

**AMENDMENT TO CONTRACT  
LANCASTER COUNTY  
THE ANNUAL SUPPLY OF MICROFILMING SUPPLIES  
QUOTE NO. 3901  
THIRD AND FINAL RENEWAL WITH A PRICE INCREASE**

This Amendment is hereby entered into by and between Allan Enterprises, 581 Borges Court, Folsom, CA 95630 (hereinafter "Contractor") and Lancaster County (hereinafter "County"), for the purpose of amending the Contract dated April 17, 2012 under County Contract No. C-12-0177, (the "Contract"), for the **Annual Supply of Microfilming Supplies, Quote No. 3901**, which is made a part hereof by this reference.

WHEREAS, the original term of the Contract is April 17, 2012 through April 16, 2013, with the option to renew for three (3) additional one (1) year terms; and

WHEREAS, the Contract was amended by the County Contract C-13-0144, executed by the County Board on April 2, 2013, to renew the Contract for an additional one (1) year term from April 17, 2013, through April 16, 2014; and

WHEREAS, the Contract was amended by the County Contract C-14-0199, executed by the County Board on April 15, 2014, to renew the Contract for an additional one (1) year term from April 17, 2014 through April 16, 2015; and

WHEREAS, the parties wish to renew the Contract to reflect a price increase, per Attachment A, for an additional one (1) year term April 17, 2015 through April 16, 2016; and

Whereas, the estimated expenditures for Lancaster County Departments for the term of this renewal shall not exceed \$6,900.00 per year without approval by the Lancaster County Board.

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under County Contract C-12-0177 and stated herein the parties agree as follows:

- 1) The parties wish to renew the Contract to reflect a price increase, per Attachment A, for an additional one (1) year term April 17, 2015 through April 16, 2016
- 2) The estimated expenditures for Lancaster County Departments for the term of this renewal shall not exceed \$6,900.00 without approval by the Lancaster County Board.
- 3) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns

IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.

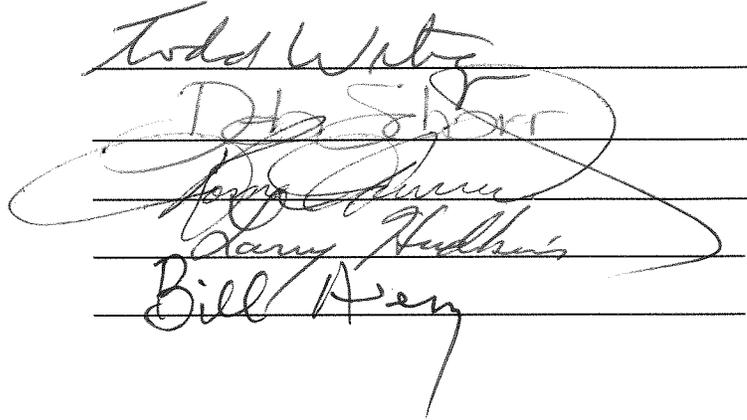
Approved as to form

Lancaster County Board of Commissioners Signatures

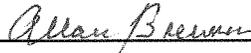
this 24 day of March, 2015

Executed this 24 day of March, 2015

  
Deputy County Attorney  
Lancaster County Attorney



Supplier, please fill out the following Information and mail back to our office; a faxed copy is not acceptable.

Company Name: (Please Print)	ALLAN ENTERPRISES
By: (Please Print)	Allan Brenner
By: (Please Sign)	
Title: (Please Print)	Owner
Company Address: (Please Print)	581 Borges Court, Folsom, Ca. 95630
Company Phone & Fax: (Please Print)	916-608-0711 916-608-0710
E-Mail Address: (Please Print)	allbrenner@sbcglobal.net
Date: (Please Print)	2/13/15
Contact Person for: "Orders or Service" (Please Print)	Allan Brenner
Phone Number: (Please Print)	916-608-0711



Compose

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Microfilm Pricing, January 1st, 2015

**Mark Ammermann** Dec 3 at 6:47 AM  
 To: Mark Ammermann  
 CC: Vickie Summers, Mark Burrill

Dear Microfilm Customer,

Coveris Advanced Coatings (formerly Exopack) will be raising prices on our Microfilm / Microfiche products effective January 1<sup>st</sup>, 2015. Please find the attached file for details. This increase is necessitated by rising raw material costs and to maintain the long-term sustainability and support of this product offering.

Additionally, on January 1st, we will once again be evaluating all customers price levels for 2015 based on 2014 annual sales.

I would like to thank you on behalf of Coveris Advanced Coatings for your continued business. We remain committed to providing quality products and services to the Microfilm / Microfiche market, and we look forward to supporting your requirements. Please contact me if you have questions regarding this or any other business matter.

Regards,

Mark Ammermann  
 Director of Sales  
 Coveris Advanced Coatings  
 Office: 414-906-4209  
 Cell: 414-975-9878  
[mark.ammermann@coveris.com](mailto:mark.ammermann@coveris.com)

The information contained in this communication may be confidential, is intended only for the use of the recipient named above, and may be legally protected or privileged. It is the property of Coveris Holding Corp. If the reader of this message is not the intended recipient, you are hereby notified that any use, disclosure, dissemination, distribution, retention, or copying of this communication, or any of its contents, is strictly prohibited. If you have received this communication in error, please immediately re-send this communication to the sender and delete the original message and any copy of it, including all attachments, from your computer system.

Coveris 2015 Micro...pdf View · Download

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# Allan Enterprises

February 25, 2015

Dear Kim,

Due to increases from manufacturers as well as UPS we find that it is necessary to adjust a few prices that were reflected in the latest renewal.

Please note the attached documents to support this concern.

The following is a list of the changes;

Line # 5 Exopack 16mm x 1000' x 4 mil. Diazo = \$17.00/roll or \$340.00 per case (20/case)

Line # 6 Exopack 35mm x 1000' x 4 mil. Diazo = \$35.36/roll or \$353.60 per case (10/case)

Line # ? Exopack 16mm x 2000' x 2.5 mil Diazo = \$29.25/roll or \$409.50 per case (14/case)

Sincerely,

Allan Brenner

**Amendment to Agreement  
Lancaster County  
Annual Supply of Microfilming Supplies  
Quote No. 3901  
(Price Increase)**

**C - 14 - 0431**  
**RECEIVED**

AUG 21 2014

LANCASTER COUNTY  
CLERK

This Amendment is hereby entered into by and between Allan Enterprises, 581 Borges Court, Folsom, CA 95630 (hereinafter "Contractor") and Lancaster County (hereinafter "Owners"), for the purpose of renewing the Contract C-12-0177, dated April 17, 2012, (the "Contract"), for **The Annual Supply of Microfilming Supplies, Quote No. 3901**, which is made a part hereof by this reference.

WHEREAS, the parties wish to amend the Contract for a price increase and an additional item, per attachment A. Additional line item is referenced on attachment A as Line # ? Exopack; and

WHEREAS, the estimated expenditures for *Lancaster County Departments* for the term of this amendment shall not exceed **\$4,000.00** per year without approval by the Lancaster County Board.

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under County Contract C-12-0177 and stated herein the parties agree as follows:

- 1) The parties wish to amend the Contract for a price increase and an additional item, per attachment A as Line # ? Exopack.
- 2) The estimated expenditures for *Lancaster County Departments* for the term of this amendment shall not exceed **\$4,000.00** per year without approval by the Lancaster County Board.
- 3) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

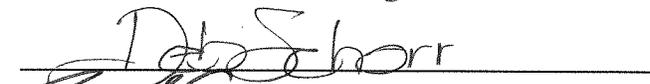
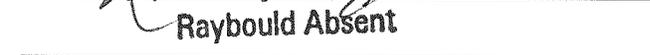
**IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.**

Approved as to form  
this 20 day of August, 2014

  
Deputy County Attorney  
for Lancaster County Attorney

Lancaster County Board of Commissioners Signatures

Executed this 20 day of August, 2014

  
  
  
  
Raybould Absent

Supplier, please fill in the date and following information and mail back to our office; a faxed copy is not acceptable.

<b>Company Name: (Please Print)</b>	ALLAN ENTERPRISES
<b>By: (Please Sign)</b>	<i>Allan Brenner</i>
<b>By: (Please Print)</b>	Allan Brenner
<b>Title: (Please Print)</b>	Owner
<b>Company Address: (Please Print)</b>	581 Borges Court, Folsom, Ca. 95630
<b>Company Phone &amp; Fax: (Please Print)</b>	916-608-0711 916-608-0710
<b>E-Mail Address: (Please Print)</b>	allbrenner@sbcglobal.net
<b>Date: (Please Print)</b>	8/11/14
<b>Contact Person For: "Orders or Service" (Please Print)</b>	Allan Brenner
<b>Phone Number: (Please Print)</b>	916-608-0711



# Allan Enterprises

July 31,2014

Dear Shelly,

Due to increases from manufacturers as well as UPS we find that it is necessary to adjust the prices that were reflected in the latest renewal.

Please note the attached documents to support this concern. Agfa is now under the new label of Imagelink. Fuji is a better bet for the money. They have a monopoly on the Archive Writer film. The following is a list of the changes;

- Line # 1 Imagelink # 114NXGS = \$13.48/roll or \$1,348.00 per case (100/case)  
Fuji # HR-21 = 11.29/roll or \$1,149.00 per case (100/case)
- Line # 2 Imagelink # 114NXHU = \$40.36/roll or \$2,018.00 per case (50/case)  
Fuji # HR-20 = \$32.12/roll or \$1,606.00 per case (50/case)
- Line # 3 Fuji # 140 Developer \$78.26 per case (4 gallons/case)  
\$98.26 per case if you order less than \$1,300.00 of Fuji product at one time.
- Line # 4 Fuji # 141 Fixer = \$45.52 per case (4 gallons/case)  
\$65.52 per case if you order less than \$1,300.00 of Fuji product at one time.
- Line # 5 Exopack 16mm x 1000' x 4 mil. Diazo = \$15.90/roll or \$318.00 per case (20/case)
- Line # 6 Exopack 35mm x 1000' x 4 mil. Diazo = \$33.05/roll or \$330.50 per case (10/case)
- Line # ? Exopack 16mm x 2000' x 2.5 mil Diazo = \$27.34/roll or \$382.76 per case (14/case)  
Purchased from us but not on contract as savings over 16mm x 1000' listed on line # 5
- Line # 14 Imagelink # 334NXDM = \$29.89/roll or \$2,989.00 per case (We can break cases on this one) (This is the Archive Writer Film )
- Line # 16 35mm Solid White Reels = \$264.80/case (275/case)
- Line # 18 16mm Jackets 4 x 6 = \$99.24/case

Please let me know if you have any questions.

Sincerely,

Allan Enterprises  
581 Borges Court  
Folsom, CA 95630  
916-608-0711 Voice  
916-608-0710 FAX  
allbrenner@sbcglobal.net

# FUJIFILM

Electronic Materials U.S.A., Inc.

Document Products Group

(401) 522-9472

(817) 271-1262 Direct

(914) 789-8530 Fax

80 Circuit Drive

North Kingstown, RI 02852

October 28, 2013

To all FUJIFILM Document Products microfilm customers:

FUJIFILM Electronic Materials U.S.A., Inc. is formally announcing that it will implement price increases for microfilm supplies, effective December 1, 2013.

The pricing changes are a result of the continuing decline in overall demand for film products, the high costs of production, and the increased expenses associated with raw materials, and energy in Japan. Under such circumstances and despite efforts to maintain production costs, FUJIFILM is unable to absorb these costs entirely and must implement price increases at this time.

Each microfilm product has been analyzed to confirm cost and profitability. The actual increase by item may vary but overall the increase is on average approximately 25%.

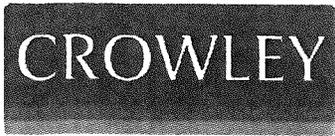
FUJIFILM remains committed to the preservation of vital information on microfilm. New product configurations have been recently added to our line up and FUJIFILM continues to support microfilm products in a direct and stable manner.

These changes are necessary for FUJIFILM to continue to be a viable, high quality provider. For details on how these changes impact your business please contact your reseller.

Best regards,

FUJIFILM Electronic Materials U.S.A., Inc.

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IMAGING PRODUCTS & SERVICES

5-30-2013

To all of our AGFA Film Supply customers:

As many of you are aware AGFA is transitioning all of its microfilm business activities to Eastman Park Micrographics for distribution. We have been working with AGFA and Eastman Park Micrographics to ensure a continued supply of microfilm products for all of our customers. Crowley will remain a distributor of these AGFA microfilm products albeit under the Eastman Park Micrographics brand.

At present we have a large but limited supply of AGFA branded microfilm supplies and will continue to make this available at your current pricing structure until supplies of the AGFA brand are exhausted. Once exhausted, we will be offering the same AGFA film but under the Eastman Park Micrographics brand, part number and new pricing. The new pricing will be effective on all Eastman Park Micrographics film products once the current supply of AGFA film products is depleted.

Attached is a cross reference of the most popular products and pricing for the Eastman Park Micrographics film products. The current supply of AGFA film products is available on a first come first serve basis.

The Crowley Company is committed to be a continued source of supply for all of your micrographic and digital film needs. We thank you for your continued support and patronage during this time of transition.

Sincerely,

*Christopher W. Crowley*

Christopher W. Crowley

President

  
Manufacturers Technology  
A Corning Company



Wicks and Wilson  
A Corning Company



 Microsystems  
A Crowley Company

Maryland | California | United Kingdom | 240.215.0224 |  
[www.thecrowleycompany.com](http://www.thecrowleycompany.com)

# FUJIFILM

Electronic Materials U.S.A., Inc.

Document Products Group

(401) 522-9472

(817) 271-1262 Direct

(480) 987-0014

80 Circuit Drive

North Kingstown, RI 02852

September 13 2013

To FUJIFILM microfilm resellers:

Please be advised that FUJIFILM microfilm products labeled "not for resale" are products specifically for use by service bureaus for internal use only. This applies specifically to the products SB100, SB130, SB215 and SB35. The packaging is generic and does not contain an index label. These products are not designed or intended for resale to end-user customers.

The retail products with FUJIFILM logo's and index labels are for resale to end user customers and include our factory warranty.

The "SB" products referred to above do not include our factory warranty if they are resold to end-users. The warranty on "SB" products is valid only when used internally by service bureaus. Please insure the "SB" products referred to above are not resold to end users.

This letter is also to announce as of September 1 2013 product returns must be approved in advance and are subject to a restocking fee of 20%.

Sincerely

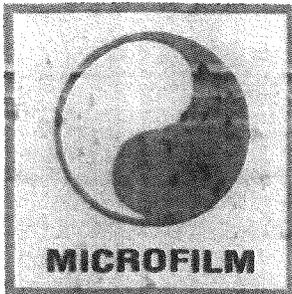
FUJIFILM Electronic Materials U.S.A., INC.



Randy L. Petree

National Account Manager

Document Products Group



# MICROFILM PRODUCTS COMPANY

*Division of Micro Image Corp.*

January 01, 2013

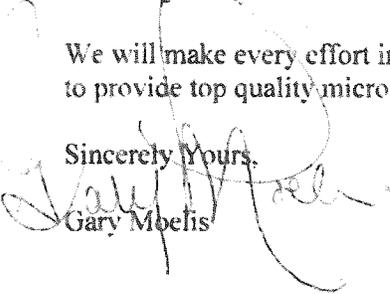
Microfilm Products Company  
Division of Micro Image Corp  
266 Germonds Road  
West Nyack, NY 10994

Dear Valued Microfilm Supply Customer,

We appreciate your business and continued loyalty to Microfilm Products Company During this past year 2012. The cost to produce many of the resin based microfilm supplies along with the declining volume of microfilm supplies has forced us to look at each item and price them accordingly. We have done our best to evaluate the products individually and keep any increase to a bare minimum. The increases depending on the item range from 10% to 25%.

We will make every effort in this coming year to hold prices where they are and continue to provide top quality microfilm supplies and offer each customer supreme service.

Sincerely Yours,

  
Gary Moelis

266 Germonds Road, West Nyack, NY 10994  
www.microfilmproducts.com

Tel. (845) 371-3700 • Fax (845) 371-3780  
garym@microfilmproducts.com

Amendment to Agreement  
Lancaster County  
Annual Supply of Microfilming Supplies  
Quote No. 3901  
Second Renewal

RECEIVED

APR 09 2014

LANCASTER COUNTY  
CLERK

This Amendment is hereby entered into on this 10th day of March, 2014, by and between Allan Enterprises, 581 Borges Court, Folsom, CA 95630 (hereinafter "Contractor") and Lancaster County (hereinafter "Owners"), for the purpose of renewing the Contract C-12-0177, dated April 17, 2012, (the "Contract"), for The Annual Supply of Microfilming Supplies, Quote No. 3901, which is made a part hereof by this reference.

WHEREAS, the original term of the Contract is April 17, 2012 through April 16, 2013, with the option to renew for **three** (3) additional **one** (1) year periods upon written mutual consent of both parties; and

WHEREAS, the Agreement was amended by the County Contract C-13-0144, executed by the County Board on April 2, 2013, to renew the agreement for an additional one (1) year period from April 17, 2013, through April 16, 2014; and

WHEREAS, the parties wish to renew the Contract for an additional **one** (1) year term beginning April 17, 2014, through April 16, 2015; and

WHEREAS, the estimated expenditures for *Lancaster County Departments* for the term of this renewal shall not exceed \$13,000.00 per year without approval by the Lancaster County Board.

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under County Contract C-12-0177 and stated herein the parties agree as follows:

- 1) The Contract shall be renewed for an additional **one** (1) year term beginning April 17, 2014, through April 16, 2015.
- 2) The estimated expenditures for *Lancaster County Departments* for the term of this renewal shall not exceed \$13,000.00 per year without approval by the Lancaster County Board.
- 3) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

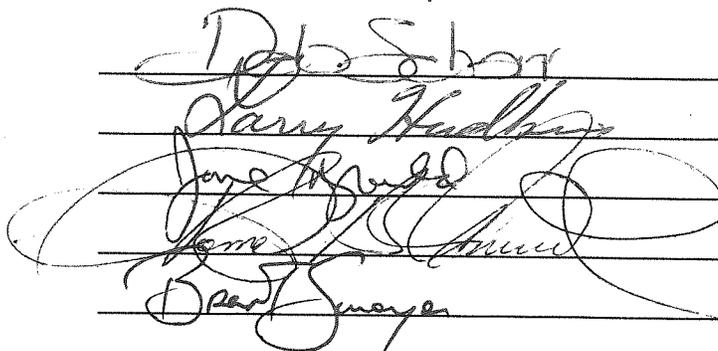
**IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.**

Lancaster County Board of Commissioners Signatures

Executed this 15 day of April, 2014

Approved as to form  
this 15 day of April, 2014

  
Deputy County Attorney  
for Lancaster County Attorney



Supplier, please fill in the date and following information and mail back to our office; a faxed copy is not acceptable.

<b>Company Name: (Please Print)</b>	<i>Allan Brenner</i>
<b>By: (Please Sign)</b>	<i>ALLAN ENTERPRISES Allan Brenner</i>
<b>By: (Please Print)</b>	<i>Allan Brenner</i>
<b>Title: (Please Print)</b>	<i>Owner</i>
<b>Company Address: (Please Print)</b>	<i>581 Borges Court, Folsom, Ca. 95630</i>
<b>Company Phone &amp; Fax: (Please Print)</b>	<i>916-608-0711 916-608-0710</i>
<b>E-Mail Address: (Please Print)</b>	<i>allbrenner@sbccglobal.net</i>
<b>Date: (Please Print)</b>	<i>3/10/14</i>
<b>Contact Person For: "Orders or Service" (Please Print)</b>	<i>Allan Brenner</i>
<b>Phone Number: (Please Print)</b>	<i>916 - 608 - 0711</i>

**AMENDMENT TO AGREEMENT  
LANCASTER COUNTY  
ANNUAL SUPPLY OF MICROFILMING SUPPLIES  
QUOTE 3901  
FIRST RENEWAL WITH A PRICE INCREASE**

RECEIVED  
C-13-0144  
MAR 28 2013  
LANCASTER COUNTY  
CLERK

This Amendment is hereby entered into on this 2 day of April, 2013, by and between **Allan Enterprises, 581 Borges Court, Folsom, CA 95630** (hereinafter "Contractor") and **Lancaster County** (hereinafter "County"), for the purpose of amending the Agreement dated **April 17, 2012** under County Contract No. **C-12-0177**, (the "Agreement"), for **The Annual Supply of Microfilming Supplies, Quote 3901**, which is made a part hereof by this reference.

WHEREAS, the original term of the Contract is **April 17, 2012 thru April 16, 2013**, with the option to renew for **three (3)** additional one (1) year periods; and

WHEREAS, the parties wish to renew the Contract for an additional one (1) year term beginning **April 17, 2013 thru April 16, 2014** and

WHEREAS, the parties wish to Amend the Agreement to reflect **price increase** for the items listed on **Attachment A** for the current term of the Agreement; and

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants contained in the Contract, under County **Contract C-12-0177** and stated herein the parties agree as follows:

- 1) The Contract shall be renewed for an additional one (1) year term beginning **April 17, 2013 thru April 16, 2014**.
- 2) WHEREAS, the parties wish to Amend the Agreement to reflect **price increase** for the items listed on **Attachment A** for the current term of the Agreement.
- 2) All other terms of the Contract, not in conflict with this Amendment, shall remain in full force and effect.

The Parties do hereby agree to all the terms and conditions of this Amendment. This Amendment shall be binding upon the parties, their heirs, administrators, executors, legal and personal representatives, successors, and assigns

IN WITNESS WHEREOF, the Parties do hereby execute this Amendment.

Lancaster County Board of Commissioners Signatures

Executed this 2 day of April, 2013

*[Handwritten signatures of Lancaster County Board of Commissioners: Brett Smoyer, John Starn, Gary Hudkins, James B. Brown]*

Approved as to form  
this 2 day of April, 2013

*[Signature: Brittany Behrens]*  
Deputy County Attorney  
Lancaster County Attorney

**Supplier, please sign and date. Mail back to our office; a faxed copy is not acceptable.**

Dated 3/1/13

Company Name: (PLEASE PRINT)	ALLAN ENTERPRISES
By: (PLEASE PRINT)	Allan Brenner
By: (PLEASE SIGN)	<i>[Signature: Allan Brenner]</i>
Title:	Owner
Company Address: (PLEASE PRINT)	581 Borges Court, Folsom, Ca. 95630
Company Phone & Fax: (PLEASE PRINT)	916-608-0711 Fax - 916-608-0710
E-Mail Address: (PLEASE PRINT)	allbrenner@sbcglobal.net



# Allan Enterprises

February, 25<sup>th</sup>, 2013

Dear Shelly,

Due to increases from all manufacturers as well as UPS we find that it is necessary to adjust the prices for this renewal at this time.

Please note the attached documents to support this concern.

The following is a list of the changes;

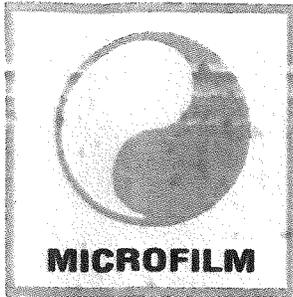
- Line # 1 Agfa # 3T8MA = \$7.88 /roll or \$788.00 /case (100/case)  
Fuji # SB-100 = \$8.90/roll or \$890.00/case (100/case)
- Line # 2 Agfa # 3T8NC = \$17.55/roll or \$877.50/case (50/case)  
Fuji # SB35 = \$18.65/roll or \$932.50/case (50/case)
- Line # 3 Fuji # 140 = \$15.13 /gallon or \$60.52 /case (4 gallons/case)  
\$21.13 per gallon or \$84.52 per case if order for Fuji is less than \$1,300.00  
at one time.
- Line # 4 Fuji # 141 = \$8.95/ gallon or \$35.80/case (4 gallons/case)  
\$14.95/gallon or \$59.80/case if order for Fuji is less than \$1,300.00 at one  
time.
- Line # 5 Exopack 16mm x 1000' x 4 mil Diazo = \$15.90/roll or \$318.00/case (20 rolls/case)
- Line # 6 Exopack 35mm x 1000' x 4. Mil. Diazo = \$33.05 /roll or \$330.50/case (10 rolls/ case)
- Line ? Exopack 16mm x 2000' x 2.5 mil. Diazo = \$27.34/roll or \$382.76/case (14 rolls/case)  
Purchased from us but not on the contract as savings over 16mm x 1000' listed above on line # 5
- Line # 14 Agfa # E8MCF = 20.15 /roll or \$403.00/case (20 rolls/case)  
Kodak # 862-5147 = \$27.05/roll or \$541.00/case (20 rolls/case)
- Line # 16 35mm Solid White Reels = \$.83 each or \$228.25/ case (275/case)
- Line # 18 16mm Jackets 4 x 6 = 86.90/case

Please let me know if you have any questions.

Sincerely,

Allan Brenner

Allan Enterprises  
581 Borges Court  
Folsom, CA 95630  
916-608-0711 Voice  
916-608-0710 FAX  
allbrenner@sbcglobal.net



# MICROFILM PRODUCTS COMPANY

*Division of Micro Image Corp.*



January 01,2013

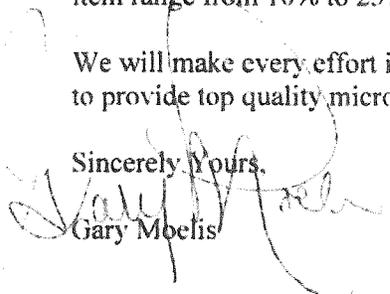
Microfilm Products Company  
Division of Micro Image Corp  
266 Germonds Road  
West Nyack..NY 10994

Dear Valued Microfilm Supply Customer,

We appreciate your business and continued loyalty to Microfilm Products Company During this past year 2012. The cost to produce many of the resin based microfilm supplies along with the declining volume of microfilm supplies has forced us to look at each item and price them accordingly. We have done our best to evaluate the products individually and keep any increase to a bare minimum. The increases depending on the item range from 10% to 25%.

We will make every effort in this coming year to hold prices where they are and continue to provide top quality microfilm supplies and offer each customer supreme service.

Sincerely Yours,

  
Gary Moelis



266 Germonds Road, West Nyack, NY 10994  
www.microfilmproducts.com

• Tel. (845) 371-3700 • Fax (845) 371-3780  
garym@microfilmproducts.com

**CROWLEY**

**AGFA**



January 25, 2013

Dear Mr. Brenner:

Please allow this letter to inform both your organization and your customers that effective immediately, Agfa pricing was been increased as of December 7, 2012. We ask that you review the pricing and adjust accordingly. Please reference the pricing provided to you on that date for the increases specific to each Agfa item.

Please do not hesitate to contact me at any time with questions or concerns.

Sincerely,

*Rachel Pincus*

Rachel Pincus  
Microfilm Product Sales Manager  
The Crowley Company  
[rachelp@thecrowleycompany.com](mailto:rachelp@thecrowleycompany.com)

# FUJIFILM

Electronic Materials U.S.A., Inc.

Document Products Group

(401) 522-9472

(817) 271-1262 Direct

(914) 789-8530 Fax

80 Circuit Drive

North Kingstown, RI 02852

December 14<sup>th</sup> 2012

Dear FUJIFILM Document Products customer,

We appreciate your business and continued use of FUJIFILM microfilm products during 2012. The looming fiscal cliff leaves a question mark over the economy as newer technology and budget cuts have been impacting the demand for some microfilm applications. It has been difficult to meet corporate guidelines for a minimum profit under these conditions.

In order to continue to provide the high level of service and support the market expects FUJIFILM is announcing a price increase on most silver halide microfilms. All orders received before the close of business on January 14th will be invoiced at your existing pricing.

For details on the new pricing see the attached price list dated January 15th 2013. New microfilm products introduced recently as well as chemicals and non-silver halide duplication films are not impacted by this increase.

Please contact me directly by phone 401-522-9472 or email [randy\\_petree@fujifilm-ffem.com](mailto:randy_petree@fujifilm-ffem.com) to discuss any of your existing customer commitments. Our intentions are to work with you to make this a smooth transition so your company can maintain profits on existing agreements.

FUJIFILM is looking forward to a mutually beneficial 2013. Happy Holidays!

Sincerely

FUJIFILM Electronic Materials U.S.A., INC.



Randy L. Petree

National Account Manager

Document Products Group

C-12-0177

**CONTRACT DOCUMENTS**

**LANCASTER COUNTY  
NEBRASKA**

**ANNUAL SUPPLY  
OF  
Microfilming Supplies  
Quote 3901**

**Allan Enterprises  
581 Borges Court  
Folsom, CA 95630  
916.608.0711**

**LANCASTER COUNTY  
CONTRACT AGREEMENT**

THIS CONTRACT, made and entered into this 17 day of April 2012, by and between **Allen Enterprises, 581 Borges Court, Folsom, CA 95630**, hereinafter called "Contractor", and the County of Lancaster, Nebraska, a political subdivision of the State of Nebraska, hereinafter called the "County".

WHEREAS, the County has caused to be prepared, in accordance with law, Specifications, Plans, and other Contract Documents for the Work herein described, and has approved and adopted said documents and has caused to be published an advertisement for and in connection with said Work, to-wit:

For providing **Annual Supply of Microfilming Supplies, Quote 3901** and,

WHEREAS, the Contractor, in response to such advertisement, has submitted to the County, in the manner and at the time specified, a sealed Proposal/Supplier Response in accordance with the terms of said advertisement; and,

WHEREAS, the County, in the manner prescribed by law has publicly opened, read aloud, examined, and canvassed the Proposals/Supplier Responses submitted in response to such advertisement, and as a result of such canvass has determined and declared the Contractor to be the lowest responsible bidder for the said Work for the sum or sums named in the Contractor's Proposal/Supplier Responses, a copy thereof being attached to and made a part of this Contract;

NOW, THEREFORE, in consideration of the sums to be paid to the Contractor and the mutual covenants herein contained, the Contractor and the County have agreed and hereby agree as follows:

1. The Contractor agrees to (a) furnish all tools, equipment, supplies, superintendence, transportation, and other accessories, services, and facilities; (b) furnish all materials, supplies, and equipment specified to be incorporated into and form a permanent part of the complete work; (c) provide and perform all necessary labor in a substantial and workmanlike manner and in accordance with the provisions of the Contract Documents; and (d) execute and complete all Work included in and covered by the County's award of this Contract to the Contractor, such award being based on the acceptance by the County of the Contractor's Proposal, or part thereof, as follows:

**Agreement to Line Items: 1, 2, 3, 4, 5, 6, 14, 16, and 18 of Contractor's Proposal.**

2. The County agrees to pay to the Contractor for the performance of the Work embraced in this Contract, the Contractor agrees to accept as full compensation therefore, the following sums and prices for all Work covered by and included in the Contract award and designated above, payment thereof to be made in the manner provided by the County:

**The County will pay for products/service, according to the Line Item pricing as listed in Contractor's Proposal/Supplier Response, a copy thereof being attached to and made a part of this Contract. The County shall order on an as needed basis for the duration of the contract.**

3. Equal Employment Opportunity. In connection with the carrying out of this project, the contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, age or marital status. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, national origin, ancestry, disability, age or marital status. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other compensation; and selection for training, including apprenticeship.

4. E-Verify. In accordance with Neb. Rev. Stat. 4-108 through 4-114, the contractor agrees to register with and use a federal immigration verification system, to determine the work eligibility status of new employees performing services within the state of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324 a, otherwise known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee pursuant to the Immigration Reform and Control Act of 1986. The Contractor shall not discriminate against any employee or applicant for employment to be employed in the performance of this section pursuant to the requirements of state law and 8 U.S.C.A 1324b. The contractor shall require any subcontractor to comply with the provisions of this section.
5. Termination. This Contract may be terminated by the following:
  - 5.1) Termination for Convenience. Either party may terminate this Contract upon thirty (30) days written notice to the other party for any reason without penalty.
  - 5.2) Termination for Cause. The County may terminate the Contract for cause if the Contractor:
    - 5.2.1) Refuses or fails to supply the proper labor, materials and equipment necessary to provide services and/or commodities.
    - 5.2.2) Disregards Federal, State or local laws, ordinances, regulations, resolutions or orders.
    - 5.2.3) Otherwise commits a substantial breach or default of any provision of the Contract Document. In the event of a substantial breach or default the County will provide the Contractor written notice of said breach or default and allow the Contractor ten (10) days from the date of the written notice to cure such breach or default. If said breach or default is not cured within ten (10) days from the date of notice, then the contract shall terminate.
6. Independent Contractor. It is the express intent of the parties that this contract shall not create an employer-employee relationship. Employees of the Contractor shall not be deemed to be employees of the County and employees of the County shall not be deemed to be employees of the Contractor. The Contractor and the County shall be responsible to their respective employees for all salary and benefits. Neither the Contractor's employees nor the County's employees shall be entitled to any salary, wages, or benefits from the other party, including but not limited to overtime, vacation, retirement benefits, workers' compensation, sick leave or injury leave. Contractor shall also be responsible for maintaining workers' compensation insurance, unemployment insurance for its employees, and for payment of all federal, state, local and any other payroll taxes with respect to its employees' compensation.
7. Contract Term. This Contract shall be effective upon execution by both parties. The term of the Contract shall be a **one (1) year** term with the option to renew for **three (3) additional one (1) year** terms.
8. The Contract Documents comprise the Contract, and consist of the following:
  1. Contract Agreement
  2. Accepted Proposal/Response
  3. Addendum No. 1
  4. Special Provisions
  5. Instructions to Bidders

These Contract Agreements, together with the other Contract Documents herein above mentioned, form this Contract, and they are as fully a part of the Contract as if hereto attached or herein repeated.

The Contractor and the Owners hereby agree that all the terms and conditions of this Contract shall be binding upon themselves, and their heirs, administrators, executors, legal and personal representatives, successors, and assigns.

IN WITNESS WHEREOF, the Contractor and the Owners do hereby execute this contract.

**EXECUTION BY LANCASTER COUNTY, NEBRASKA**

Contract Approved as to Form:

The Board of County Commissioners of Lancaster,  
Nebraska

*for* *Ballantyne Johnson*  
Lancaster County Attorney

*James Ingham*  
*Bernice News*  
*Leo Ober*  
*Henry Hudkins*  
*Barry Salyer*

dated 4/17/12

**EXECUTION BY CONTRACTOR**

IF A CORPORATION:

ATTEST:

\_\_\_\_\_  
Secretary (SEAL)

\_\_\_\_\_  
Name of Corporation

\_\_\_\_\_  
(Address)

By: \_\_\_\_\_  
Duly Authorized Official

\_\_\_\_\_  
Legal Title of Official

IF OTHER TYPE OF ORGANIZATION:

\_\_\_\_\_  
Name of Organization

\_\_\_\_\_  
Type of Organization

\_\_\_\_\_  
(Address)

By: \_\_\_\_\_  
Member

By: \_\_\_\_\_  
Member

IF AN INDIVIDUAL:

Allan Brenner  
Name

581 Berges Court, Folsom, Ca. 95630  
Address

Allan Brenner 3/27/12  
Signature

# City of Lincoln/Lancaster County (Lincoln Purchasing) Supplier Response

Bid Information

Bid Creator Shelly Hinze, Buyer  
 Email rhinze@lincoln.ne.gov  
 Phone 1 (402) 441-8313  
 Fax 1 (402) 441-6513  
  
 Bid Number 3901 Addendum 1  
 Title Annual Supply of  
 Microfilming Supplies  
 Bid Type Quote  
 Issue Date 03/12/2012  
 Close Date 3/15/2012 4:00:00 PM CST  
 Need by Date

Contact Information

Address Robert Walla  
 440 So. 8th Street  
 Lincoln, NE 68508  
  
 Contact Shelly Hinze, Buyer  
  
 Department  
 Building  
  
 Floor/Room  
 Telephone 1 (402) 441-8313  
 Fax 1 (402) 441-6513  
 Email rhinze@lincoln.ne.gov

Ship to Information

Address Records & Info.  
 Management, County  
 440 S. 8th St., Suite 110  
 Lincoln, NE 68508-2207  
  
 Contact  
  
 Department  
 Building  
  
 Floor/Room  
 Telephone  
 Fax  
 Email

Supplier Information

Company ALLANENTERPRISES  
 Address 581 Borges Court  
  
 Folsom, CA 95630  
 Contact Allan Brenner  
 Department  
 Building  
 Floor/Room  
 Telephone 1 (916) 6080711  
 Fax 1 (916) 6080710  
 Email allbrenner@sbcglobal.net  
 Submitted 3/20/2012 9:52:39 AM CST  
 Total \$12,752.48

Signature \_\_\_\_\_

Supplier Notes \_\_\_\_\_

Bid Notes \_\_\_\_\_

Bid Activities \_\_\_\_\_

Bid Messages \_\_\_\_\_

Please review the following and respond where necessary

#	Name	Note	Response
1	Instructions to Bidders	I acknowledge reading and understanding the Instructions to Bidders.	Yes
2	Term Clause of Contract	I acknowledge that the term of the contract is for a one (1) year term with the option for three (3) additional one (1) year renewals from the date of the executed contract.  ((a) Are your bid prices firm for the first one (1) year contract period. YES or NO  (b) Are your bid prices subject to escalation/de-escalation YES or NO  (c) If (b), state period for which prices will remain firm: through _____	a) YES b) Yes possibly for line # 5, 6 & 14 (2013)
3	Renewal is an Option	Contract Extension Renewal is an option.	Yes
4	Quantities	I acknowledge that the quantities listed for each line item are an estimated yearly amount. The City does not guarantee any dollar amount or order quantities for the term of the contract.	Y
5	Bid award	I acknowledge and understand that the City, County and/or Public Building Commission reserves the right to award bids item-by-item, with or without alternates/options, by groups, or "lump sum" such as shall best serve the requirements and interests of the City, County and/or Public Building Commission.    If your pricing is based on an all-or-nothing basis, please indicate so in the Supplier Notes section of your E-Bid response.	Yes
6	Sample Contract	I acknowledge reading and understanding the sample contract.	Yes
7	Delivery	State number of delivery days ARO. FOB to the City/County at the location specified with all transportation charges paid.	10 days ARO
8	Contact	Name of person submitting this bid:	Allan Brenner
9	Electronic Signature	Please check here for your electronic signature.	Yes
10	Agreement to Addendum No. 1	Respondent hereby certifies that the change set forth in this addendum has been incorporated in their proposal and is part of their bid.  Reason: See Bid Attachments section for Addendum information.	Yes

Line Items

#	Qty	UOM	Description	Response
1	400	Rolls	16mm Silver Halide Open Reel Microfilm (CAN Film)	\$6.55
<p>Manufacturer: Fuji OR Equivalent      Manufacturer #: SB100</p> <p>Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: # 1 Agfa # 3T8MA (100 rolls per case)</p>				
Alt 1	400	Rolls	Alt Spec: Fuji SB-100 100/case	6.85
<p>Alt Manufacturer: Fuji SB100      Alt Manufacturer #: SB-100</p> <p>Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: # 2 Fuji SB-100 (100 rolls/case)</p>				
2	100	Rolls	35mm Silver Original Microfilm	\$13.60
<p>Manufacturer: Fuji      Manufacturer #: HR20</p> <p>Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: # 1 Agfa # 3T8NC (50 rolls/case)</p>				
Alt 1	100	Rolls	Alt Spec: #2 Fuji HR-20 (50 rolls/case)	14.95
<p>Alt Manufacturer: Fuji      Alt Manufacturer #: HR-20</p> <p>Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: Fuji HR-20 50/case</p>				
3	10	Gallons	Developer	\$12.25
<p>Manufacturer: Fuji      Manufacturer #: 140</p> <p>Item Notes:      Unit price is per each gallon. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: Price of \$12.25 per gallon based on order of \$1,300.00 of Fuji product at one time. Packaged 4 gallons/case. If purchased in lesser quantity price is \$16.25/gallon delivered</p>				
4	28	Gallons	Fixer	\$8.00
<p>Manufacturer: Fuji      Manufacturer #: 141</p> <p>Item Notes:      Unit price is per each gallon. In your supplier notes list your case size and price for the case.</p> <p>Supplier Notes: Price of \$8.00 per gallon based on order of \$1,300.00 of Fuji product at one time. Packaged 4 gallons/case. If purchased in lesser quantity price is \$12.25/gallon delivered</p>				

5	60	Rolls	Gold 16mm Diazo Duplicate Microfilm, 1000 ft. RI., 4 mil, black only	\$13.55
Manufacturer: Exopack, Datagraphix or equivalent      Manufacturer #: 562081R				
Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.				
Supplier Notes: Exopack, 20/rolls/case \$271.00/case				
6	20	Rolls	Gold 35mm Diazo Duplicate Microfilm 1000' x 4 mil/roll, black only	\$28.00
Manufacturer: Exopack 562281R or Datagraphix 248100				
Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.				
Supplier Notes: Exopack, 10 rolls/case \$280.00/case				
7	8	Gallons	Ammonium Hydroxide #2.24 degree Baume 25.5% concentrated	<del>\$24.70</del>
Manufacturer: Michilin or Equivalent      Manufacturer #: MO90003				
Item Notes:      Unit price is per each gallon. In your supplier notes list your case size and price for the case.				
Supplier Notes: W.D. Service Packaged 4 gallons/case \$98.80/case				
8	10	Packets	Fixer-wash system cleaner	<del>\$13.00</del>
Manufacturer: Kodak or Equivalent      Manufacturer #: 1395110				
Item Notes:      Unit price is per each packet. In your supplier notes list your case size and price for the case.				
Supplier Notes: Kodak# 139-5110 10 packets per case \$130.00/ case				
9	4	Gallons	Bleach Concentrate Cleaner/Replenisher	<del>\$26.60</del>
Manufacturer: Solutek or equivalent      Manufacturer #: 413-24				
Item Notes:      Unit price is per gallon. In your supplier notes list your case size and price for the case.				
Supplier Notes: PMA # 11-030 4 gallons/case \$106.40/case				
10	27	Leaders	Pre-cut 35mm Leaders	<del>\$7.49</del>
Manufacturer: Kodak or Equivalent      Manufacturer #: E001720 or 1991009				
Item Notes:      Unit price is per each leader. In your supplier notes list your case size and price for the case.				
Supplier Notes: Kodak # 199-1009 Packaged 3 per package. \$22.47/package				

11	500	Reels	16mm Self Locking Duplicate Reels, Whiter, 1 side of reel to be circle and other side square.	<del>\$0.47</del>
Manufacturer: Microfilm Products      Manufacturer #: M202030				
Item Notes:				
Supplier Notes: MPI # 1-606    500/case    \$235.00/case				
12	1,000	Boxes	16mm Microfilm White Craft Board Storage Boxes with no lines	<del>\$0.20</del>
Manufacturer: Microfilm Products or equivalent      Manufacturer #: M202120				
Item Notes:      Unit price is per each box. In your supplier notes list your case size and price for the case.				
Supplier Notes: MPI # 1-535    1000/case    \$200.00/case				
13	1,000	Boxes	35mm Microfilm White Craft Board Storage Boxes with no lines	<del>\$0.34</del>
Manufacturer: Microfilm Products or equivalent      Manufacturer #: MP-M2020120				
Item Notes:      Unit price is per each box. In your supplier notes list your case size and price for the case.				
Supplier Notes: MPI # 1-536    1000/case    \$340.00/case				
14	260	Rolls	16mm Kodak Reference Archive Media Microfilm	\$18.95
Manufacturer: Kodak      Manufacturer #: EO21746 or 8625147				
Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.				
Supplier Notes: Agfa # E8MCF (20 rolls/case) \$384.00/case				
Alt 1	260	Rolls	Alt Spec: Kodak # 862-5147 (20 rolls/case)	25.85
Alt Manufacturer: Kodak      Alt Manufacturer #: 862-5147				
Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.				
Supplier Notes: Kodak # 862-5147 (20 rolls/case) \$517.00/case				
15	8	gallons	Amonia Absorber	<del>\$19.65</del>
Manufacturer: PMA      Manufacturer #: 892-402-1				
Item Notes:      Unit price is per each gallon. In your supplier notes list your case size and price for the case.				
Supplier Notes: W.D. Service    Packaged 4 gallons/case    \$78.60/case				

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16	250	Reels	35mm Self Locking Duplicate Reels, White both side of the reel for square pegs.	\$0.66
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Manufacturer: Zeta      Manufacturer #: SFR35SS

Item Notes:      Unit price is per each reel. In your supplier notes list your case size and price for the case.

Supplier Notes: MPI # 518 Packaged 275/case \$181.50/case

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17	50	Ea	35mm Jackets, 3 3/8" x 7 3/8" (86 x 187mm), 11/32" Index Area, 2 Channels of 35mm Film for Engineering Drawings	<del>\$0.092</del>
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Item Notes:      Unit price is per each jacket. In your supplier notes list your case size and price for the case.

Supplier Notes: packaged 1000 /case \$92.00/case

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18	50	Ea	16mm Jackets, 4" x 5" - 5 Channel	\$0.079
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Item Notes:      Unit price is per each jacket. In your supplier notes list your case size and price for the case.

Supplier Notes: packaged 1000/case \$79.00/case

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19	6	Ea	Silver Processing Tape (1/2" x 72 yards with 3" Core)	<del>\$20.00</del>
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Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.

Supplier Notes: # 1-772

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20	6	Ea	Clear Splicing Tape (1/2" x 72 yards with 3" Core)	<del>\$20.00</del>
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Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.

Supplier Notes: # 1-770

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21	6	Ea	Clear Splicing Tape (1" x 72 yards with 3" Core)	<del>\$24.00</del>
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Item Notes:      Unit price is per each roll. In your supplier notes list your case size and price for the case.

Supplier Notes: # 1-780

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Response Total:      \$12,752.48

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