALL	0.00%	1
CAPP INC	ALL	0.00%	1
CARRIER ACCESS	ALL	0.00%	1
CASCO MANUFACTURING CO.	ALL	0.00%	1
CEECO/COMMUNICATION EQUIPMENT &	ALL	0.00%	1
Cementex	ALL	25.00%	31
Charles Industries	ALL	21.50%	25
CHARLESTON INDUSTRIES	ALL	0.00%	1
Chatsworth	46353-103,203,503 & 703	32.50%	44
Chatsworth	All Other	38.50%	55
Chatsworth	Expanda Rack	32.50%	44
Chatsworth	Other 46353 Racks	32.50%	44
Chatsworth	Quadra Rack	32.50%	44
CHLORIDE SYSTEMS	ALL	0.00%	1
CIDCO	ALL	0.00%	1
CIRCA TELECOM USA	ALL	0.00%	1
CISCO SYSTEMS, INC.	ALL	0.00%	73
CLARCOR AIR FILTRATION PRODUCTS	ALL	0.00%	1
CLAUSE CUTLERY	ALL	0.00%	1
COIL SALES / CHARLES INDUSTRIES	ALL	0.00%	1
Comdial	All Other	36.00%	49
Comdial	Cards/proccessors	0.00%	1
Comdial	DX80 Kits / Packages	0.00%	1
Comdial	Fxii	13.00%	13
Comdial	Voicemail - Debut	41.00%	60
Comdial	Voicemail - Inchg Drop Ship	41.00%	60
Comdial	Voicemail - Kv Drop Ship Only	41.00%	60
Command Communications	ALL	23.00%	28

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Commscope	All Other	36.00%	49
Commscope	Commscope Coax Products - Security Cables	23.50%	29
Commscope	Fbr Apparats - Instapatch	21.00%	24
COMTREND CORPORATION	ALL	0.00%	1
CONDUX INTERNATIONAL	ALL	0.00%	1
CONKLIN CORP	ALL	0.00%	1
CON-TECH	ALL	0.00%	1
COPPER MOUNTAIN	ALL	0.00%	1
CORCOM	ALL	0.00%	1
Corning	All Other	36.50%	50
Corning	Copper O/p - All Other	23.00%	28
Corning	Copper O/p - Bld Entrnc Protection	29.50%	39
Corning	Subscrb Dmrc - All Other	29.50%	39
Corning	Subscrb Dmrc - Nid Outdoor	25.00%	31
Cortelco	All Other	37.00%	51
Cortelco	Aries Dig Pckgs-drp Ship	10.00%	10
Cortelco	Aries Digital - All Other	22.00%	26
Cortelco	Compass	42.00%	61
Cortelco	Corsair Products	22.00%	26
Cortelco	ITT Telcome	22.00%	26
Cortelco	Multi Feature Phones - All Other	22.00%	26
Cortelco	Multi Feature Phones - Caller ID Adjunct Prod	37.00%	51
Cortelco	Multi Feature Phones - Centurion	37.00%	51
Cortelco	Multi Feature Phones - ISDN Sets	50.00%	70
Cortelco	Multi Feature Phones - Tribute Feature Sets	37.00%	51
Cortelco	Multi Feature Phones - Voyage Feature Sets	37.00%	51
Cortelco	Odyssey Sys	22.00%	26
Cortelco	Single Line Phones - All Other	39.00%	56
Cortelco	Single Line Phones - Conference Phone Product	50.00%	70
CP TECHNOLOGIES	ALL	0.00%	1
Crain Enterprises	ALL	22.00%	26
CRAIN ENTERPRISES INCORPORATED	ALL	0.00%	1

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
CROWE ROPE	ALL	0.00%	1
CRYDOM	ALL	0.00%	1
CW COMMUNICATIONS	ALL	0.00%	1
CXR LARUS CORP	ALL	0.00%	1
CYBERPOWER	ALL	0.00%	1
CYLIX CORP	ALL	0.00%	1
D & W DISTRIBUTORS INC.	ALL	0.00%	1
DA LITE SCREEN COMPANY	ALL	0.00%	1
DANA BLUE	ALL	0.00%	1
DATA DISPLAY PRODUCTS	ALL	0.00%	1
DAVID CLARK & CO	ALL	0.00%	1
DEES COMMUNICATIONS	ALL	0.00%	1
Diamond Communicaitons	ALL	38.00%	54
D-Link	ALL	23.50%	29
DOMINION LAZERCOM	ALL	0.00%	1
Draka	Alactel Telc	36.00%	49
Draka	All Other	31.50%	43
Dukane Corporation	ALL	21.50%	25
DURACELL BATTERY	ALL	0.00%	1
DV TEL	ALL	0.00%	1
DYNALEC	ALL	0.00%	1
E & R INDUSTRIAL SALES, INC.	ALL	0.00%	1
Eaton	All Other	30.00%	40
Eaton	T1 Isolators	22.00%	26
Edwards Company	ALL	13.00%	13
ELASTIMOLD - UTILITY DIVISION OF	ALL	0.00%	1
ELECTRIC MOTION CO	ALL	0.00%	1
ELLIPTIPAR	ALL	0.00%	1
ELTEK VALERE, INC.	ALL	0.00%	1
Emerson Network Power	Aim Electronics Corp - All Others	45.00%	64
Emerson Network Power	Aim Electronics Corp - Rf Connectors & Adaptors	31.50%	43
Emerson Network Power	Air Comfort Products Div.	45.00%	64

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Emerson Network Power	All Other	13.00%	13
Emerson Network Power	Edco	15.00%	15
E-MON, LLC	ALL	0.00%	1
ENCORE WIRE CORPORATION	ALL	0.00%	1
ENERGIZER BATTERY, INC.	ALL	0.00%	1
ENERGY SOLUTIONS INTL.	ALL	0.00%	1
ENERSYS INC	ALL	0.00%	1
ENERTRON TECHNOLOGIES	ALL	0.00%	1
ENGENIUS TECHNOLOGIES INC	ALL	0.00%	1
ENGINEERED PRODUCTS	ALL	0.00%	1
ENTONE	ALL	0.00%	1
Erico	All Other	0.00%	1
Erico	Rigid Strut, Loop Hangers, Misc Mech	25.50%	32
Erico	Strt Acc, Pipe Hnges, Bm Clmps, Slick Strut Nuts	25.50%	32
Erico	Threaded Rod	28.50%	37
Essex Wire & Cable	ALL	37.00%	51
ETHERWAN SYSTEMS	ALL	0.00%	1
EXCELINE	ALL	0.00%	1
Federal Signal	All Other	20.00%	22
Federal Signal	Red Code Items	29.00%	38
FERGUSON ENTERPRISES	ALL	0.00%	1
FERNCO INC	ALL	0.00%	1
FIBER & CABLE/OPTI-LOOP	ALL	0.00%	1
FIBER INSTRUMENT SALES	ALL	0.00%	1
FIBER OPTIC INC	ALL	0.00%	1
FIBERTRON	ALL	0.00%	1
FINISHADAPT INC	ALL	0.00%	1
FIRE-LITE ALARMS INC	ALL	0.00%	1
FISHER PIERCE OLC	ALL	0.00%	1
Fluke	Accessories & Fiber Testers	35.00%	48
Fluke	All Other	0.00%	1
Fluke	Cable Meters - All Other	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Fluke	Cable Meters - Fluke Products & Dsp4300	15.00%	15
Fluke	Dracon Items - 11289-000 & 11290-000	0.00%	1
Fluke	Dracon Items - All Other	35.00%	48
Fluke	Fluke Corp, Nettool, & Pyramid	15.00%	15
Fluke	Instruments, Meters	15.00%	15
Fluke	Low End Datacom Tools	3.00%	3
Fluke	Microtest & Onetouch	35.00%	48
Fluke	One Touch Enhancement & Training Pks	0.00%	1
Fluke	Remcon & Motorguard	15.00%	15
Fluke	Telcom Access Testers	35.00%	48
FORCE10 NETWORKS	ALL	0.00%	1
FOSTER CORP	ALL	0.00%	1
FOUNDRY NETWORKS	ALL	0.00%	1
Franklin Instrument	ALL	48.00%	68
Gaitronics	All Other	21.00%	24
Gaitronics	Smart Phones	35.00%	48
Geist	ALL	8.00%	8
GEIST PLASTICS	ALL	0.00%	1
GEMS SENSORS INC.	ALL	0.00%	1
GENERAC POWER SYSTEMS, INC.	ALL	0.00%	1
General Cable	ALL OTHER	37.00%	51
General Cable	Cat 5ep 4pr Only	42.50%	62
General Cable	Cat 5enp 4pr Only	42.50%	62
General Cable	Cat 6p Nonplenum	42.50%	62
General Cable	Cat 6p Plenum	47.00%	67
General Cable	Central Office	20.50%	23
General Cable	Coax Cables	20.50%	23
General Cable	Cord Sets	17.00%	18
General Cable	Fire Alarm	20.50%	23
General Cable	Gnrl Elec Cb	20.50%	23
General Cable	Photonics	20.50%	23
General Cable	Portable Cable	17.00%	18

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
General Cable	Resi Cable	20.50%	23
General Cable	Security Cable	20.50%	23
General Hardware	ALL	0.00%	1
General Machine Products	ALL	35.00%	48
GENERAL STRUCTURES INC	ALL	0.00%	1
GENERIC FIBER PRODUCTS	ALL	0.00%	1
GENERIC PREMISE PRODUCTS	ALL	0.00%	1
Generic Vendor - CWC	ALL	10.00%	10
GENTEX CORP	ALL	0.00%	1
GLYPTAL INC	ALL	0.00%	1
GN Jabra / GN Netcom	ALL	36.00%	49
GORDON KAPES INC	ALL	0.00%	1
Great Lakes Case & Cabinets	Advantage Workstations	30.50%	41
Great Lakes Case & Cabinets	All Other	20.50%	23
GS METALS	ALL	0.00%	1
HAMMOND MANUFACTURING	ALL	0.00%	1
Hammond Manufacturing	ALL	43.00%	63
HARDING INSTRUMENT	ALL	0.00%	1
HARGER LIGHTNING PROTECTION INC	ALL	0.00%	1
Harris Dracon	ALL	0.00%	1
HAWAII ENERGY SYSTEMS, LLC	ALL	0.00%	1
HERITAGE PLASTICS INC	ALL	0.00%	1
HILTI INC	ALL	0.00%	1
HIRSCHMANN AUTOMATION & CONTROL, IN	ALL	0.00%	1
HI-TECH FUSES INC.	ALL	0.00%	1
Hoffman	ALL	40.00%	58
HOLOCOM NETWORKS	ALL	0.00%	1
HOMAC MANUFACTURING	ALL	0.00%	1
HOMACO	ALL	0.00%	1
HOUSTON WIRE&CABLE CO	ALL	0.00%	1
Hubbell	All Other	36.00%	49
Hubbell	Modular Jack - Obs	33.00%	45

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Hubbell - Lenoir City	ALL	0.00%	1
HUGHES BROTHERS	ALL	0.00%	1
IMC NETWORKS	ALL	0.00%	1
INDALEX ALUMINUM SOLUTION	ALL	0.00%	1
INDEPENDENT TECHNOLOGIES, INC.	ALL	0.00%	1
INGRAM MICRO	ALL	0.00%	1
INTELLITOUCH	ALL	0.00%	1
Interalia Communicaitons	ALL	22.50%	27
International Fiber Systems	ALL	30.00%	40
IPEX INC	ALL	0.00%	1
Irwin Company	ALL	25.00%	31
ITW Linx	All Other	29.50%	39
ITW Linx	Speciality Surge Protectors	22.50%	27
Jackmoon USA, Inc.	ALL	0.00%	1
JACKSON TOOL	ALL	0.00%	1
JDSU	ALL	0.00%	1
JONARD INDUSTRIES CORP	ALL	0.00%	1
JONES-STEPHENS CORP	ALL	0.00%	1
KAF-TECH, INC.	ALL	0.00%	1
KENTROX, LLC	ALL	0.00%	1
KIDDE FIRE FIGHTING	ALL	0.00%	1
KNOPP INC	ALL	0.00%	1
KONEXX	ALL	0.00%	1
KRALOY DIVISION	ALL	0.00%	1
Krylon	ALL	28.00%	36
KRYLON PRODUCTS GROUP	ALL	0.00%	1
LAGASSE BROTHERS, INC.	ALL	0.00%	2
LAMSON PIPE COMPANY TELECOM SYS	ALL	0.00%	2
LANTECH COMM. INC	ALL	0.00%	2
LARUS	ALL	0.00%	2
L-COMP INC	ALL	0.00%	2
LEACH	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
LEICA GEOSYSTEMS	ALL	0.00%	2
LENOX / IRWIN INDUSTRIAL TOOL	ALL	0.00%	2
Leviton Telcom	All Other	36.00%	49
Leviton Telcom	JBL Product Line	20.00%	22
LG ELECTRONICS USA INC.	ALL	0.00%	2
Liebert Company	ALL	35.00%	48
LOCKNETICS	ALL	0.00%	2
Lucent Technologies	All Other	35.00%	48
Lucent Technologies	Mm F/o Cable	20.00%	22
LUDLOW TEXTILES	ALL	0.00%	2
Lynn Electronics	All Other	23.50%	29
Lynn Electronics	Cords	42.00%	61
Lynn Electronics	Molded Cable Assemblies	40.00%	58
Lynn Electronics	Telco Cable Assemblies	28.00%	36
LYON WORKSPACE PRODUCTS	ALL	0.00%	2
MAC PRODUCTS INC	ALL	0.00%	2
MacLean Power Systems / Reliable Power Products	All Other	16.00%	16
MacLean Power Systems / Reliable Power Products	Continental Electric Co	0.00%	2
MacLean Power Systems / Reliable Power Products	Reliable-bethea	0.00%	2
Mag Instrument	ALL	35.00%	48
MAGNOLIA CHEMICAL	ALL	0.00%	2
MAJOR CUSTOM CABLE INC	ALL	0.00%	2
MALCOLITE CORP	ALL	0.00%	2
MALTON EQUIPMENT CO	ALL	0.00%	2
MARCONI COMMUNICATIONS	ALL	0.00%	2
MARYLAND SPECIALTY WIRE	ALL	0.00%	2
MAXCELL BUSINESS UNIT	ALL	0.00%	2
Meltric	ALL	3.00%	3
MERU NETWORKS	ALL	0.00%	2
Metallics	ALL	35.00%	48
METRO TEL CORP	ALL	0.00%	2
MGE UPS SYSTEMS	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Microtest	ALL	0.00%	2
MIDDLE ATLANTIC PRODUCTS	ALL	0.00%	2
MINUTE MAN	ALL	0.00%	2
MITEL	ALL	0.00%	2
Mohawk Wire & Cable	10g Cat 6 Augmented Plenum	46.05%	66
Mohawk Wire & Cable	All Other	37.00%	51
Mohawk Wire & Cable	Cat 5enp 4pr Only	40.50%	59
Mohawk Wire & Cable	Cat 5ep 4pr Only	42.50%	62
Mohawk Wire & Cable	Cat 5exhp Plenum	40.50%	59
Mohawk Wire & Cable	Cat 6np Advancenet (plen and Non plen)	46.05%	66
Mohawk Wire & Cable	Cat 6p 6lan (plen and Non plen)	41.00%	60
Mohawk Wire & Cable	Category Osp Cables	40.50%	59
MOLDCAST DIVISION	ALL	0.00%	2
MOLEX CONNECTOR CORPORATION	ALL	0.00%	2
MOSAIC	ALL	0.00%	2
MOSCOM/VERAMARK TECHNOLOGIES	ALL	0.00%	2
Motorola	Accessories & Talkabout	9.00%	73
Motorola	All Other	17.00%	73
Motorola	Cbl Assy & Mdm/Trans	0.00%	73
Motorola	Vngrd Hrdwr & Sftwr	0.00%	73
MRV Communications	ALL	15.00%	15
Multi-Link	ALL	34.00%	47
MULTI-TECH	ALL	0.00%	2
NATIONAL PIPE & PLASTICS INC	ALL	0.00%	2
NEC UNIFIED SOLUTIONS, INC	ALL	0.00%	2
Neptco	ALL	18.45%	21
NETSOURCE	ALL	0.00%	2
New Basis West	ALL	15.00%	15
NEWELL RUBBERMAID, INC	ALL	0.00%	2
Newton Instrument	ALL	29.50%	39
NICE SYSTEMS	ALL	0.00%	2
NITSUKO AMERICA	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
NORTEL / BAY NETWORKS	ALL	0.00%	2
NORTH SAFETY PRODUCTS	ALL	0.00%	2
NORTHSTAR BATTERY COMPANY	ALL	0.00%	2
NOYES FIBER SYSTEMS	ALL	0.00%	2
NTE ELECTRONICS, INC.	ALL	0.00%	2
NUTONE	ALL	0.00%	2
NVT	ALL	0.00%	2
OATEY	ALL	0.00%	2
OFS FITEL, LLC BRIGHTWAVE	ALL	0.00%	2
OK INDUSTRIES	ALL	0.00%	2
OLDCASTLE PRECAST, INC.	ALL	0.00%	2
Oneac	ALL	18.00%	20
OPTELECOM	ALL	0.00%	2
Optical Cable Corporation	ALL	27.00%	35
Ortronics	All Other	35.00%	48
Ortronics	Fb Jmp&Ass	43.00%	63
Ortronics	Non Mod Distr	15.00%	15
Ortronics	Onq Security Products - Other than Legrand, Greyfox	0.00%	2
Ortronics	Racks - SWING EZ WALL RACK	15.00%	15
Ortronics	Telco Cable	28.50%	37
P & R INDUSTRIES	ALL	0.00%	2
P.K. NEUSES, INCORPORATED	ALL	0.00%	2
Paladin Corp	ALL	12.00%	12
PANAMAX	ALL	0.00%	2
Panasonic	30810/60610 Accessories	17.00%	18
Panasonic	All Other	12.00%	12
Panasonic	All Other Crdls Phn Pr	29.50%	39
Panasonic	Corded Phone - Current Singl and Mult	17.00%	18
Panasonic	Corded Phone - Previous Singl, Mult, and Conf	35.00%	48
Panasonic	Dgt Spr Hybr - Kx-td Accessories	17.00%	18
Panasonic	Dgt Spr Hybr - Kx-td Cards/processors	7.00%	6
Panasonic	Dgt Spr Hybr - Kx-td Dgtl Spr Hybrd Phn	7.00%	6

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Panasonic	Dgtl Ln Sets-current - Sng and Mult	17.00%	18
Panasonic	Dgtl Pbx - Kx-td 500 Accessories	17.00%	18
Panasonic	Dgtl Pbx - Kx-td336/500 Cards/proc	7.00%	6
Panasonic	Fax Machines	35.00%	48
Panasonic	Ip Products	0.00%	2
Panasonic	Ksu-less Phn	35.00%	48
Panasonic	Panasonic CCTV	27.00%	35
Panasonic	Panasonic Lighting Prod	35.00%	48
Panasonic	Power Tools	35.00%	48
Panasonic	Service Co.	35.00%	48
Panasonic	Software / Licenses	7.00%	6
Panasonic	Vent Fans	35.00%	48
Panasonic	Voice Proces - Larger Than 4 Port Sys.	7.00%	6
Panasonic	Voice Proces - Nx-ncp Product & Licenses	7.00%	6
Panasonic	Wireless Pro Accessories	35.00%	48
PANAVISE PRODUCTS INC.	ALL	0.00%	2
Panduit	All Other	29.00%	38
Panduit	Co1 Jack Modules	37.00%	51
Panduit	Co2 Copper Patch Cords	37.00%	51
Panduit	Co3 Patch Panels	37.00%	51
Panduit	Co4 Punchdown Products	37.00%	51
Panduit	Co5 Shielded Jack Modules	37.00%	51
Panduit	Co6 Shielded Patch Cords	37.00%	51
Panduit	Excluded Fiber Runner Cable Products	15.00%	15
Panduit	Fb1 Fiber Connectors	37.00%	51
Panduit	Fb2 Fiber Patchcords	37.00%	51
Panduit	Fb3 Adapter Modules And Adapters	37.00%	51
Panduit	Fr1 Fiber Runner Cable Routing Channel	15.00%	15
Panduit	Fr2 Fittings And Couplers	15.00%	15
Panduit	Fr3 Fiber Duct Cable And Cover	37.00%	51
Panduit	Ou1 Outlet Netowrk Products	37.00%	51
Panduit	Rk2 Cable Management	37.00%	51

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Para Systems	All Other	33.50%	46
Para Systems	Enterprise Ups	24.00%	30
Para Systems	Xrt & Mbk Series Ups	24.00%	30
PARADYNE / ZHONE TECHNOLOGIES	ALL	0.00%	2
PCT INTERNATIONAL	ALL	0.00%	2
PELICAN PRODUCTS INC	ALL	0.00%	2
PEPPERL & FUCH'S	ALL	0.00%	2
PERMA-COTE INDUSTRIES	ALL	0.00%	2
PHASETRONICS / MOTORTRONICS	ALL	0.00%	2
PICO MACOM INC	ALL	0.00%	2
PICOMA IND INC	ALL	0.00%	2
PLANT EQUIPMENT	ALL	0.00%	2
Plantronics	All Other	39.50%	57
Plantronics	Clearvox Headsets	35.00%	48
Plantronics	Jackset Headset Adapters	35.00%	48
Plantronics	Lucent Logo Kits	5.00%	4
Plantronics	Lucent Logo Products	35.00%	48
Plantronics	Mobile Headsets & Adptrs	48.50%	69
Plantronics	Spares And Accessories	35.00%	48
Platt Luggage	ALL	35.00%	48
Polycom	All Other	37.26%	52
Polycom	Audio Teleconferencing	35.00%	48
Porcelain Products Company	All Other	37.00%	51
Porcelain Products Company	Trans Insul	0.00%	2
PORCELAN PRODUCTS	ALL	0.00%	2
Porta Systems	ALL	12.00%	12
POTTER BRUMFIELD	ALL	0.00%	2
POWER SALES & ADVERTISING	ALL	0.00%	2
POWER SONIC CORP	ALL	0.00%	2
POWERSMITHS INT. CORP.	ALL	0.00%	2
PRECIDIA TECHNOLOGIES	ALL	0.00%	2
Preformed Line Products	All Other	5.00%	4

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Preformed Line Products	Communications Products	0.00%	2
PREMAX LLC	ALL	0.00%	2
PROFORMA PRINTGRAPHICS	ALL	0.00%	2
PROGRESSIVE ELECTRONICS / GREENLEE	ALL	0.00%	2
PRONTO NETWORKS, INC.	ALL	0.00%	2
PRYSMIAN POWER CABLES & SYSTEMS	ALL	0.00%	2
PYRAMID INDUSTRIES	ALL	0.00%	2
Pyramid Industries	ALL	21.00%	24
QUEEN CITY PLASTICS INC	ALL	0.00%	2
Quicktron	ALL	37.00%	51
R&R INDUSTRIES	ALL	0.00%	2
RACEWAY TECHNOLOGY	ALL	0.00%	2
Rad Data Comm	ALL	14.50%	14
RAINBOW TECHNOLOGY CORP	ALL	0.00%	2
Raychem	ALL	0.00%	2
RCI	ALL	0.00%	2
READYLINKS INC.	ALL	0.00%	2
RECOGNITION SYSTEMS	ALL	0.00%	2
REDBACK NETWORKS	ALL	0.00%	2
REIKER ENTERPRISES	ALL	0.00%	2
RITTAL CORPORATION	ALL	0.00%	2
ROANWELL	ALL	0.00%	2
SALISBURY, WH COMPANY	ALL	0.00%	2
SAMSUNG	ALL	0.00%	2
SATCON TECHNOLOGY CORPORATION	ALL	0.00%	2
SCHLAGE ELECTRONICS	ALL	0.00%	2
SECURITY INC	ALL	0.00%	2
SELECTA SWITCH / MICRO SWITCH	ALL	0.00%	2
SEMTRON INC	ALL	0.00%	2
Sensaphone	All Other	15.00%	15
Sensaphone	Ims & Sensors/access Non Ims4000 Accessories	0.00%	2
Sensaphone	Sensaphone 1104	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Sensor Switch	ALL	17.50%	19
SENSOR SWITCH INC	ALL	0.00%	2
SEVES USA	ALL	0.00%	2
SHURE INC.	ALL	0.00%	2
SIEMENS	ALL	0.00%	2
SIEMENS INFORMATION SYSTEMS INC.	ALL	0.00%	2
Siemon	ALL	36.00%	49
SILOO DIVISION	ALL	0.00%	2
SIMPSON ELECTRIC CO	ALL	0.00%	2
SL Waber	ALL	18.00%	20
SNAKE TRAY/CMS	ALL	0.00%	2
SNAP-ON INC	ALL	0.00%	2
SOUNDOLIER DIV.	ALL	0.00%	2
SOUTHWEST DATA PRODUCTS	ALL	0.00%	2
SPC TECHNOLOGY	ALL	0.00%	2
Specified Technologies	ALL	9.00%	9
SPERO ELECTRIC CORP	ALL	0.00%	2
STA--LUBE DIVISION	ALL	0.00%	2
STRONGWELL	ALL	0.00%	2
SUN WEST ENGR INC	ALL	0.00%	2
Surge Suppression	All	0.00%	2
SURGE SUPPRESSION INC	ALL	0.00%	2
Suttle	ALL	25.00%	31
SUTTLE APPARATUS CORPORATION	ALL	0.00%	2
SYMETRICOM	ALL	0.00%	2
SYNCO CHEMICAL	ALL	0.00%	2
TARGETTI North America	ALL	0.00%	2
TEC INTERNATIONAL	ALL	0.00%	2
Tech Data	ALL	0.00%	2
TECH PRODUCTS INC	ALL	0.00%	2
Tech Spray	ALL	0.00%	2
TECHNICAL CONSUMER PRODUCTS INC	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Telco Systems	All Other	30.00%	40
Telco Systems	Transceivers	0.00%	2
Telcor	ALL	12.00%	12
Telebyte	ALL	13.00%	13
Telect	All Other	26.50%	34
Telect	Power	29.00%	38
Telect	Vanguard	15.00%	15
TELEDEX CORP	ALL	0.00%	2
Teledyne	ALL	13.00%	13
TELEDYNE D.G. O'BRIEN	ALL	0.00%	2
Telehorn	ALL	0.00%	2
Telematrix	All Other	28.50%	37
Telematrix	Misc Hotel / Motel	12.00%	12
TELEX COMMUNICATIONS	ALL	0.00%	2
TELLABS	ALL	0.00%	2
TELSTRAT	ALL	0.00%	2
TELTREND	ALL	0.00%	2
TEMP RESEARCH	ALL	0.00%	2
TEMPO	ALL	0.00%	2
THE ELECTRIC CONTROLLER AND	ALL	0.00%	2
THE OKONITE COMPANY	ALL	0.00%	2
THE ROCKBESTOS COMPANY	ALL	0.00%	2
Thomas & Betts	040 Non-metallic Boxes	55.00%	71
Thomas & Betts	057-interconnection Systems	0.00%	2
Thomas & Betts	All Other	33.00%	45
Thomas & Betts	Elastimold Division	0.00%	2
Thomas & Betts	Electroline Mfg. Co.	50.00%	70
Thomas & Betts	Melco Products	5.00%	4
Thomas & Betts	One-Piece Cable Ties	40.00%	58
TII NETWORK TECHNOLOGIES	ALL	0.00%	2
TIMES FIBER COMMUNICATION	ALL	0.00%	2
TJ COPE INC	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
TMC CORPORATION	ALL	0.00%	2
Tone Commander	All Other	3.00%	3
Tone Commander	Isdn Telephone Lab	26.50%	34
Tone Commander	Voip Phones	26.50%	34
TRAFFIC SIGNAL CONTROLS, INC.	ALL	0.00%	2
Trans World Products	ALL	9.00%	9
Transition Networks	All Other	10.00%	10
Transition Networks	Media Cnvrt	21.50%	25
TRANSTECTOR SYSTEMS	ALL	0.00%	2
TRI PALM INTERNATIONAL	ALL	0.00%	2
TRILOGY COMMUNICATIONS INC.	ALL	0.00%	2
Tripp Lite	Accessories	25.00%	31
Tripp Lite	All Other	29.50%	39
TT Sys.	ALL	0.00%	2
TT SYSTEMS	ALL	0.00%	2
U.S. ROBOTICS	ALL	0.00%	2
Ultratech	ALL	12.00%	12
UNIDEN	ALL	0.00%	2
UNIPRISE SOLUTIONS	ALL	0.00%	2
UNIQUE FIRE/ITS UNIQUE	ALL	0.00%	2
UNITED COPPER INDUSTRIES	ALL	0.00%	2
Uraseal	ALL	10.00%	10
Valcom	All Other	36.00%	49
Valcom	Multipath	39.50%	57
Valcom	Music for Life Accessories	0.00%	2
VARI-TRONICS	ALL	0.00%	2
VERILINK	ALL	0.00%	2
VICTOR INSULATORS INC	ALL	0.00%	2
VIDEO MOUNT PRODUCTS	ALL	0.00%	2
Viking	All Other	10.00%	10
Viking	Peripherals	32.50%	44
Vodavi	All Other	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacturer Name	Product Line	% Discount Offered to County	Contract Line No.
Vodavi	Triad	11.00%	11
VON DUPRIN	ALL	0.00%	2
Vtech Comm.	All Other	15.00%	15
Vtech Comm.	Misc Batteries, Replacement Batteries	21.00%	24
Vtech Comm.	Misc VT- Items	35.00%	48
Vtech Comm.	Vtech Communications Product	48.00%	68
VUANCE, INC.	ALL	0.00%	2
WESCOM-CHARLES INDUSTRIES	ALL	0.00%	2
Westell	ALL	10.00%	10
WIRELESS COAX PRODUCTS	ALL	0.00%	2
Wiremold	All Other	30.00%	40
Wiremold	D Velocity & Basket Tray	13.00%	13
Wiremold	Raceway Components, Inc.	13.00%	13
Wiremold	Sentrex P69	13.00%	13
Z-BAND, INCORPORATED	ALL	0.00%	2
ZEP MANUFACTURING CO	ALL	0.00%	2
ZOOM TELEPHONICS	ALL	0.00%	2

Telecomunications Supplies and Accessories
(Other Security)

Manufacturer Name	Product Line	Price List	% Discount Offered
AIM ELECTRONICS CORP	Rf Connectors & Adaptors	LIST PRICE	31.50%
AIM ELECTRONICS CORP	All Other	LIST PRICE	45.00%
ALTRONIX CORPORATION	All	LIST PRICE	29.50%
AMERICAN FIBERTEK INC.	All	LIST PRICE	0.00%
ARECONT	All	LIST PRICE	0.00%
AVALAN WIRELESS	Accessories	LIST PRICE	10.00%
AVALAN WIRELESS	Wireless Systems	LIST PRICE	0.00%
CBC AMERICA	All	LIST PRICE	0.00%
CLARITY DIV. OF VALCOM	All	LIST PRICE	10.00%
CLEARPIX	All	LIST PRICE	0.00%
COMNET	All	LIST PRICE	0.00%
COOPER WHEELOCK	Signalling & Paging	LIST PRICE	35.00%
COOPER WHEELOCK	Fire Alarm Products	LIST PRICE	45.00%
COOPER WHEELOCK	Voicelink Systems	LIST PRICE	45.00%
COOPER WHEELOCK	Lucent Logo	LIST PRICE	25.00%
DDB	ALL	LIST PRICE	0.00%

Manufacturer Name	Product Line	Price List	% Discount Offered
DIGIMERGE	All	LIST PRICE	24.50%
DITEK	All	LIST PRICE	30.50%
DOLPHIN COMPONENTS CORP	All	LIST PRICE	36.00%
EVERFOCUS ELECTRONICS CORP.	All	LIST PRICE	0.00%
EXACQ	All	LIST PRICE	0.00%
FLUIDMESH NETWORKS	All	LIST PRICE	3.00%
FUJINON	All	LIST PRICE	0.00%
FUJITSU NETWORKS	ALL	LIST PRICE	3.00%
GE SECURITY	All	LIST PRICE	6.00%
GSP AMERICA	All	LIST PRICE	0.00%
HES	All	LIST PRICE	0.00%
ID VIEW	All	LIST PRICE	0.00%
IEI	All	LIST PRICE	0.00%
INGERSOLL-RAND COMPANY	Ingersoll Rand-schlage, Locknetics - Locknetics & Wirleless Access	LIST PRICE	21.50%
INGERSOLL-RAND COMPANY	Ingersoll Rand-schlage, Locknetics - Readers/Rec Sys	LIST PRICE	35.00%
INGERSOLL-RAND COMPANY	Ingersoll Rand - Von Duprin	LIST PRICE	17.50%

Manufacturer Name	Product Line	Price List	% Discount Offered
INMOTION TECHNOLOGIES	ALL	LIST PRICE	0.00%
INTERNATIONAL FIBER SYSTEMS	All	LIST PRICE	35.00%
JVC PROFESSIONAL PRODS. CO	All	LIST PRICE	0.00%
KBC NETWORKS	All	LIST PRICE	0.00%
KEYSCAN INC.	All	LIST PRICE	38.00%
L-COM/HYPERLINK	ALL	LIST PRICE	0.00%
MILESTONE	ALL	LIST PRICE	0.00%
NETWORK VIDEO TECHNOLOGIES, INC.	All	LIST PRICE	31.50%
NITEK	All	LIST PRICE	32.50%
NUUO	All	LIST PRICE	0.00%
OPTEX (USA) INC	All	LIST PRICE	19.50%
PELCO	Access Control	LIST PRICE	32.50%
PELCO	All Other	LIST PRICE	29.00%
POTTER ELECTRIC SIGNAL	All	LIST PRICE	31.50%
QUINTUM TECHNOLOGIES	ALL	LIST PRICE	0.00%
RAINBOW CCTV	All	LIST PRICE	23.00%

Manufacturer Name	Product Line	Price List	% Discount Offered
RARITAN	ALL	LIST PRICE	0.00%
RTS SENTRY	All	LIST PRICE	0.00%
RUTHERFORD CONTROLS INT'L CORP	All	LIST PRICE	38.50%
SECURITRON	All	LIST PRICE	0.00%
SPECO TECHNOLOGIES	All	LIST PRICE	29.50%
TALK-A-PHONE	All	LIST PRICE	26.00%
TAMRON	All	LIST PRICE	0.00%
TATUNG	All	LIST PRICE	0.00%
TOSHIBA AMERICA INFORMATION	Ipr Recorders 35/35/25	LIST PRICE	12.00%
TOSHIBA AMERICA INFORMATION	All Other	LIST PRICE	38.50%
TOTE VISION	All	LIST PRICE	24.00%
USA TECHNOLOGIES	ALL	LIST PRICE	0.00%
VERACITY/HIGHWIRE	All	LIST PRICE	0.00%
VIDEOLARM	All	LIST PRICE	0.00%
VIR	ALL	LIST PRICE	0.00%
VUANCE, INC.	Accutech	LIST PRICE	18.00%

Manufacturer Name	Product Line	Price List	% Discount Offered
VUANCE, INC.	Aaid	LIST PRICE	32.00%
VUANCE, INC.	Security Inc., Llc - Access Control	LIST PRICE	24.00%
VUANCE, INC.	Security Inc., Llc - All Other	LIST PRICE	28.00%

Pricing applies to normally stocked Graybar materials. Discounts are based on List Price or Cost in effect at time of order.

Standard delivery policy provides customers with next day service, free of charge, for materials stocked in the branch and is within the standard

Orders requiring same day or expedited next-day service, non-stock items, special order or special handling, and materials obtained from the manufacturer, may include shipping or handling charges. Any shipping, handling or other costs will be negotiated at time of order.

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
3 Com	ALL	0.00%	1
3M Telecommunications	All Other	25.00%	31
3M Telecommunications	Copper Splicing	26.00%	33
3M Telecommunications	Diagnostic Products	11.00%	11
3M Telecommunications	Fiber Connectivity	26.00%	33
3M Telecommunications	Locating And Marking Products	11.00%	11
Aastra Telecom	All Other	16.50%	17
Aastra Telecom	Res/bus Sys, Non-Meridian M5xxx-restrictd	28.50%	37
ACTERNA	ALL	0.00%	1
ADC Telcommunications	Adc Truenet Cable	33.00%	45
ADC Telcommunications	All Other	31.00%	42
ADC Telcommunications	Campus	0.00%	1
ADC Telcommunications	Cross Connect	33.00%	45
ADC Telcommunications	Dsx 1/2 Products	10.00%	10
ADC Telcommunications	Dsx 3/4 Products	41.00%	60
ADC Telcommunications	Enterprise - Distribution Frames	10.00%	10
ADC Telcommunications	Truenet Cable	33.00%	45
Adirondak Wire & Cable	ALL	0.00%	1
ADM MICRO, INC.	ALL	0.00%	1
ADVANCED AMERICAN TELECOM	ALL	0.00%	1
AERVOE INDUSTRIES	ALL	0.00%	1
AFL Telecommunications	All Other	35.00%	48
AFL Telecommunications	Noyes	15.00%	15
AFL Telecommunications	Outside Plant Hardware except Fiber Dist Hubs	15.00%	15
Agilent Technologies	ALL	6.00%	5
Aiphone	ALL	26.00%	33
AIR KING VENTILATION PRO	ALL	0.00%	1
AK STAMPING	ALL	0.00%	1
ALCATEL	ALL	0.00%	1
ALFLEX CORPORATION	ALL	0.00%	1
ALKCO MANUFACTURING COMPANY	ALL	0.00%	1
Allen-Tel	All Other	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Allen-Tel	Cross Connect	39.00%	56
Allen-Tel	Data Prod	37.50%	53
Allen-Tel	Install Prod	39.00%	56
Allen-Tel	Opt Fbr Prod	39.00%	56
Allen-Tel	Outlets	39.00%	56
Allen-Tel	Plates	41.00%	60
ALLIED BOLT INC	ALL	0.00%	1
ALLIED ELECTRONICS, INC.	ALL	0.00%	1
ALLIED MOULDED PRODUCTS	ALL	0.00%	1
Allied Telesis / Allied Telsyn	Accessories	6.00%	5
Allied Telesis / Allied Telsyn	All Other	21.00%	24
Allied Telesis / Allied Telsyn	Modular Outl	6.00%	5
Allied Telesis / Allied Telsyn	Network Card	3.00%	3
Allied Telesis / Allied Telsyn	Software	0.00%	1
Allied Telesis / Allied Telsyn	Switches	3.00%	3
Alloptic	ALL	8.00%	8
Alpha Technologies	ALL	35.00%	48
Alpha Wire	ALL	35.00%	48
Altigen Communications	ALL	0.00%	1
AMERICAN FITTINGS CORP	ALL	0.00%	1
American Polywater	ALL	7.50%	7
American Power Conversion	ALL OTHER	39.50%	57
American Power Conversion	Netbotz	29.00%	38
AMERLUX INC	ALL	0.00%	1
AMETEK, INCORPORATED	ALL	0.00%	1
AMETRIX	ALL	0.00%	1
Amp	All Other	35.00%	48
Amp	Amp Osp	32.50%	44
Amp	Amptrac	17.00%	18
Amp	Commercial Construction, Heating Product	0.00%	1
Amp	Ditel	32.50%	44
Amp	Dulmison Inc.	32.50%	44

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Amp	Enet Wrkgrp	17.00%	18
Amp	F/o Ptch Crd	21.00%	24
Amp	Fbr Opt Cbl	23.50%	29
Amp	Hub	32.50%	44
Amp	Std F/o Cbls	21.00%	24
Amp	Telecom Osp	32.50%	44
AMPHENOL CORP.	ALL	0.00%	1
AMSECO / POTTER	ALL	0.00%	1
ANAMET ELECTRICAL, INC	ALL	0.00%	1
ANDREW	ALL	3.00%	3
ANGLO AMERICAN ENTERPRISE	ALL	0.00%	1
ANRITSU	ALL	0.00%	1
ARGUS TECHNOLOGIES, LTD	ALL	0.00%	1
ARMORCAST PRODUCTS COMPANY	ALL	0.00%	1
Arrow Magnolia	ALL	22.00%	26
ATLANTIC SCIENTIFIC CORP	ALL	0.00%	1
ATLANTIC TELECONNECT INC	ALL	0.00%	1
AUTOMATIC TIMING & CONTROLS	ALL	0.00%	1
Avaya Communications	ALL	0.00%	1
B & K Precision	ALL	7.00%	6
BAND-IT - IDEX INC	ALL	0.00%	1
BAUDCOM	ALL	0.00%	1
BAY NETWORKS	ALL	0.00%	1
BEGHELLI INC	ALL	0.00%	1
BEKAERT CORP	ALL	0.00%	1
Belden Wire & Cable	All Other	35.00%	48
Belden Wire & Cable	Belden Cable (new Generation)	22.00%	26
Belden Wire & Cable	Coax Cables	16.00%	16
Belden Wire & Cable	Control Office Cable	22.00%	26
Belden Wire & Cable	Fiber Cable	25.00%	31
Belden Wire & Cable	Osp Cable	27.00%	35
Belden Wire & Cable	Resi Cable	22.00%	26

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Belden Wire & Cable	Trapeze Wireless	0.00%	1
Belden Wire & Cable	Trapeze Wireless Demo Equipment	15.00%	15
Belden Wire & Cable	Trapeze Wireless Hardware Software And Accessories	15.00%	15
Belden Wire & Cable	Tray And Imsa Cable	24.00%	30
BELKIN COMPONENTS	ALL	0.00%	1
BENNER-NAWMAN INC	ALL	0.00%	1
Berk-tek Wire & Cable	6lan Plenum	45.00%	64
Berk-tek Wire & Cable	All Other	37.50%	53
Berk-tek Wire & Cable	Cat 5ep 4pr Only	46.00%	65
Berk-tek Wire & Cable	Cat 6p Plenum	46.00%	65
Berk-tek Wire & Cable	I/o Hybrd Fo	28.50%	37
Berk-tek Wire & Cable	Lanmark-10g Cat 6 Augmented Plenum	40.00%	58
Berk-tek Wire & Cable	Lanmark-10g Cat 6 Augmented Riser	40.00%	58
Berk-tek Wire & Cable	Std F/o Cbls	28.50%	37
BI-TRONICS INC	ALL	0.00%	1
BLACK BOX CORP	ALL	0.00%	1
BLF CORPORATION	ALL	0.00%	1
B-Line Telecom	ALL	37.00%	51
BLONDER TONGUE	ALL	0.00%	1
Bogen	ALL	35.00%	48
BOSCH SECURITY SYSTEMS	ALL	0.00%	1
Bourns	ALL	17.50%	19
BOWHEAD MANUFACTURING	ALL	0.00%	1
Brady Worldwide	Discount Schedule A Items	10.00%	10
Brady Worldwide	Discount Schedule B Items	0.00%	1
Brady Worldwide	Discount Schedule C Items	0.00%	1
Brady Worldwide	Discount Schedule D Items	0.00%	1
Brady Worldwide	Discount Schedule E Items (Other than Jet below)	10.00%	10
Brady Worldwide	Discount Schedule F Items	10.00%	10
Brady Worldwide	Discount Schedule H Items	0.00%	1
Brady Worldwide	Sched E - Jettab Ink Jet Printable Markers	10.00%	10
BROCADE	ALL	0.00%	1

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
BROTHER INTERNATIONAL	ALL	0.00%	1
C Enterprises	ALL	35.00%	48
CABLE EXCHANGE	ALL	0.00%	1
CABLE MANAGEMENT SOLUTIONS INC.	ALL	0.00%	1
CABLE PREP	ALL	0.00%	1
Cablofil Inc.	ALL	37.00%	51
CANTEX IND	ALL	0.00%	1
CAPP INC	ALL	0.00%	1
CARRIER ACCESS	ALL	0.00%	1
CASCO MANUFACTURING CO.	ALL	0.00%	1
CEECO/COMMUNICATION EQUIPMENT &	ALL	0.00%	1
Cementex	ALL	25.00%	31
Charles Industries	ALL	21.50%	25
CHARLESTON INDUSTRIES	ALL	0.00%	1
Chatsworth	46353-103,203,503 & 703	32.50%	44
Chatsworth	All Other	38.50%	55
Chatsworth	Expanda Rack	32.50%	44
Chatsworth	Other 46353 Racks	32.50%	44
Chatsworth	Quadra Rack	32.50%	44
CHLORIDE SYSTEMS	ALL	0.00%	1
CIDCO	ALL	0.00%	1
CIRCA TELECOM USA	ALL	0.00%	1
CISCO SYSTEMS, INC.	ALL	0.00%	73
CLARCOR AIR FILTRATION PRODUCTS	ALL	0.00%	1
CLAUSE CUTLERY	ALL	0.00%	1
COIL SALES / CHARLES INDUSTRIES	ALL	0.00%	1
Comdial	All Other	36.00%	49
Comdial	Cards/proccessors	0.00%	1
Comdial	DX80 Kits / Packages	0.00%	1
Comdial	Fxii	13.00%	13
Comdial	Voicemail - Debut	41.00%	60
Comdial	Voicemail - Inchg Drop Ship	41.00%	60

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Comdial	Voicemail - Kv Drop Ship Only	41.00%	60
Command Communications	ALL	23.00%	28
Commscope	All Other	36.00%	49
Commscope	Commscope Coax Products - Security Cables	23.50%	29
Commscope	Fbr Apparats - Instapatch	21.00%	24
COMTREND CORPORATION	ALL	0.00%	1
CONDUX INTERNATIONAL	ALL	0.00%	1
CONKLIN CORP	ALL	0.00%	1
CON-TECH	ALL	0.00%	1
COPPER MOUNTAIN	ALL	0.00%	1
CORCOM	ALL	0.00%	1
CORINEX COMMUNICATIONS	ALL	0.00%	1
Corning	All Other	36.50%	50
Corning	Copper O/p - All Other	23.00%	28
Corning	Copper O/p - Bld Entrnc Protection	29.50%	39
Corning	Subscrb Dmrc - All Other	29.50%	39
Corning	Subscrb Dmrc - Nid Outdoor	25.00%	31
Cortelco	All Other	37.00%	51
Cortelco	Aries Dig Pckgs-drp Ship	10.00%	10
Cortelco	Aries Digital - All Other	22.00%	26
Cortelco	Compass	42.00%	61
Cortelco	Corsair Products	22.00%	26
Cortelco	ITT Telcome	22.00%	26
Cortelco	Multi Feature Phones - All Other	22.00%	26
Cortelco	Multi Feature Phones - Caller ID Adjunct Prod	37.00%	51
Cortelco	Multi Feature Phones - Centurion	37.00%	51
Cortelco	Multi Feature Phones - ISDN Sets	50.00%	70
Cortelco	Multi Feature Phones - Tribute Feature Sets	37.00%	51
Cortelco	Multi Feature Phones - Voyage Feature Sets	37.00%	51
Cortelco	Odyssey Sys	22.00%	26
Cortelco	Single Line Phones - All Other	39.00%	56
Cortelco	Single Line Phones - Conference Phone Product	50.00%	70

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
CP TECHNOLOGIES	ALL	0.00%	1
Crain Enterprises	ALL	22.00%	26
CRAIN ENTERPRISES INCORPORATED	ALL	0.00%	1
CROWE ROPE	ALL	0.00%	1
CRYDOM	ALL	0.00%	1
CW COMMUNICATIONS	ALL	0.00%	1
CXR LARUS CORP	ALL	0.00%	1
CYBERPOWER	ALL	0.00%	1
CYLIX CORP	ALL	0.00%	1
D & W DISTRIBUTORS INC.	ALL	0.00%	1
DA LITE SCREEN COMPANY	ALL	0.00%	1
DANA BLUE	ALL	0.00%	1
DATA DISPLAY PRODUCTS	ALL	0.00%	1
DAVID CLARK & CO	ALL	0.00%	1
DEES COMMUNICATIONS	ALL	0.00%	1
Diamond Communicaitons	ALL	38.00%	54
D-Link	ALL	23.50%	29
DOMINION LAZERCOM	ALL	0.00%	1
Draka	Alactel Telc	36.00%	49
Draka	All Other	31.50%	43
Dukane Corporation	ALL	21.50%	25
DURACELL BATTERY	ALL	0.00%	1
DV TEL	ALL	0.00%	1
DYNALEC	ALL	0.00%	1
E & R INDUSTRIAL SALES, INC.	ALL	0.00%	1
Eaton	All Other	30.00%	40
Eaton	T1 Isolators	22.00%	26
Edwards Company	ALL	13.00%	13
ELASTIMOLD - UTILITY DIVISION OF	ALL	0.00%	1
ELECTRIC MOTION CO	ALL	0.00%	1
ELLIPTIPAR	ALL	0.00%	1
ELTEK VALERE, INC.	ALL	0.00%	1

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Emerson Network Power	Aim Electronics Corp - All Others	45.00%	64
Emerson Network Power	Aim Electronics Corp - Rf Connectors & Adaptors	31.50%	43
Emerson Network Power	Air Comfort Products Div.	45.00%	64
Emerson Network Power	All Other	13.00%	13
Emerson Network Power	Edco	15.00%	15
E-MON, LLC	ALL	0.00%	1
ENCORE WIRE CORPORATION	ALL	0.00%	1
ENERGIZER BATTERY, INC.	ALL	0.00%	1
ENERGY SOLUTIONS INTL.	ALL	0.00%	1
ENERSYS INC	ALL	0.00%	1
ENERTRON TECHNOLOGIES	ALL	0.00%	1
ENGENIUS TECHNOLOGIES INC	ALL	0.00%	1
ENGINEERED PRODUCTS	ALL	0.00%	1
ENTONE	ALL	0.00%	1
Erico	All Other	0.00%	1
Erico	Rigid Strut, Loop Hangers, Misc Mech	25.50%	32
Erico	Strt Acc, Pipe Hnges, Bm Clmps, Slick Strut Nuts	25.50%	32
Erico	Threaded Rod	28.50%	37
Essex Wire & Cable	ALL	37.00%	51
ETHERWAN SYSTEMS	ALL	0.00%	1
EXCELINE	ALL	0.00%	1
Federal Signal	All Other	20.00%	22
Federal Signal	Red Code Items	29.00%	38
FERGUSON ENTERPRISES	ALL	0.00%	1
FERNCO INC	ALL	0.00%	1
FIBER & CABLE/OPTI-LOOP	ALL	0.00%	1
FIBER INSTRUMENT SALES	ALL	0.00%	1
FIBER OPTIC INC	ALL	0.00%	1
FIBERTRON	ALL	0.00%	1
FINISHADAPT INC	ALL	0.00%	1
FIRE-LITE ALARMS INC	ALL	0.00%	1
FISHER PIERCE OLC	ALL	0.00%	1

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Fluke	All Other	0.00%	1
Fluke	Dracon & Net Tool	10.00%	10
Fluke	Amprobe	15.00%	15
Fluke	Low End Datacom Tools	3.00%	3
Fluke	Micro Test, Copper Pro, Telecom and Standard Accessories	5.00%	4
Fluke	Standard Cable & Fiber Meter products	11.00%	11
FORCE10 NETWORKS	ALL	0.00%	1
FOSTER CORP	ALL	0.00%	1
FOUNDRY NETWORKS	ALL	0.00%	1
Franklin Instrument	ALL	48.00%	68
Gaitronics	All Other	21.00%	24
Gaitronics	Smart Phones	35.00%	48
Geist	ALL	8.00%	8
GEIST PLASTICS	ALL	0.00%	1
GEMS SENSORS INC.	ALL	0.00%	1
GENERAC POWER SYSTEMS, INC.	ALL	0.00%	1
General Cable	ALL OTHER	37.00%	51
General Cable	Cat 5ep 4pr Only	42.50%	62
General Cable	Cat 5enp 4pr Only	42.50%	62
General Cable	Cat 6p Nonplenum	42.50%	62
General Cable	Cat 6p Plenum	47.00%	67
General Cable	Central Office	20.50%	23
General Cable	Coax Cables	20.50%	23
General Cable	Cord Sets	17.00%	18
General Cable	Fire Alarm	20.50%	23
General Cable	Gnrl Elec Cb	20.50%	23
General Cable	Photonics	20.50%	23
General Cable	Portable Cable	17.00%	18
General Cable	Resi Cable	20.50%	23
General Cable	Security Cable	20.50%	23
General Hardware	ALL	0.00%	1
General Machine Products	ALL	35.00%	48

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
GENERAL STRUCTURES INC	ALL	0.00%	1
GENERIC FIBER PRODUCTS	ALL	0.00%	1
GENERIC PREMISE PRODUCTS	ALL	0.00%	1
Generic Vendor - CWC	ALL	10.00%	10
GENTEX CORP	ALL	0.00%	1
GLYPTAL INC	ALL	0.00%	1
GN Jabra / GN Netcom	ALL	36.00%	49
GORDON KAPES INC	ALL	0.00%	1
Great Lakes Case & Cabinets	Advantage Workstations	30.50%	41
Great Lakes Case & Cabinets	All Other	20.50%	23
GS METALS	ALL	0.00%	1
HAMMOND MANUFACTURING	ALL	0.00%	1
Hammond Manufacturing	ALL	43.00%	63
HARDING INSTRUMENT	ALL	0.00%	1
HARGER LIGHTNING PROTECTION INC	ALL	0.00%	1
Harris Dracon	ALL	0.00%	1
HAWAII ENERGY SYSTEMS, LLC	ALL	0.00%	1
HERITAGE PLASTICS INC	ALL	0.00%	1
HILTI INC	ALL	0.00%	1
HIRSCHMANN AUTOMATION & CONTROL, IN	ALL	0.00%	1
HI-TECH FUSES INC.	ALL	0.00%	1
Hoffman	ALL	40.00%	58
HOLOCOM NETWORKS	ALL	0.00%	1
HOMAC MANUFACTURING	ALL	0.00%	1
HOMACO	ALL	0.00%	1
HOUSTON WIRE&CABLE CO	ALL	0.00%	1
Hubbell	All Other	36.00%	49
Hubbell	Modular Jack - Obs	33.00%	45
Hubbell - Lenoir City	ALL	0.00%	1
HUGHES BROTHERS	ALL	0.00%	1
IMC NETWORKS	ALL	0.00%	1
INDALEX ALUMINUM SOLUTION	ALL	0.00%	1

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
INDEPENDENT TECHNOLOGIES, INC.	ALL	0.00%	1
INGRAM MICRO	ALL	0.00%	1
INTELLITOUCH	ALL	0.00%	1
Interalia Communicaitons	ALL	22.50%	27
International Fiber Systems	ALL	30.00%	40
IPEX INC	ALL	0.00%	1
Irwin Company	ALL	25.00%	31
ITW Linx	All Other	29.50%	39
ITW Linx	Speciality Surge Protectors	22.50%	27
Jackmoon USA, Inc.	ALL	0.00%	1
JACKSON TOOL	ALL	0.00%	1
JDSU	ALL	0.00%	1
JONARD INDUSTRIES CORP	ALL	0.00%	1
JONES-STEPHENS CORP	ALL	0.00%	1
KAF-TECH, INC.	ALL	0.00%	1
KENTROX, LLC	ALL	0.00%	1
KIDDE FIRE FIGHTING	ALL	0.00%	1
KNOPP INC	ALL	0.00%	1
KONEXX	ALL	0.00%	1
KRALOY DIVISION	ALL	0.00%	1
Krylon	ALL	28.00%	36
KRYLON PRODUCTS GROUP	ALL	0.00%	1
LAGASSE BROTHERS, INC.	ALL	0.00%	2
LAMSON PIPE COMPANY TELECOM SYS	ALL	0.00%	2
LANTECH COMM. INC	ALL	0.00%	2
LARUS	ALL	0.00%	2
L-COMP INC	ALL	0.00%	2
LEACH	ALL	0.00%	2
LEICA GEOSYSTEMS	ALL	0.00%	2
LENOX / IRWIN INDUSTRIAL TOOL	ALL	0.00%	2
Leviton Telcom	All Other	36.00%	49
Leviton Telcom	JBL Product Line	20.00%	22

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
LG ELECTRONICS USA INC.	ALL	0.00%	2
Liebert Company	ALL	35.00%	48
LOCKNETICS	ALL	0.00%	2
Lucent Technologies	All Other	35.00%	48
Lucent Technologies	Mm F/o Cable	20.00%	22
LUDLOW TEXTILES	ALL	0.00%	2
Lynn Electronics	All Other	23.50%	29
Lynn Electronics	Cords	42.00%	61
Lynn Electronics	Molded Cable Assemblies	40.00%	58
Lynn Electronics	Telco Cable Assemblies	28.00%	36
LYON WORKSPACE PRODUCTS	ALL	0.00%	2
MAC PRODUCTS INC	ALL	0.00%	2
MacLean Power Systems / Reliable Power Products	All Other	16.00%	16
MacLean Power Systems / Reliable Power Products	Continental Electric Co	0.00%	2
MacLean Power Systems / Reliable Power Products	Reliable-bethea	0.00%	2
Mag Instrument	ALL	35.00%	48
MAGNOLIA CHEMICAL	ALL	0.00%	2
MAJOR CUSTOM CABLE INC	ALL	0.00%	2
MALCOLITE CORP	ALL	0.00%	2
MALTON EQUIPMENT CO	ALL	0.00%	2
Manufacturer Name	**Product Line**	**% Discount Offered to**	**Contract Line No.**
MARCONI COMMUNICATIONS	ALL	0.00%	2
MARYLAND SPECIALTY WIRE	ALL	0.00%	2
MAXCELL BUSINESS UNIT	ALL	0.00%	2
Meltric	ALL	3.00%	3
MERU NETWORKS	ALL	0.00%	2
Metallics	ALL	35.00%	48
METRO TEL CORP	ALL	0.00%	2
MGE UPS SYSTEMS	ALL	0.00%	2
Microtest	ALL	0.00%	2
MIDDLE ATLANTIC PRODUCTS	ALL	0.00%	2
MINUTE MAN	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
MITEL	ALL	0.00%	2
Mohawk Wire & Cable	10g Cat 6 Augmented Plenum	46.05%	66
Mohawk Wire & Cable	All Other	37.00%	51
Mohawk Wire & Cable	Cat 5enp 4pr Only	40.50%	59
Mohawk Wire & Cable	Cat 5ep 4pr Only	42.50%	62
Mohawk Wire & Cable	Cat 5exhp Plenum	40.50%	59
Mohawk Wire & Cable	Cat 6np Advancenet (plen and Non plen)	46.05%	66
Mohawk Wire & Cable	Cat 6p 6lan (plen and Non plen)	41.00%	60
Mohawk Wire & Cable	Category Osp Cables	40.50%	59
MOLDCAST DIVISION	ALL	0.00%	2
MOLEX CONNECTOR CORPORATION	ALL	0.00%	2
MOSAIC	ALL	0.00%	2
MOSCOM/VERAMARK TECHNOLOGIES	ALL	0.00%	2
Motorola	Accessories & Talkabout	9.00%	73
Motorola	All Other	17.00%	73
Motorola	Cbl Assy & Mdm/Trans	0.00%	73
Motorola	Vngrd Hrdwr & Sftwr	0.00%	73
MRV Communications	ALL	15.00%	15
Multi-Link	ALL	34.00%	47
MULTI-TECH	ALL	0.00%	2
NATIONAL PIPE & PLASTICS INC	ALL	0.00%	2
NEC UNIFIED SOLUTIONS, INC	ALL	0.00%	2
Neptco	ALL	18.45%	21
NETSOURCE	ALL	0.00%	2
New Basis West	ALL	15.00%	15
NEWELL RUBBERMAID, INC	ALL	0.00%	2
Newton Instrument	ALL	29.50%	39
NICE SYSTEMS	ALL	0.00%	2
NITSUKO AMERICA	ALL	0.00%	2
NORTEL / BAY NETWORKS	ALL	0.00%	2
NORTH SAFETY PRODUCTS	ALL	0.00%	2
NORTHSTAR BATTERY COMPANY	ALL	0.00%	2

Listing by Manufacturer
GRAYBAR

Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
NOYES FIBER SYSTEMS	ALL	0.00%	2
NTE ELECTRONICS, INC.	ALL	0.00%	2
NUTONE	ALL	0.00%	2
NVT	ALL	0.00%	2
OATEY	ALL	0.00%	2
OFS FITEL, LLC BRIGHTWAVE	ALL	0.00%	2
OK INDUSTRIES	ALL	0.00%	2
OLDCASTLE PRECAST, INC.	ALL	0.00%	2
Oneac	ALL	18.00%	20
OPTELECOM	ALL	0.00%	2
Optical Cable Corporation	ALL	27.00%	35
Ortronics	All Other	35.00%	48
Ortronics	Fb Jmp&Ass	43.00%	63
Ortronics	Non Mod Distr	15.00%	15
Ortronics	Onq Security Products - Other than Legrand, Greyfox	0.00%	2
Ortronics	Racks - SWING EZ WALL RACK	15.00%	15
Ortronics	Telco Cable	28.50%	37
P & R INDUSTRIES	ALL	0.00%	2
P.K. NEUSES, INCORPORATED	ALL	0.00%	2
Paladin Corp	ALL	12.00%	12
PANAMAX	ALL	0.00%	2
Panasonic	30810/60610 Accessories	17.00%	18
Panasonic	All Other	12.00%	12
Panasonic	All Other Crdls Phn Pr	29.50%	39
Panasonic	Corded Phone - Current Singl and Mult	17.00%	18
Panasonic	Corded Phone - Previous Singl, Mult, and Conf	35.00%	48
Panasonic	Dgt Spr Hybr - Kx-td Accessories	17.00%	18
Panasonic	Dgt Spr Hybr - Kx-td Cards/processors	7.00%	6
Panasonic	Dgt Spr Hybr - Kx-td Dgtl Spr Hybrd Phn	7.00%	6
Panasonic	Dgtl Ln Sets-current - Sng and Mult	17.00%	18
Panasonic	Dgtl Pbx - Kx-td 500 Accessories	17.00%	18
Panasonic	Dgtl Pbx - Kx-td336/500 Cards/proc	7.00%	6

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Panasonic	Fax Machines	35.00%	48
Panasonic	Ip Products	0.00%	2
Panasonic	Ksu-less Phn	35.00%	48
Panasonic	Panasonic CCTV	27.00%	35
Panasonic	Panasonic Lighting Prod	35.00%	48
Panasonic	Power Tools	35.00%	48
Panasonic	Service Co.	35.00%	48
Panasonic	Software / Licenses	7.00%	6
Panasonic	Vent Fans	35.00%	48
Panasonic	Voice Proces - Larger Than 4 Port Sys.	7.00%	6
Panasonic	Voice Proces - Nx-ncp Product & Licenses	7.00%	6
Panasonic	Wireless Pro Accessories	35.00%	48
PANAVISE PRODUCTS INC.	ALL	0.00%	2
Panduit	All Other	29.00%	38
Panduit	Co1 Jack Modules	37.00%	51
Panduit	Co2 Copper Patch Cords	37.00%	51
Panduit	Co3 Patch Panels	37.00%	51
Panduit	Co4 Punchdown Products	37.00%	51
Panduit	Co5 Shielded Jack Modules	37.00%	51
Panduit	Co6 Shielded Patch Cords	37.00%	51
Panduit	Excluded Fiber Runner Cable Products	15.00%	15
Panduit	Fb1 Fiber Connectors	37.00%	51
Panduit	Fb2 Fiber Patchcords	37.00%	51
Panduit	Fb3 Adapter Modules And Adapters	37.00%	51
Panduit	Fr1 Fiber Runner Cable Routing Channel	15.00%	15
Panduit	Fr2 Fittings And Couplers	15.00%	15
Panduit	Fr3 Fiber Duct Cable And Cover	37.00%	51
Panduit	Ou1 Outlet Netowrk Products	37.00%	51
Panduit	Rk2 Cable Management	37.00%	51
Para Systems	All Other	33.50%	46
Para Systems	Enterprise Ups	24.00%	30
Para Systems	Xrt & Mbk Series Ups	24.00%	30

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
PARADYNE / ZHONE TECHNOLOGIES	ALL	0.00%	2
PCT INTERNATIONAL	ALL	0.00%	2
PELICAN PRODUCTS INC	ALL	0.00%	2
PEPPERL & FUCH'S	ALL	0.00%	2
PERMA-COTE INDUSTRIES	ALL	0.00%	2
PHASETRONICS / MOTORTRONICS	ALL	0.00%	2
PICO MACOM INC	ALL	0.00%	2
PICOMA IND INC	ALL	0.00%	2
PLANT EQUIPMENT	ALL	0.00%	2
Plantronics	All Other	39.50%	57
Plantronics	Clearvox Headsets	35.00%	48
Plantronics	Jackset Headset Adapters	35.00%	48
Plantronics	Lucent Logo Kits	5.00%	4
Plantronics	Lucent Logo Products	35.00%	48
Plantronics	Mobile Headsets & Adptrs	48.50%	69
Plantronics	Spares And Accessories	35.00%	48
Platt Luggage	ALL	35.00%	48
Polycom	All Other	37.26%	52
Polycom	Audio Teleconferencing	35.00%	48
Porcelain Products Company	All Other	37.00%	51
Porcelain Products Company	Trans Insul	0.00%	2
PORCELAN PRODUCTS	ALL	0.00%	2
Porta Systems	ALL	12.00%	12
POTTER BRUMFIELD	ALL	0.00%	2
POWER SALES & ADVERTISING	ALL	0.00%	2
POWER SONIC CORP	ALL	0.00%	2
POWERSMITHS INT. CORP.	ALL	0.00%	2
PRECIDIA TECHNOLOGIES	ALL	0.00%	2
Preformed Line Products	All Other	5.00%	4
Preformed Line Products	Communications Products	0.00%	2
PREMAX LLC	ALL	0.00%	2
PROFORMA PRINTGRAPHICS	ALL	0.00%	2

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
PROGRESSIVE ELECTRONICS / GREENLEE	ALL	0.00%	2
PRONTO NETWORKS, INC.	ALL	0.00%	2
PRYSMIAN POWER CABLES & SYSTEMS	ALL	0.00%	2
PYRAMID INDUSTRIES	ALL	0.00%	2
Pyramid Industries	ALL	21.00%	24
QUEEN CITY PLASTICS INC	ALL	0.00%	2
Quicktron	ALL	37.00%	51
R&R INDUSTRIES	ALL	0.00%	2
RACEWAY TECHNOLOGY	ALL	0.00%	2
Rad Data Comm	ALL	14.50%	14
RAINBOW TECHNOLOGY CORP	ALL	0.00%	2
Raychem	ALL	0.00%	2
RCI	ALL	0.00%	2
READYLINKS INC.	ALL	0.00%	2
RECOGNITION SYSTEMS	ALL	0.00%	2
REDBACK NETWORKS	ALL	0.00%	2
REIKER ENTERPRISES	ALL	0.00%	2
RITTAL CORPORATION	ALL	0.00%	2
ROANWELL	ALL	0.00%	2
SALISBURY, WH COMPANY	ALL	0.00%	2
SAMSUNG	ALL	0.00%	2
SATCON TECHNOLOGY CORPORATION	ALL	0.00%	2
SCHLAGE ELECTRONICS	ALL	0.00%	2
SECURITY INC	ALL	0.00%	2
SELECTA SWITCH / MICRO SWITCH	ALL	0.00%	2
SEMTRON INC	ALL	0.00%	2
Sensaphone	All Other	15.00%	15
Sensaphone	Ims & Sensors/access Non Ims4000 Accessories	0.00%	2
Sensaphone	Sensaphone 1104	35.00%	48
Sensor Switch	ALL	17.50%	19
SENSOR SWITCH INC	ALL	0.00%	2
SEVES USA	ALL	0.00%	2

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
SHURE INC.	ALL	0.00%	2
SIEMENS	ALL	0.00%	2
SIEMENS INFORMATION SYSTEMS INC.	ALL	0.00%	2
Siemon	ALL	36.00%	49
SIGNAMAX CONNECTIVITY	ALL	0.00%	1
SILOO DIVISION	ALL	0.00%	2
SIMPSON ELECTRIC CO	ALL	0.00%	2
SL Waber	ALL	18.00%	20
SNAKE TRAY/CMS	ALL	0.00%	2
SNAP-ON INC	ALL	0.00%	2
SOUNDOLIER DIV.	ALL	0.00%	2
SOUTHWEST DATA PRODUCTS	ALL	0.00%	2
SPC TECHNOLOGY	ALL	0.00%	2
Specified Technologies	ALL	9.00%	9
SPERO ELECTRIC CORP	ALL	0.00%	2
STA--LUBE DIVISION	ALL	0.00%	2
STRONGWELL	ALL	0.00%	2
SUN WEST ENGR INC	ALL	0.00%	2
Surge Suppression	All	0.00%	2
SURGE SUPPRESSION INC	ALL	0.00%	2
Suttle	ALL	25.00%	31
SUTTLE APPARATUS CORPORATION	ALL	0.00%	2
SYMETRICOM	ALL	0.00%	2
SYNCO CHEMICAL	ALL	0.00%	2
TARGETTI North America	ALL	0.00%	2
TEC INTERNATIONAL	ALL	0.00%	2
Tech Data	ALL	0.00%	2
TECH PRODUCTS INC	ALL	0.00%	2
Tech Spray	ALL	0.00%	2
TECHNICAL CONSUMER PRODUCTS INC	ALL	0.00%	2
Telco Systems	All Other	30.00%	40
Telco Systems	Transceivers	0.00%	2

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Telcor	ALL	12.00%	12
Telebyte	ALL	13.00%	13
Telect	All Other	26.50%	34
Telect	Power	29.00%	38
Telect	Vanguard	15.00%	15
TELEDEX CORP	ALL	0.00%	2
Teledyne	ALL	13.00%	13
TELEDYNE D.G. O'BRIEN	ALL	0.00%	2
Telehorn	ALL	0.00%	2
Telematrix	All Other	28.50%	37
Telematrix	Misc Hotel / Motel	12.00%	12
TELEX COMMUNICATIONS	ALL	0.00%	2
TELLABS	ALL	0.00%	2
TELSTRAT	ALL	0.00%	2
TELTREND	ALL	0.00%	2
TEMP RESEARCH	ALL	0.00%	2
TEMPO	ALL	0.00%	2
THE ELECTRIC CONTROLLER AND	ALL	0.00%	2
THE OKONITE COMPANY	ALL	0.00%	2
THE ROCKBESTOS COMPANY	ALL	0.00%	2
Thomas & Betts	040 Non-metallic Boxes	55.00%	71
Thomas & Betts	057-interconnection Systems	0.00%	2
Thomas & Betts	All Other	33.00%	45
Thomas & Betts	Elastimold Division	0.00%	2
Thomas & Betts	Electroline Mfg. Co.	50.00%	70
Thomas & Betts	Melco Products	5.00%	4
Thomas & Betts	One-Piece Cable Ties	40.00%	58
TII NETWORK TECHNOLOGIES	ALL	0.00%	2
TIMES FIBER COMMUNICATION	ALL	0.00%	2
TJ COPE INC	ALL	0.00%	2
TMC CORPORATION	ALL	0.00%	2
Tone Commander	All Other	3.00%	3

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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Tone Commander	Isdn Telephone Lab	26.50%	34
Tone Commander	Voip Phones	26.50%	34
TRAFFIC SIGNAL CONTROLS, INC.	ALL	0.00%	2
Trans World Products	ALL	9.00%	9
Transition Networks	All Other	10.00%	10
Transition Networks	Media Cnvrt	21.50%	25
TRANSTECTOR SYSTEMS	ALL	0.00%	2
TRI PALM INTERNATIONAL	ALL	0.00%	2
TRILOGY COMMUNICATIONS INC.	ALL	0.00%	2
Tripp Lite	Accessories	25.00%	31
Tripp Lite	All Other	29.50%	39
TT Sys.	ALL	0.00%	2
TT SYSTEMS	ALL	0.00%	2
U.S. ROBOTICS	ALL	0.00%	2
Ultratech	ALL	12.00%	12
UNIDEN	ALL	0.00%	2
UNIPRISE SOLUTIONS	ALL	0.00%	2
UNIQUE FIRE/ITS UNIQUE	ALL	0.00%	2
UNITED COPPER INDUSTRIES	ALL	0.00%	2
Uraseal	ALL	10.00%	10
Valcom	All Other	36.00%	49
Valcom	Multipath	39.50%	57
Valcom	Music for Life Accessories	0.00%	2
VARI-TRONICS	ALL	0.00%	2
VERILINK	ALL	0.00%	2
VICTOR INSULATORS INC	ALL	0.00%	2
VIDEO MOUNT PRODUCTS	ALL	0.00%	2
Viking	All Other	10.00%	10
Viking	Peripherals	32.50%	44
Vodavi	All Other	35.00%	48
Vodavi	Triad	11.00%	11
VON DUPRIN	ALL	0.00%	2

Listing by Manufacturer
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Manufacture Name	Product Line	% Discount Offered to County	Contract Line No.
Vtech Comm.	All Other	15.00%	15
Vtech Comm.	Misc Batteries, Replacement Batteries	21.00%	24
Vtech Comm.	Misc VT- Items	35.00%	48
Vtech Comm.	Vtech Communications Product	48.00%	68
VUANCE, INC.	ALL	0.00%	2
WESCOM-CHARLES INDUSTRIES	ALL	0.00%	2
Westell	ALL	10.00%	10
WIRELESS COAX PRODUCTS	ALL	0.00%	2
Wiremold	All Other	30.00%	40
Wiremold	D Velocity & Basket Tray	13.00%	13
Wiremold	Raceway Components, Inc.	13.00%	13
Wiremold	Sentrex P69	13.00%	13
Z-BAND, INCORPORATED	ALL	0.00%	2
ZEP MANUFACTURING CO	ALL	0.00%	2
ZOOM TELEPHONICS	ALL	0.00%	2